

# Yearly Market Summary - 2025

## Townhouses and Condos

### St. Lucie County



|  | 2025            | 2024            | Percent Change Year-over-Year |
|--|-----------------|-----------------|-------------------------------|
| Closed Sales                           | 942             | 939             | 0.3%                          |
| Paid in Cash                           | 500             | 491             | 1.8%                          |
| Median Sale Price                      | \$305,000       | \$309,000       | -1.3%                         |
| Average Sale Price                     | \$345,015       | \$369,616       | -6.7%                         |
| Dollar Volume                          | \$325.0 Million | \$347.1 Million | -6.4%                         |
| Med. Pct. of Orig. List Price Received | 91.6%           | 94.2%           | -2.8%                         |
| Median Time to Contract                | 90 Days         | 64 Days         | 40.6%                         |
| Median Time to Sale                    | 126 Days        | 107 Days        | 17.8%                         |
| New Pending Sales                      | 1,046           | 1,006           | 4.0%                          |
| New Listings                           | 1,700           | 1,744           | -2.5%                         |
| Pending Inventory                      | 79              | 76              | 3.9%                          |
| Inventory (Active Listings)            | 718             | 764             | -6.0%                         |
| Months Supply of Inventory             | 9.1             | 9.8             | -7.1%                         |



# Yearly Distressed Market - 2025

## Townhouses and Condos

### St. Lucie County



|                 |                   | 2025      | 2024       | Percent Change Year-over-Year |
|-----------------|-------------------|-----------|------------|-------------------------------|
| Traditional     | Closed Sales      | 936       | 933        | 0.3%                          |
|                 | Median Sale Price | \$305,000 | \$309,830  | -1.6%                         |
| Foreclosure/REO | Closed Sales      | 4         | 6          | -33.3%                        |
|                 | Median Sale Price | \$187,000 | \$205,000  | -8.8%                         |
| Short Sale      | Closed Sales      | 2         | 0          | N/A                           |
|                 | Median Sale Price | \$185,000 | (No Sales) | N/A                           |

