

# Quarterly Market Summary - Q1 2024

## Single-Family Homes

### St. Lucie County



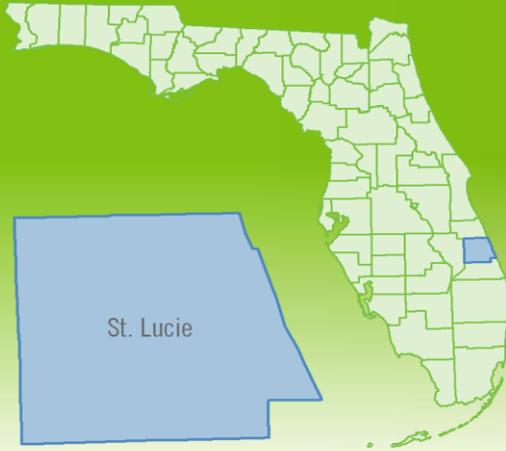
|  | Q1 2024         | Q1 2023         | Percent Change Year-over-Year |
|--|-----------------|-----------------|-------------------------------|
| Closed Sales                           | 1,188           | 1,321           | -10.1%                        |
| Paid in Cash                           | 362             | 372             | -2.7%                         |
| Median Sale Price                      | \$390,000       | \$372,200       | 4.8%                          |
| Average Sale Price                     | \$438,405       | \$403,292       | 8.7%                          |
| Dollar Volume                          | \$520.8 Million | \$532.7 Million | -2.2%                         |
| Med. Pct. of Orig. List Price Received | 96.7%           | 94.9%           | 1.9%                          |
| Median Time to Contract                | 41 Days         | 48 Days         | -14.6%                        |
| Median Time to Sale                    | 81 Days         | 90 Days         | -10.0%                        |
| New Pending Sales                      | 1,685           | 1,849           | -8.9%                         |
| New Listings                           | 2,161           | 1,956           | 10.5%                         |
| Pending Inventory                      | 902             | 971             | -7.1%                         |
| Inventory (Active Listings)            | 1,954           | 1,429           | 36.7%                         |
| Months Supply of Inventory             | 4.2             | 2.8             | 50.0%                         |



# Quarterly Distressed Market - Q1 2024

## Single-Family Homes

### St. Lucie County



|                 |                   | Q1 2024    | Q1 2023   | Percent Change Year-over-Year |
|-----------------|-------------------|------------|-----------|-------------------------------|
| Traditional     | Closed Sales      | 1,182      | 1,315     | -10.1%                        |
|                 | Median Sale Price | \$390,000  | \$372,445 | 4.7%                          |
| Foreclosure/REO | Closed Sales      | 6          | 5         | 20.0%                         |
|                 | Median Sale Price | \$372,450  | \$226,100 | 64.7%                         |
| Short Sale      | Closed Sales      | 0          | 1         | -100.0%                       |
|                 | Median Sale Price | (No Sales) | \$777,000 | N/A                           |

