



# FIABCI-USA Spring Installation Dinner & Symposium

**May 20-22**  
**Orlando**

**Rosen**  
**Shingle**  
**Creek**





## Join FIABCI-USA and International Colleagues for the 2022 Annual Spring Installation

- Friday, May 20
  - Evening Welcome Reception (approximately 4:30 - 6:00 pm)
- Saturday, May 21
  - 10:00 - 11:00 am | Board of Directors Meeting (closed governance meeting for current Board members only)
  - 11:30 am - 1:00 pm | Incoming Chapter Officer & Directors' Installation & Membership Luncheon
    - *Attendees will join together for a luncheon where FIABCI-USA will formally install their incoming Officers & Directors to the National Board and enjoy a time of networking together.*
  - 1:30 - 3:00 pm | Membership Meeting (closed governance meeting open only to all current FIABCI-USA members)
  - 6:00 - 7:00 pm | Cocktail Reception
  - 7:00 - 11:00 pm | Black Tie Dinner Featuring the Installation of 2022/2023 FIABCI-USA President Raj Rajpal Immediately Followed by a Post Dinner Celebration
- Sunday, May 22
  - 8:00 - 9:00 am | Hot Breakfast Buffet
  - 9:15 am - 12:00 pm | Spring Symposium with a Tea-Time Break





**72<sup>nd</sup>  
FIABCI  
World  
Congress**

**Paris  
June 6 -  
10, 2022**

**Register  
with us...**

# Announcing

MIAMI REALTORS' has just been selected to host the prestigious

## **73rd FIABCI World Real Estate Congress in Miami**

June 5 – 9, 2023 | Next Year



## **Join us in Paris**

for the 72nd **WORLD CONGRESS** to meet with  
top professionals in all aspects of real estate expertise –  
and promote our upcoming 2023 World Congress in Miami!





# 72nd FIABCI WORLD REAL ESTATE CONGRESS

7-10 JUNE 2022  
PARIS, FRANCE







# Key figures

## + 800 attendees

Representing all professions of the real estate industry: architects, developers and constructors, investors, asset and property managers and brokers, PropTech companies, lawyers, notaries and other experts

## Presidents, CEOs, Executives

In an international real estate environment

## 4 days

Of conference sessions, networking, hospitality moments and visits to emblematic places

## + 50 delegations

From 5 continents

## World class speakers and guests

Leaders, explorers, scientists, experts



# PROGRAM AT A GLANCE

## BUILDING BETTER LIVES

JUNE 6, 2022		JUNE 7, 2022		JUNE 8, 2022		JUNE 9, 2022		JUNE 10, 2022		
INTERNATIONAL DELEGATES ARRIVAL		REGISTRATION, EXHIBITION & NETWORKING	WELCOME KEYNOTE TRANSFORMATION VS DEMOLITION OF BUILDINGS	EXHIBITION & NETWORKING	GENERAL BUSINESS SESSION	SOCIAL TOURS: VERSAILLES CASTLE AND ARCHITECTURE BIENNALE		FIABCI DELEGATES ONLY	GENERAL ASSEMBLY REGISTRATION 1ST SESSION	
			PARIS 2024 – URBAN DEVELOPMENT		MANAGEMENT & BROKERAGE SESSION				FIABCI CHAPTER AND PROFESSIONAL DIVISION REPORTS	
			OPENING CEREMONY		COFFEE BREAK				FIABCI INTERNATIONAL DIVISION REPORTS	
			OPENING KEYNOTE		MOBILITY SESSION				FIABCI ADMINISTRATIVE DIVISION REPORTS	
			COFFEE BREAK		DEVELOPERS SESSION	TRANSFER BACK TO PARIS / LUNCH BREAK DURING TRANSFER				
	BOARDS OF DIRECTORS LUNCH®		BUSINESS NETWORKING LUNCH: WORKPLACE/OFFICES (\$)		BUSINESS NETWORKING LUNCH: RETAIL MAPPING (\$)				PAST PRESIDENTS LUNCH®	LUNCH BREAK FOR GENERAL ASSEMBLY PARTICIPANTS
			START UP PITCHING		ARTIFICIAL INTELLIGENCE AND SUSTAINABILITY	PROJECT VISITS				
			TECH SESSION		LEADERSHIP INSPIRATIONAL KEYNOTE					
			COFFEE BREAK		ENTERTAINMENT					
	BOARD OF DIRECTORS MEETING®		GLOBAL ASSOCIATIONS PITCHING		REBUILDING CITIES WITH PEACE					
		REAL ESTATE IMPACT ON ENVIRONMENT	FIABCI WORLD PRIX D'EXCELLENCE AWARDS & GALA DINNER (\$)			FAREWELL DINNER : PRESIDENTIAL INSTALLATION, FIABCI 70TH ANNIVERSARY AND CEREMONY OF THE WORLD PIONEERS AWARDS FOR BUILDING BETTER LIVES (\$)				
	ARCHITECTURE SESSION	CLOSING REMARKS								
					FIABCI MEDAL HOLDERS DINNER (\$)					



# **Understanding Miami and It's Global Significance**





# Highest Sales Months in Miami-Dade County History



1. **4,057** | Jun. 2021

2. **3,960** | Apr. 2021

3. **3,939** | Mar. 2022

4. **3,751** | Mar. 2021

5. **3,632** | Jul. 2021

6. **3,536** | May 2021

7. **3,433** | Dec. 2021

8. **3,299** | Aug. 2021

9. **3,031** | Sept. 2021

10. **3,021** | Nov. 2021

Note: These are existing home sales. New construction sales not included.  
Source: MIAMI Association of Realtors (MIAMI) and the MLS





# March Miami-Dade Closed Sales

All Property Types  
March 2022

3,946 = +4.92%

Single-Family

1,411 = -8.97%

Condos/Townhomes

2,528 = +14.86%

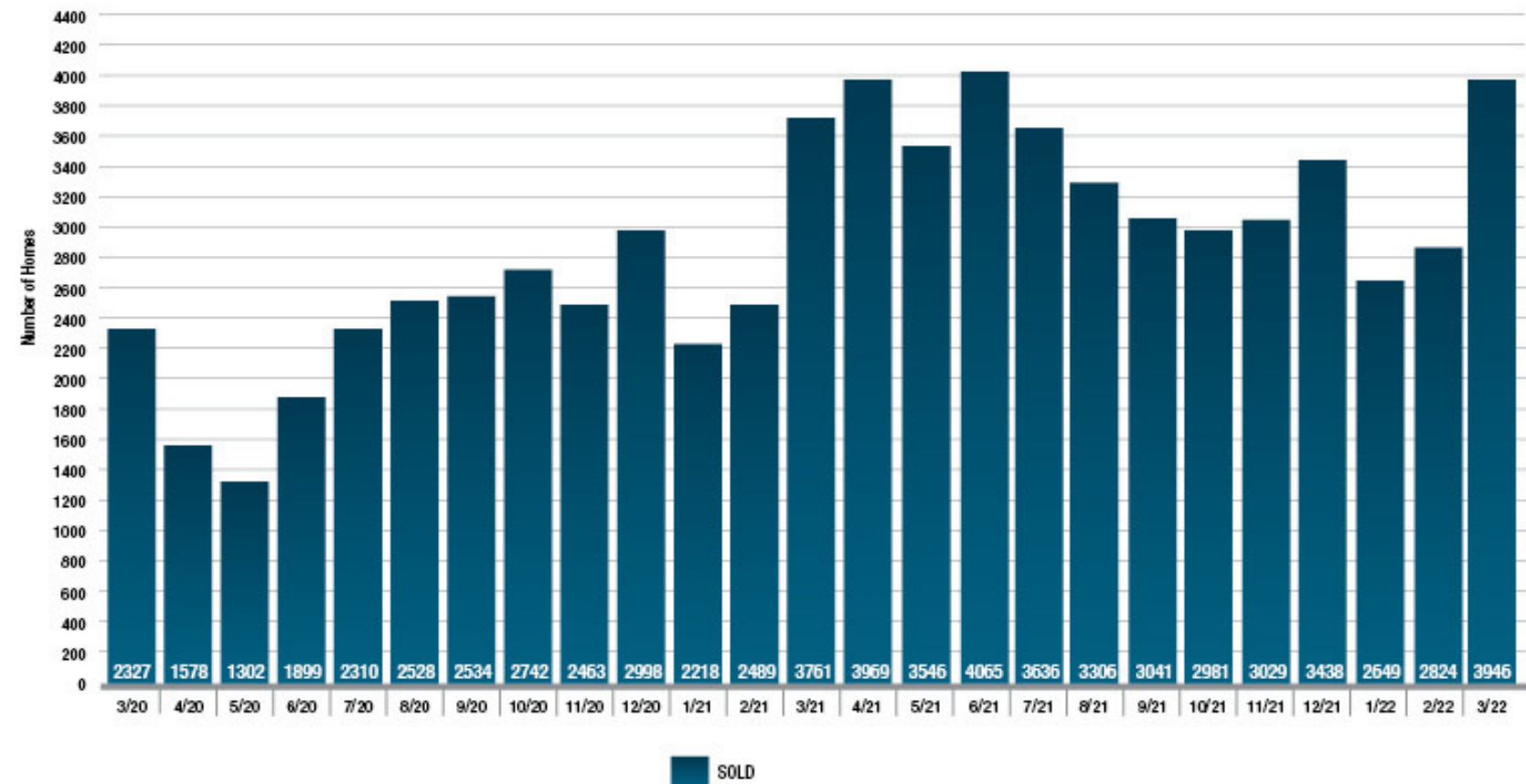
# Best March Sales Month in Miami History



## Miami-Dade County

Single Family, Condos &  
Townhomes Closed Sales Monthly

March 2022 Closed Sales  
Up 4.92% vs. March 2021





# Miami Luxury Sales Surge \$1 Million and Above

- Existing condo luxury sales surged 40.4% year-over-year to 389 transactions in March 2022.



# What's driving Miami real estate demand?

- More U.S. individuals and companies moving from high-tax, high-density areas to S. Fla.
- Surging demand from global buyers
- Demographic shifts (Millennials largest homebuyer cohort & need shelter)
- Expansion of remote work
- Homebuyers have strong jobs, positive cash flow and high equity
- Appeal of property as an inflation & stock market hedge

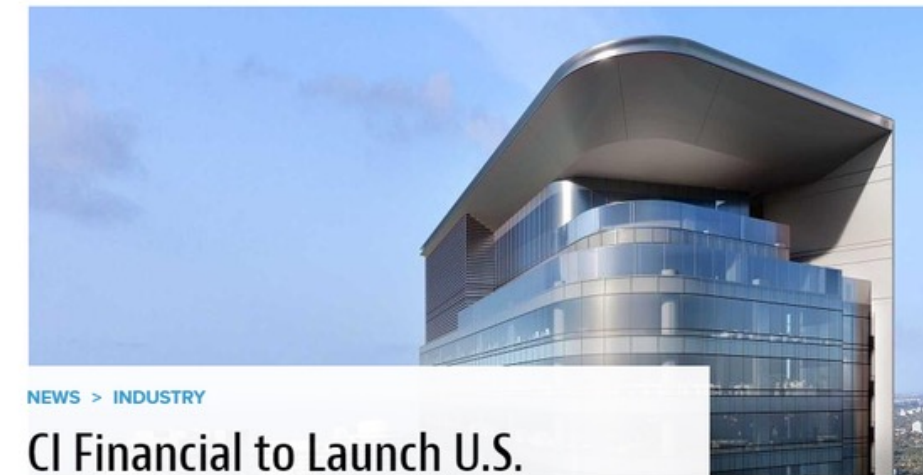
## Microsoft Signs 50K SF Lease at Miami's 830 Brickell

BY JULIA ECHIKSON SEPTEMBER 8, 2021 3:17 PM

REPRINTS



830 BRICKELL. RENDERING: OKO GROUP AND CAIN INTERNATIONAL.



NEWS > INDUSTRY

## CI Financial to Launch U.S. Headquarters in Miami

CI Financial's U.S. headquarters in Miami is expected to open in 2023.



# Migration to Florida

More people exchanged out-of-state driver's licenses for Florida IDs in 2021 compared to the 5-year average, via data from Florida DMV

## Top 5 locations moving to Florida

Coming from	2021 driver's license	5-year average change
Foreign country	76,442	-4%
New York	61,728	34%
New Jersey	32,083	33%
California	27,081	43%
Illinois	26,076	31%



## Top 5 counties with most license swaps in 2021

- Miami-Dade, 48,266
- Hillsborough, 35,626
- Orange, 35,582
- Broward, 34,084
- Palm Beach, 33,859

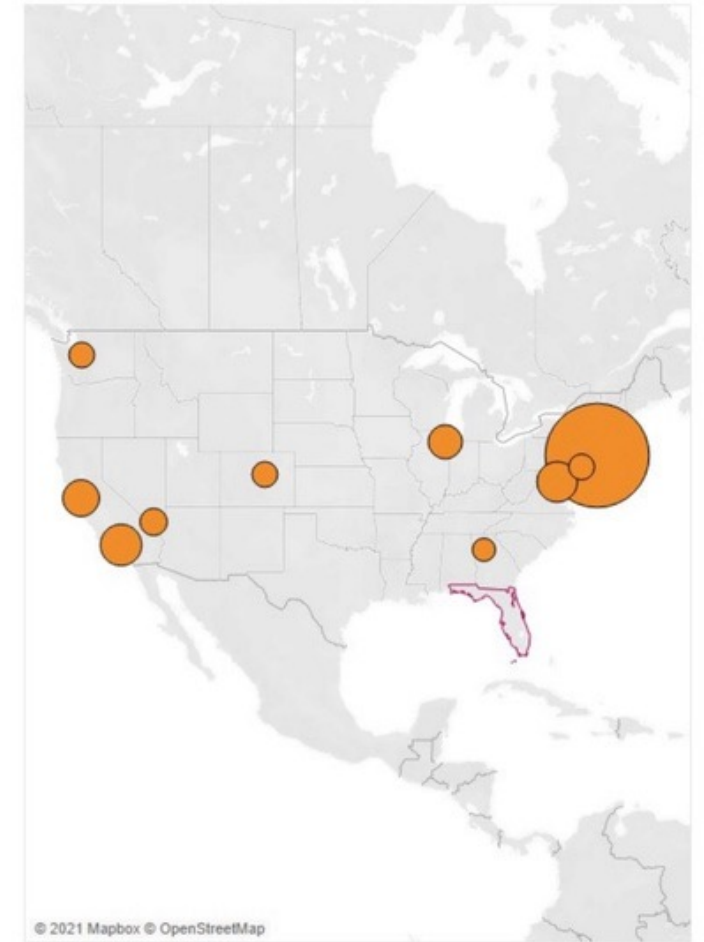


# Migration to Florida

## Permanent Changes of Address to Florida

Increase in Requests Submitted (2019 to 2020), by Metro Area

<u>Origin Metro</u>	<u>COAs</u>	<u>Chg.</u>	<u>% Chg.</u>
1. New York	62,832	<b>+9,788</b>	+18%
2. Los Angeles	9,602	<b>+1,551</b>	+19%
3. Washington	15,878	<b>+1,471</b>	+10%
4. San Francisco	4,374	<b>+1,214</b>	+38%
5. Chicago	16,670	<b>+1,040</b>	+7%
6. Las Vegas	4,416	<b>+675</b>	+18%
7. Philadelphia	12,240	<b>+603</b>	+5%
8. Denver	6,359	<b>+594</b>	+10%
9. Seattle	4,235	<b>+574</b>	+16%
10. Atlanta	18,262	<b>+485</b>	+3%



# Where are Miami buyers coming from (US)

- DeKalb County, GA
- King County, WA
- New York County, NY
- Los Angeles County, CA
- Cook County, IL
- Loudun County, VA
- Kings County, NY
- Fulton County, GA
- Essex County, NJ
- Queens County, NY

2021 Q4      [www.realtor.com/research/reports/cross-market-demand](https://www.realtor.com/research/reports/cross-market-demand)

## 2021 Q4 Cross-Market Demand

Where is a County's Housing Demand Coming From?

realtor.com®

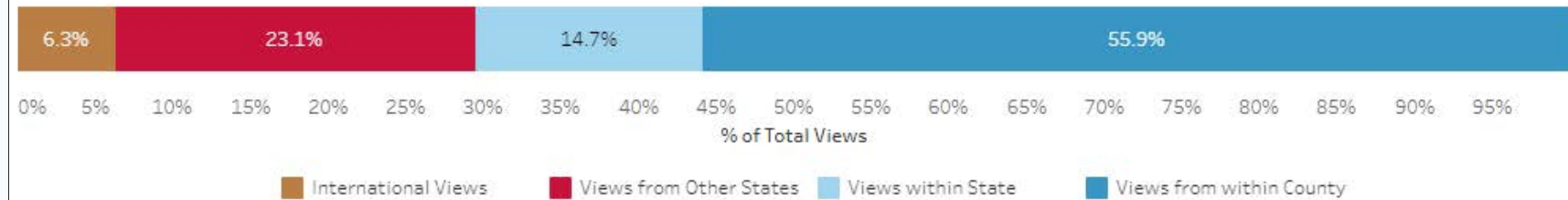
Select State:

FLORIDA

Select County:

MIAMI-DADE

MIAMI-DADE COUNTY, FLORIDA



### Top Viewing Counties

Select Geographic Filter:

