

STOP SHOWING,
START CLOSING

The Buyer Consultation That Converts

Saria Finkelstein

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COACH | CONSULTANT

Saria

Maliya's
Mama!

3rd Generation
Realtor

Loves Traveling
Crafting & Live
Music!

Loves Cooking &
Trying New Restaurants

Jess's Wife

Dog Mom

Loves to
Coach Real
Estate Agents!

30 Under 30
Honoree



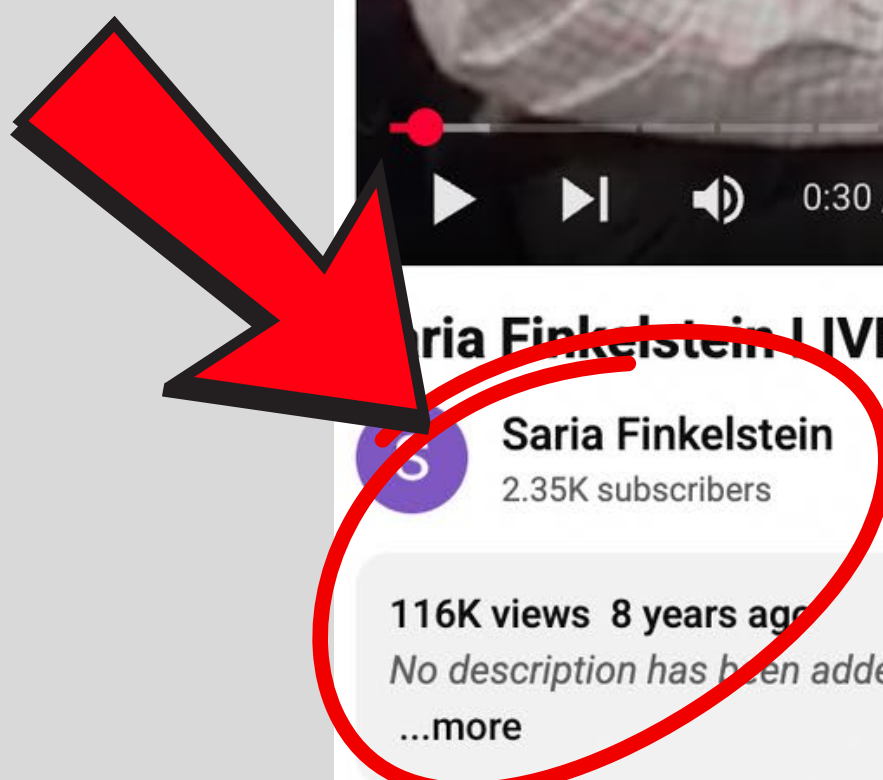
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6 STEPS TO A PERFECT STRATEGY SESSION

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Saria Finkelstein LIVE buyer consultation 2017

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Pro Tip

BE YOUR OWN
HYPE PERSON

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QUESTIONNAIRE

Step One

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5 MUST HAVES

Step Two

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REVIEW THE HOME BUYING PROCESS

Step Three

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Pro Tip

ROLE OF A REALTOR

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MARKET CONDITIONS

Step Four

PROPERTY SEARCH

Step Five



Pro Tip

REVERSE PROPERTY SEARCH

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LIST THE BUYER

Step Six

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SOCIAL MEDIA



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