



# CRE Redevelopment Case Study



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#### **HIGHLIGHTS**



2 BUILDINGS -APPROX 14K SF



24,150 SF / 0.5544 AC

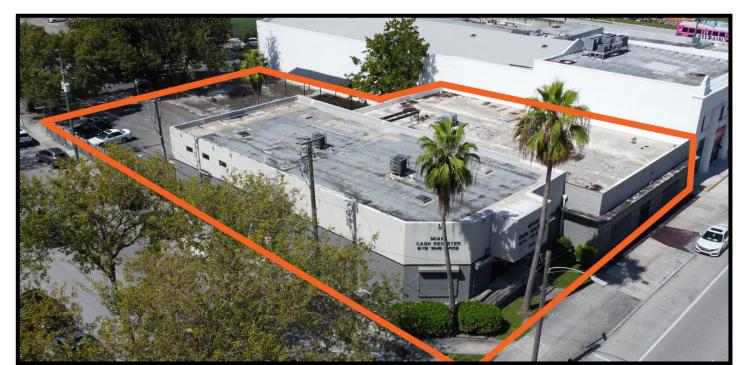


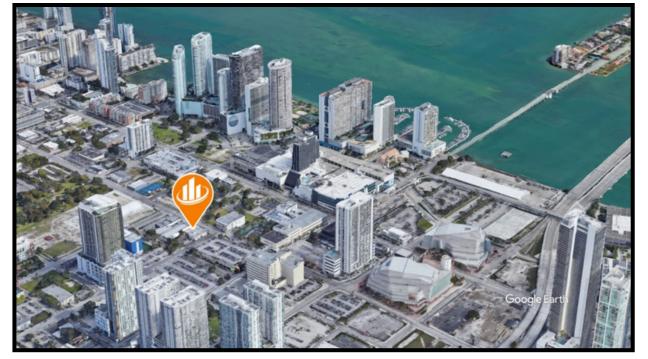
T6-24A-O
OMNI
REDEVELOPMENT
OVERLAY



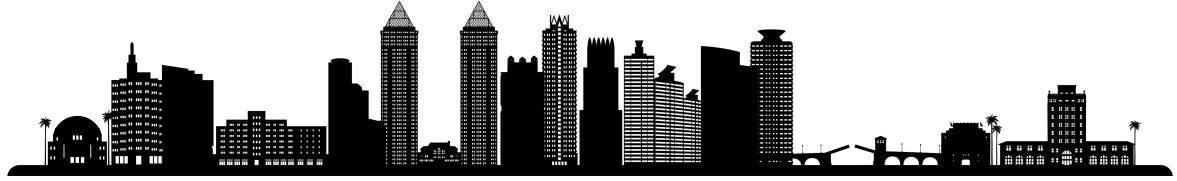
SOLD VACANT

# 1600 NE 2ND AVE | MIAMI, FL 33132 REDEVELOPMENT CASE STUDY













## **KEY PLAYERS**

**SELLER: MIAMI CASH REGISTER COMPANY** 

BUYER: 1600 NE 2ND AVE, LLC

**BROKERAGE:** SVN COMMERCIAL PARTNERS

ATTORNEY (BUYER): ALAYON & ASSOCIATES P.A.

ENGINEERS: LANGAN (PHASE 1 & 2)

**REMEDIATION: PENNONI** 



## **KEY POINTS**

SALE PRICE: \$14,300,000

**CLOSING DATE: 09/20/2022** 







## **KEY VALUATION FACTORS - BOTH SCIENCE & ART**

## PRICE PER POUND OF DIRT

- Backing into a sales price based on development factors (i.e. impact fees, construction cost, density and capital market environment)
- Understanding the value of current zoning (TOD, Overlays, Opportunity Zone)

# CASH FLOW (NOI) ON MARKET CAP RATE

- Market rate for multifamly and retail expenses
- Over 3-5 years (best CONSERVATIVE guess, not CRAZY GROWTH)

## **COMPS**

Per Square Foot (or Square Acre) and Per Door







## KEY OBSTACLES DURING DUE DILIGENCE

### PROPERTY WAS ORIGINALLY 2 PARCLES

- City of Miami records had conflicting and missing information
- City's records showed an alley way (1985)
- City records showed 3 tanks buried in the property

## ENVIRONMENTAL ISSUES

- Phase 1 and Phase 2 -
- Post-excavation soil sampling, excavation, T&D services and reporting

### 40-50 YEAR RECERTIFICATION

Pandora's box