Views from Other States

1	KING COUNTY, WASHINGTON	8.3%
2	DEKALB COUNTY, GEORGIA	6.1%
3	NEW YORK COUNTY, NEW YORK	4.2%
4	LOS ANGELES COUNTY, CALIFORNIA	3.0%
5	COOK COUNTY, ILLINOIS	2.8%
6	LOUDOUN COUNTY, VIRGINIA	2.8%
7	KINGS COUNTY, NEW YORK	2.4%
8	FULTON COUNTY, GEORGIA	2.3%
9	ESSEX COUNTY, NEW JERSEY	1.7%
10	QUEENS COUNTY, NEW YORK	1.4%

0% 5% 10%  
% of Total view count



# Top U.S. Markets for International Traffic:

- Miami, FL
- Los Angeles
- Bellingham, WA
- Kahului, HI
- Urban Honolulu, HI
- New York
- Orlando, FL
- El Centro, CA
- Houston, TX
- Cape Coral-Fort Myers, FL

[www.realtor.com/research/reports/international-demand](https://www.realtor.com/research/reports/international-demand)

February 2021

## Top US Markets for International Traffic

February 2021



1	2	3	4	5	6	7	8	9	10
Miami-Fort Lauderdale-West Palm Beach, FL	Los Angeles-Long Beach-Anaheim, CA	Bellingham, WA	Kahului-Wailuku-Lahaina, HI	Urban Honolulu, HI	New York-Newark-Jersey City, NY-NJ-PA	Orlando-Kissimmee-Sanford, FL	El Centro, CA	Houston-The Woodlands-Sugar Land, TX	Cape Coral-Fort Myers, FL
11	12	13	14	15	16	17	18	19	20
Tampa-St. Petersburg-Clearwater, FL	Naples-Immokalee-Marco Island, FL	Phoenix-Mesa-Scottsdale, AZ	San Diego-Carlsbad, CA	Riverside-San Bernardino-Ontario, CA	North Port-Sarasota-Bradenton, FL	Lakeland-Winter Haven, FL	San Francisco-Oakland-Hayward, CA	Las Vegas-Henderson-Paradise, NV	Washington-Arlington-Alexandria, DC-VA-MD-WV

realtor.com

NATIONAL ASSOCIATION of REALTORS®



# 2021 PROFILE of International Homebuyer Transactions

of Miami Association of REALTORS® Members



October 2021





# Florida: #1 Destination Among U.S. Foreign Buyers

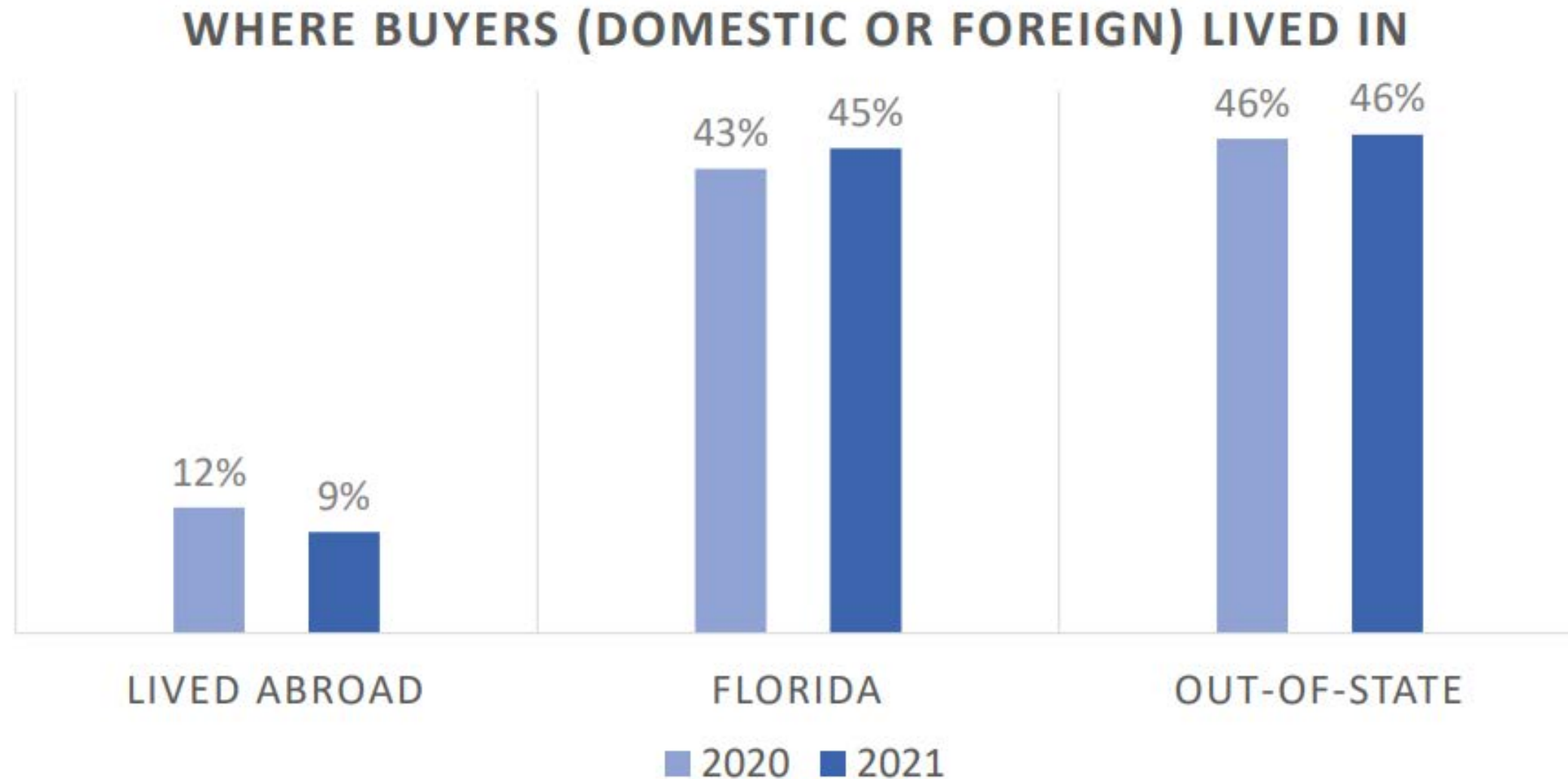
## Share of Top States to Total Foreign Buyer Purchases

	FL	CA	TX	AZ	NJ	NY
2009	23%	13%	11%	7%	1%	2%
2010	22%	12%	8%	11%	2%	4%
2011	31%	12%	9%	6%	3%	3%
2012	26%	11%	7%	7%	1%	4%
2013	23%	17%	9%	9%	2%	3%
2014	23%	14%	12%	6%	3%	3%
2015	21%	16%	8%	5%	3%	3%
2016	22%	15%	10%	4%	4%	4%
2017	22%	12%	12%	4%	4%	3%
2018	19%	14%	9%	5%	4%	5%
2019	20%	12%	10%	5%	4%	3%
2020	22%	15%	9%	3%	4%	5%
2021	21%	16%	9%	5%	4%	4%



# More Florida and U.S. Buyers in 20-21

More



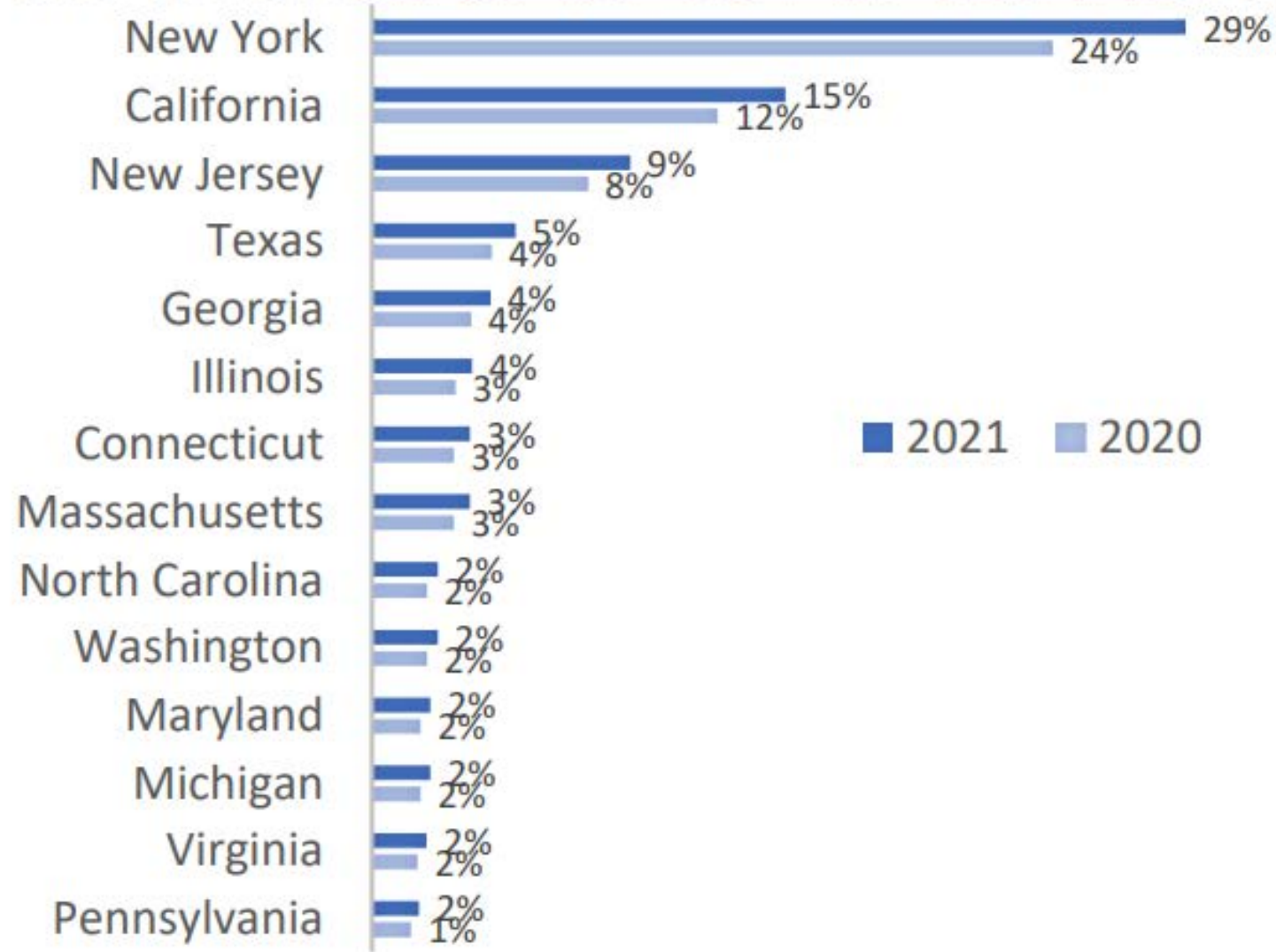
*\*Survey reference periods are from August of the prior year to July of current year*





# New York, New Jersey, and California: 53% of Out-of-State Buyers in MIAMI Area in 2021, Higher 9% than 2020\*

## DISTRIBUTION OF TOP OUT-OF-STATE BUYERS



*\*NY, CA, NJ accounted for 44% of out-of-state buyers in 2020 survey*

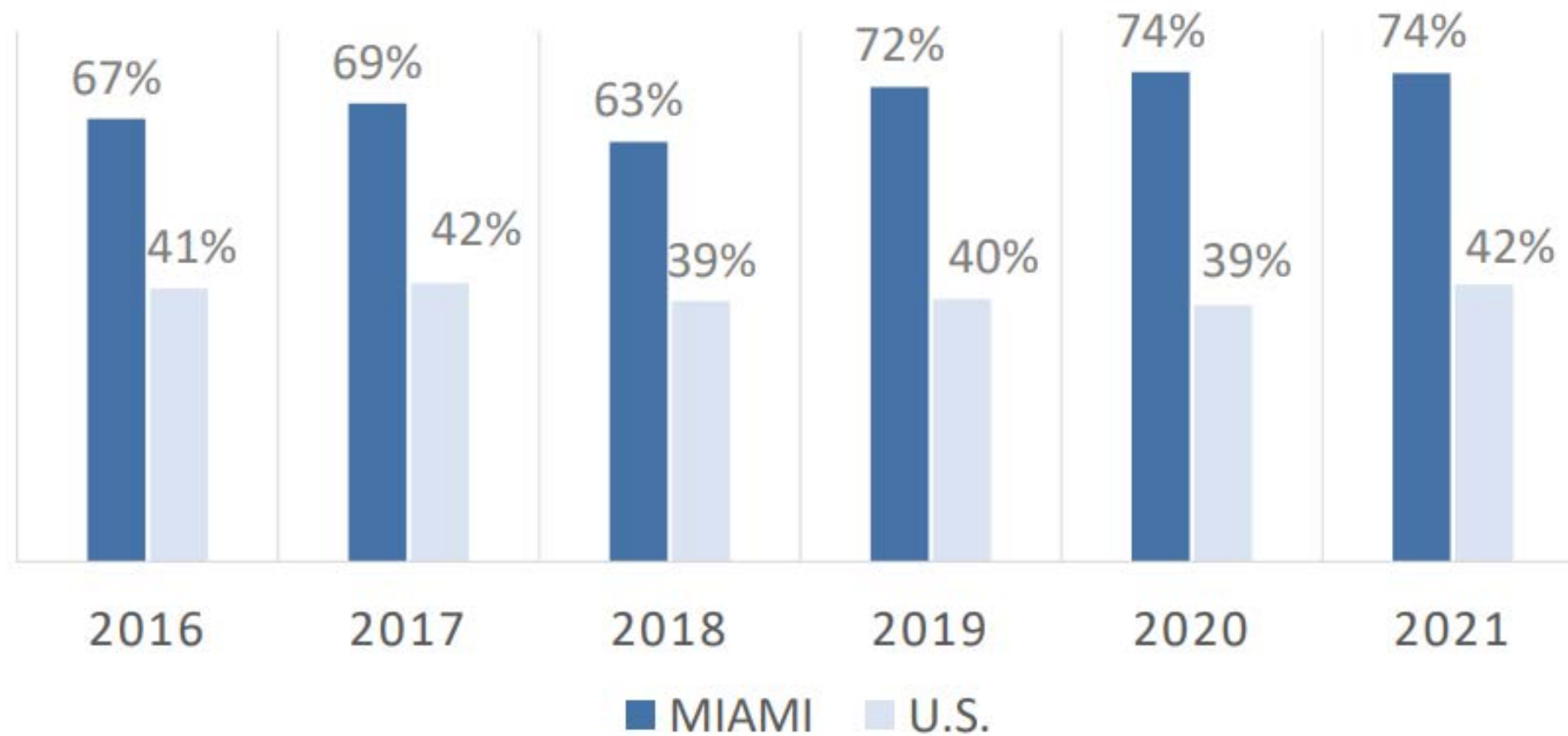




# 74% of MIAMI Foreign Buyers Primarily Resided Abroad— A Higher Share Compared to Nationally

2

## SHARE OF NON-RESIDENT FOREIGN BUYERS





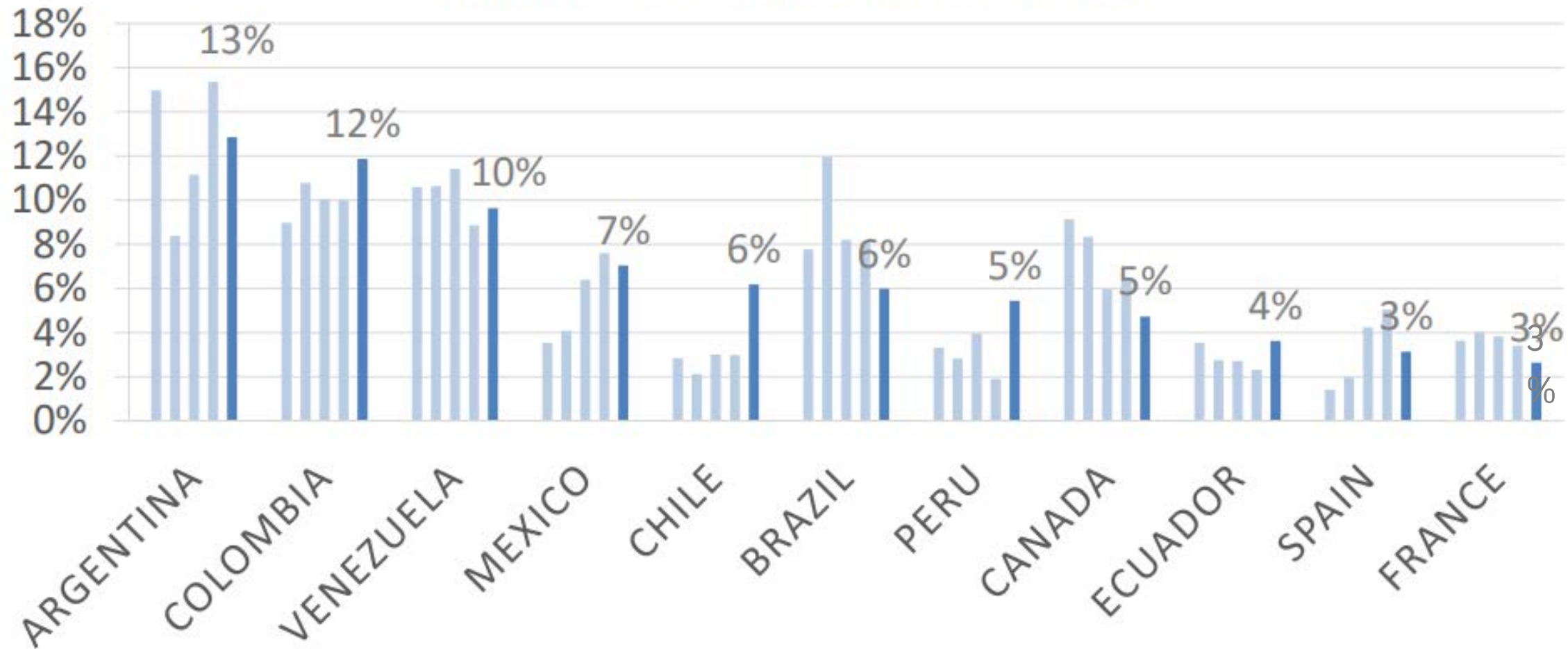
# MIAMI Foreign Buyers Came from 43 Countries





