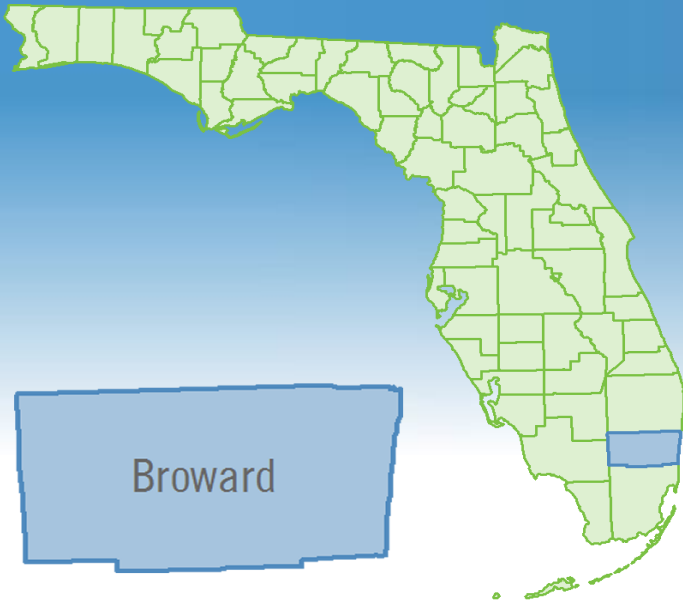


Monthly Market Detail - March 2026

Townhouses and Condos

Broward County



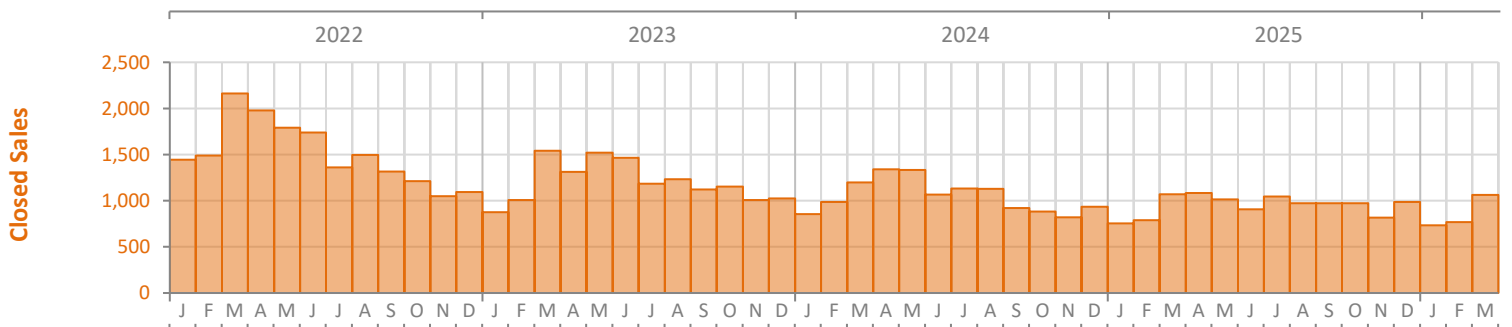
Summary Statistics	March 2026	March 2025	Percent Change Year-over-Year
Closed Sales	1,064	1,070	-0.6%
Paid in Cash	584	582	0.3%
Median Sale Price	\$269,700	\$280,000	-3.7%
Average Sale Price	\$385,782	\$362,637	6.4%
Dollar Volume	\$410.5 Million	\$388.0 Million	5.8%
Median Percent of Original List Price Received	92.9%	92.6%	0.3%
Median Time to Contract	70 Days	61 Days	14.8%
Median Time to Sale	105 Days	97 Days	8.2%
New Pending Sales	1,224	1,217	0.6%
New Listings	1,984	2,473	-19.8%
Pending Inventory	1,640	1,638	0.1%
Inventory (Active Listings)	10,675	12,153	-12.2%
Months Supply of Inventory	11.3	12.0	-5.8%

Closed Sales

The number of sales transactions which closed during the month

Economists' note: Closed Sales are one of the simplest—yet most important—indicators for the residential real estate market. When comparing Closed Sales across markets of different sizes, we recommend comparing the percent changes in sales rather than the number of sales. Closed Sales (and many other market metrics) are affected by seasonal cycles, so actual trends are more accurately represented by year-over-year changes (i.e. comparing a month's sales to the amount of sales in the same month in the previous year), rather than changes from one month to the next.

Month	Closed Sales	Percent Change Year-over-Year
Year-to-Date	2,566	-1.9%
March 2026	1,064	-0.6%
February 2026	767	-2.8%
January 2026	735	-2.8%
December 2025	985	5.2%
November 2025	818	-0.1%
October 2025	974	10.6%
September 2025	973	5.5%
August 2025	974	-13.7%
July 2025	1,047	-7.4%
June 2025	908	-14.9%
May 2025	1,014	-24.0%
April 2025	1,085	-19.2%
March 2025	1,070	-10.6%

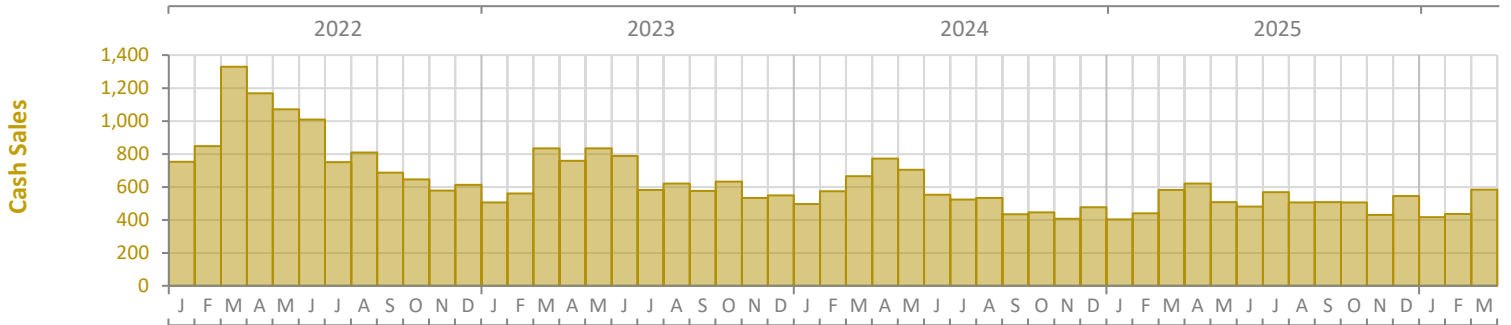


Cash Sales

The number of Closed Sales during the month in which buyers exclusively paid in cash

Economists' note: Cash Sales can be a useful indicator of the extent to which investors are participating in the market. Why? Investors are far more likely to have the funds to purchase a home available up front, whereas the typical homebuyer requires a mortgage or some other form of financing. There are, of course, many possible exceptions, so this statistic should be interpreted with care.

