

WHAT IS MIAMI DOING FOR YOU

- **EDUCATION**

- NEW courses MIAMI commissioned and licensed to brokers for FREE
 - Understanding Buyer Agency Agreements
 - Buyer Agency Best Practices & Profitability
 - Conversations to Compensation
- Legal Webinars
- MORE ABR and Understanding BBA courses

- **NEW TOOLKITS**

- Menus of options for compensation models, best practices for new construction, new forms, how to use the licensed courses, and MORE

- **CORRECTING CONFUSION AND MISUNDERSTANDINGS IN THE MEDIA**

- Working with our Chief of Communications and a top-tier public relations firm to clarify confusion and misunderstandings in the media
- Use templates in Photofy to help us do that!

BROKER COURSE LICENSE AGREEMENT

Since May 31, 2024 - Over **13,200** participants have completed the following MIAMI-owned courses, all taught by award-winning instructors. Now is your chance to license and teach these classes at **your own brokerages**.

- Buyer Agency: Best Practices & Profitability (Steven David)
- Conversation to Compensation (Cynthia DeLuca)
- ACE Co Brokerage & the Buyer Brokerage Agreement (Josh Cadillac)
- The Conversion Code for Buyers (Wesley Ulloa)
- New Critical Forms All Agents Now Need to Know (Josh Cadillac)



BROKERVIP MIAMI REALTORS
LUNCHEON EVENT SEPT 26
FRIDAY

**MIAMI
REALTORS
LIVE**

**Over 150 recorded
sessions to watch
at your leisure and
on weekends.**



98,704

Participants

Jun. 1, 2024 - May 27, 2025

Office	Participants
Aventura	2,801
Coral Gables	1,167
Northwestern Dade	2,556
West Broward	9,932
Southeast Broward	2,451
MIAMI Global HQ	20,071
Other (Webinars & Outside Venues)	59,726



BROKERVIP MIAMI REALTORS
LUNCHEON EVENT SEPT 26
FRIDAY

Total of \$22,189,127

June 2024 to February 2025



21,076

Participants

Jun. 1, 2025 - Sept. 2025

Office	Participants
Aventura	1,343
Northwestern Dade	1,142
West Broward	2,982
Southeast Broward	1,150
MIAMI Global HQ	3,957
Other (Webinars & Outside Venues)	10,502



BROKERVIP MIAMI REALTORS
LUNCHEON EVENT SEPT 26
FRIDAY

Total of \$1,156,164
June 2025 to September 2025



**Admin
Day**



**For Your Admins
by Our Trainers
Friday, October 10
11:30 am - 1:30 pm**

Celebrating 12 years!



Complete at least one class from each of the 9 sections. Once you have completed at least 30 points from the required sections, submit your application for verification.

Graduation is held in May and December of every year.

BROKERVIP
LUNCHEON EVENT

MIAMI
REALTORS

SEPT 26

FRIDAY

2025 MIAMI Commercial
CONFERENCE

FRIDAY | OCT. 17 | MIAMI HQ
KEYNOTE SPEAKERS



Saif Ishoof

Founder | Lab22c

Ai in Action

Unlocking CRE Value Through Technology



Ann Hambly

Founder & CEO | 1st Service Solutions

Ecnomic & Market Intelligence:

How Maturing Commercial Loans Will Shape the Future of CRE