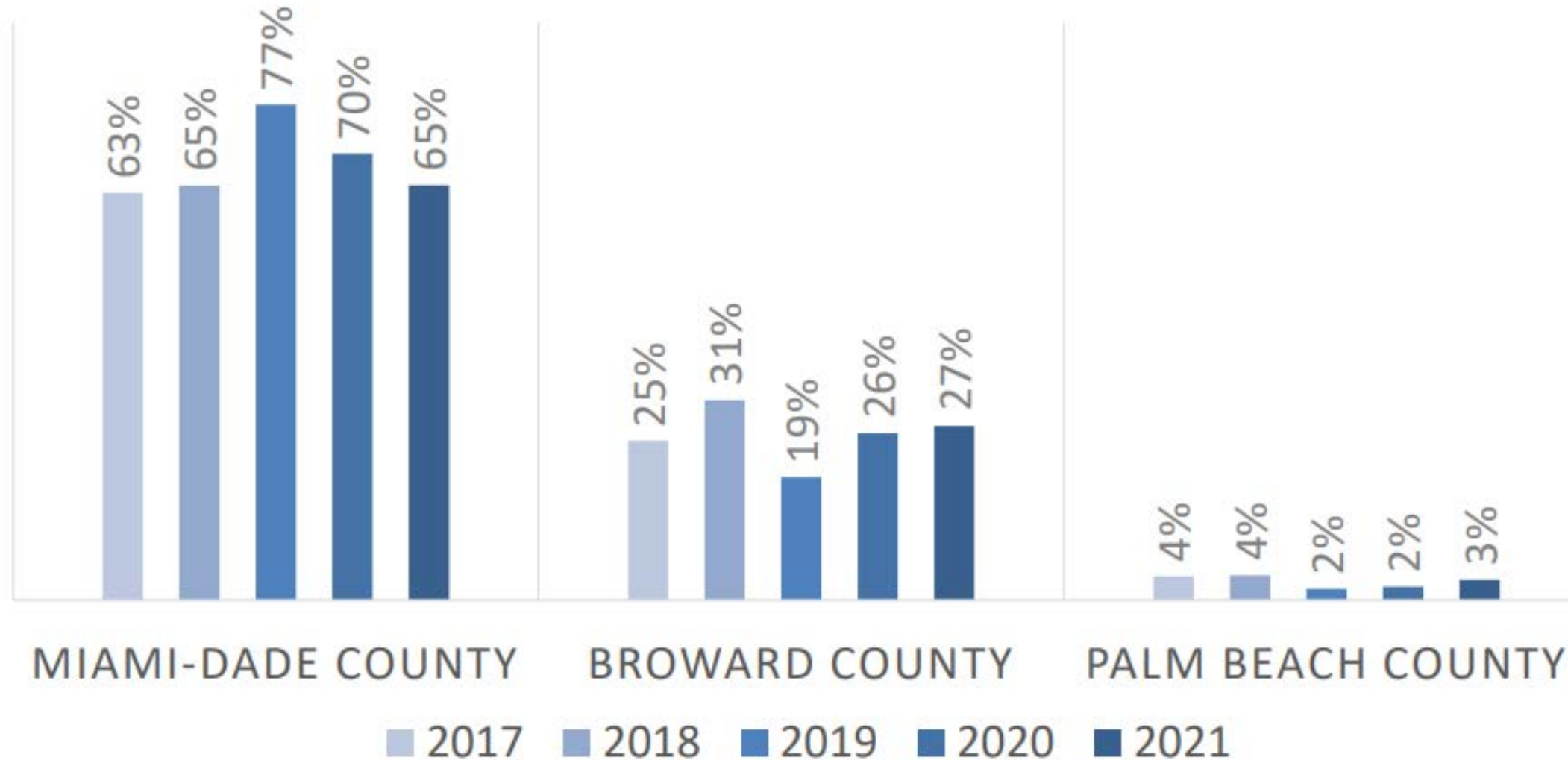
# Top Tier Countries of Origin: Mainly from Latin America

## MIAMI TOP FOREIGN BUYERS



# Miami-Dade County: 65% of MIAMI Foreign Buyers

## DESTINATION OF FOREIGN BUYERS

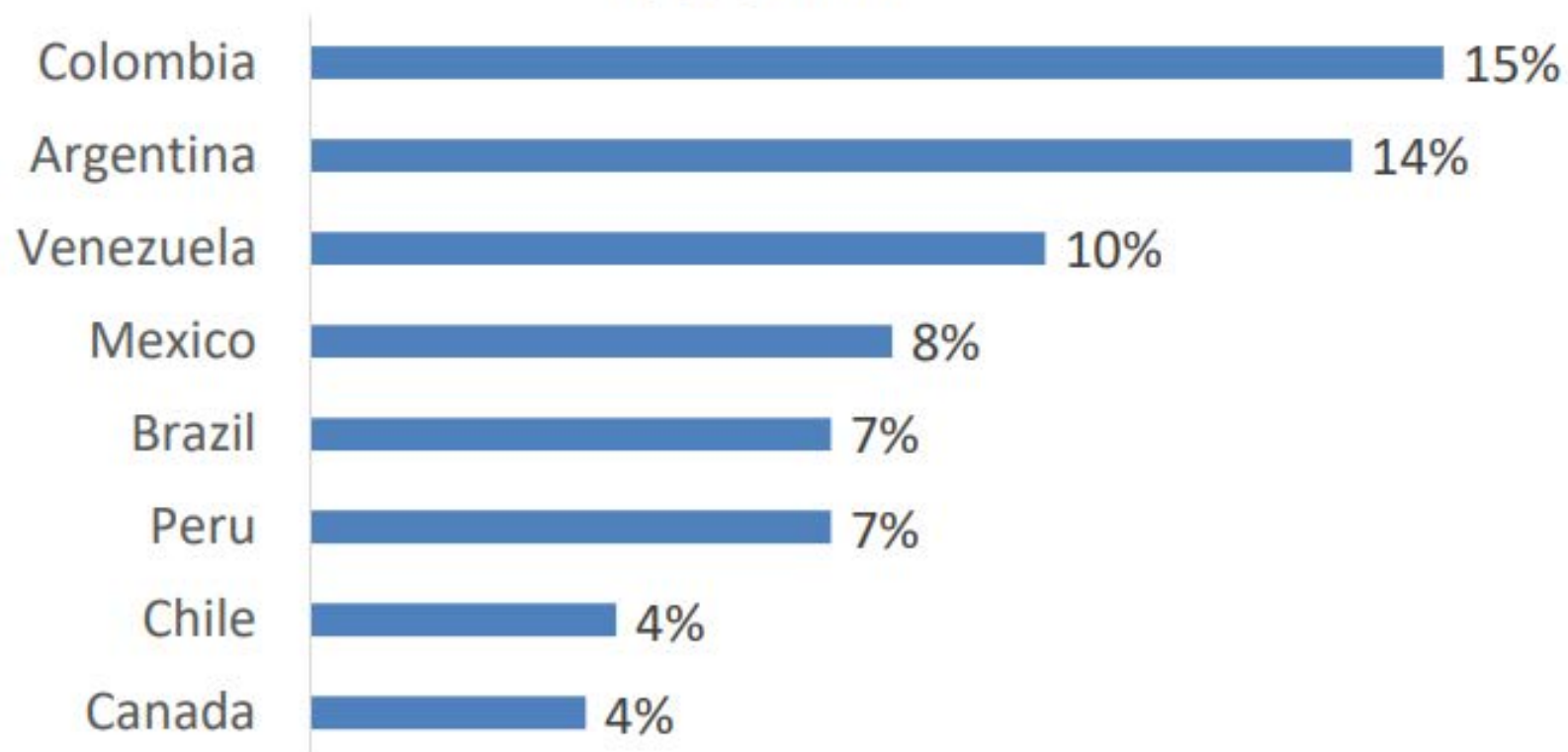


*\*Remaining 5% of MIAMI foreign buyers purchased properties in other Florida counties*



# Miami-Dade County: Latin Americans Were Major Buyers

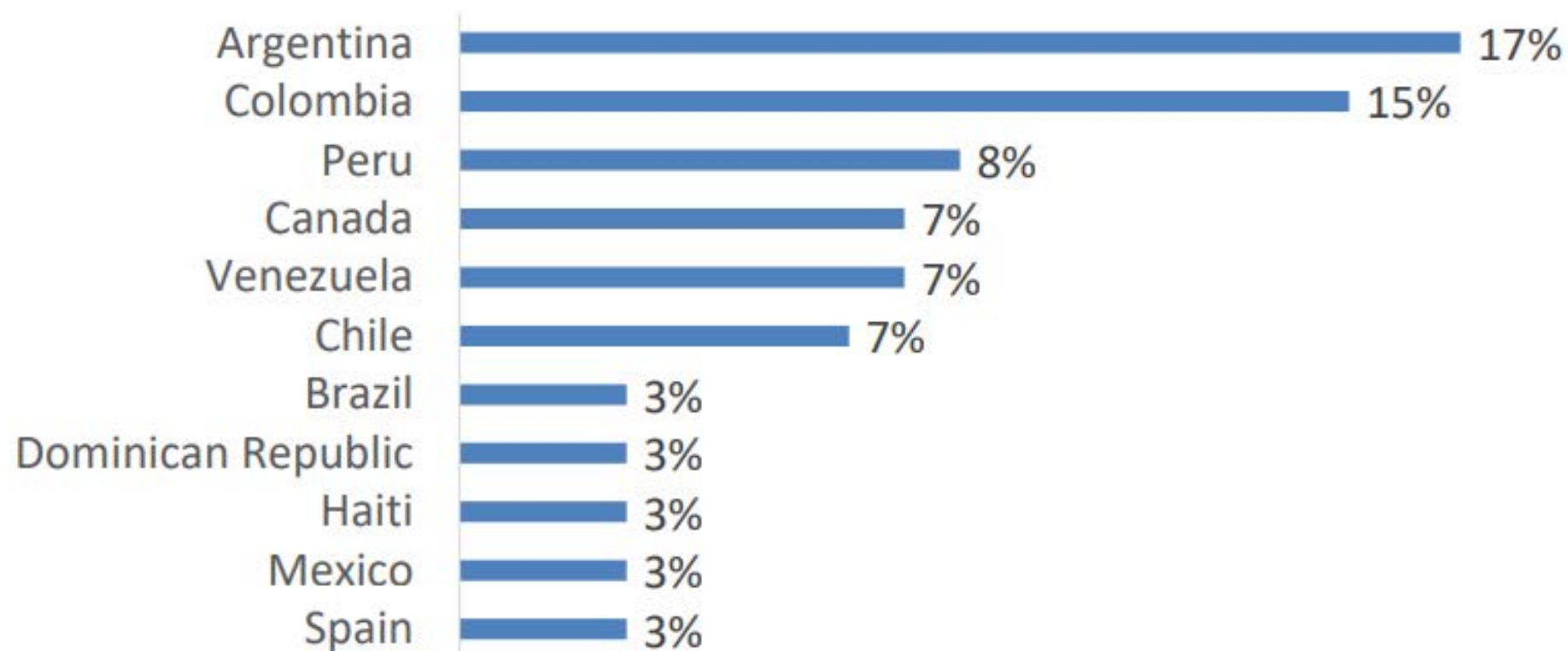
## MAJOR FOREIGN BUYERS IN MIAMI-DADE COUNTY



*Other buyers were from Ecuador, Italy, Spain, Turkey, Costa Rica, Bolivia, Nicaragua, Dominican Republic, France, China, Cuba, Panama, Russia*

## Broward County : Latin Americans Were Major Buyers

### MAJOR FOREIGN BUYERS IN BROWARD COUNTY

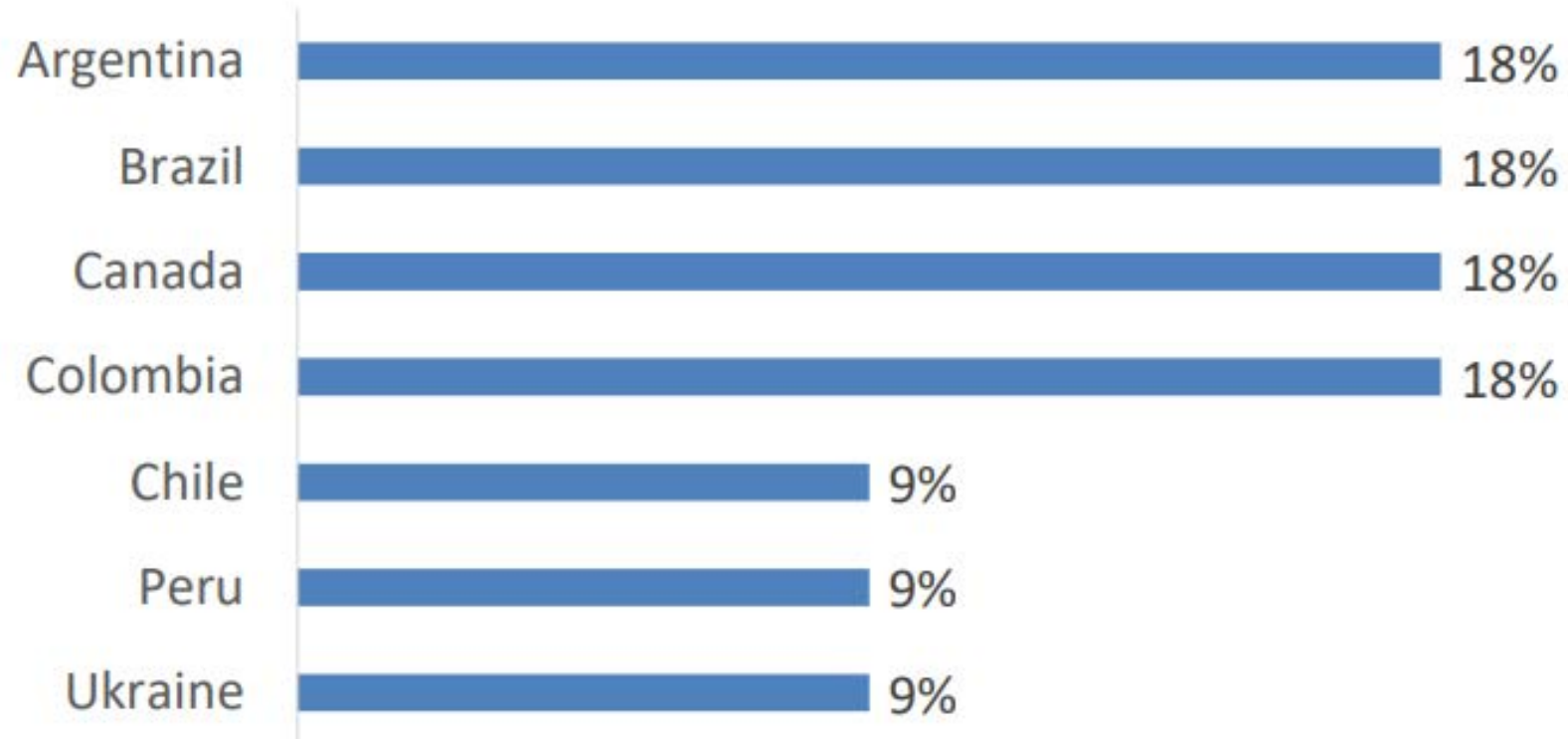


*Other buyers were Bolivia, Ecuador, Bahamas, China, Czech Republic, India, Iran, Italy, Jamaica, Singapore, South Africa, United Kingdom, Uruguay*



