

7 STEPS TO FINISH STRONGER THAN EVER BEFORE





FREE RESOURCES

Take advantage of all the free resources available to you! You can find all of them at www.gloveru.com.



PRICING & PRICE REDUCTION SCRIPTS

This brand new guide will help you position properties to sell fast and make reductions that work when needed. Remember, the path to a successful reduction starts at the listing table.



GLOVER U INNER CIRCLE

Join over 25,000+ other agents in our Private Facebook Group. Find agent referrals, roleplay partners, exclusive content and a direct line to our Glover U coaches.



GLOVER U YOUTUBE CHANNEL

Use our videos for expert-led training to elevate your skills and performance. Stay ahead with weekly content from Jeff, top-producing agents, and Glover U coaches.



JEFF'S MORNING MESSAGE

Daily real estate sales and business-building messages from Jeff—perfect for staying motivated and taking action. Plus, access premium free resources to help you grow your business.



DOWNLOAD THE
GLOVER U APP



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STEP 1

CONTACTS TO CLOSING RATIO

STEP 2

**WORKING
DAYS LEFT**

SEPTEMBER 2025

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30				

OCTOBER 2025

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30	31	

NOVEMBER 2025

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30						

STEP 3

GOAL FOR REST OF YEAR

(PENDING & CLOSED)

STEP 4

TOP 2 SOURCES OF BUSINESS YTD

STEP 5

DOUBLE DOWN ON TOP 2

STEP 6

NEW MORNING ROUTINE

JEFF'S DAILY SCHEDULE

JEFF'S MONDAY-FRIDAY SCHEDULE ---

TIME	TASK
6:00 am	Wake & get ready
7:00 am	Leave for the office / Role-play during commute
7:30 am	Arrive at office / Accountability call
7:40 am	Prepare your contacts
7:59 am	Assume the position
8:00 am	Start dial session (Prospecting)
9:30 am	Mindset Break
9:45 am	Continue Dial Session (Prospecting)
10:30 am	Lead follow-up
11:00 am	Content creation (Writing copy or outline) NO POSTING!
11:30 am	Acknowledgments
12:00 pm	Healthy lunch / Workout / Time with family
2:00 pm	Admin & Social media (Closings, walkthroughs, inspections, paperwork, posting, etc.)
4:00 pm	Doorknock if you have NO appointments / Capture footage
5:30-7 pm	Appointments / Capture footage (Lead follow-up any HOT leads)

After time with family, post to social media or hire it out.

STEP 7

IDENTIFY HOW YOU'LL SPEND THE MONEY

7 STEPS TO FINISH STRONGER THAN EVER BEFORE



13 WAYS TO TAKE MORE LISTINGS

AND GET MORE
SOLD THIS FALL

MIAMI, FL

BROWARD COUNTY, FL



GLOVERU.COM

TOUR

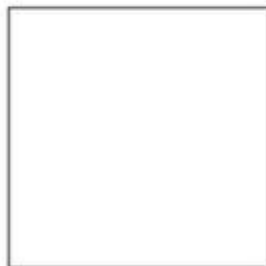
AMERICAN

NORTH

--

2025

FALL



9AM-12:30PM

THURS, DECEMBER 11

BROWARD COUNTY, FL



9AM-12:30PM

FRIDAY, DECEMBER 12

MIAMI, FL

USE THE CODE **MIAMIR20** FOR 20% OFF
YOUR GENERAL OR VIP TICKETS!