

# BROKER MANAGER Monthly Stats Reports January 2023



## MLS Offers



**1,341** Offers submitted  
through MLS Offers\*

- ✓ **14,970** A, AC and P listings with MLS Offers link enabled at end of month
- ✓ **69%** of all new residential MIAMI listings added to MLS kept the MLS Offers link enabled (4077/6940)
- ✓ **Average Offer Price:** 6.05% **BELOW** List Price
- ✓ **Average Accepted Offer Price:** 1.83% **BELOW** List Price
- ✓ **Buyers making offers were:** 69.34% OWNER OCCUPANTS  
– 24.79% INVESTORS – 5.87% OTHER
- ✓ **Types Financing Offered:** 46.16% CONVENTIONAL – 28.38% CASH – 19.15%  
FHA – 2.51% - 2.82% VA - OTHER - 1.45% HARD MONEY - 0.08% JUMBO –  
0.00% 203K

\* 49% increase over December. First month-to-month increase since March 2022.

[www.MiamiRealtors.com/MLSoffers](http://www.MiamiRealtors.com/MLSoffers)

### Are you an agent working with buyers?

Submit your offers using the MLS Offers link in Broker Remarks

NOW AVAILABLE: Request Affirmation of Presentation from the listing broker/agent stating the offer has been submitted to the seller/landlord, or notification the seller/landlord has waived the obligation to have the offer presented.