Month	Cash Sales	Percent Change Year-over-Year
Year-to-Date	1,437	0.8%
March 2026	584	0.3%
February 2026	436	-0.9%
January 2026	417	3.5%
December 2025	544	14.0%
November 2025	430	5.7%
October 2025	505	13.5%
September 2025	507	16.8%
August 2025	506	-5.1%
July 2025	569	8.6%
June 2025	481	-12.9%
May 2025	507	-28.0%
April 2025	620	-19.6%
March 2025	582	-12.5%

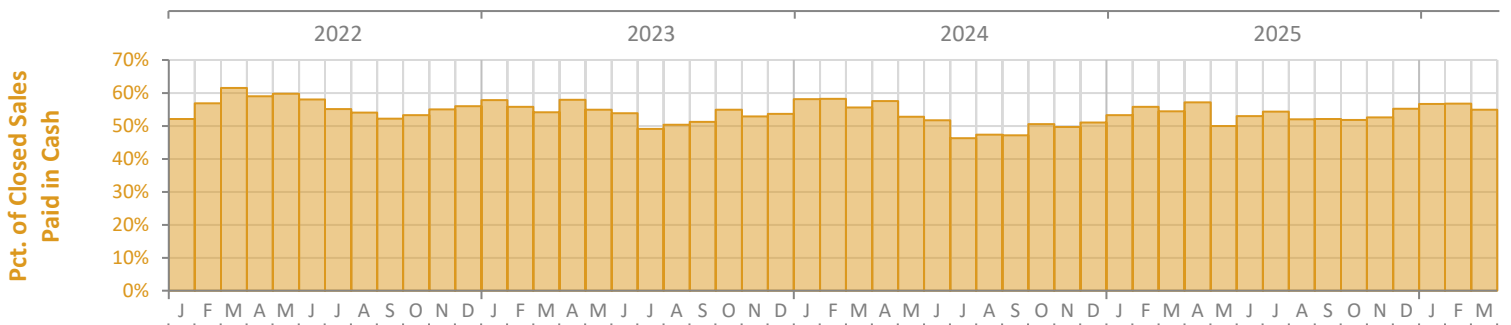


Cash Sales as a Percentage of Closed Sales

The percentage of Closed Sales during the month which were Cash Sales

Economists' note: This statistic is simply another way of viewing Cash Sales. The remaining percentages of Closed Sales (i.e. those not paid fully in cash) each month involved some sort of financing, such as mortgages, owner/seller financing, assumed loans, etc.

Month	Percent of Closed Sales Paid in Cash	Percent Change Year-over-Year
Year-to-Date	56.0%	2.8%
March 2026	54.9%	0.9%
February 2026	56.8%	1.8%
January 2026	56.7%	6.4%
December 2025	55.2%	8.2%
November 2025	52.6%	5.8%
October 2025	51.8%	2.6%
September 2025	52.1%	10.6%
August 2025	52.0%	9.9%
July 2025	54.3%	17.3%
June 2025	53.0%	2.5%
May 2025	50.0%	-5.3%
April 2025	57.1%	-0.7%
March 2025	54.4%	-2.2%

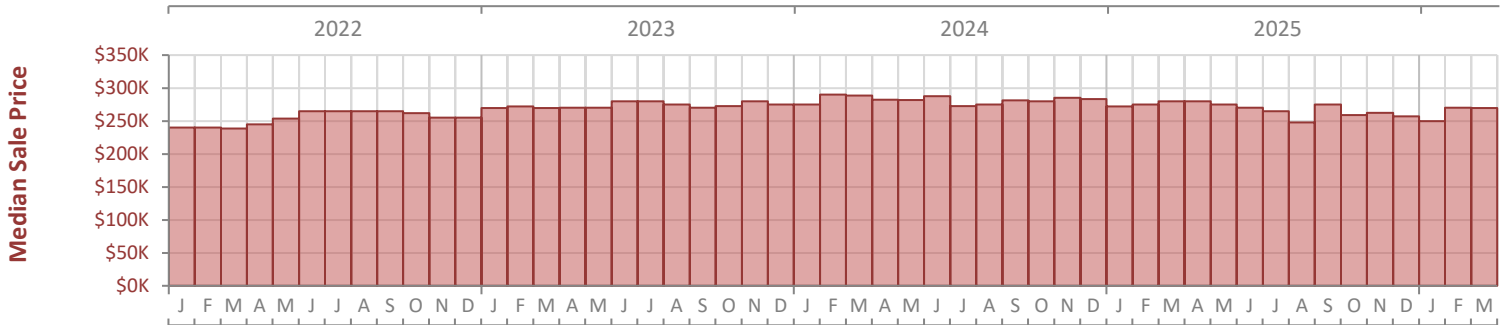


Median Sale Price

The median sale price reported for the month (i.e. 50% of sales were above and 50% of sales were below)

Economists' note: Median Sale Price is our preferred summary statistic for price activity because, unlike Average Sale Price, Median Sale Price is not sensitive to high sale prices for small numbers of homes that may not be characteristic of the market area. Keep in mind that median price trends over time are not always solely caused by changes in the general value of local real estate. Median sale price only reflects the values of the homes that *sold* each month, and the mix of the types of homes that sell can change over time.

Month	Median Sale Price	Percent Change Year-over-Year
Year-to-Date	\$260,000	-5.5%
March 2026	\$269,700	-3.7%
February 2026	\$270,000	-1.8%
January 2026	\$250,000	-8.1%
December 2025	\$257,000	-9.3%
November 2025	\$262,250	-8.0%
October 2025	\$259,000	-7.5%
September 2025	\$275,000	-2.3%
August 2025	\$247,700	-9.9%
July 2025	\$265,000	-2.8%
June 2025	\$269,950	-6.1%
May 2025	\$275,000	-2.5%
April 2025	\$280,000	-0.9%
March 2025	\$280,000	-3.0%

