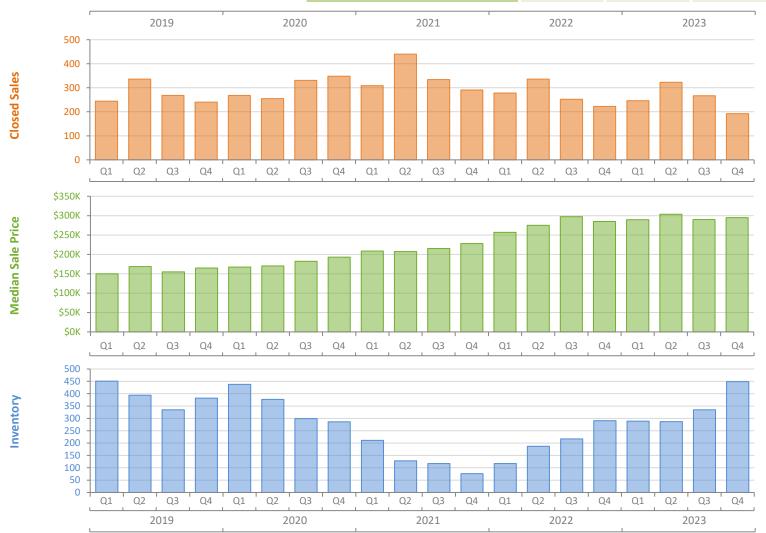
Quarterly Market Summary - Q4 2023 Townhouses and Condos Martin County





	Q4 2023	Q4 2022	Percent Change Year-over-Year
Closed Sales	192	222	-13.5%
Paid in Cash	124	144	-13.9%
Median Sale Price	\$295,000	\$285,000	3.5%
Average Sale Price	\$378,308	\$315,992	19.7%
Dollar Volume	\$72.6 Million	\$70.2 Million	3.5%
Med. Pct. of Orig. List Price Received	95.3%	95.6%	-0.3%
Median Time to Contract	34 Days	25 Days	36.0%
Median Time to Sale	68 Days	61 Days	11.5%
New Pending Sales	214	188	13.8%
New Listings	390	291	34.0%
Pending Inventory	122	93	31.2%
Inventory (Active Listings)	449	291	54.3%
Months Supply of Inventory	5.2	3.2	62.5%



Quarterly Distressed Market - Q4 2023 Townhouses and Condos Martin County





		Q4 2023	Q4 2022	Percent Change Year-over-Year
Traditional	Closed Sales	192	221	-13.1%
	Median Sale Price	\$295,000	\$285,000	3.5%
Foreclosure/REO	Closed Sales	0	1	-100.0%
	Median Sale Price	(No Sales)	\$180,000	N/A
Short Sale	Closed Sales	0	0	N/A
	Median Sale Price	(No Sales)	(No Sales)	N/A

