Monthly Market Detail - August 2025 Single-Family Homes Miami-Dade County





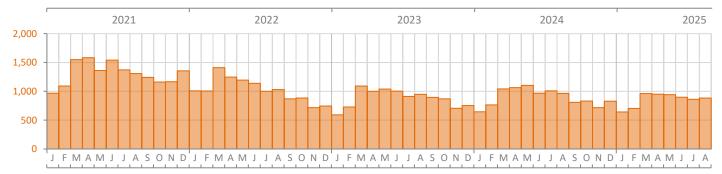
Summary Statistics	August 2025	August 2024	Percent Change Year-over-Year
Closed Sales	885	964	-8.2%
Paid in Cash	202	208	-2.9%
Median Sale Price	\$655,000	\$640,000	2.3%
Average Sale Price	\$1,153,569	\$1,042,133	10.7%
Dollar Volume	\$1.0 Billion	\$1.0 Billion	1.6%
Median Percent of Original List Price Received	94.1%	96.8%	-2.8%
Median Time to Contract	51 Days	27 Days	88.9%
Median Time to Sale	91 Days	70 Days	30.0%
New Pending Sales	966	971	-0.5%
New Listings	1,317	1,477	-10.8%
Pending Inventory	1,364	1,435	-4.9%
Inventory (Active Listings)	5,361	4,183	28.2%
Months Supply of Inventory	6.4	4.7	36.2%

Closed Sales

The number of sales transactions which closed during the month

Economists' note: Closed Sales are one of the simplest—yet most important—indicators for the residential real estate market. When comparing Closed Sales across markets of different sizes, we recommend comparing the percent changes in sales rather than the number of sales. Closed Sales (and many other market metrics) are affected by seasonal cycles, so actual trends are more accurately represented by year-over-year changes (i.e. comparing a month's sales to the amount of sales in the same month in the previous year), rather than changes from one month to the next.

Year-to-Date 6,844 -9.4% August 2025 885 -8.2% July 2025 861 -14.6% June 2025 898 -7.0% May 2025 943 -14.4% April 2025 950 -10.8% March 2025 961 -7.7% February 2025 703 -8.0% January 2025 643 -0.2% December 2024 829 9.9% November 2024 716 1.3%	Month	Closed Sales	Percent Change Year-over-Year
July 2025 861 -14.6% June 2025 898 -7.0% May 2025 943 -14.4% April 2025 950 -10.8% March 2025 961 -7.7% February 2025 703 -8.0% January 2025 643 -0.2% December 2024 829 9.9%	Year-to-Date	6,844	-9.4%
June 2025 898 -7.0% May 2025 943 -14.4% April 2025 950 -10.8% March 2025 961 -7.7% February 2025 703 -8.0% January 2025 643 -0.2% December 2024 829 9.9%	August 2025	885	-8.2%
May 2025 943 -14.4% April 2025 950 -10.8% March 2025 961 -7.7% February 2025 703 -8.0% January 2025 643 -0.2% December 2024 829 9.9%	July 2025	861	-14.6%
April 2025 950 -10.8% March 2025 961 -7.7% February 2025 703 -8.0% January 2025 643 -0.2% December 2024 829 9.9%	June 2025	898	-7.0%
March 2025 961 -7.7% February 2025 703 -8.0% January 2025 643 -0.2% December 2024 829 9.9%	May 2025	943	-14.4%
February 2025 703 -8.0% January 2025 643 -0.2% December 2024 829 9.9%	April 2025	950	-10.8%
January 2025 643 -0.2% December 2024 829 9.9%	March 2025	961	-7.7%
December 2024 829 9.9%	February 2025	703	-8.0%
	January 2025	643	-0.2%
November 2024 716 1.3%	December 2024	829	9.9%
11010111201 2021	November 2024	716	1.3%
October 2024 830 -4.7%	October 2024	830	-4.7%
September 2024 809 -9.5%	September 2024	809	-9.5%
August 2024 964 1.7%	August 2024	964	1.7%





Cash Sales

The number of Closed Sales during the month in which buyers exclusively paid in cash

Economists' note: Cash Sales can be a useful indicator of the extent to which investors are participating in the market. Why? Investors are far more likely to have the funds to purchase a home available up front, whereas the typical homebuyer requires a mortgage or some other form of financing. There are, of course, many possible exceptions, so this statistic should be interpreted with care.