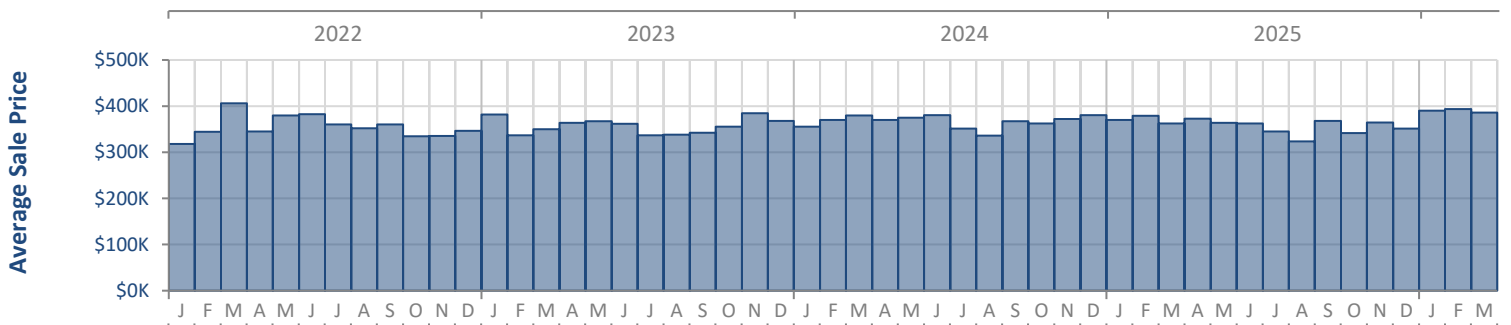


Average Sale Price

The average sale price reported for the month (i.e. total sales in dollars divided by the number of sales)

Economists' note: Usually, we prefer Median Sale Price over Average Sale Price as a summary statistic for home prices. However, Average Sale Price does have its uses—particularly when it is analyzed alongside the Median Sale Price. For one, the relative difference between the two statistics can provide some insight into the market for higher-end homes in an area.

Month	Average Sale Price	Percent Change Year-over-Year
Year-to-Date	\$389,316	5.3%
March 2026	\$385,782	6.4%
February 2026	\$393,398	3.7%
January 2026	\$390,173	5.5%
December 2025	\$351,130	-7.8%
November 2025	\$364,536	-2.1%
October 2025	\$341,706	-5.7%
September 2025	\$367,891	0.2%
August 2025	\$323,534	-3.7%
July 2025	\$344,801	-1.9%
June 2025	\$362,517	-4.7%
May 2025	\$364,058	-3.0%
April 2025	\$372,878	0.7%
March 2025	\$362,637	-4.5%



Monthly Market Detail - March 2026

Townhouses and Condos

Broward County

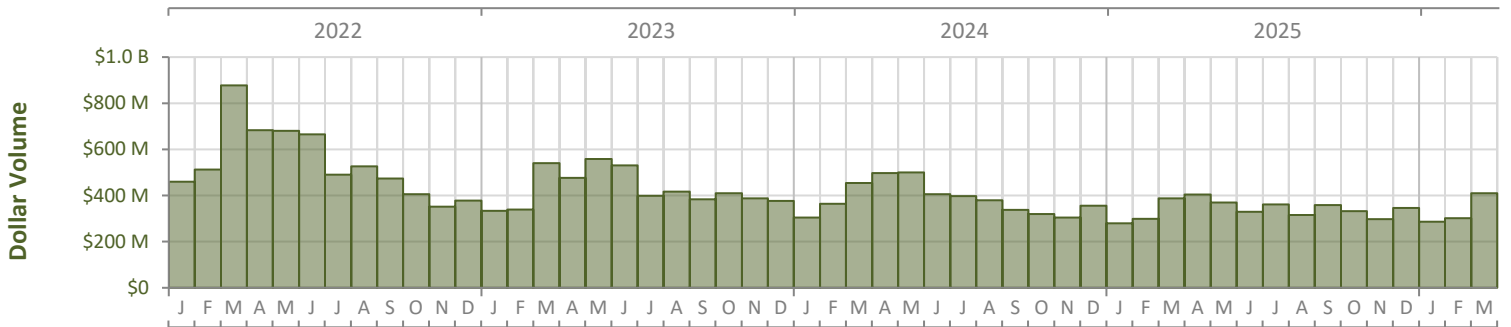


Dollar Volume

The sum of the sale prices for all sales which closed during the month

Economists' note: Dollar Volume is simply the sum of all sale prices in a given time period, and can quickly be calculated by multiplying Closed Sales by Average Sale Price. It is a strong indicator of the health of the real estate industry in a market, and is of particular interest to real estate professionals, investors, analysts, and government agencies. Potential home sellers and home buyers, on the other hand, will likely be better served by paying attention to trends in the two components of Dollar Volume (i.e. sales and prices) individually.

Month	Dollar Volume	Percent Change Year-over-Year
Year-to-Date	\$999.0 Million	3.3%
March 2026	\$410.5 Million	5.8%
February 2026	\$301.7 Million	0.8%
January 2026	\$286.8 Million	2.6%
December 2025	\$345.9 Million	-2.9%
November 2025	\$298.2 Million	-2.2%
October 2025	\$332.8 Million	4.3%
September 2025	\$358.0 Million	5.8%
August 2025	\$315.1 Million	-16.9%
July 2025	\$361.0 Million	-9.2%
June 2025	\$329.2 Million	-18.9%
May 2025	\$369.2 Million	-26.2%
April 2025	\$404.6 Million	-18.6%
March 2025	\$388.0 Million	-14.7%

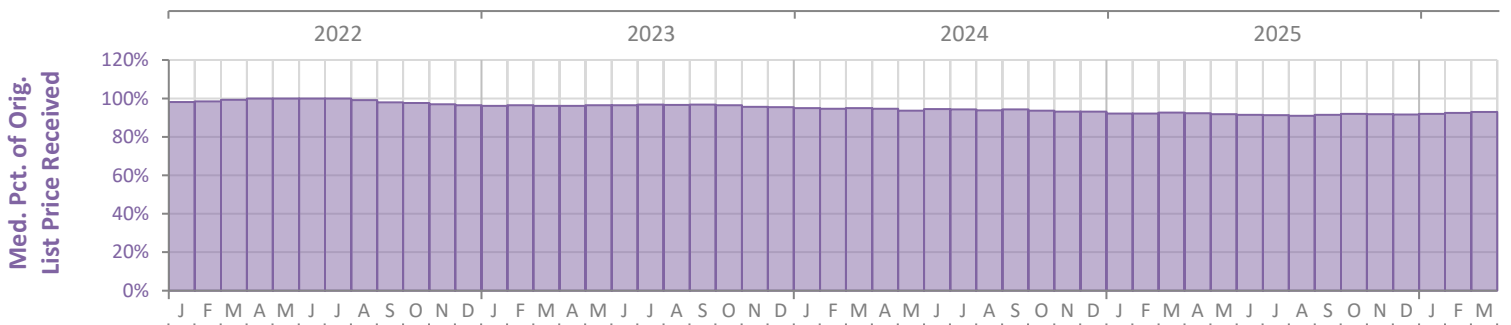


Median Percent of Original List Price Received

The median of the sale price (as a percentage of the original list price) across all properties selling during the month

Economists' note: The Median Percent of Original List Price Received is useful as an indicator of market recovery, since it typically rises as buyers realize that the market may be moving away from them and they need to match the selling price (or better it) in order to get a contract on the house. This is usually the last measure to indicate a market has shifted from down to up, so it is what we would call a *lagging* indicator.

