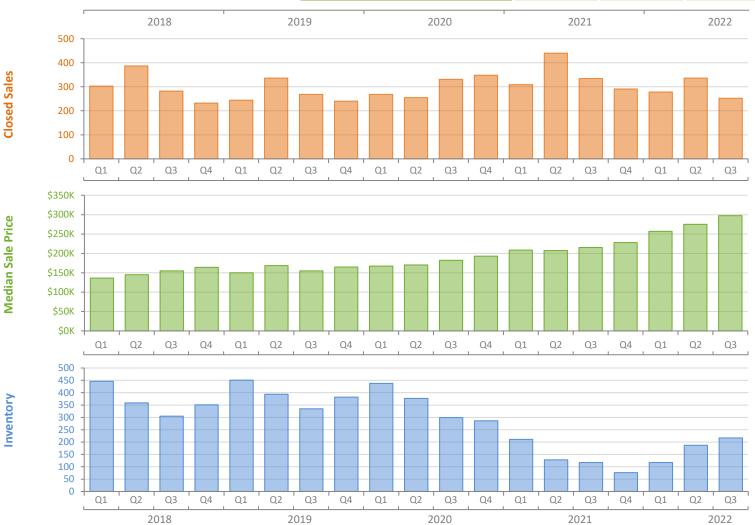
## Quarterly Market Summary - Q3 2022 Townhouses and Condos Martin County





|  | Q3 2022        | Q3 2021        | Percent Change<br>Year-over-Year |
|--|----------------|----------------|----------------------------------|
| Closed Sales                           | 252            | 334            | -24.6%                           |
| Paid in Cash                           | 148            | 192            | -22.9%                           |
| Median Sale Price                      | \$297,500      | \$215,000      | 38.4%                            |
| Average Sale Price                     | \$322,426      | \$285,890      | 12.8%                            |
| Dollar Volume                          | \$81.3 Million | \$95.5 Million | -14.9%                           |
| Med. Pct. of Orig. List Price Received | 98.5%          | 100.0%         | -1.5%                            |
| Median Time to Contract                | 14 Days        | 10 Days        | 40.0%                            |
| Median Time to Sale                    | 55 Days        | 53 Days        | 3.8%                             |
| New Pending Sales                      | 274            | 324            | -15.4%                           |
| New Listings                           | 331            | 314            | 5.4%                             |
| Pending Inventory                      | 154            | 179            | -14.0%                           |
| Inventory (Active Listings)            | 217            | 117            | 85.5%                            |
| Months Supply of Inventory             | 2.3            | 1.0            | 130.0%                           |



## Quarterly Distressed Market - Q3 2022 Townhouses and Condos Martin County





|                 |                   | Q3 2022    | Q3 2021   | Percent Change<br>Year-over-Year |
|-----------------|-------------------|------------|-----------|----------------------------------|
| Traditional     | Closed Sales      | 252        | 332       | -24.1%                           |
|                 | Median Sale Price | \$297,500  | \$215,000 | 38.4%                            |
| Foreclosure/REO | Closed Sales      | 0          | 1         | -100.0%                          |
|                 | Median Sale Price | (No Sales) | \$126,500 | N/A                              |
| Short Sale      | Closed Sales      | 0          | 1         | -100.0%                          |
|                 | Median Sale Price | (No Sales) | \$120,000 | N/A                              |