Month	Cash Sales	Percent Change Year-over-Year
Year-to-Date	1,710	-10.7%
August 2025	202	-2.9%
July 2025	213	-8.2%
June 2025	231	-2.9%
May 2025	220	-23.9%
April 2025	237	-13.8%
March 2025	226	-10.3%
February 2025	187	-15.8%
January 2025	194	-2.0%
December 2024	233	13.1%
November 2024	178	-11.4%
October 2024	193	-24.6%
September 2024	170	-30.6%
August 2024	208	-21.5%



Cash Sales as a Percentage of Closed Sales

The percentage of Closed Sales during the month which were Cash Sales

Economists' note: This statistic is simply another way of viewing Cash Sales. The remaining percentages of Closed Sales (i.e. those not paid fully in cash) each month involved some sort of financing, such as mortgages, owner/seller financing, assumed loans, etc.

Month	Percent of Closed Sales Paid in Cash	Percent Change Year-over-Year
Year-to-Date	25.0%	-1.2%
August 2025	22.8%	5.6%
July 2025	24.7%	7.4%
June 2025	25.7%	4.5%
May 2025	23.3%	-11.1%
April 2025	24.9%	-3.5%
March 2025	23.5%	-2.9%
February 2025	26.6%	-8.6%
January 2025	30.2%	-1.6%
December 2024	28.1%	2.9%
November 2024	24.9%	-12.3%
October 2024	23.3%	-20.7%
September 2024	21.0%	-23.4%
August 2024	21.6%	-22.9%
October 2024 September 2024	23.3% 21.0%	-20.7% -23.4%



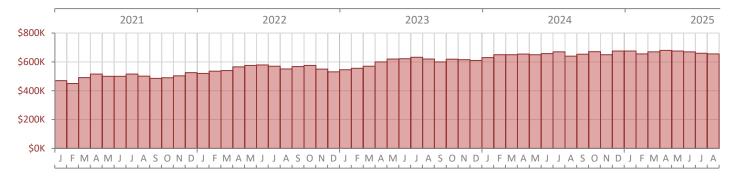


Median Sale Price

The median sale price reported for the month (i.e. 50% of sales were above and 50% of sales were below)

Economists' note: Median Sale Price is our preferred summary statistic for price activity because, unlike Average Sale Price, Median Sale Price is not sensitive to high sale prices for small numbers of homes that may not be characteristic of the market area. Keep in mind that median price trends over time are not always solely caused by changes in the general value of local real estate. Median sale price only reflects the values of the homes that *sold* each month, and the mix of the types of homes that sell can change over time.

Month	Median Sale Price	Percent Change Year-over-Year
Year-to-Date	\$665,000	2.3%
August 2025	\$655,000	2.3%
July 2025	\$660,000	-1.5%
June 2025	\$670,000	2.0%
May 2025	\$675,000	3.8%
April 2025	\$680,000	4.0%
March 2025	\$670,000	3.1%
February 2025	\$655,000	0.8%
January 2025	\$675,000	7.1%
December 2024	\$675,000	10.7%
November 2024	\$650,000	5.7%
October 2024	\$670,750	8.5%
September 2024	\$653,400	8.9%
August 2024	\$640,000	3.2%



Average Sale Price

The average sale price reported for the month (i.e. total sales in dollars divided by the number of sales)

Economists' note: Usually, we prefer Median Sale Price over Average Sale Price as a summary statistic for home prices. However, Average Sale Price does have its uses—particularly when it is analyzed alongside the Median Sale Price. For one, the relative difference between the two statistics can provide some insight into the market for higher-end homes in an area.