Month	Med. Pct. of Orig. List Price Received	Percent Change Year-over-Year
Year-to-Date	92.5%	0.2%
March 2026	92.9%	0.3%
February 2026	92.5%	0.4%
January 2026	91.9%	-0.3%
December 2025	91.7%	-1.5%
November 2025	91.8%	-1.5%
October 2025	91.9%	-1.9%
September 2025	91.4%	-3.1%
August 2025	91.0%	-3.0%
July 2025	91.3%	-3.2%
June 2025	91.4%	-3.2%
May 2025	91.8%	-2.0%
April 2025	92.3%	-2.4%
March 2025	92.6%	-2.5%

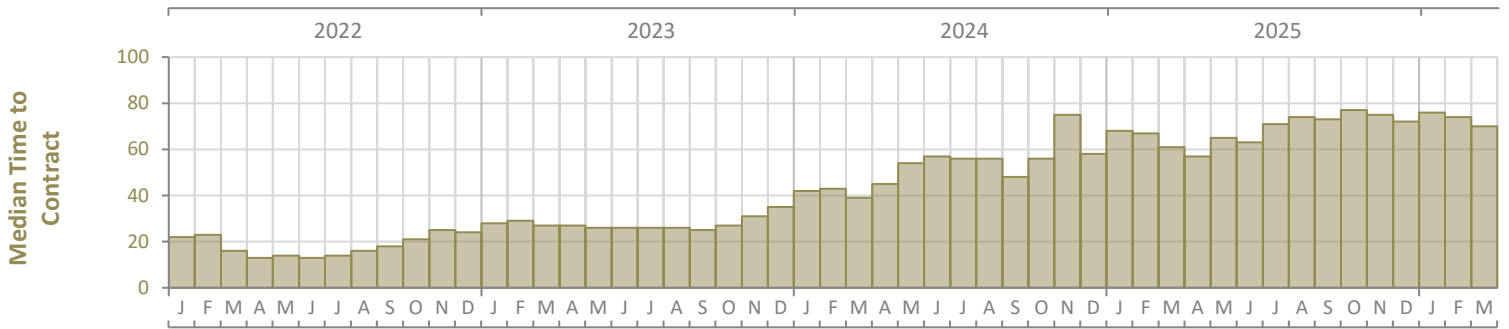


Median Time to Contract

The median number of days between the listing date and contract date for all Closed Sales during the month

Economists' note: Like Time to Sale, Time to Contract is a measure of the length of the home selling process calculated for sales which closed during the month. The difference is that Time to Contract measures the number of days between the initial listing of a property and the signing of the contract which eventually led to the closing of the sale. When the gap between Median Time to Contract and Median Time to Sale grows, it is usually a sign of longer closing times and/or declining numbers of cash sales.

Month	Median Time to Contract	Percent Change Year-over-Year
Year-to-Date	81 Days	15.7%
March 2026	70 Days	14.8%
February 2026	74 Days	10.4%
January 2026	76 Days	11.8%
December 2025	72 Days	24.1%
November 2025	75 Days	0.0%
October 2025	77 Days	37.5%
September 2025	73 Days	52.1%
August 2025	74 Days	32.1%
July 2025	71 Days	26.8%
June 2025	63 Days	10.5%
May 2025	65 Days	20.4%
April 2025	57 Days	26.7%
March 2025	61 Days	56.4%

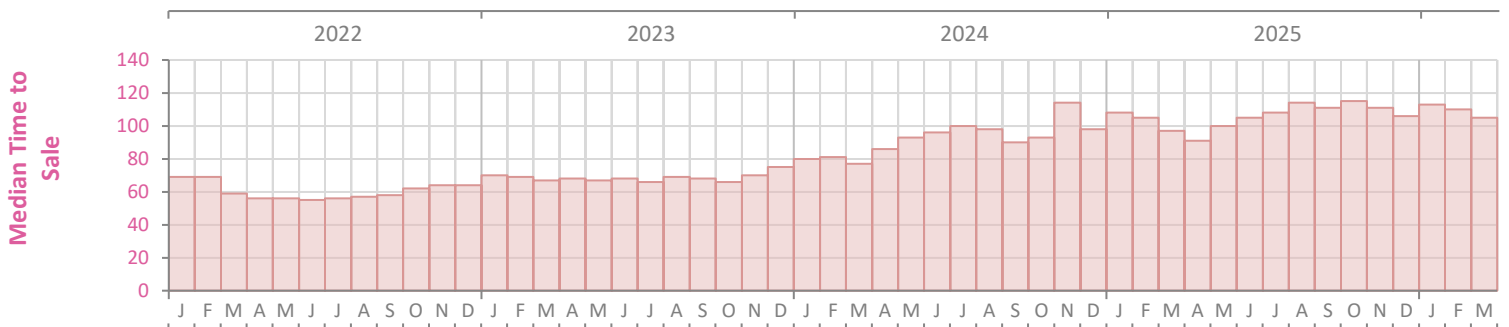


Median Time to Sale

The median number of days between the listing date and closing date for all Closed Sales during the month

Economists' note: Time to Sale is a measure of the length of the home selling process, calculated as the number of days between the initial listing of a property and the closing of the sale. *Median Time to Sale* is the amount of time the "middle" property selling this month was on the market. That is, 50% of homes selling this month took *less* time to sell, and 50% of homes took *more* time to sell. Median Time to Sale gives a more accurate picture than Average Time to Sale, which can be skewed upward by small numbers of properties taking an abnormally long time to sell.

Month	Median Time to Sale	Percent Change Year-over-Year
Year-to-Date	118 Days	8.3%
March 2026	105 Days	8.2%
February 2026	110 Days	4.8%
January 2026	113 Days	4.6%
December 2025	106 Days	8.2%
November 2025	111 Days	-2.6%
October 2025	115 Days	23.7%
September 2025	111 Days	23.3%
August 2025	114 Days	16.3%
July 2025	108 Days	8.0%
June 2025	105 Days	9.4%
May 2025	100 Days	7.5%
April 2025	91 Days	5.8%
March 2025	97 Days	26.0%



Inventory (Active Listings)

The number of property listings active at the end of the month

Economists' note: There are a number of ways to define and calculate Inventory. Our method is to simply count the number of active listings on the last day of the month, and hold this number to compare with the same month the following year. Inventory rises when New Listings are outpacing the number of listings that go off-market (regardless of whether they actually sell). Likewise, it falls when New Listings aren't keeping up with the rate at which homes are going off-market.

