

# BROKER MANAGER Monthly Stats Reports April 2023



## MLS Offers

### Are your agents working with buyers?

Submit offers using the MLS Offers link in Broker Remarks NOW AVAILABLE: Request affirmation from the listing broker/agent stating the offer has been submitted to the seller/landlord, or notification the seller/landlord has waived the obligation to have the offer presented



**2,187 Offers submitted  
through MLS Offers**

- ✓ **15,466 A, AC and P listings with MLS Offers link enabled at end of month**
- ✓ **69% of all new residential MIAMI listings added to MLS kept the MLS Offers link enabled (3757/5447)**
- ✓ **Average Offer Price: 2.83% BELOW List Price**
- ✓ **Average Accepted Offer Price: 0.01% BELOW List Price**
- ✓ **Average DOM before first offer: 47.09**
- ✓ **Buyers making offers were: 79.66% OWNER OCCUPANTS  
– 14.31% INVESTORS – 6.03% OTHER**
- ✓ **Types Financing Offered: 49.06% CONVENTIONAL– 28.72% FHA – 16.81% CASH – 2.54% VA – 1.69% OTHER - 0.8% HARD MONEY - 0.24% 203K**
- ✓ **- 0.14% JUMBO**

[www.MiamiRealtors.com/MLSoffers](http://www.MiamiRealtors.com/MLSoffers)