Month	Average Sale Price	Percent Change Year-over-Year
Year-to-Date	\$1,239,446	8.8%
August 2025	\$1,153,569	10.7%
July 2025	\$1,265,083	6.1%
June 2025	\$1,176,792	-6.5%
May 2025	\$1,146,970	-3.6%
April 2025	\$1,264,283	12.2%
March 2025	\$1,323,690	22.0%
February 2025	\$1,353,447	34.7%
January 2025	\$1,259,194	4.3%
December 2024	\$1,185,670	30.7%
November 2024	\$1,093,218	10.7%
October 2024	\$1,289,661	15.4%
September 2024	\$1,100,440	0.1%
August 2024	\$1,042,133	-1.3%





Dollar Volume

The sum of the sale prices for all sales which closed during the month

Economists' note: Dollar Volume is simply the sum of all sale prices in a given time period, and can quickly be calculated by multiplying Closed Sales by Average Sale Price. It is a strong indicator of the health of the real estate industry in a market, and is of particular interest to real estate professionals, investors, analysts, and government agencies. Potential home sellers and home buyers, on the other hand, will likely be better served by paying attention to trends in the two components of Dollar Volume (i.e. sales and prices) individually.

Month	Dollar Volume	Percent Change Year-over-Year
Year-to-Date	\$8.5 Billion	-1.5%
August 2025	\$1.0 Billion	1.6%
July 2025	\$1.1 Billion	-9.4%
June 2025	\$1.1 Billion	-13.1%
May 2025	\$1.1 Billion	-17.5%
April 2025	\$1.2 Billion	0.1%
March 2025	\$1.3 Billion	12.6%
February 2025	\$951.5 Million	23.9%
January 2025	\$809.7 Million	4.2%
December 2024	\$982.9 Million	43.7%
November 2024	\$782.7 Million	12.1%
October 2024	\$1.1 Billion	10.0%
September 2024	\$890.3 Million	-9.5%
August 2024	\$1.0 Billion	0.4%



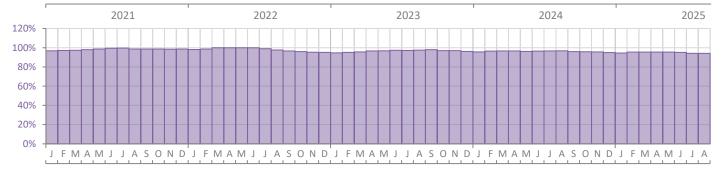
Median Percent of Original List Price Received

The median of the sale price (as a percentage of the original list price) across all properties selling during the month

Economists' note: The Median Percent of Original List Price Received is useful as an indicator of market recovery, since it typically rises as buyers realize that the market may be moving away from them and they need to match the selling price (or better it) in order to get a contract on the house. This is usually the last measure to indicate a market has shifted from down to up, so it is what we would call a *lagging* indicator.

Month	Med. Pct. of Urig.	Percent Change
Month	List Price Received	Year-over-Year
Year-to-Date	95.0%	-1.6%
August 2025	94.1%	-2.8%
July 2025	94.1%	-2.6%
June 2025	95.2%	-1.3%
May 2025	95.4%	-0.8%
April 2025	95.5%	-1.2%
March 2025	95.5%	-1.1%
February 2025	95.4%	-1.0%
January 2025	94.4%	-1.4%
December 2024	95.0%	-1.1%
November 2024	95.6%	-1.4%
October 2024	95.8%	-1.1%
September 2024	96.0%	-2.0%
August 2024	96.8%	-0.6%





Monthly Market Detail - August 2025 Single-Family Homes Miami-Dade County



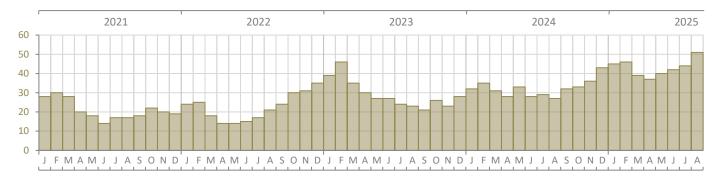
Median Time to Contract

The median number of days between the listing date and contract date for all Closed Sales during the month