Month	Inventory	Percent Change Year-over-Year
YTD (Monthly Avg)	10,797	-7.7%
March 2026	10,675	-12.2%
February 2026	10,833	-7.3%
January 2026	10,884	-3.3%
December 2025	10,484	2.4%
November 2025	11,079	7.7%
October 2025	11,031	11.9%
September 2025	10,894	14.3%
August 2025	11,070	20.3%
July 2025	11,321	26.0%
June 2025	11,686	30.8%
May 2025	12,097	36.6%
April 2025	12,257	40.7%
March 2025	12,153	43.4%

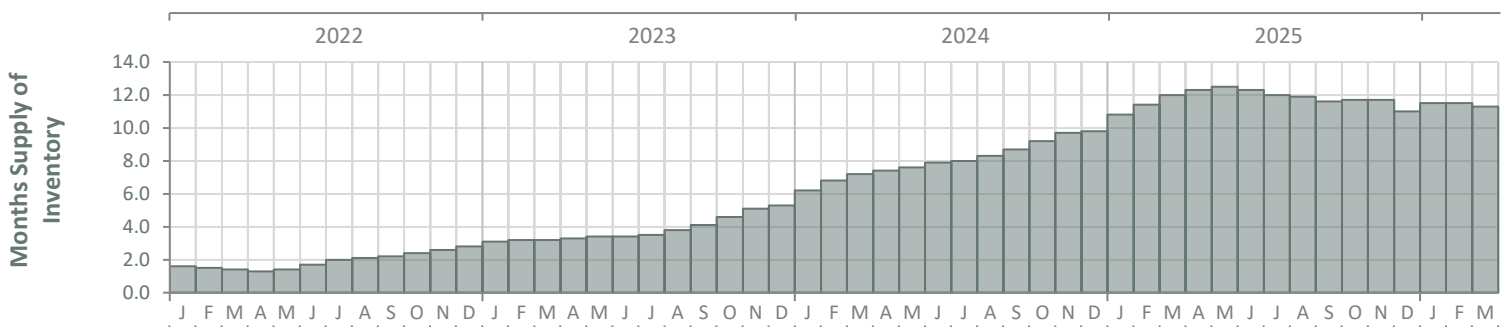


Months Supply of Inventory

An estimate of the number of months it will take to deplete the current Inventory given recent sales rates

Economists' note: MSI is a useful indicator of market conditions. The benchmark for a balanced market (favoring neither buyer nor seller) is 5.5 months of inventory. Anything higher is traditionally a buyers' market, and anything lower is a sellers' market. There is no single accepted way of calculating MSI. A common method is to divide current Inventory by the most recent month's Closed Sales count, but this count is a usually poor predictor of future Closed Sales due to seasonal cycles. To eliminate seasonal effects, we use the 12-month average of monthly Closed Sales instead.

Month	Months Supply	Percent Change Year-over-Year
YTD (Monthly Avg)	11.4	0.0%
March 2026	11.3	-5.8%
February 2026	11.5	0.9%
January 2026	11.5	6.5%
December 2025	11.0	12.2%
November 2025	11.7	20.6%
October 2025	11.7	27.2%
September 2025	11.6	33.3%
August 2025	11.9	43.4%
July 2025	12.0	50.0%
June 2025	12.3	55.7%
May 2025	12.5	64.5%
April 2025	12.3	66.2%
March 2025	12.0	66.7%

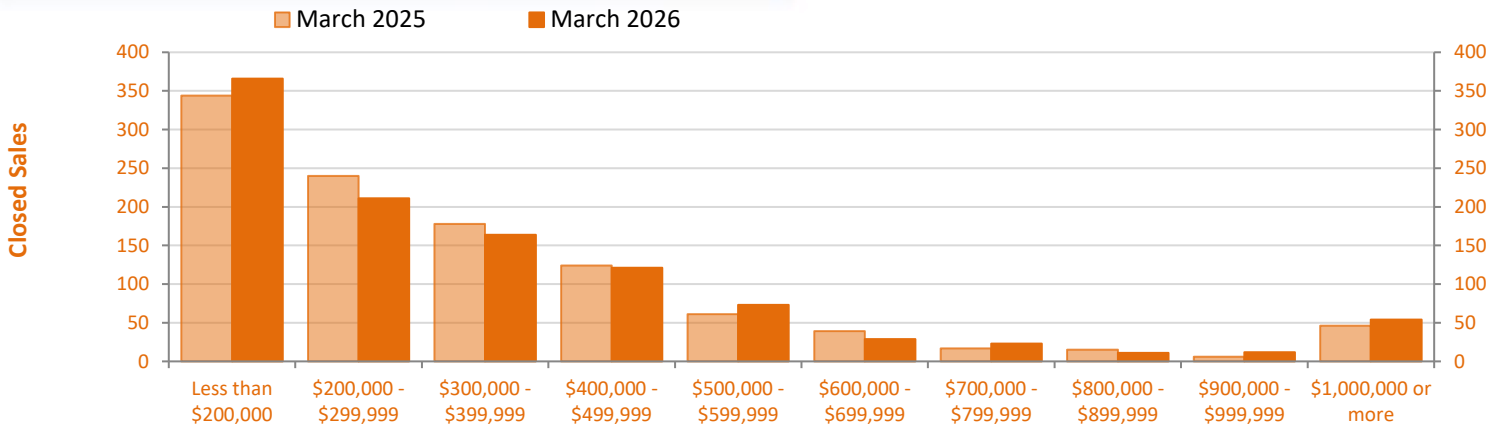


Closed Sales by Sale Price

The number of sales transactions which closed during the month

Economists' note: Closed Sales are one of the simplest—yet most important—indicators for the residential real estate market. When comparing Closed Sales across markets of different sizes, we recommend comparing the percent changes in sales rather than the number of sales. Closed Sales (and many other market metrics) are affected by seasonal cycles, so actual trends are more accurately represented by year-over-year changes (i.e. comparing a month's sales to the amount of sales in the same month in the previous year), rather than changes from one month to the next.