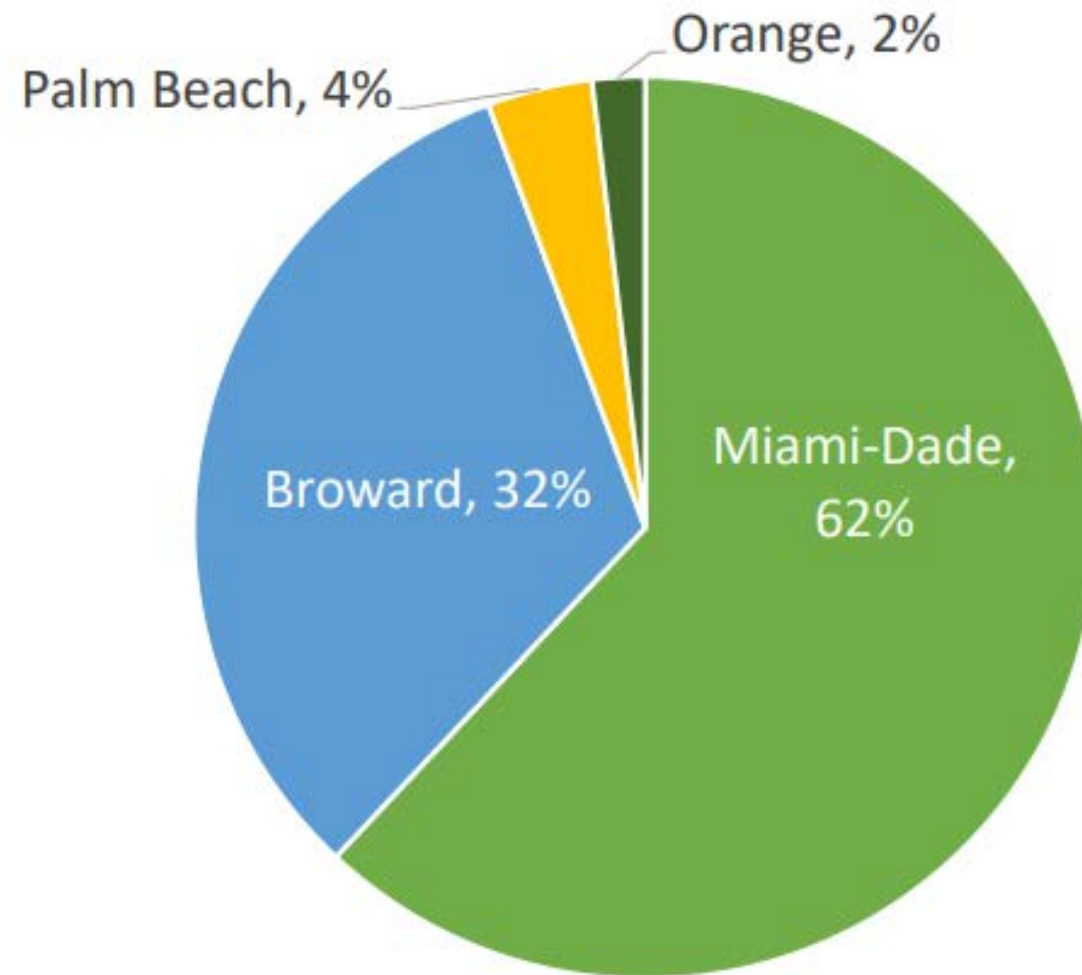
## Palm Beach County: Latin Americans Were Major Buyers