Economists' note: Like Time to Sale, Time to Contract is a measure of the length of the home selling process calculated for sales which closed during the month. The difference is that Time to Contract measures the number of days between the initial listing of a property and the signing of the contract which eventually led to the closing of the sale. When the gap between Median Time to Contract and Median Time to Sale grows, it is usually a sign of longer closing times and/or declining numbers of cash sales.

Month	Median Time to Contract	Percent Change Year-over-Year
Year-to-Date	51 Days	50.0%
August 2025	51 Days	88.9%
July 2025	44 Days	51.7%
June 2025	42 Days	50.0%
May 2025	40 Days	21.2%
April 2025	37 Days	32.1%
March 2025	39 Days	25.8%
February 2025	46 Days	31.4%
January 2025	45 Days	40.6%
December 2024	43 Days	53.6%
November 2024	36 Days	56.5%
October 2024	33 Days	26.9%
September 2024	32 Days	52.4%
August 2024	27 Days	17.4%





Median Time to Sale

The median number of days between the listing date and closing date for all Closed Sales during the month

Economists' note: Time to Sale is a measure of the length of the home selling process, calculated as the number of days between the initial listing of a property and the closing of the sale. *Median* Time to Sale is the amount of time the "middle" property selling this month was on the market. That is, 50% of homes selling this month took *less* time to sell, and 50% of homes took *more* time to sell. Median Time to Sale gives a more accurate picture than Average Time to Sale, which can be skewed upward by small numbers of properties taking an abnormally long time to sell.

Month	Median Time to Sale	Year-over-Year
Year-to-Date	91 Days	18.2%
August 2025	91 Days	30.0%
July 2025	85 Days	18.1%
June 2025	85 Days	23.2%
May 2025	78 Days	2.6%
April 2025	76 Days	8.6%
March 2025	76 Days	8.6%
February 2025	88 Days	14.3%
January 2025	88 Days	10.0%
December 2024	83 Days	20.3%
November 2024	81 Days	26.6%
October 2024	74 Days	10.4%
September 2024	71 Days	10.9%
August 2024	70 Days	9.4%





The number of listed properties that went under contract during the month

Economists' note: Because of the typical length of time it takes for a sale to close, economists consider Pending Sales to be a decent indicator of potential future Closed Sales. It is important to bear in mind, however, that not all Pending Sales will be closed successfully. So, the effectiveness of Pending Sales as a future indicator of Closed Sales is susceptible to changes in market conditions such as the availability of financing for homebuyers and the inventory of distressed properties for sale.

Month	New Pending Sales	Percent Change Year-over-Year
Year-to-Date	7,860	-9.3%
August 2025	966	-0.5%
July 2025	949	-7.9%
June 2025	920	-11.2%
May 2025	967	-13.6%
April 2025	1,012	-15.0%
March 2025	1,122	-5.6%
February 2025	1,038	-8.4%
January 2025	886	-11.4%
December 2024	404	-42.4%
November 2024	796	8.2%
October 2024	849	-6.4%
September 2024	839	-4.1%
August 2024	971	-2.1%



New Listings

The number of properties put onto the market during the month

Economists' note: New Listings tend to rise in delayed response to increasing prices, so they are often seen as a lagging indicator of market health. As prices rise, potential sellers raise their estimations of value—and in the most recent cycle, rising prices have freed up many potential sellers who were previously underwater on their mortgages. Note that in our calculations, we take care to not include properties that were recently taken off the market and quickly relisted, since these are not really *new* listings.