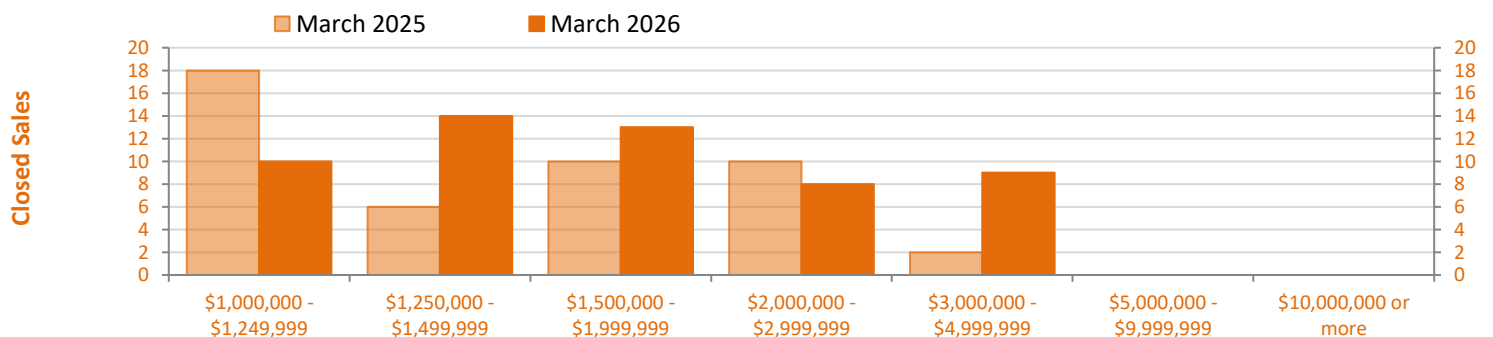
Sale Price	Closed Sales	Percent Change Year-over-Year
Less than \$200,000	366	6.4%
\$200,000 - \$299,999	211	-12.1%
\$300,000 - \$399,999	164	-7.9%
\$400,000 - \$499,999	121	-2.4%
\$500,000 - \$599,999	73	19.7%
\$600,000 - \$699,999	29	-25.6%
\$700,000 - \$799,999	23	35.3%
\$800,000 - \$899,999	11	-26.7%
\$900,000 - \$999,999	12	100.0%
\$1,000,000 or more	54	17.4%



Million Dollar Spotlight

Closed Sales by Sale Price for properties selling for \$1,000,000 or more

Sale Price	Closed Sales	Percent Change Year-over-Year
\$1,000,000 - \$1,249,999	10	-44.4%
\$1,250,000 - \$1,499,999	14	133.3%
\$1,500,000 - \$1,999,999	13	30.0%
\$2,000,000 - \$2,999,999	8	-20.0%
\$3,000,000 - \$4,999,999	9	350.0%
\$5,000,000 - \$9,999,999	0	N/A
\$10,000,000 or more	0	N/A

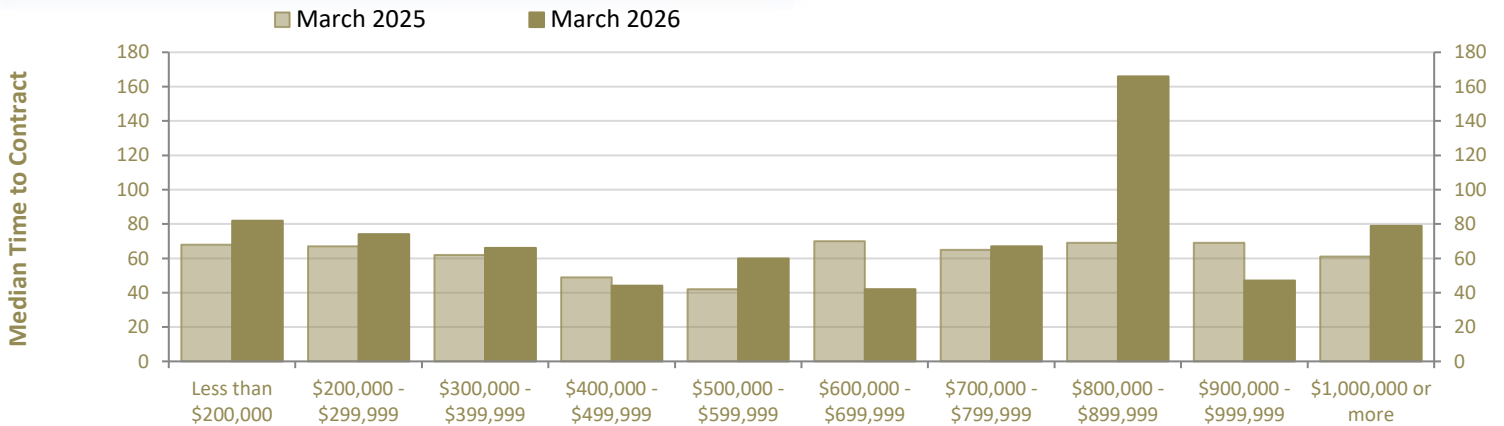


Median Time to Contract by Sale Price

The median number of days between the listing date and contract date for all Closed Sales during the month

Economists' note: Like Time to Sale, Time to Contract is a measure of the length of the home selling process calculated for sales which closed during the month. The difference is that Time to Contract measures the number of days between the initial listing of a property and the signing of the contract which eventually led to the closing of the sale. When the gap between Median Time to Contract and Median Time to Sale grows, it is usually a sign of longer closing times and/or declining numbers of cash sales.

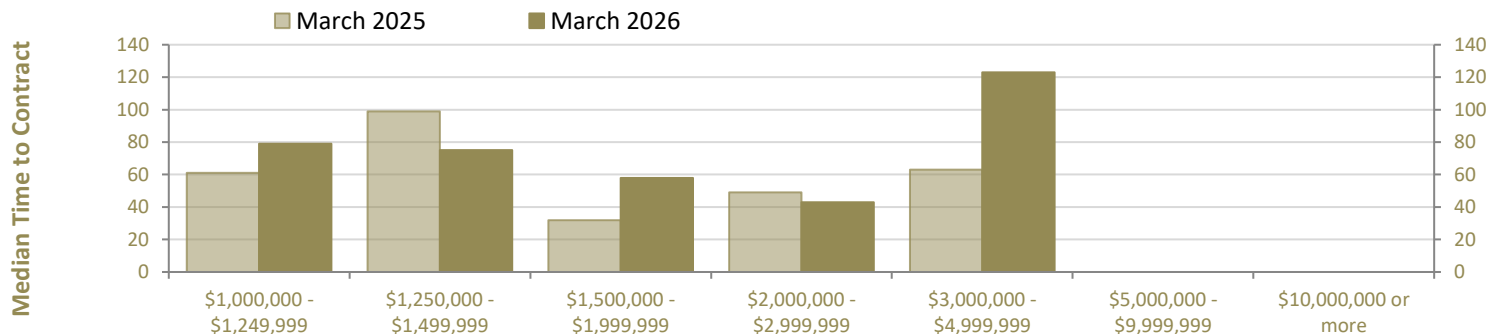
Sale Price	Median Time to Contract	Percent Change Year-over-Year
Less than \$200,000	82 Days	20.6%
\$200,000 - \$299,999	74 Days	10.4%
\$300,000 - \$399,999	66 Days	6.5%
\$400,000 - \$499,999	44 Days	-10.2%
\$500,000 - \$599,999	60 Days	42.9%
\$600,000 - \$699,999	42 Days	-40.0%
\$700,000 - \$799,999	67 Days	3.1%
\$800,000 - \$899,999	166 Days	140.6%
\$900,000 - \$999,999	47 Days	-31.9%
\$1,000,000 or more	79 Days	29.5%



