



Danielle Blake
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FORWARD THINKING



MIAMI
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COMMERCIAL

MIAMI COMMERCIAL
CERTIFICATE
PROGRAM

Earn Your Commercial Certificate Today
LOOK FOR THE POINTS!

1 3 5

Commercial Certificate
This Certificate of Accomplishment is Presented to
Your Name

REQUIRED SECTIONS: CORE CURRICULUM & KEY ELEMENTS

1. Introduction to Commercial Real Estate
2. Intermediate & Advanced Commercial Real Estate
3. Financial Analysis
4. Negotiations
5. Contracts: LOIs, Leases, Sales & Addendums
6. Due Diligence
7. Legal
8. Tech Tools
9. Conferences

[Start the Process: Apply Here](#)

[Certificate Recipients: View Here](#)

2023 MIAMI COMMERCIAL ADVANCED CERTIFICATE & RENEWALS

Advanced Certificate: Continue your journey of knowledge with electives. Add electives to your requirements for a minimum of 50 collective points to earn the advanced certificate.

Annual Renewals: Recertify your certificate with only 20 points each year. Points may be acquired from required sections and electives.

Guide Path to Learning Commercial Real Estate

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Networking

**First Thursday of Every
Month**

Time: 9:00 AM – 10:30 AM

Location: Check the online
calendar [HERE](#)

**Third Thursday of Every
Month**

Time: 9:00 AM – 10:30 AM

Location: Check the online
calendar [HERE](#)



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MIAMI
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BROWARD
COMMERCIAL MARKETPLACE

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MICHELLE HERNANDEZ

Commercial Advisor

UNVEILING OPPORTUNITIES:
NAVIGATING THE EVOLVING
COMMERCIAL OFFICE SECTOR

SEPT. 21 | 9:00 -10:30AM



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A promotional poster for the 2023 Commercial Conference. The background is a low-angle shot of a modern glass skyscraper. The text is overlaid on a red and blue geometric pattern.

**2023
COMMERCIAL
CONFERENCE
10|13|23**

**MIAMI
REALTORS
COMMERCIAL**

Jungle Island
1111 Parrot Jungle Trail
Miami, FL 33132

2023 Commercial Conference

Friday, October 13

Jungle Island

1111 Parrot Jungle Trail

Miami, FL 33132



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 **Dealy.**

**The MIAMI Exclusive Tool
In South Florida**

LETTERS OF INTENT FOR COMMERCIAL PROPERTIES (Fillable Forms & Transaction Management)

COMMERCIAL PURCHASE LETTER OF INTENT

Effective Date: _____

RE: Intent to Purchase Commercial Property

This commercial purchase letter of intent (the "Letter of Intent") represents the basic terms for an agreement between the Buyer and Seller. After this Letter of Intent has been made, a formal agreement may be constructed to the benefit of the Parties involved.

I. The Buyer: _____ (the "Buyer").

II. The Seller: _____ (the "Seller").

III. Property Address: _____ (the "Property").

Additional Description: _____

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MIAMI REALTORS®
COMMUNICATE
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MEMBER 2 MEMBER EMAILS

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Join
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**SOUTH FLORIDA
COMMERCIAL
PROPERTY SEARCH**

**South Florida
COMMERCIAL MLS**

A promotional graphic for Miami Realtors Commercial. The background is a dark, stylized image of a modern building with a curved facade. The text is white and bold. A red and white diamond award badge is positioned to the right of the main text. At the bottom, there are two logos: 'South Florida Commercial Property Search' and 'South Florida Commercial MLS'.