### MAJOR FOREIGN BUYERS IN PALM BEACH COUNTY



# Destinations of Argentine Buyers

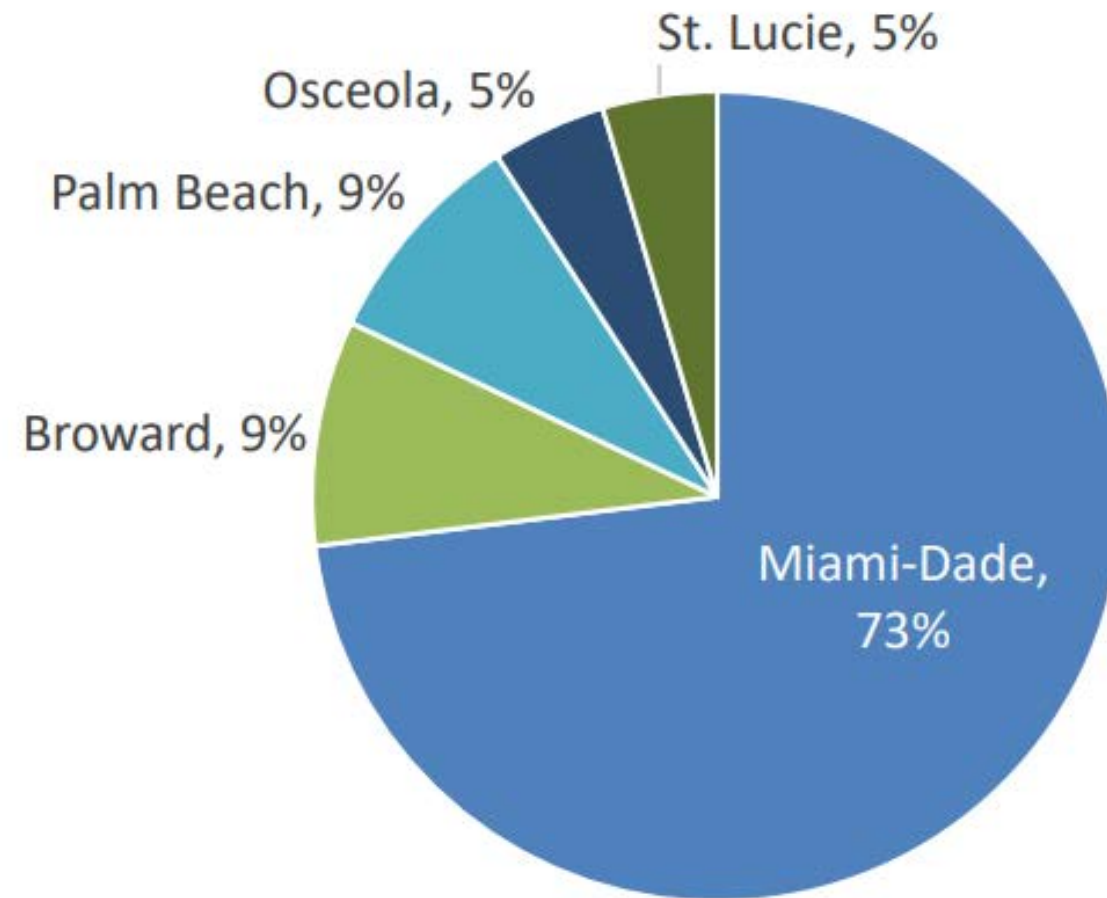
## DESTINATIONS OF ARGENTINE BUYERS





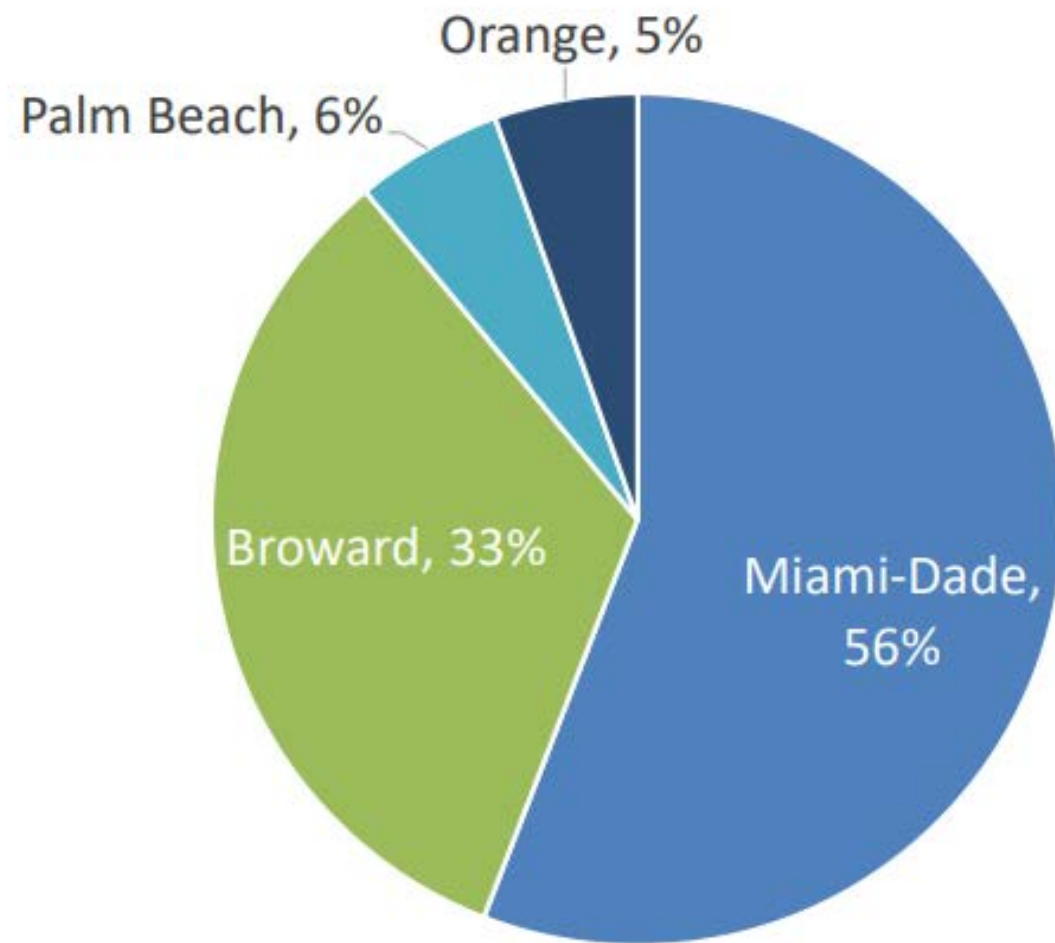
# Destinations of Brazilian Buyers

## DESTINATIONS OF BRAZILIAN BUYERS



# Destinations of Chilean Buyers

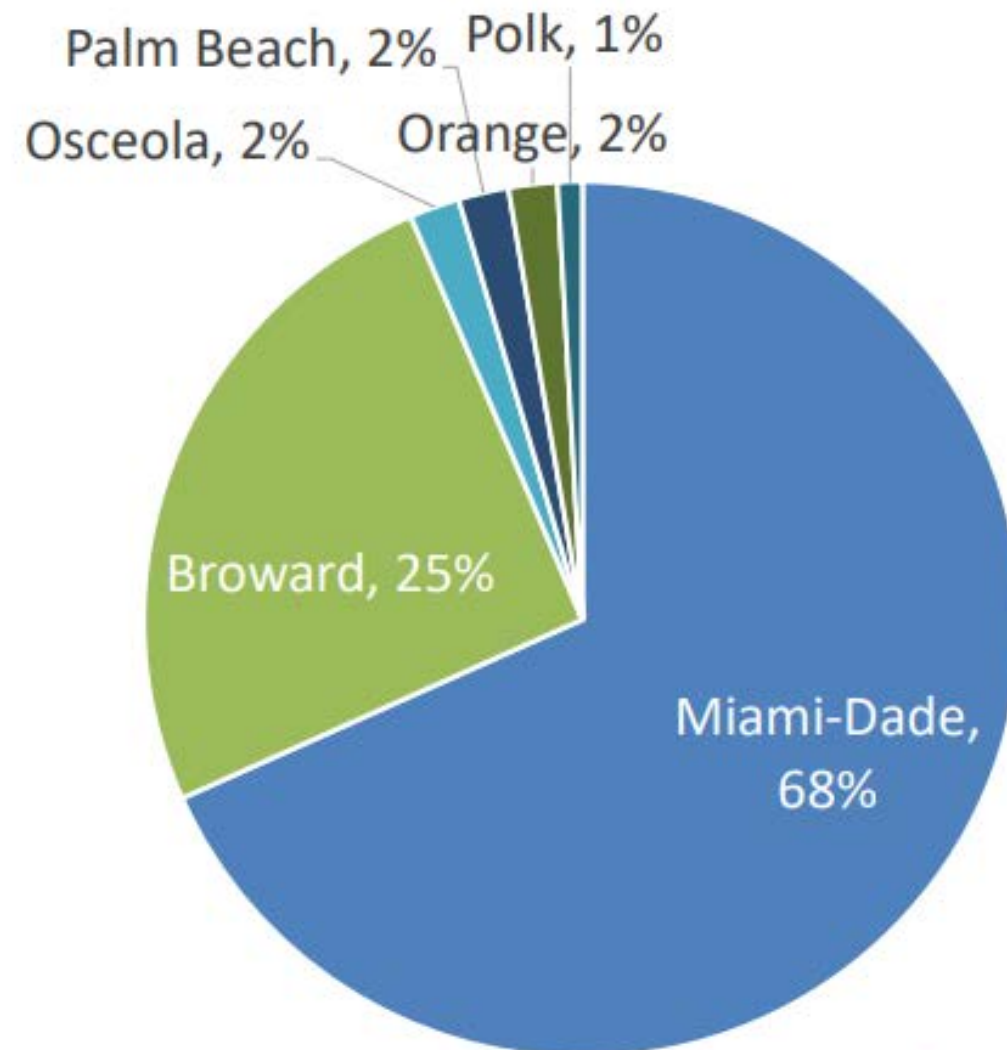
## DESTINATIONS OF CHILEAN BUYERS





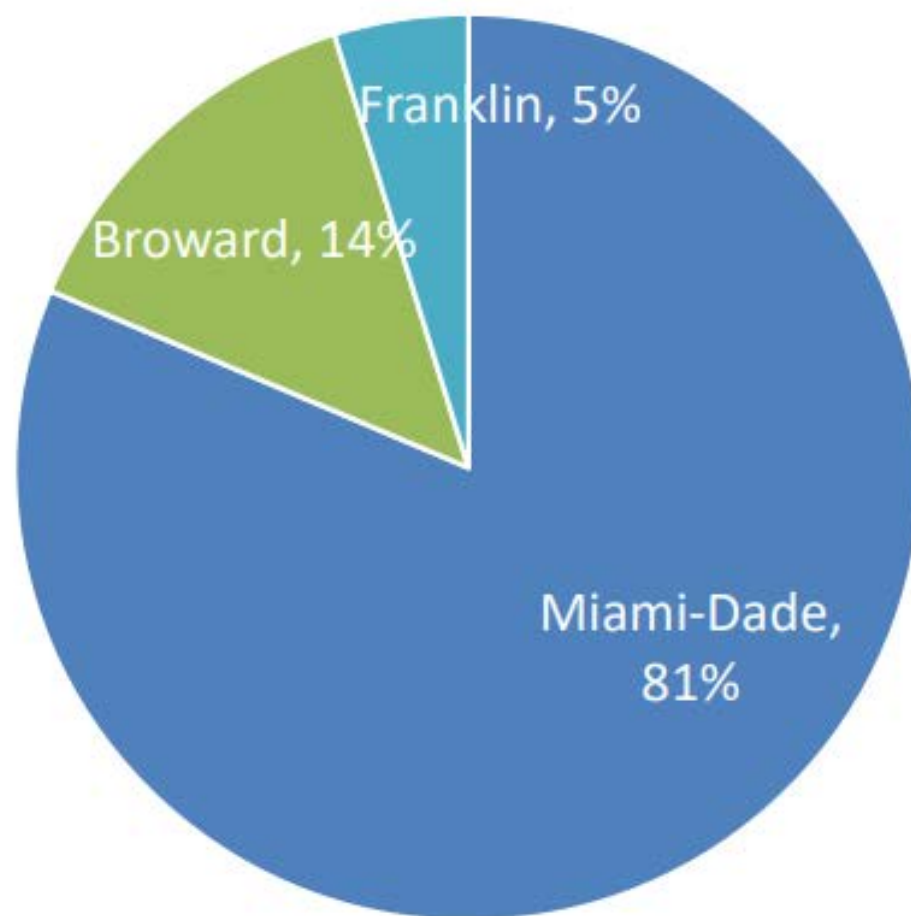
# Destinations of Colombian Buyers

## DESTINATIONS OF COLOMBIAN BUYERS



# Destinations of Mexican Buyers

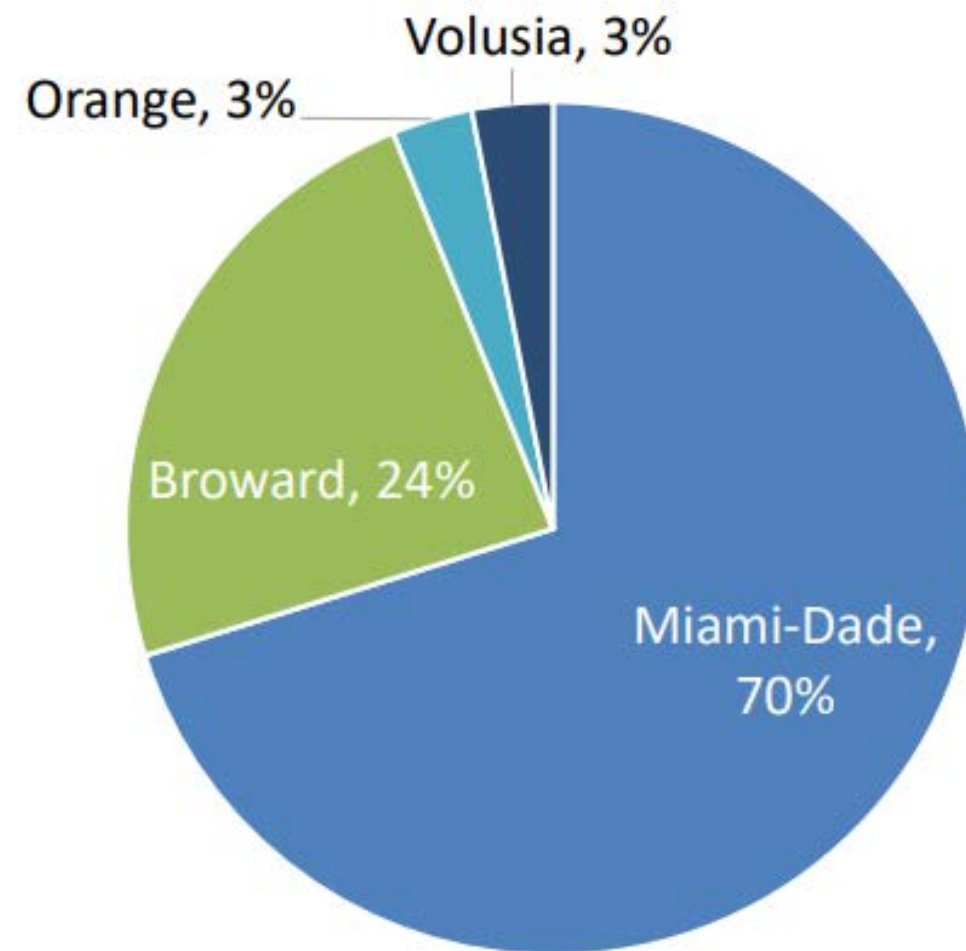
## DESTINATIONS OF MEXICAN BUYERS





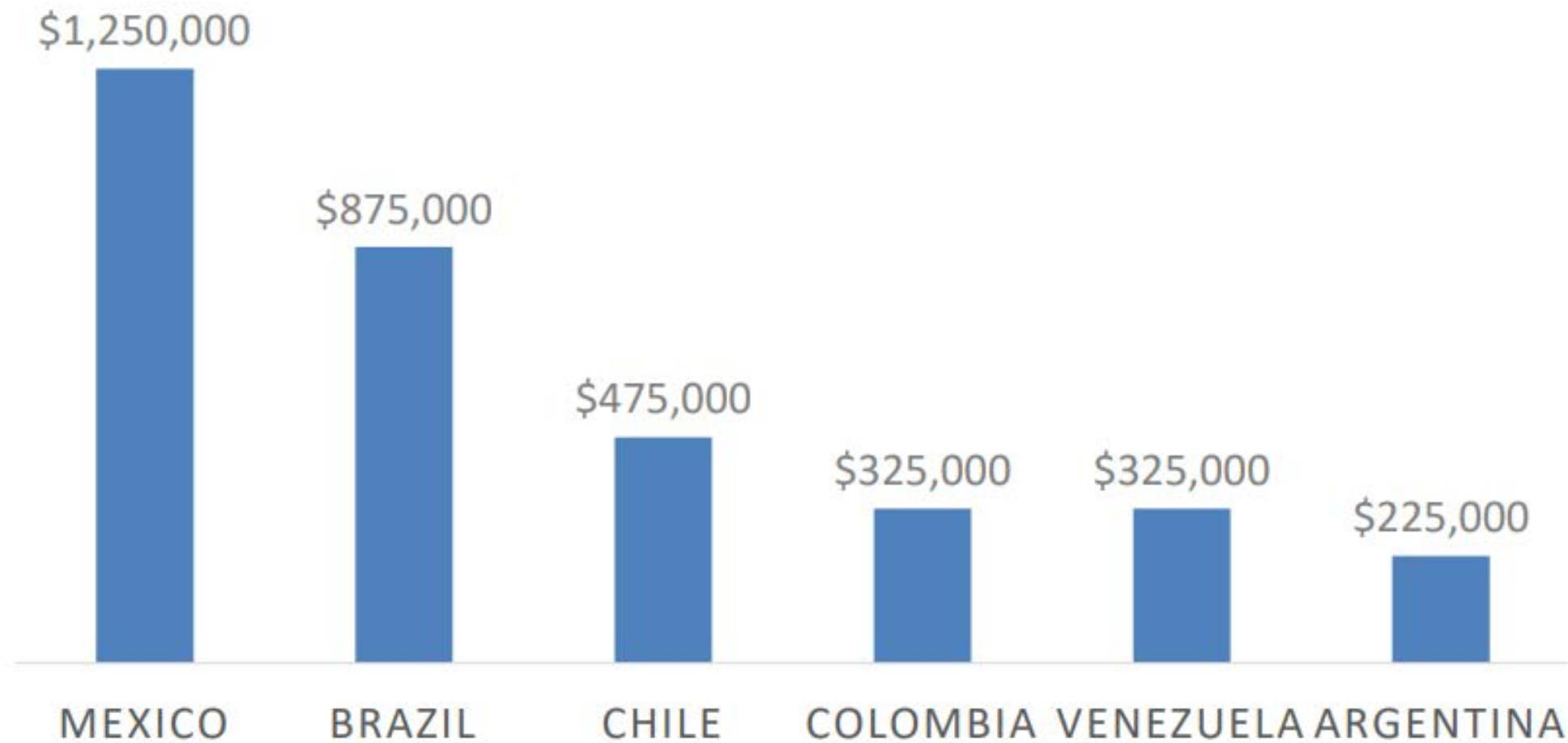
# Destinations of Venezuelan Buyers

## DESTINATIONS OF VENEZUELAN BUYERS



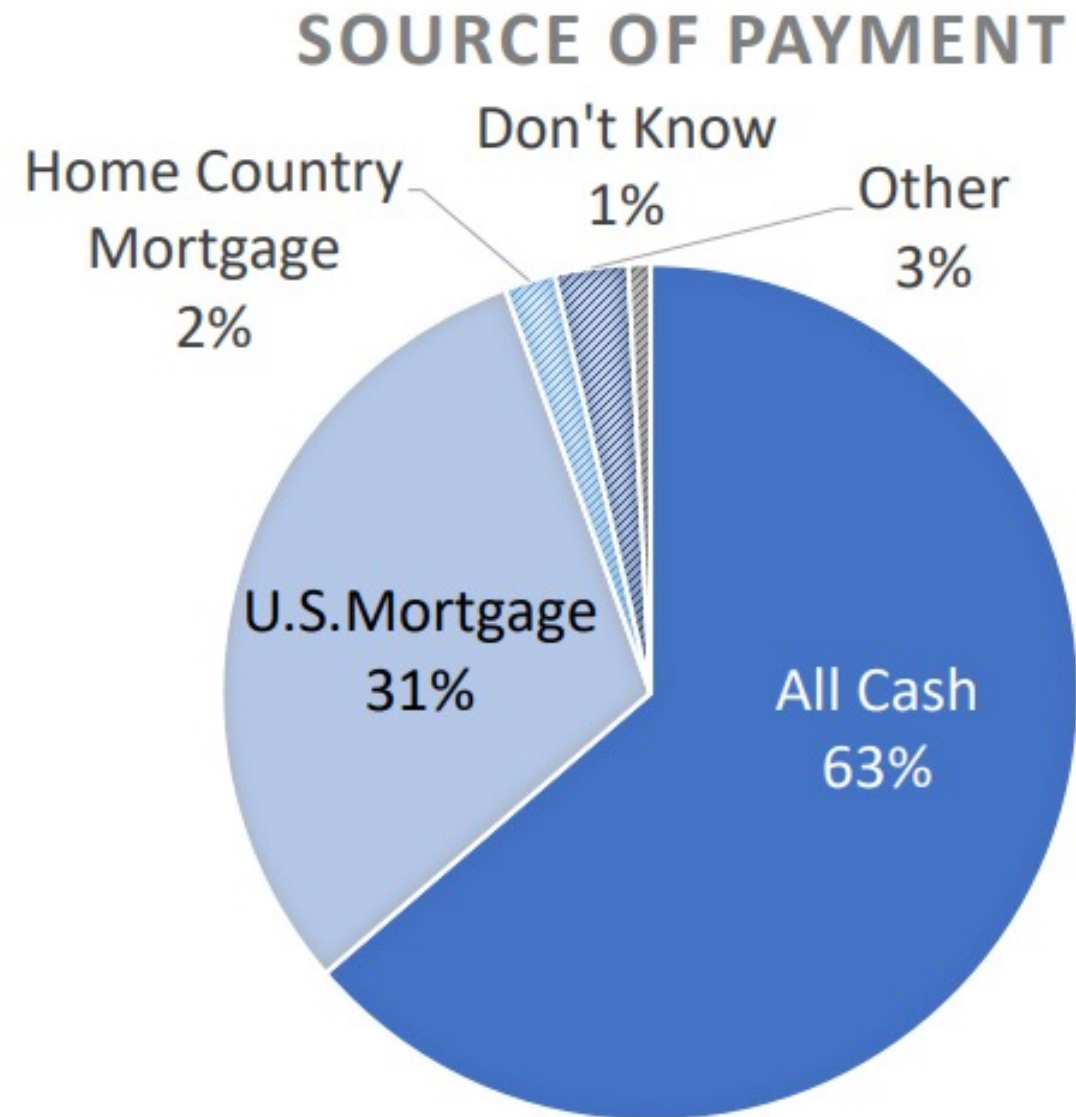
# Mexicans and Brazilians Typically Purchased More Expensive Properties

## MEDIAN PURCHASE PRICE





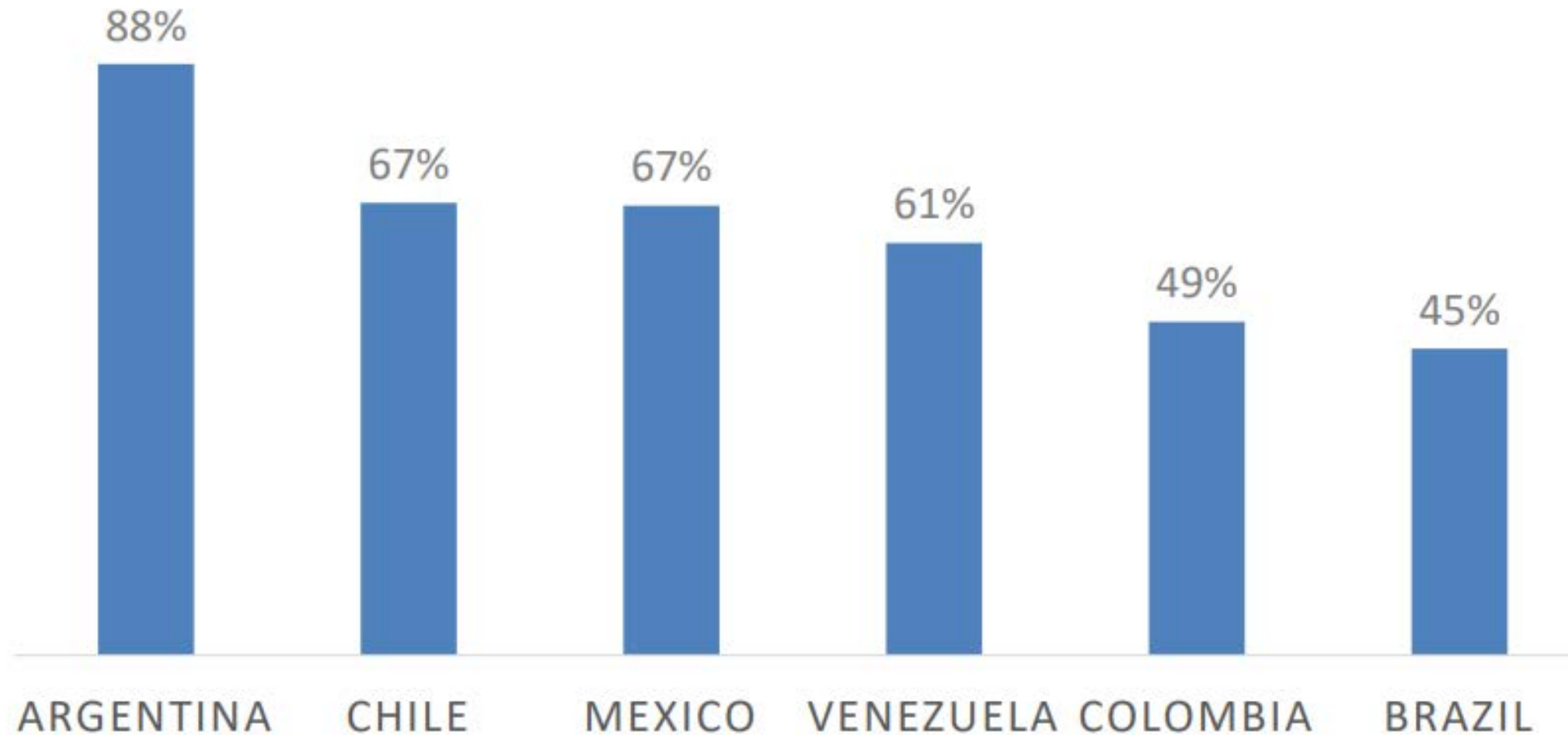
## 63% of Foreign Buyers Paid Cash— A Higher Fraction than Among U.S. Foreign Buyers\*



*\*39% of all U.S. foreign buyers made an all-cash purchase*

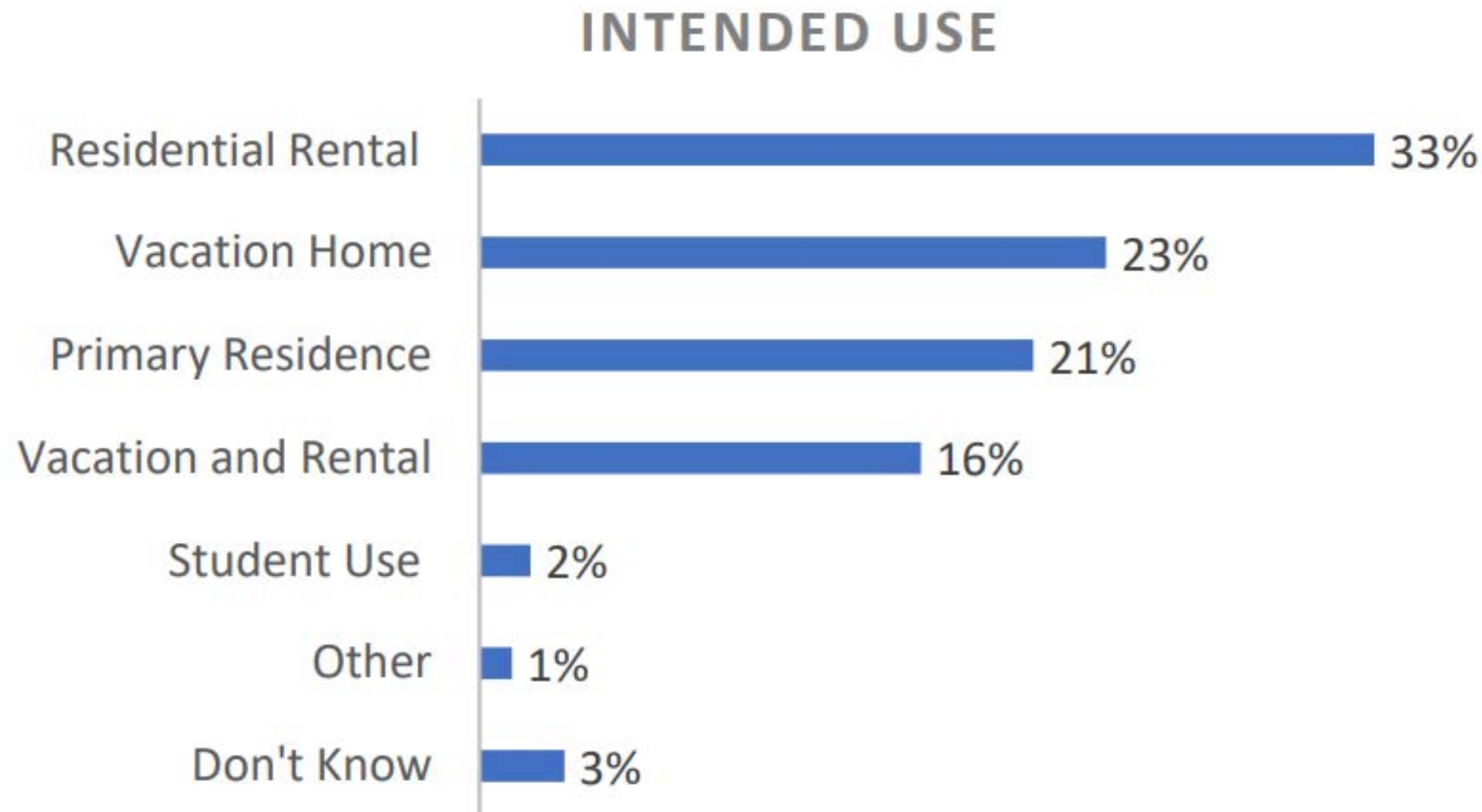
## Argentine Buyers — Highest Fraction Among Top Foreign Buyers Who Paid Cash