Million Dollar Spotlight

Median Time to Contract by Sale Price for properties selling for \$1,000,000 or more

Sale Price	Median Time to Contract	Percent Change Year-over-Year
\$1,000,000 - \$1,249,999	79 Days	29.5%
\$1,250,000 - \$1,499,999	75 Days	-24.2%
\$1,500,000 - \$1,999,999	58 Days	81.3%
\$2,000,000 - \$2,999,999	43 Days	-12.2%
\$3,000,000 - \$4,999,999	123 Days	95.2%
\$5,000,000 - \$9,999,999	(No Sales)	N/A
\$10,000,000 or more	(No Sales)	N/A

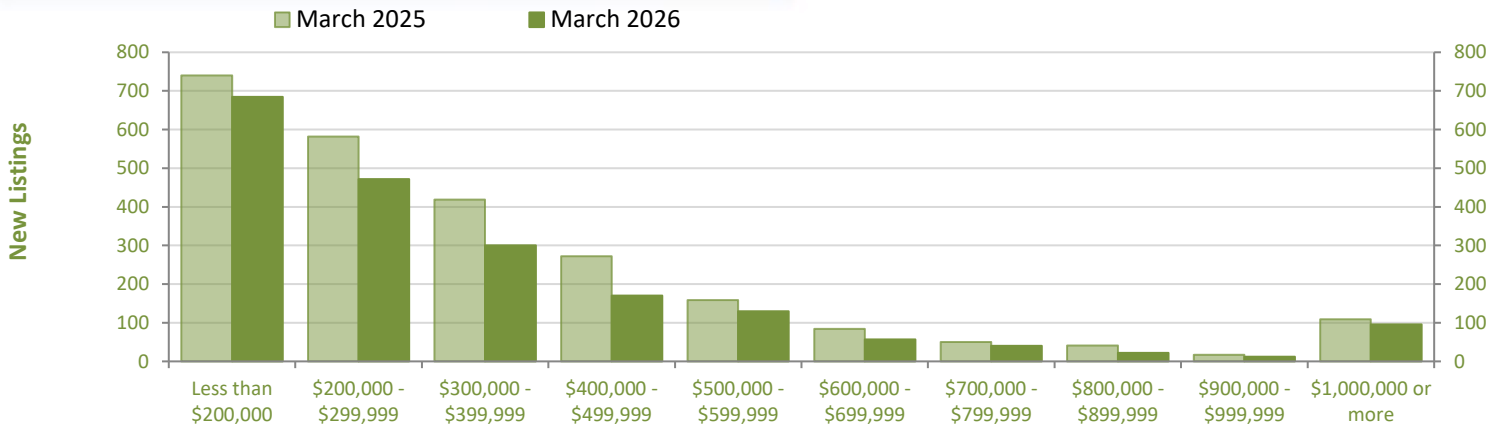


New Listings by Initial Listing Price

The number of properties put onto the market during the month

Economists' note: New Listings tend to rise in delayed response to increasing prices, so they are often seen as a lagging indicator of market health. As prices rise, potential sellers raise their estimations of value—and in the most recent cycle, rising prices have freed up many potential sellers who were previously underwater on their mortgages. Note that in our calculations, we take care to not include properties that were recently taken off the market and quickly relisted, since these are not really *new* listings.

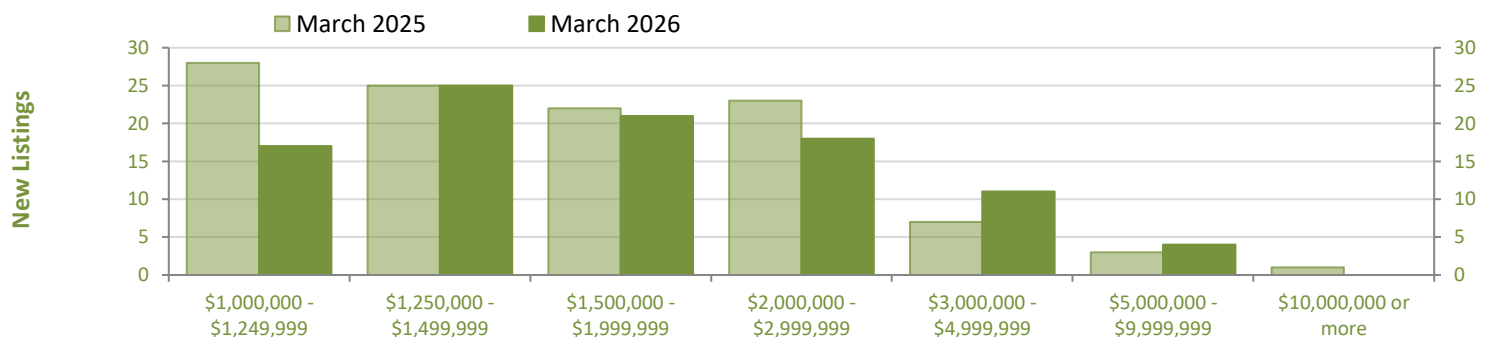
Initial Listing Price	New Listings	Percent Change Year-over-Year
Less than \$200,000	685	-7.4%
\$200,000 - \$299,999	472	-18.9%
\$300,000 - \$399,999	300	-28.4%
\$400,000 - \$499,999	170	-37.5%
\$500,000 - \$599,999	130	-18.2%
\$600,000 - \$699,999	57	-32.1%
\$700,000 - \$799,999	40	-20.0%
\$800,000 - \$899,999	22	-46.3%
\$900,000 - \$999,999	12	-29.4%
\$1,000,000 or more	96	-11.9%



Million Dollar Spotlight

New Listings by Initial Listing Price for properties listed for \$1,000,000 or more

Initial Listing Price	New Listings	Percent Change Year-over-Year
\$1,000,000 - \$1,249,999	17	-39.3%
\$1,250,000 - \$1,499,999	25	0.0%
\$1,500,000 - \$1,999,999	21	-4.5%
\$2,000,000 - \$2,999,999	18	-21.7%
\$3,000,000 - \$4,999,999	11	57.1%
\$5,000,000 - \$9,999,999	4	33.3%
\$10,000,000 or more	0	-100.0%