Month	New Listings	Percent Change Year-over-Year
Year-to-Date	12,287	3.5%
August 2025	1,317	-10.8%
July 2025	1,395	-5.0%
June 2025	1,413	2.7%
May 2025	1,553	1.1%
April 2025	1,605	1.5%
March 2025	1,778	22.9%
February 2025	1,587	6.4%
January 2025	1,639	9.3%
December 2024	1,086	10.4%
November 2024	1,236	-1.0%
October 2024	1,331	-7.6%
September 2024	1,479	8.2%
August 2024	1,477	1.9%





Inventory (Active Listings)

The number of property listings active at the end of the month

Economists' note: There are a number of ways to define and calculate Inventory. Our method is to simply count the number of active listings on the last day of the month, and hold this number to compare with the same month the following year. Inventory rises when New Listings are outpacing the number of listings that go off-market (regardless of whether they actually sell). Likewise, it falls when New Listings aren't keeping up with the rate at which homes are going off-market.

Month	Inventory	Percent Change Year-over-Year	
YTD (Monthly Avg)	5,400	37.4%	
August 2025	5,361	28.2%	
July 2025	5,539	38.9%	
June 2025	5,669	44.3%	
May 2025	5,687	44.0%	
April 2025	5,527	43.0%	
March 2025	5,296	40.6%	
February 2025	5,140	32.0%	
January 2025	4,983	29.2%	
December 2024	4,683	24.7%	
November 2024	4,797	24.4%	
October 2024	4,660	31.3%	
September 2024	4,503	35.7%	
August 2024	4,183	36.6%	



Months Supply of Inventory

An estimate of the number of months it will take to deplete the current Inventory given recent sales rates

Economists' note: MSI is a useful indicator of market conditions. The benchmark for a balanced market (favoring neither buyer nor seller) is 5.5 months of inventory. Anything higher is traditionally a buyers' market, and anything lower is a sellers' market. There is no single accepted way of calculating MSI. A common method is to divide current Inventory by the most recent month's Closed Sales count, but this count is a usually poor predictor of future Closed Sales due to seasonal cycles. To eliminate seasonal effects, we use the 12-month average of monthly Closed Sales instead.

Month	Months Supply	Percent Change Year-over-Year	
YTD (Monthly Avg)	6.2	40.9%	
August 2025	6.4	36.2%	
July 2025	6.6	50.0%	
June 2025	6.6	50.0%	
May 2025	6.6	50.0%	
April 2025	6.3	43.2%	
March 2025	6.0	39.5%	
February 2025	5.8	31.8%	
January 2025	5.6	27.3%	
December 2024	5.2	20.9%	
November 2024	5.4	22.7%	
October 2024	5.2	30.0%	
September 2024	5.1	34.2%	
August 2024	4.7	34.3%	





Closed Sales by Sale Price

The number of sales transactions which closed during the month

Economists' note: Closed Sales are one of the simplest—yet most important—indicators for the residential real estate market. When comparing Closed Sales across markets of different sizes, we recommend comparing the percent changes in sales rather than the number of sales. Closed Sales (and many other market metrics) are affected by seasonal cycles, so actual trends are more accurately represented by year-over-year changes (i.e. comparing a month's sales to the amount of sales in the same month in the previous year), rather than changes from one month to the next.

Sale Price	Closed Sales	Percent Change Year-over-Year	
Less than \$50,000	0	-100.0%	
\$50,000 - \$99,999	0	-100.0%	
\$100,000 - \$149,999	0	N/A	
\$150,000 - \$199,999	1	N/A	
\$200,000 - \$249,999	2	100.0%	
\$250,000 - \$299,999	7	0.0%	
\$300,000 - \$399,999	34	-10.5%	
\$400,000 - \$599,999	301	-14.2%	
\$600,000 - \$999,999	336	-5.1%	
\$1,000,000 or more	204	-3.3%	