### ALL-CASH PURCHASES





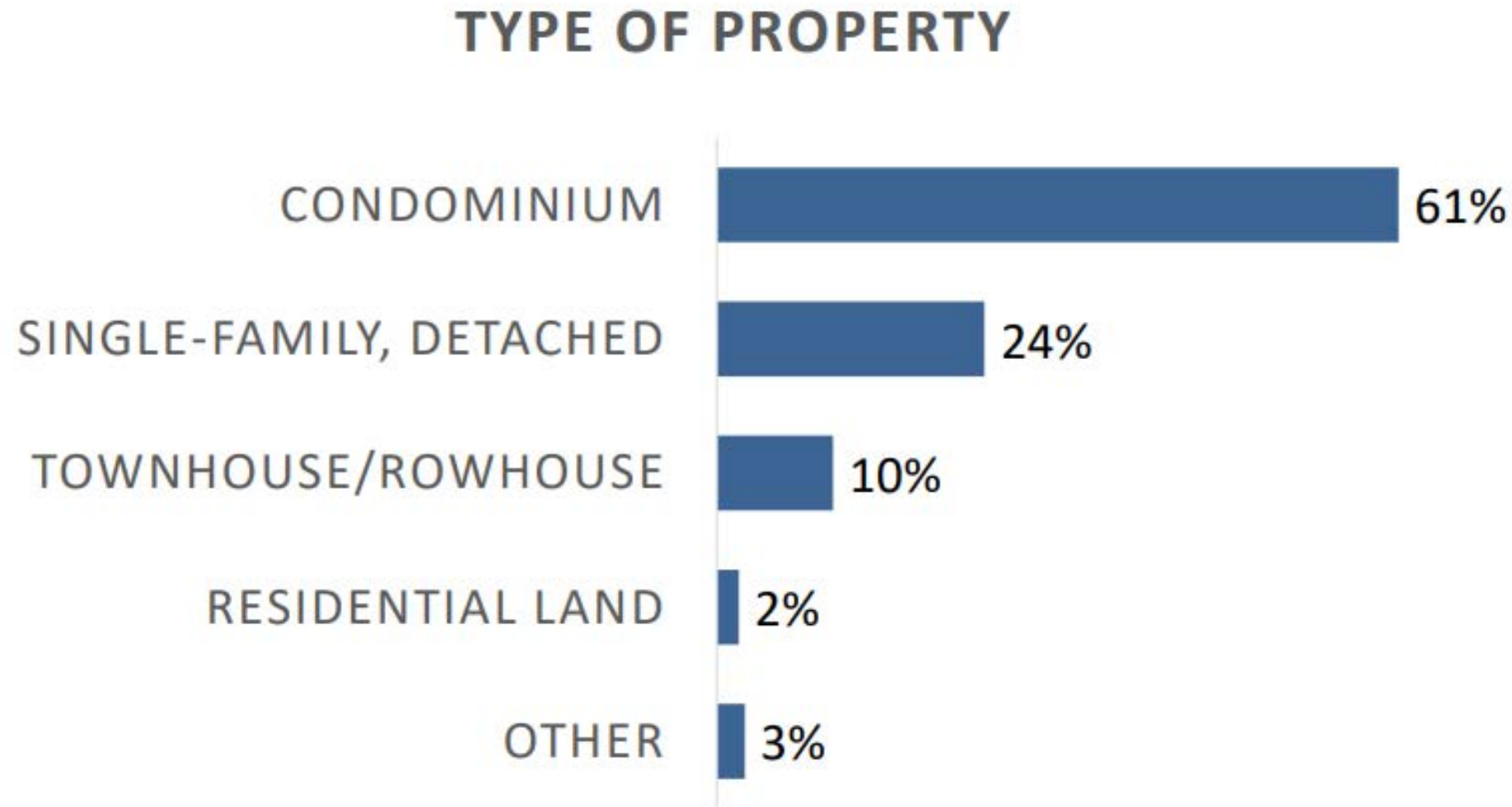
## 72% of Foreign Buyers Purchased for Vacation and/or Rental —A Higher Fraction than Among U.S. Foreign Buyers\*



*\*42% of all foreign buyers intended to use the property for vacation and/or rental*



## 61% of Foreign Buyers Purchased Condominiums — A Higher Fraction than Among U.S. Foreign Buyers\*



*\*14% of all U.S. foreign buyers purchased*



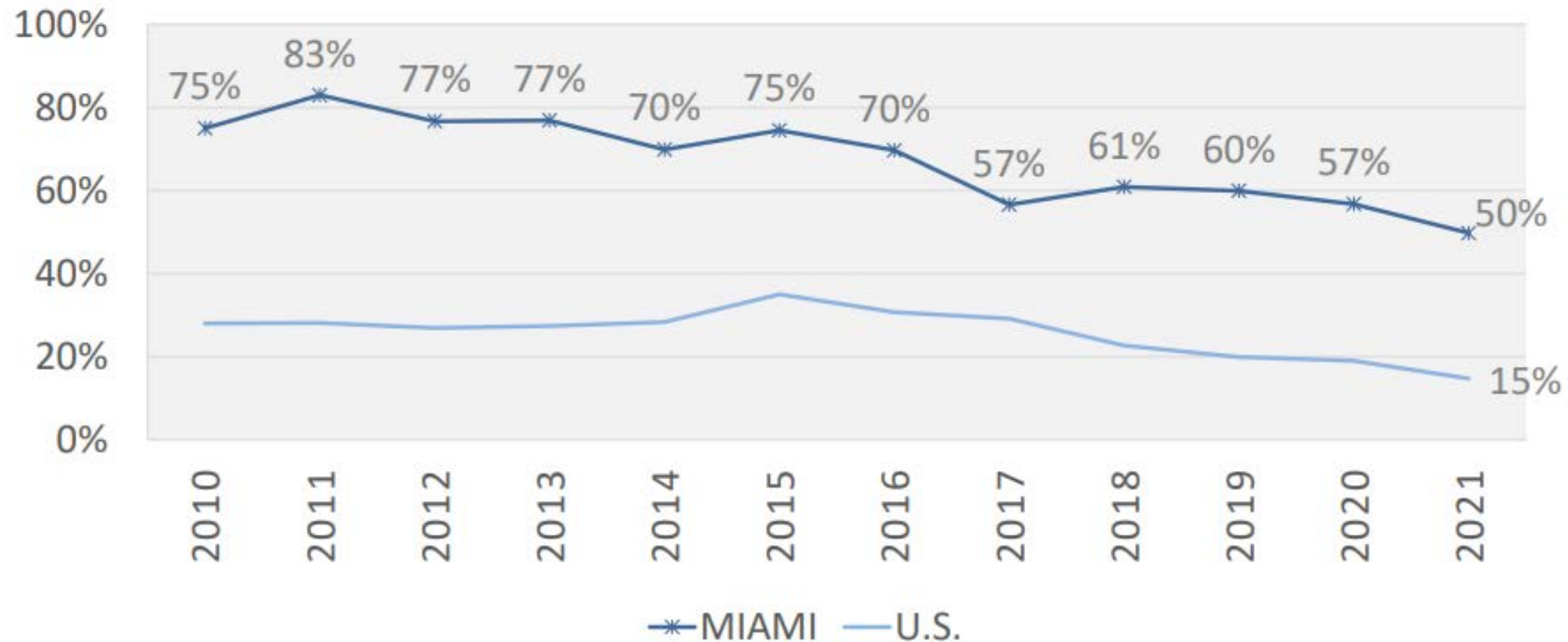
# 93% of Foreign Buyers Visited Florida at Least Once Before Purchasing a Property

## NUMBER OF TIMES BUYER VISITED FLORIDA BEFORE MAKING A PURCHASE



## 50% of MIAMI REALTORS® Had an International Customer\* — But Still Higher than National Share of 15%

PERCENT OF REALTORS® WHO WORKED WITH AN INTERNATIONAL CUSTOMER IN THE PAST 12 MONTHS



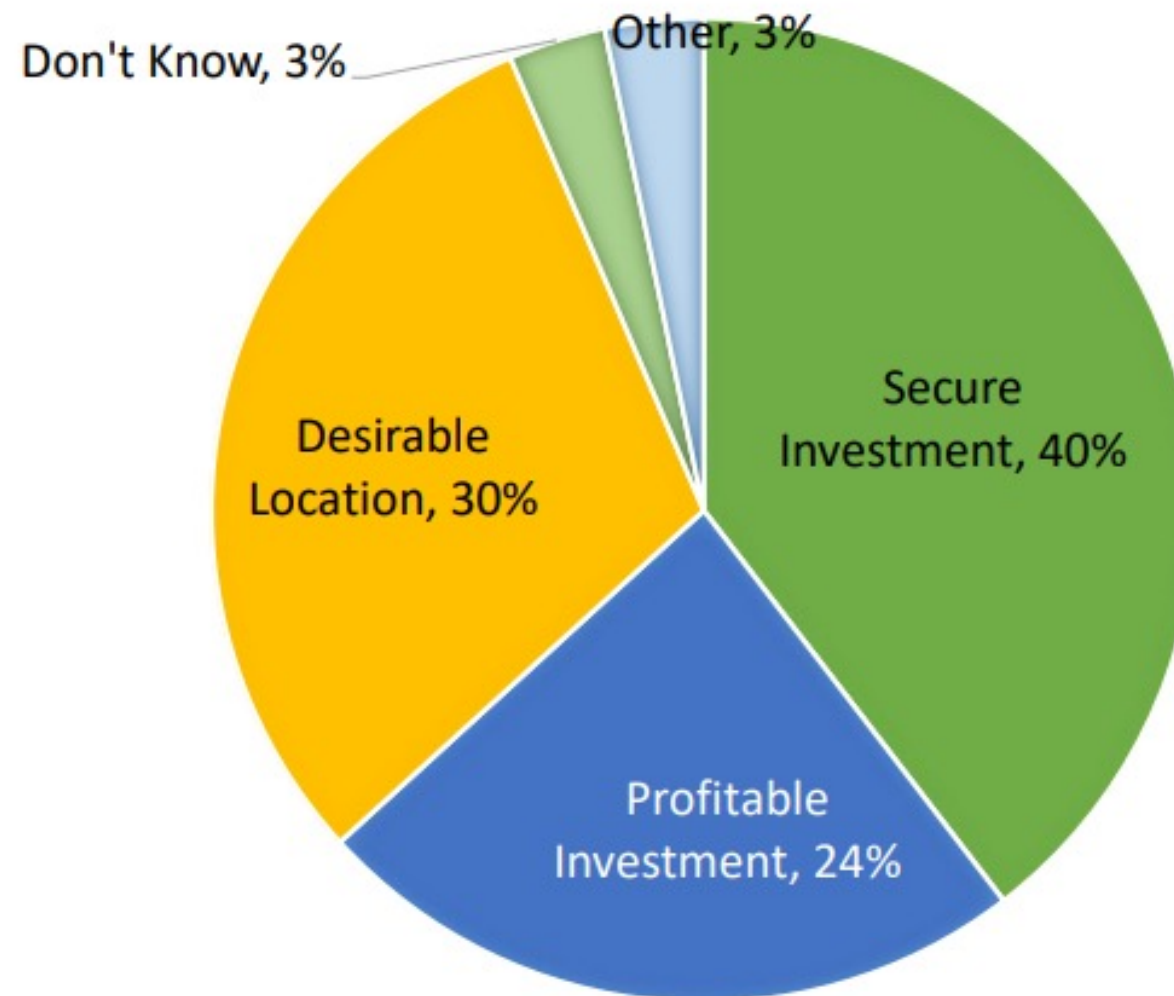
\*Whether customer purchased property or not





