

WHATIS MIAM DOING FORYOU

EDUCATION

- NEW courses MIAMI commissioned and licensed to brokers for FREE
 - Understanding Buyer Agency Agreements
 - Buyer Agency Best Practices & Profitability
 - Conversations to Compensation
- Legal Webinars
- MORE ABR and Understanding BBA courses

NEW TOOLKITS

 Menus of options for compensation models, best practices for new construction, new forms, how to use the licensed courses, and MORE

CORRECTING CONFUSION AND MISUNDERSTANDINGS IN THE M

- Working with our Chief of Communications and a top-tier public relations firm to clarify confusion and misunderstandings in the media
- Use templates in Photofy to help us do that!



BROKER COURSE LICENSE AGREEMENT

Since May 31, 2024 - Over 13,000 participants have completed the following MIAMI-owned courses, all taught by award-winning instructors. Now is your chance to license and teach these classes at your own brokerages

- Buyer Agency: Best Practices & Profitability (Steven David)
- Conversation to Compensation (Cynthia DeLuca)
- ACE Co Brokerage & the Buyer Brokerage Agreement (Josh Cadillac)
- The Conversion Code for Buyers (Wesley Ulloa)
- New Critical Forms All Agents Now Need to Know (Josh Cadillac)





98,704

Participants

Jun. 1- May 27

Office	Participants
Aventura	2,801
Coral Gables	1,167
Northwestern Dade	2,556
West Broward	9,932
Southeast Broward	2,451
MIAMI Global HQ	20,071
Other (Webinars & Outside Venues)	59,726





Total of \$22,189,127 June 2024 to February 2025



TOP 4 NAR Designations/Certification

- AHWD
- PSA
- MRP
- SRES







Tuesday, July 15 | 10am - Noon MIAMI HQ





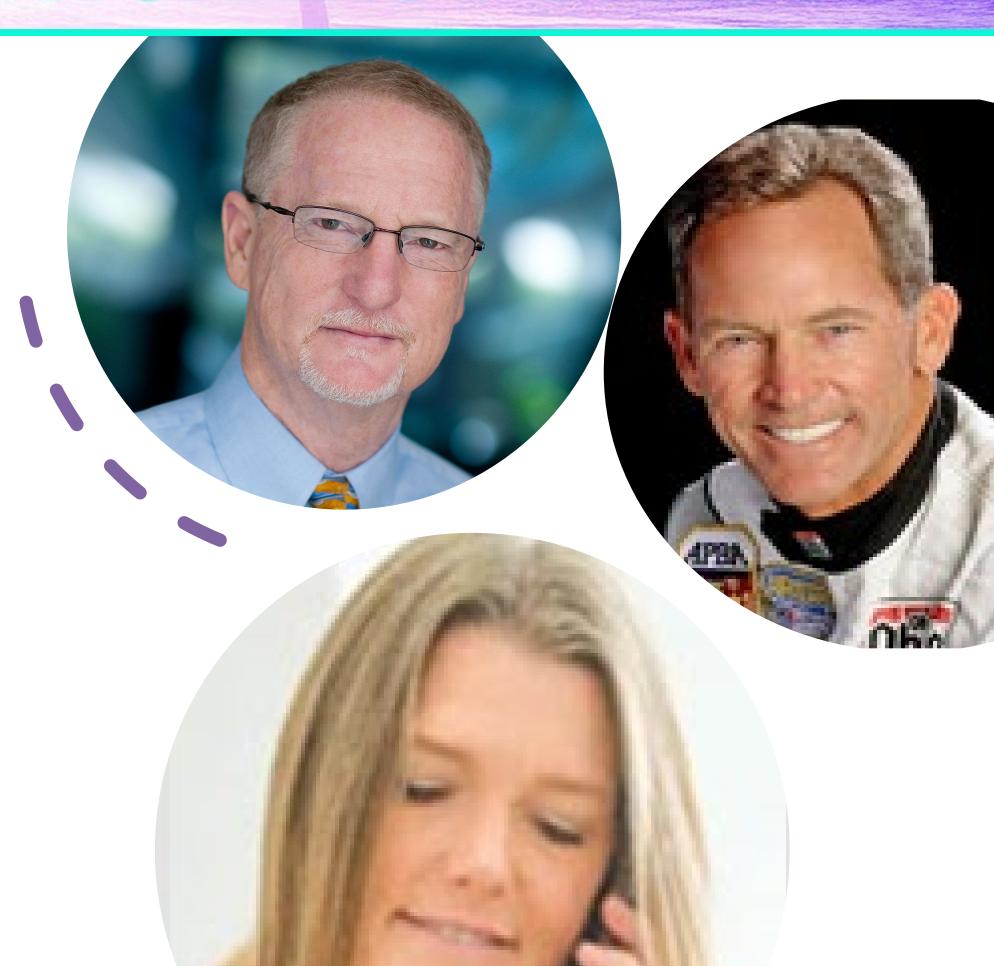
Real Estate Investment Conference

December 2 – 5

9am – 5pm | MIAMI HQ - Conference Center of the Americas

 20 million in 20 years • NAR Build Wealth Investment Certification • Finance Deep Dive • Negotiating TIPS • 1031 Exchange • Manage your rentals, the Long and Short of Rentals
 • Guaranteed Income with subsidized housing • Q and A about students chosen investment







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