

# BROKER MANAGER Monthly Stats Reports March 2023



## MLS Offers

### Are your agents working with buyers?

Submit offers using the MLS Offers link in Broker Remarks NOW AVAILABLE: Request affirmation from the listing broker/agent stating the offer has been submitted to the seller/landlord, or notification the seller/landlord has waived the obligation to have the offer presented



**2,085** Offers submitted  
through MLS Offers

- ✓ **14,957** A, AC and P listings with MLS Offers link enabled at end of month
- ✓ **69.3%** of all new residential MIAMI listings added to MLS kept the MLS Offers link enabled (4336/6261)
- ✓ **Average Offer Price:** 3.11% **BELOW** List Price
- ✓ **Average Accepted Offer Price:** 0.4% **ABOVE** List Price
- ✓ **Average DOM before first offer:** 44.38
- ✓ **Buyers making offers were:** 72.61% OWNER OCCUPANTS  
– 22.71% INVESTORS – 4.69% OTHER
- ✓ **Types Financing Offered:** 40.19% CONVENTIONAL – 27.05% FHA – 24.73% CASH – 2.71% VA – 2.61% HARD MONEY – 2.32% OTHER – 0.24% JUMBO – 0.14% 203K

[www.MiamiRealtors.com/MLSoffers](http://www.MiamiRealtors.com/MLSoffers)