

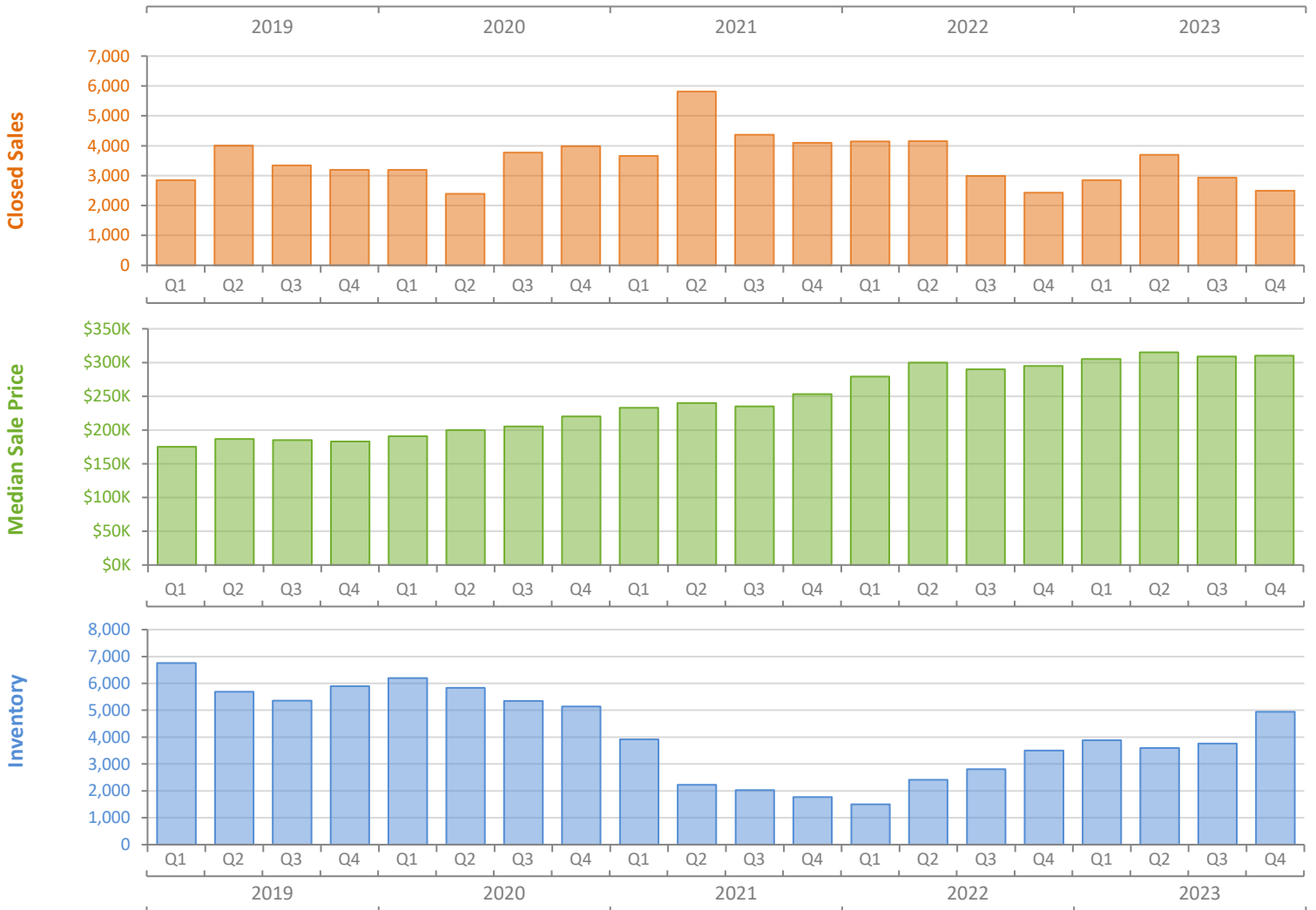
Quarterly Market Summary - Q4 2023

Townhouses and Condos

Palm Beach County



| | Q4 2023 | Q4 2022 | Percent Change Year-over-Year |
|--|---------------|---------------|-------------------------------|
| Closed Sales | 2,497 | 2,435 | 2.5% |
| Paid in Cash | 1,578 | 1,445 | 9.2% |
| Median Sale Price | \$310,000 | \$295,000 | 5.1% |
| Average Sale Price | \$506,284 | \$435,311 | 16.3% |
| Dollar Volume | \$1.3 Billion | \$1.1 Billion | 19.3% |
| Med. Pct. of Orig. List Price Received | 94.9% | 95.6% | -0.7% |
| Median Time to Contract | 35 Days | 29 Days | 20.7% |
| Median Time to Sale | 73 Days | 70 Days | 4.3% |
| New Pending Sales | 2,368 | 2,417 | -2.0% |
| New Listings | 4,468 | 3,810 | 17.3% |
| Pending Inventory | 1,085 | 1,269 | -14.5% |
| Inventory (Active Listings) | 4,940 | 3,503 | 41.0% |
| Months Supply of Inventory | 4.9 | 3.1 | 58.1% |



Quarterly Distressed Market - Q4 2023

Townhouses and Condos

Palm Beach County



| | | Q4 2023 | Q4 2022 | Percent Change Year-over-Year |
|-----------------|-------------------|-----------|------------|-------------------------------|
| Traditional | Closed Sales | 2,484 | 2,417 | 2.8% |
| | Median Sale Price | \$310,000 | \$295,000 | 5.1% |
| Foreclosure/REO | Closed Sales | 12 | 18 | -33.3% |
| | Median Sale Price | \$230,800 | \$187,298 | 23.2% |
| Short Sale | Closed Sales | 1 | 0 | N/A |
| | Median Sale Price | \$197,600 | (No Sales) | N/A |

