

BROKER Monthly Stats MANAGER Reports June 2023



MLS Offers

Are your agents working with buyers?

Submit offers using the MLS Offers link in Broker Remarks NOW AVAILABLE: Request affirmation from the listing broker/agent stating the offer has been submitted to the seller/landlord, or notification the seller/landlord has waived the obligation to have the offer presented



2,385 Offers submitted
through MLS Offers

- ✓ 15,099 A, AC and P listings with MLS Offers link enabled at end of month
- ✓ 68.1% of all new residential MIAMI listings added to MLS kept the MLS Offers link enabled (4271/6146)
- ✓ Average Offer Price: 2.65% BELOW List Price
- ✓ Average Accepted Offer Price: .51% ABOVE List Price
- ✓ Average DOM before first offer: 41.6
- ✓ Buyers making offers were: 71.99% OWNER OCCUPANTS
– 24.02% INVESTORS – 3.99% OTHER
- ✓ Types Financing Offered: 43.76% CONVENTIONAL – 26.67% FHA – 25.12% CASH – 1.97% VA – 1.09% OTHER - 1.09% HARD MONEY - 0.21% JUMBO - 0.08% 203K

www.MiamiRealtors.com/MLSoffers