# Profitability and Security of Investment: Main Reasons Foreign Buyers Purchase Property in MIAMI Area

## WHY FOREIGN BUYERS PURCHASE PROPERTY IN FLORIDA



# 85% of Foreign Buyer Leads/Referrals Were Personal/Business Contacts and Previous Customers

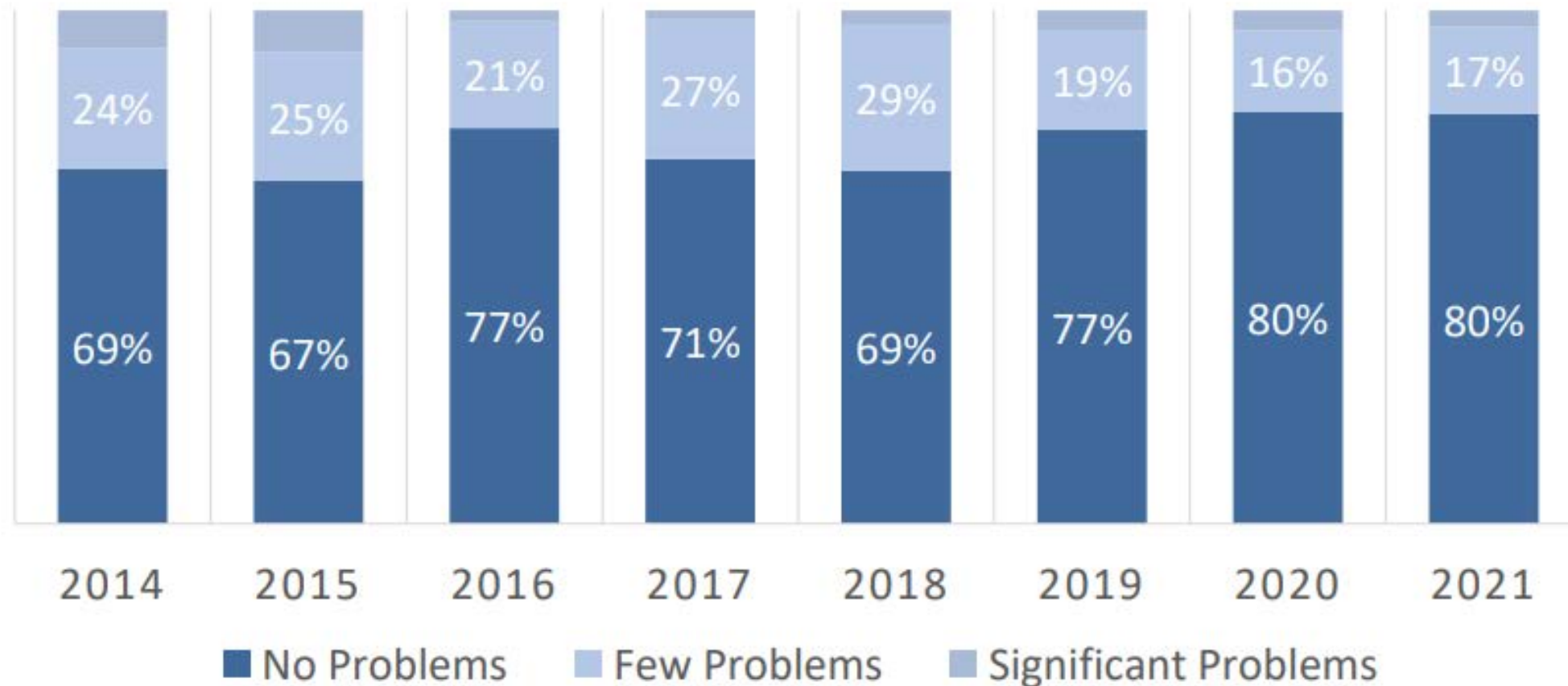
## SOURCE OF LEAD OR REFERRAL





# 80% of MIAMI REALTORS® Reported No Problem Working with International Customers –An Increase from Past Years\*

## CULTURAL OR LANGUAGE BARRIERS WORKING WITH FOREIGN CUSTOMERS

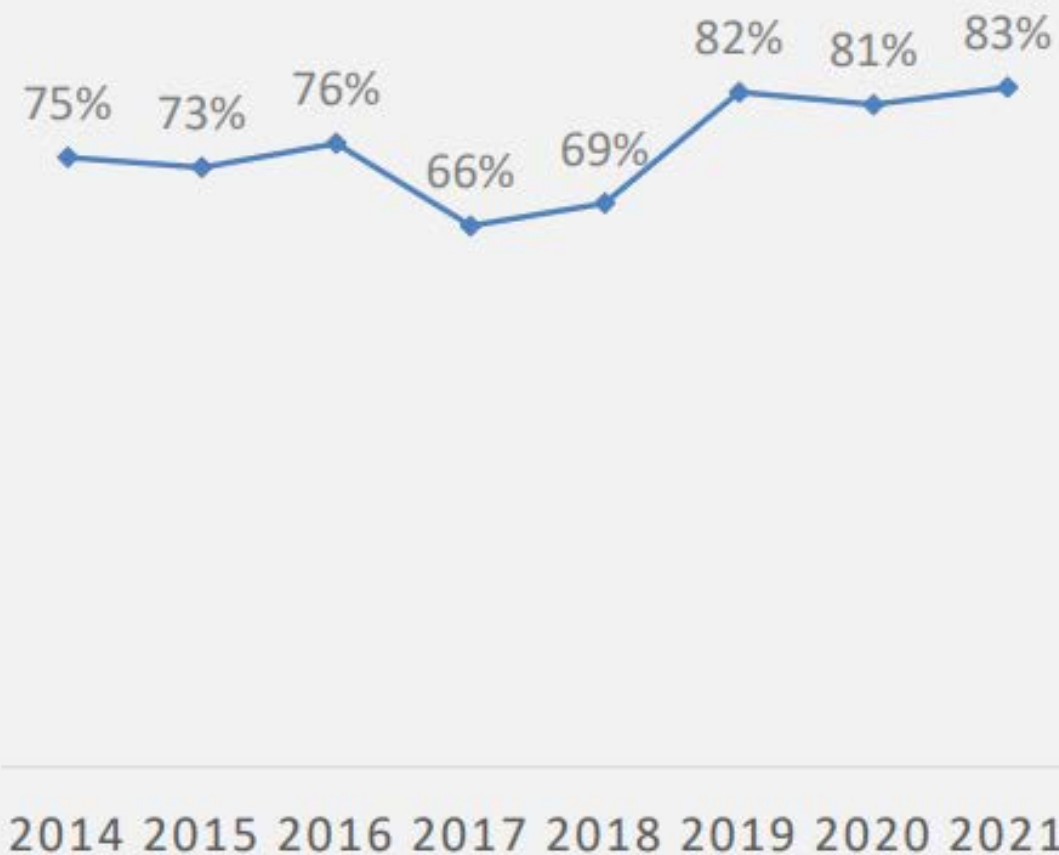


\* Among respondents who worked with an international customer

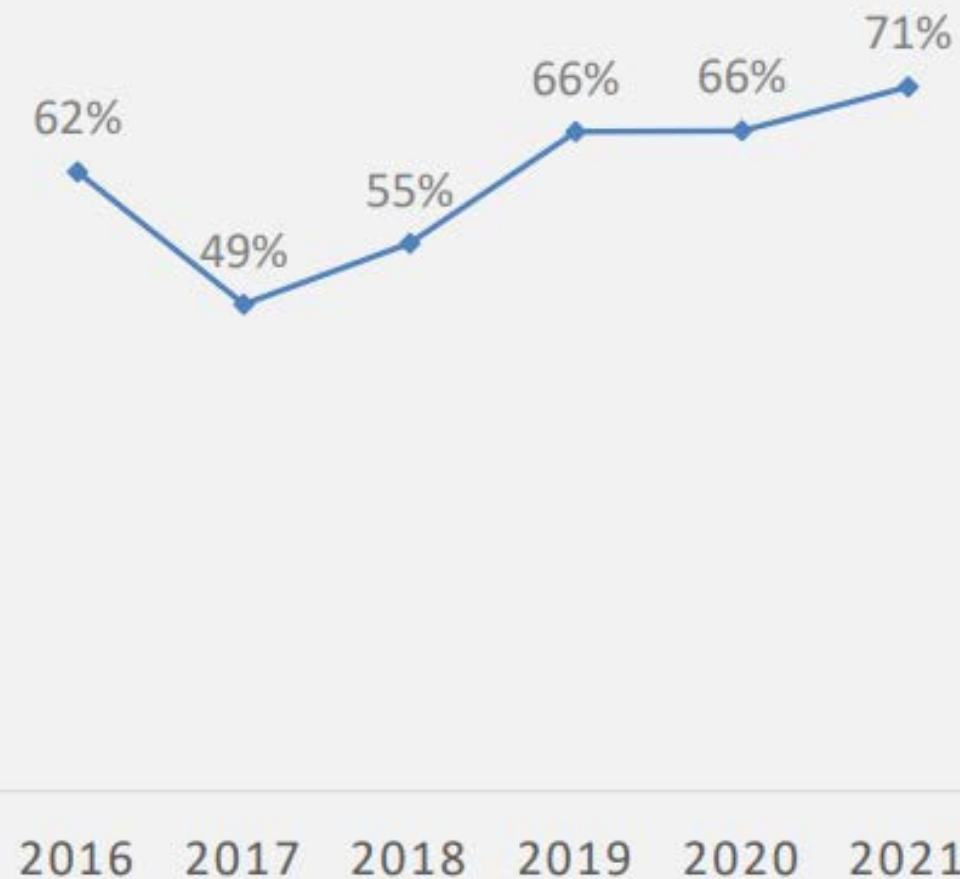


# 81% of MIAMI REALTORS® are Fluent in Another Language

PERCENT OF REALTORS® WHO ARE FLUENT IN ANOTHER LANGUAGE



PERCENT OF RESPONDENTS WHO ARE FOREIGN-BORN





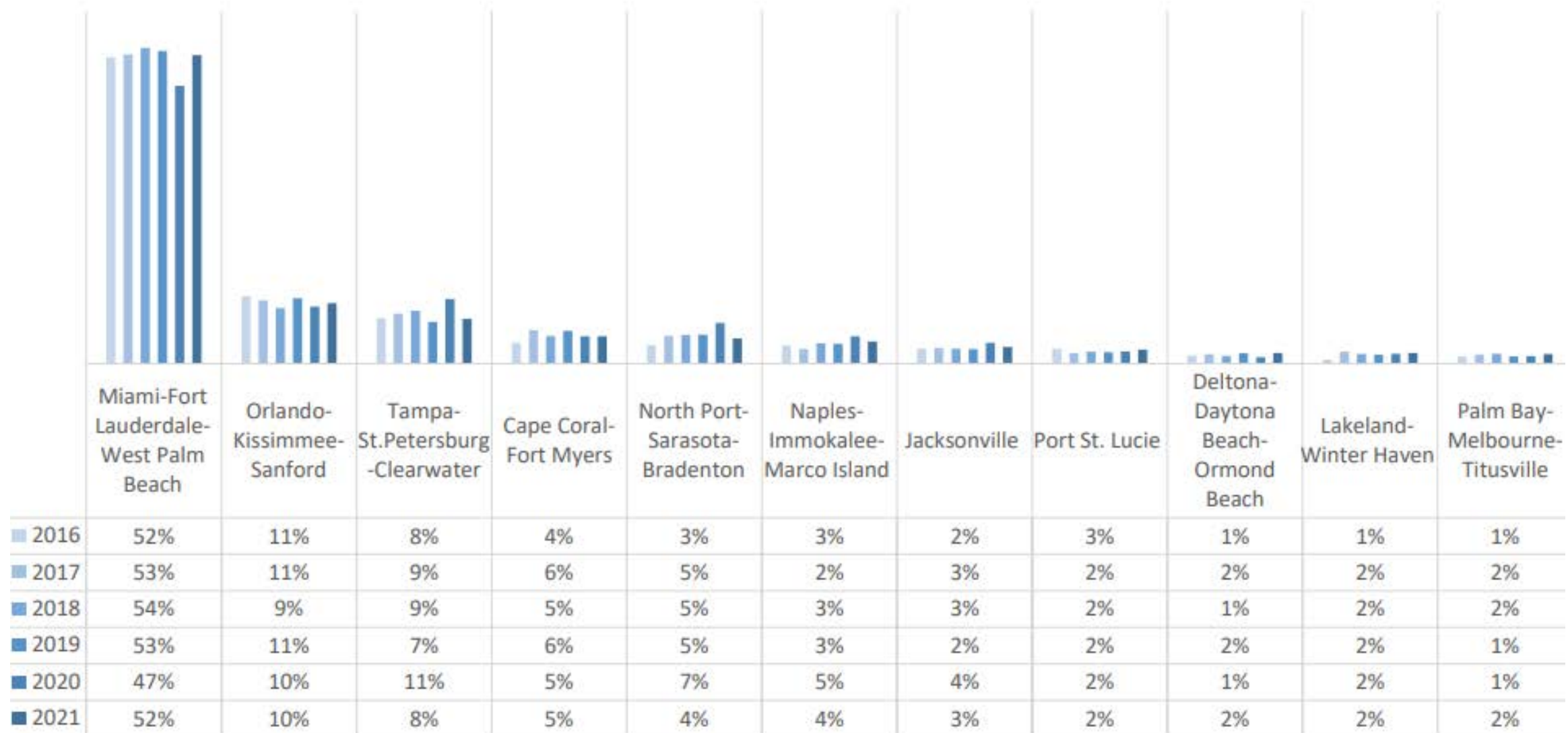
# APPENDIX 1: FOREIGN BUYER RESIDENTIAL PURCHASES IN FLORIDA\*

*\*Source: 2021 Profile of International Residential Real Estate Activity in Florida*



# 52% of Florida's Foreign Buyers are in MIAMI Region— An Increase from the Past Year

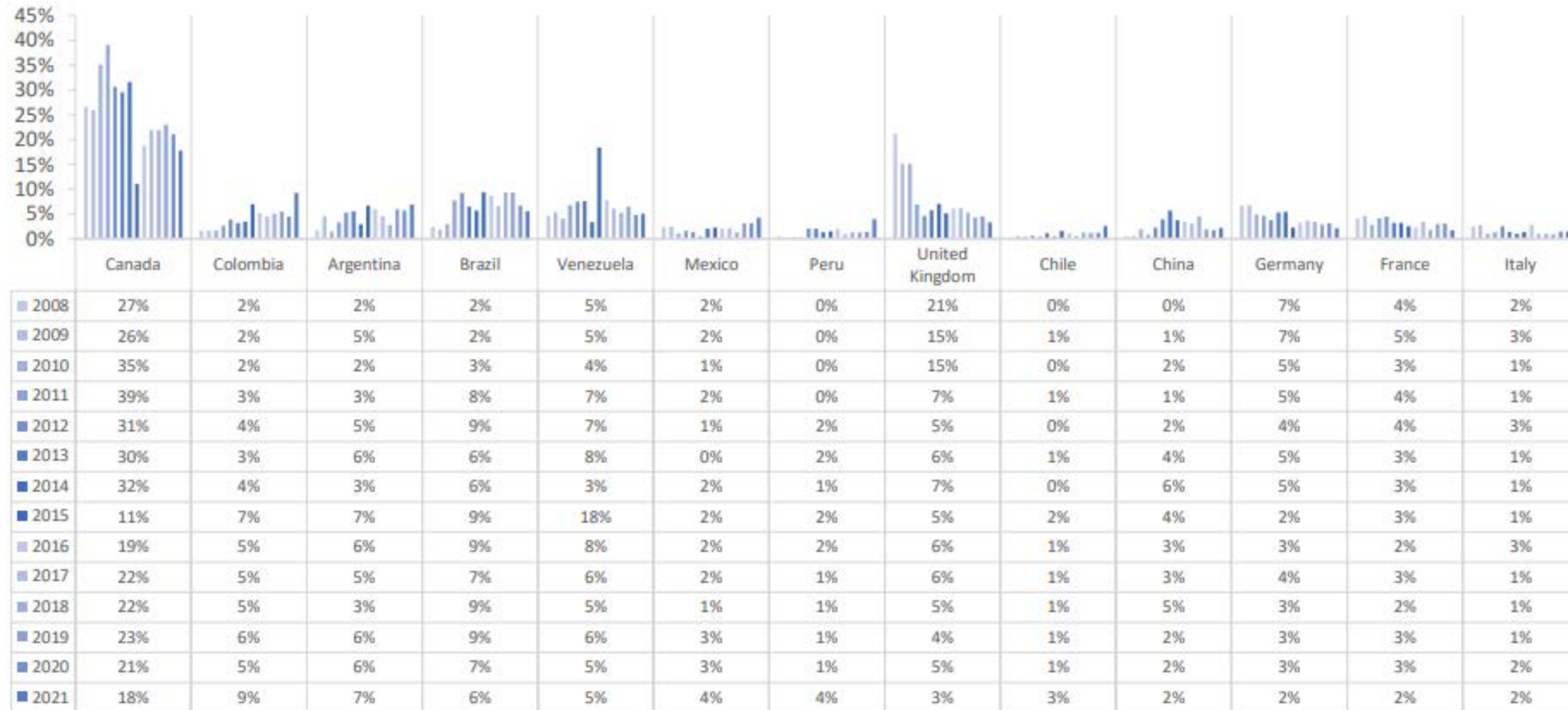
TOP DESTINATION OF FLORIDA'S FOREIGN BUYERS





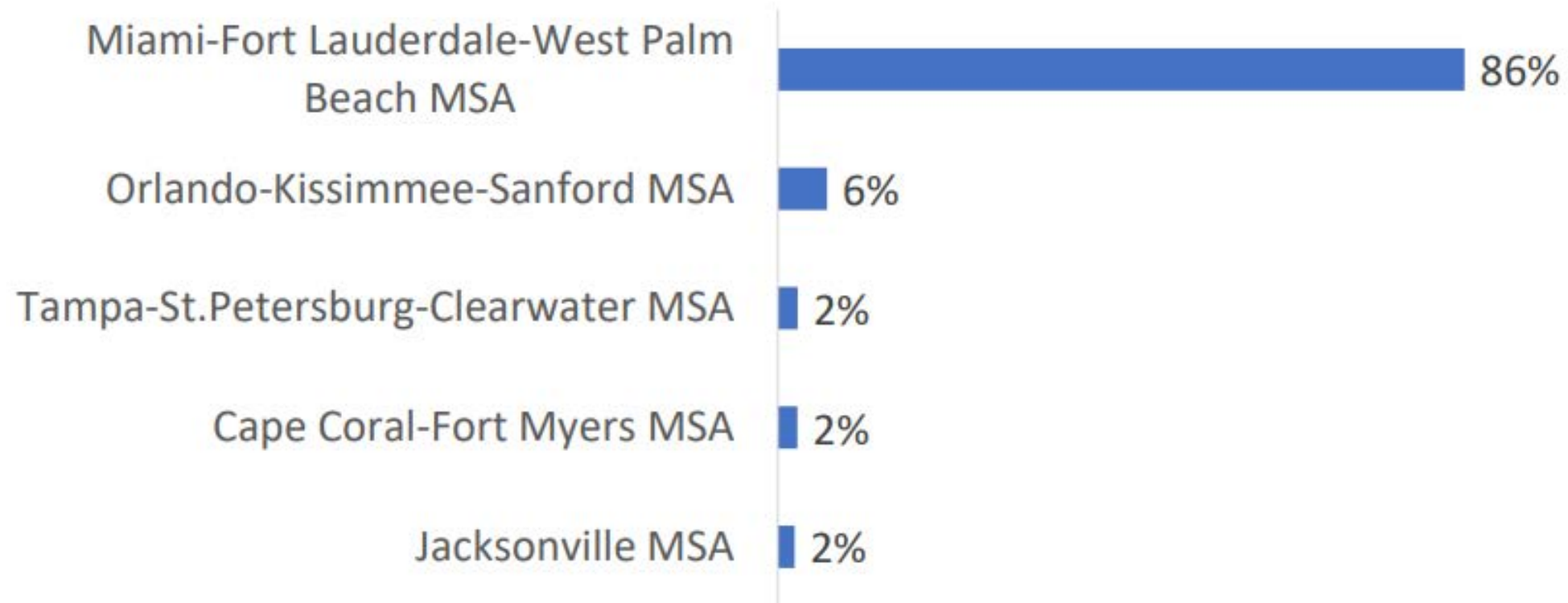
# Florida's Major Foreign Buyers— Higher Share from Latin American Buyers

