

# BROKER MANAGER Monthly Stats Reports May 2023



## MLS Offers

### Are your agents working with buyers?

Submit offers using the MLS Offers link in Broker Remarks NOW AVAILABLE: Request affirmation from the listing broker/agent stating the offer has been submitted to the seller/landlord, or notification the seller/landlord has waived the obligation to have the offer presented



**2,649 Offers submitted through MLS Offers**

- ✓ **15,411** A, AC and P listings with MLS Offers link enabled at end of month
- ✓ **69.5%** of all new residential MIAMI listings added to MLS kept the MLS Offers link enabled (4271/6146)
- ✓ **Average Offer Price:** 2.40% **BELOW** List Price
- ✓ **Average Accepted Offer Price:** 2.08% **ABOVE** List Price
- ✓ **Buyers making offers were:** 73.27% OWNER OCCUPANTS  
– 22.17% INVESTORS – 4.56% OTHER
- ✓ **Types Financing Offered:** 43.36% CONVENTIONAL – 26.61% FHA – 24.72% CASH – 2.73% VA – 1.14% OTHER - 1.14% HARD MONEY - 0.19% 203K
- ✓ - 0.11% JUMBO

[www.MiamiRealtors.com/MLSoffers](http://www.MiamiRealtors.com/MLSoffers)