

BROKER MANAGER Monthly Stats Reports February 2023



MLS Offers

Are your agents working with buyers?

Submit offers using the MLS Offers link in Broker Remarks NOW AVAILABLE: Request affirmation from the listing broker/agent stating the offer has been submitted to the seller/landlord, or notification the seller/landlord has waived the obligation to have the offer presented



**1,757 Offers submitted
through MLS Offers***

- ✓ **15,067** A, AC and P listings with MLS Offers link enabled at end of month
- ✓ **68.5%** of all new residential MIAMI listings added to MLS kept the MLS Offers link enabled (3m864/5648)
- ✓ **Average Offer Price:** 5.25% **BELOW** List Price
- ✓ **Average Accepted Offer Price:** 0.14% **ABOVE** List Price
- ✓ **Buyers making offers were:** 71.23% OWNER OCCUPANTS
– 23.31% INVESTORS – 5.46% OTHER
- ✓ **Types Financing Offered:** 47.3% CONVENTIONAL – 6% CASH – 20.64% FHA – 1.88% VA – 1.71% OTHER - 1.71% HARD MONEY - 0.28% JUMBO – 0.11% 203K

* 32% increase over January. Second month-to-month increase since March 2022.

www.MiamiRealtors.com/MLSoffers