

BROKER MANAGER Monthly Stats Reports Year-End 2022



MLS Offers

Are you an agent working with buyers?

Submit your offers using the MLS Offers link in Broker Remarks

NOW AVAILABLE: Request Affirmation of Presentation from the listing broker/agent stating the offer has been submitted to the seller/landlord, or notification the seller/landlord has waived the obligation to have the offer presented



32,017 Offers submitted through MLS Offers

- ✓ **69.8%** of all new residential MIAMI listings added to MLS kept the MLS Offers link enabled
- ✓ **Average Offer Price: 1.99% BELOW List Price**
- ✓ **Average Accepted Offer Price: 1.44% ABOVE List Price**
- ✓ **Buyers making offers were: 72.04% OWNER OCCUPANTS**
– 22.92% INVESTORS – 5.05% OTHER
- ✓ **Types Financing Offered: 51.9% CONVENTIONAL – 26.84% CASH – 14.91% FHA – 3.04% VA – 1.57% OTHER – 1.5% HARD MONEY – 3.04% VA**
– 0.21% JUMBO – 0.092% 203K

www.MiamiRealtors.com/MLSoffers