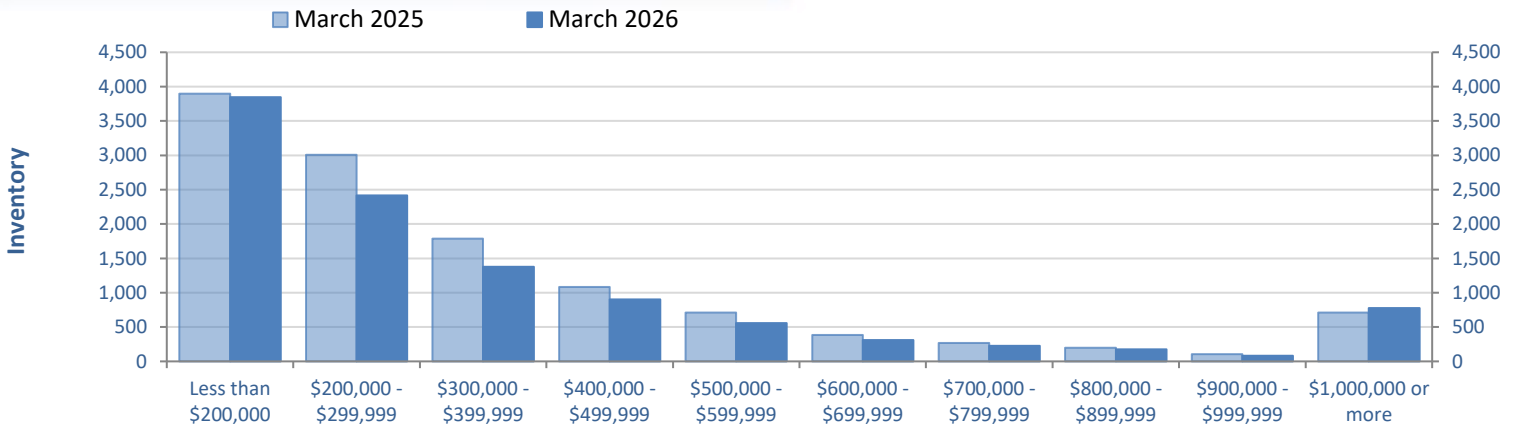


Inventory by Current Listing Price

The number of property listings active at the end of the month

Economists' note: There are a number of ways to define and calculate Inventory. Our method is to simply count the number of active listings on the last day of the month, and hold this number to compare with the same month the following year. Inventory rises when New Listings are outpacing the number of listings that go off-market (regardless of whether they actually sell). Likewise, it falls when New Listings aren't keeping up with the rate at which homes are going off-market.

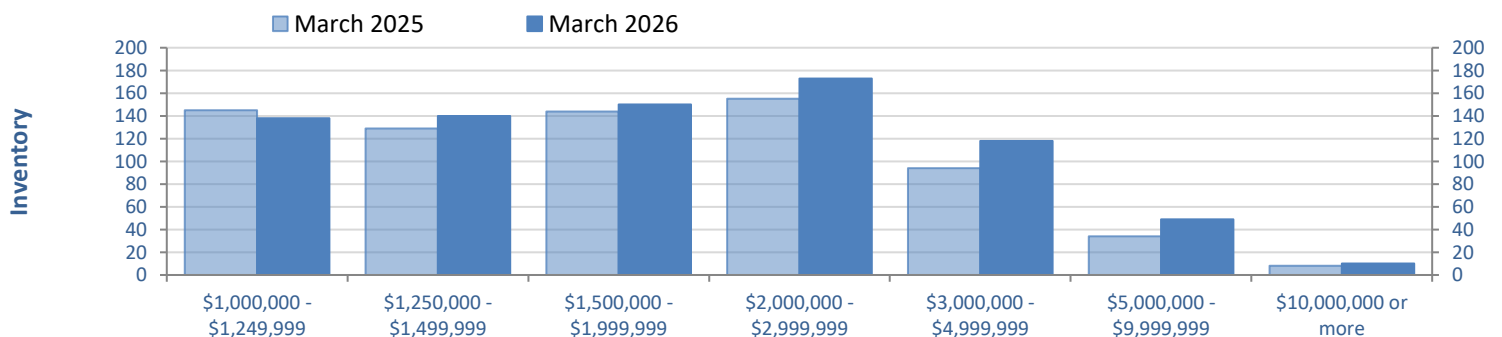
Current Listing Price	Inventory	Percent Change Year-over-Year
Less than \$200,000	3,848	-1.2%
\$200,000 - \$299,999	2,417	-19.6%
\$300,000 - \$399,999	1,379	-22.8%
\$400,000 - \$499,999	904	-16.7%
\$500,000 - \$599,999	556	-22.0%
\$600,000 - \$699,999	308	-20.0%
\$700,000 - \$799,999	228	-15.2%
\$800,000 - \$899,999	175	-11.6%
\$900,000 - \$999,999	82	-20.4%
\$1,000,000 or more	778	9.7%



Million Dollar Spotlight

Inventory by Current Listing Price for properties listed for \$1,000,000 or more

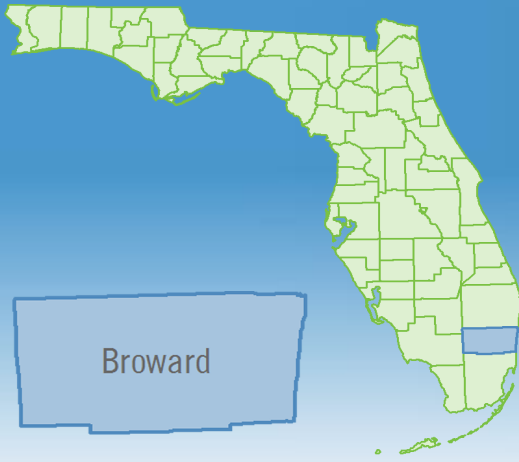
Current Listing Price	Inventory	Percent Change Year-over-Year
\$1,000,000 - \$1,249,999	138	-4.8%
\$1,250,000 - \$1,499,999	140	8.5%
\$1,500,000 - \$1,999,999	150	4.2%
\$2,000,000 - \$2,999,999	173	11.6%
\$3,000,000 - \$4,999,999	118	25.5%
\$5,000,000 - \$9,999,999	49	44.1%
\$10,000,000 or more	10	25.0%



Monthly Distressed Market - March 2026

Townhouses and Condos

Broward County



		March 2026	March 2025	Percent Change Year-over-Year
Traditional	Closed Sales	1,058	1,063	-0.5%
	Median Sale Price	\$270,000	\$280,000	-3.6%
Foreclosure/REO	Closed Sales	4	7	-42.9%
	Median Sale Price	\$191,000	\$165,000	15.8%
Short Sale	Closed Sales	2	0	N/A
	Median Sale Price	\$144,250	(No Sales)	N/A

