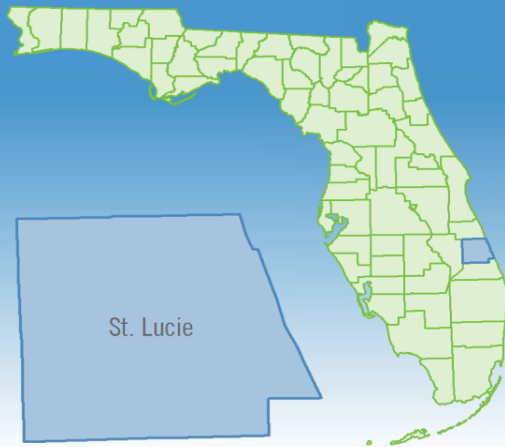


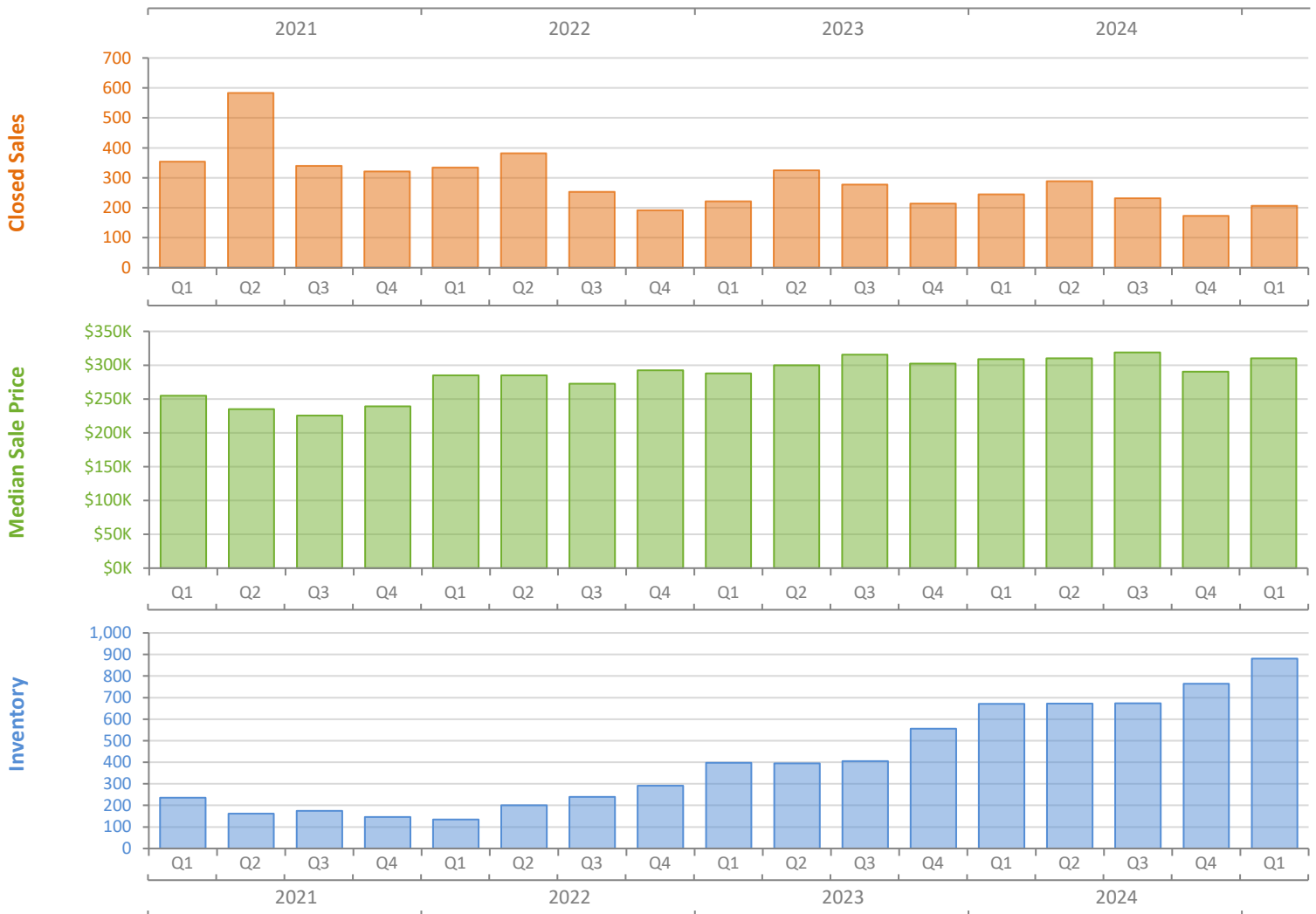
Quarterly Market Summary - Q1 2025

Townhouses and Condos

St. Lucie County



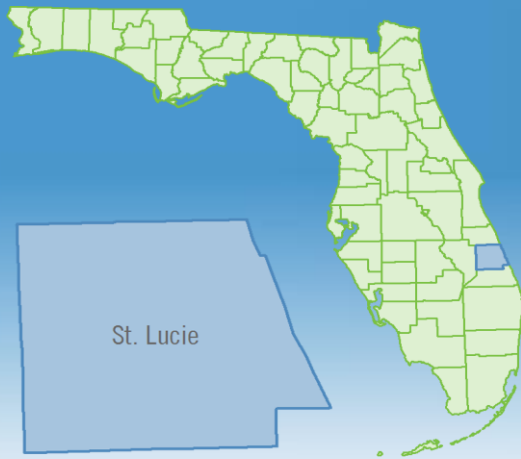
| | Q1 2025 | Q1 2024 | Percent Change Year-over-Year |
|--|----------------|----------------|-------------------------------|
| Closed Sales | 207 | 245 | -15.5% |
| Paid in Cash | 115 | 145 | -20.7% |
| Median Sale Price | \$310,000 | \$309,000 | 0.3% |
| Average Sale Price | \$386,487 | \$388,817 | -0.6% |
| Dollar Volume | \$80.0 Million | \$95.3 Million | -16.0% |
| Med. Pct. of Orig. List Price Received | 92.3% | 95.3% | -3.1% |
| Median Time to Contract | 66 Days | 50 Days | 32.0% |
| Median Time to Sale | 100 Days | 89 Days | 12.4% |
| New Pending Sales | 303 | 315 | -3.8% |
| New Listings | 554 | 539 | 2.8% |
| Pending Inventory | 145 | 144 | 0.7% |
| Inventory (Active Listings) | 881 | 671 | 31.3% |
| Months Supply of Inventory | 11.7 | 7.6 | 53.9% |



Quarterly Distressed Market - Q1 2025

Townhouses and Condos

St. Lucie County



| | | Q1 2025 | Q1 2024 | Percent Change Year-over-Year |
|-----------------|-------------------|------------|------------|-------------------------------|
| Traditional | Closed Sales | 207 | 241 | -14.1% |
| | Median Sale Price | \$310,000 | \$310,000 | 0.0% |
| Foreclosure/REO | Closed Sales | 0 | 4 | -100.0% |
| | Median Sale Price | (No Sales) | \$176,600 | N/A |
| Short Sale | Closed Sales | 0 | 0 | N/A |
| | Median Sale Price | (No Sales) | (No Sales) | N/A |