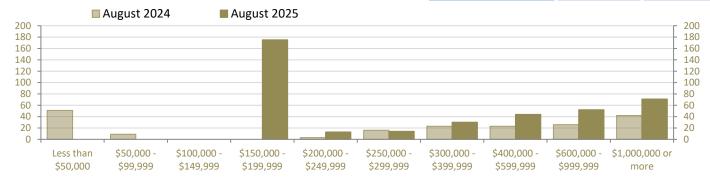


Median Time to Contract by Sale Price

The median number of days between the listing date and contract date for all Closed Sales during the month

Economists' note: Like Time to Sale, Time to Contract is a measure of the length of the home selling process calculated for sales which closed during the month. The difference is that Time to Contract measures the number of days between the initial listing of a property and the signing of the contract which eventually led to the closing of the sale. When the gap between Median Time to Contract and Median Time to Sale grows, it is usually a sign of longer closing times and/or declining numbers of cash sales.

Sale Price	Median Time to Contract	Percent Change Year-over-Year	
Less than \$50,000	(No Sales)	N/A	
\$50,000 - \$99,999	(No Sales)	N/A	
\$100,000 - \$149,999	(No Sales)	N/A	
\$150,000 - \$199,999	175 Days	N/A	
\$200,000 - \$249,999	13 Days	333.3%	
\$250,000 - \$299,999	14 Days	-12.5%	
\$300,000 - \$399,999	30 Days	30.4%	
\$400,000 - \$599,999	44 Days 91.3%		
\$600,000 - \$999,999	52 Days 100.0%		
\$1,000,000 or more	71 Days	69.0%	



Median Time to Contract



New Listings by Initial Listing Price

The number of properties put onto the market during the month

Economists' note: New Listings tend to rise in delayed response to increasing prices, so they are often seen as a lagging indicator of market health. As prices rise, potential sellers raise their estimations of value—and in the most recent cycle, rising prices have freed up many potential sellers who were previously underwater on their mortgages. Note that in our calculations, we take care to not include properties that were recently taken off the market and quickly relisted, since these are not really *new* listings.

Initial Listing Price	New Listings	Percent Change Year-over-Year
Less than \$50,000	5	-37.5%
\$50,000 - \$99,999	0	-100.0%
\$100,000 - \$149,999	1	0.0%
\$150,000 - \$199,999	1	-75.0%
\$200,000 - \$249,999	4	100.0%
\$250,000 - \$299,999	17	142.9%
\$300,000 - \$399,999	46	76.9%
\$400,000 - \$599,999	361	-15.1%
\$600,000 - \$999,999	520	-14.8%
\$1,000,000 or more	362	-7.9%



Inventory by Current Listing Price

The number of property listings active at the end of the month

Economists' note: There are a number of ways to define and calculate Inventory. Our method is to simply count the number of active listings on the last day of the month, and hold this number to compare with the same month the following year. Inventory rises when New Listings are outpacing the number of listings that go off-market (regardless of whether they actually sell). Likewise, it falls when New Listings aren't keeping up with the rate at which homes are going off-market.

Current Listing Price	Inventory	Percent Change Year-over-Year	
Less than \$50,000	1	-50.0%	
\$50,000 - \$99,999	0	N/A	
\$100,000 - \$149,999	0	-100.0%	
\$150,000 - \$199,999	1	0.0%	
\$200,000 - \$249,999	6	200.0%	
\$250,000 - \$299,999	19	90.0%	
\$300,000 - \$399,999	140	159.3%	
\$400,000 - \$599,999	1,277	55.7%	
\$600,000 - \$999,999	1,883	30.1%	
\$1,000,000 or more	2,034	10.2%	



Monthly Distressed Market - August 2025 Single-Family Homes Miami-Dade County





		August 2025	August 2024	Percent Change Year-over-Year
Traditional	Closed Sales	872	954	-8.6%
	Median Sale Price	\$655,000	\$641,450	2.1%
Foreclosure/REO	Closed Sales	12	9	33.3%
	Median Sale Price	\$501,500	\$450,750	11.3%
Short Sale	Closed Sales	1	1	0.0%
	Median Sale Price	\$655,000	\$551,000	18.9%