FLORIDA'S MAJOR FOREIGN BUYERS



# Florida Destinations of Argentinian Buyers: MIAMI Region is #1

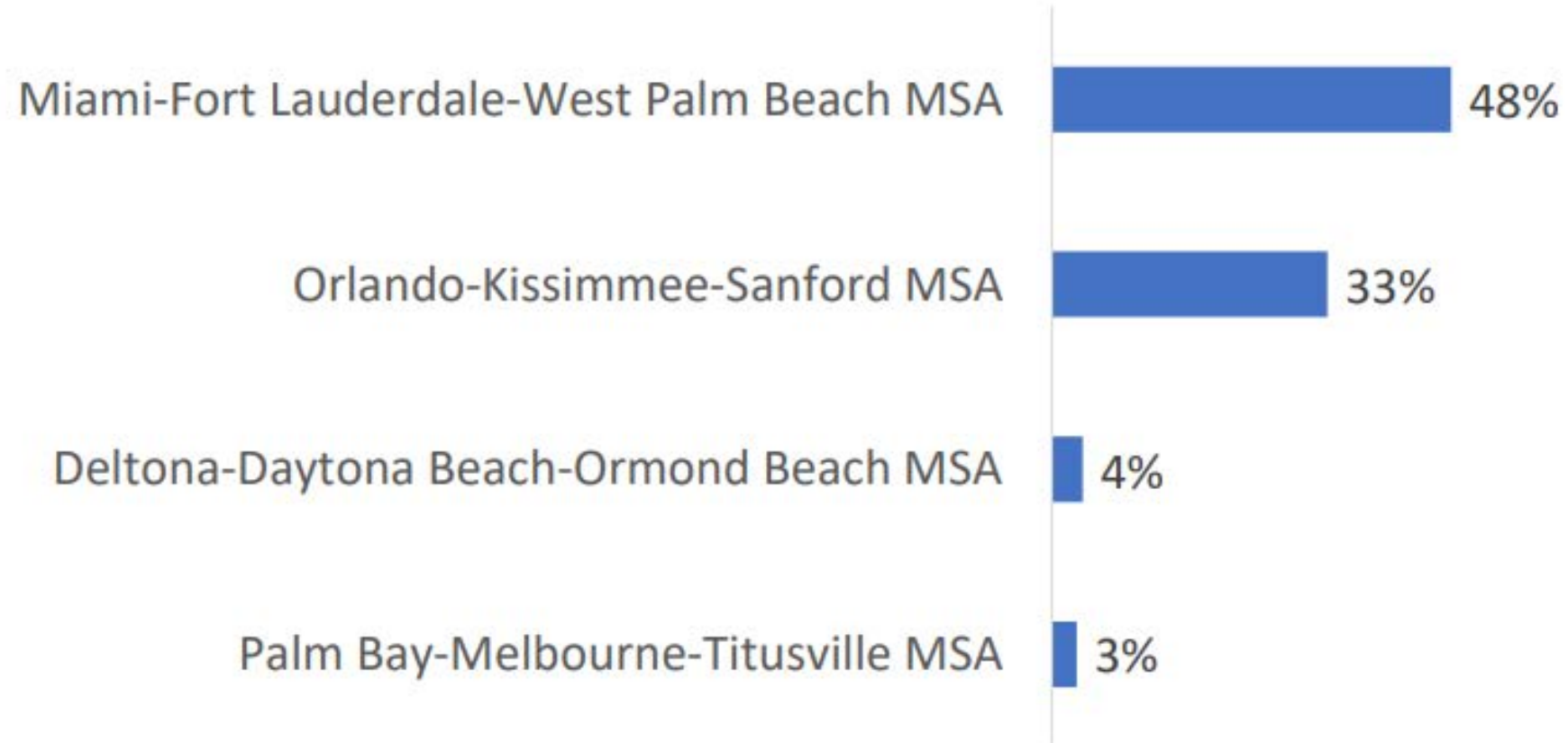
## DESTINATIONS OF ARGENTINE BUYERS





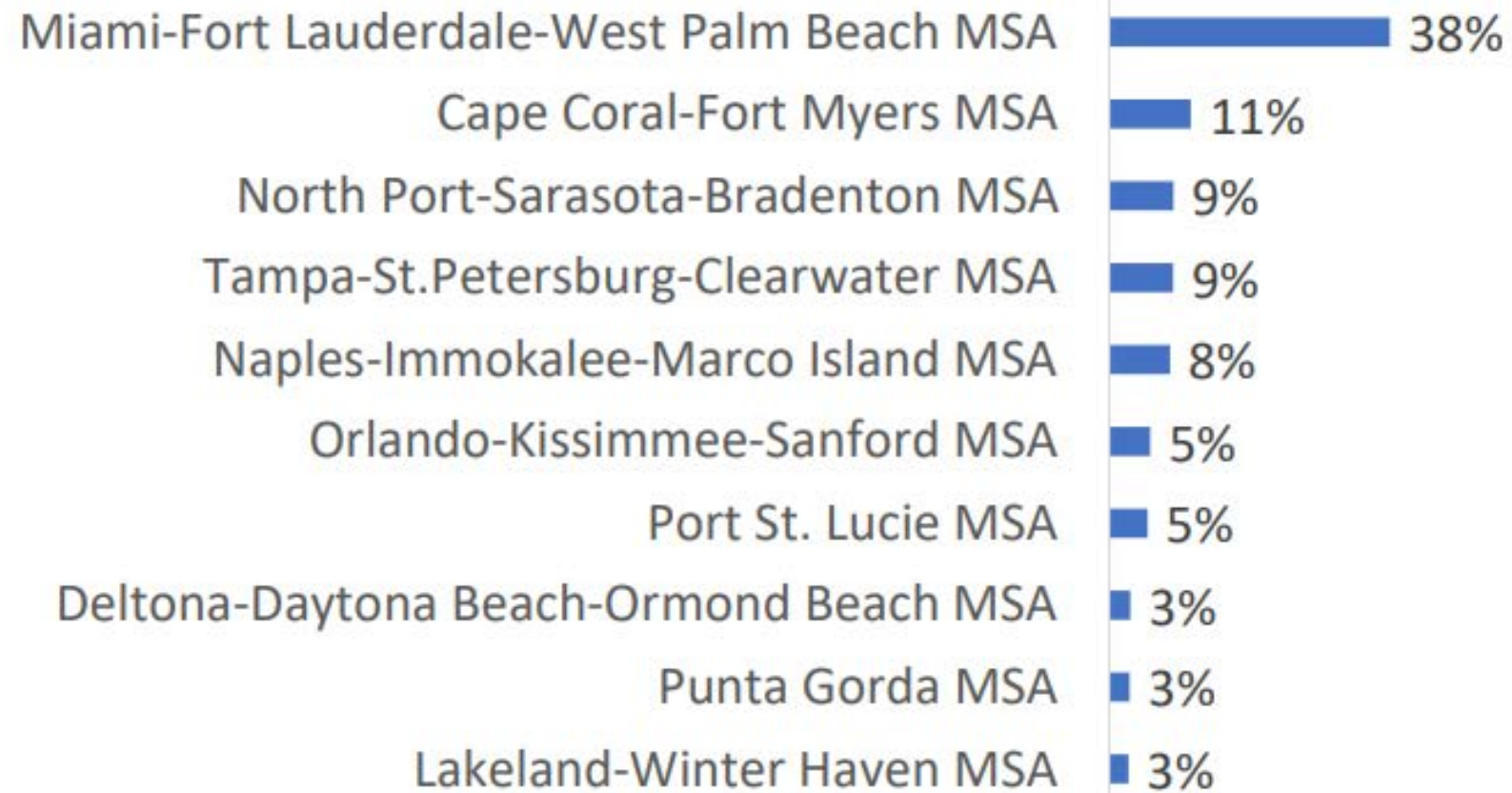
# Florida Destinations of Brazilian Buyers: MIAMI Region is #1

## DESTINATIONS OF BRAZILIAN BUYERS



# Florida Destinations of Canadian Buyers: MIAMI Region is #1

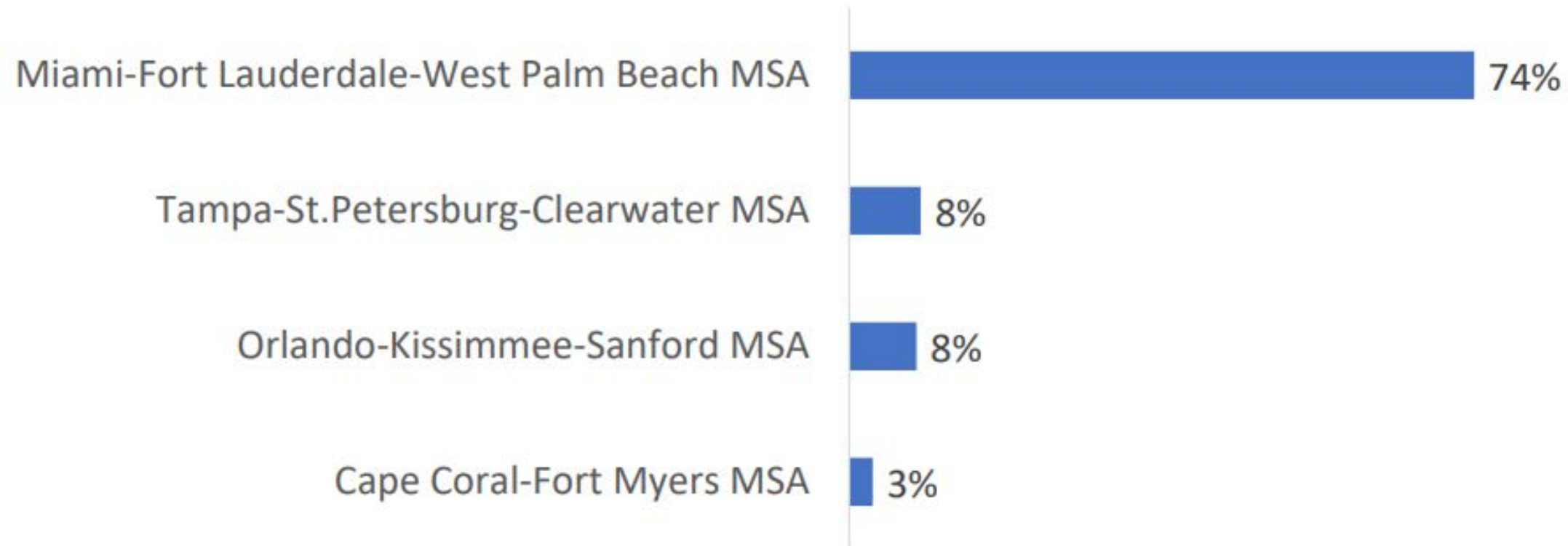
## DESTINATIONS OF CANADIAN BUYERS





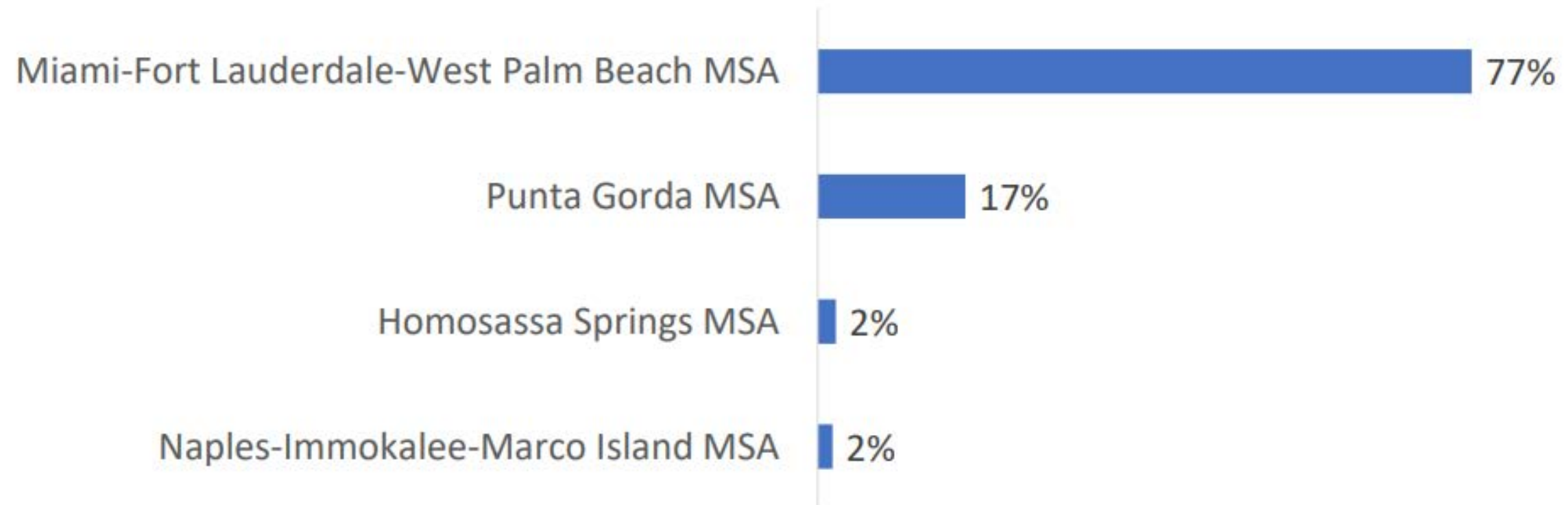
# Florida Destinations of Colombian Buyers: MIAMI Region is #1

## DESTINATIONS OF COLOMBIAN BUYERS



# Florida Destinations of Venezuelan Buyers: MIAMI Region is #1

## DESTINATIONS OF VENEZUELAN BUYERS





**Go to  
MiamiRealtors.com/global  
For  
the Entire 2021 Miami International Report**

2021 Profile of International Homebuyer Transactions of Miami Association of REALTORS® Members

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Miami Association of REALTORS®  
National Association of REALTORS®

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# TOP 20 MIAMI RANKINGS



[MiamiRealtors.com](https://MiamiRealtors.com)



# TOP 20 MIAMI RANKINGS

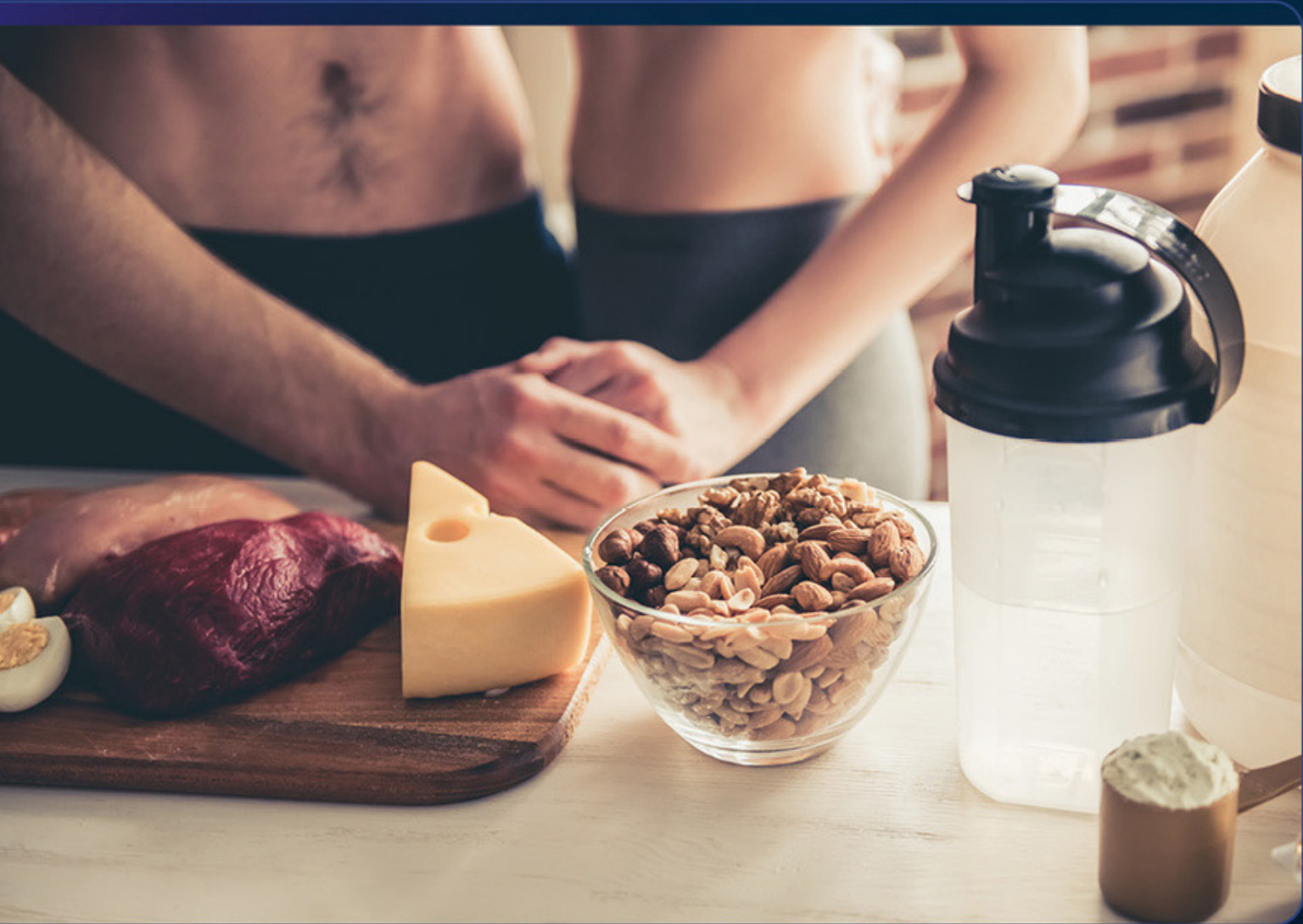


**Miami is the  
Happiest City in the  
U.S. for the second  
consecutive year!**

Mindbody Wellness Index, 2021



# TOP 20 MIAMI RANKINGS



**Miami is the  
healthiest city  
in the United States**

Mindbody Wellness Index, 2022



# FOR **20** MIAMI RANKINGS



**Miami is ranked the  
No. 1 best city for  
foodies in America**

Apartmentguide.com 2020



# TOP 20 MIAMI RANKINGS



**Miami is ranked  
the most glamorous  
city in the U.S.  
in 2021**

LawnStarter 2021



# TOP 20 MIAMI RANKINGS



**Miami is ranked No. 1  
city in the U.S. and  
No. 3 in the world  
for best nightlife**

TimeOut, 2021



# TOP 20 MIAMI RANKINGS



## #2 Largest Financial Center on the East Coast

Number of International Banks, 2022



# TOP 20 MIAMI RANKINGS



**#2**  
**Best City in the  
World for Art &  
Culture Lovers**

Money.co.uk, 2021



# TOP 20 MIAMI RANKINGS



#1

Best 15-minute  
U.S. City

*(access to everything you need  
in 15-minute radius)*

MoveBuddha.com, 2021



# TOP 20 MIAMI RANKINGS



**Miami is ranked the  
No. 7 most walkable  
city in the U.S.**

Walkscore.com, 2022



# #20 MIAMI RANKINGS



**#3**  
**Best US City for  
Pet Lovers**

Apartmentguide.com, 2022



# TOP 20 MIAMI RANKINGS



**South Florida ranked  
No. 1 for America's  
Best Metro Areas for  
School Quality**

Thomas Fordham Institute, 2021



# TOP 20 MIAMI RANKINGS



**Miami ranked No. 9  
for best place  
to retire**

2020-21 U.S. News Best Places to Retire List



# TOP 20 MIAMI RANKINGS



**Fort Lauderdale ranks  
No. 4 for best cities for  
LGBTQ Home Buyers**

Realtor.com 2021



# TOP 20 MIAMI RANKINGS



**Miami Beach ranked  
No. 1 best market for  
homebuyers**

Realtor.com 2021



# TOP 20 MIAMI RANKINGS



**Brickell ranked No. 28  
coolest neighborhood  
in the world**

TimeOut, 2021



# TOP 20 MIAMI RANKINGS



**Miami luxury homes  
are forecasted to see  
the highest value  
growth of any major  
world city in 2022**

Knight Frank, 2022



# TOP 20 MIAMI RANKINGS



**Miami ranked  
among the top 15  
commercial real estate  
markets in the U.S.**

National Association of Realtors, Q4 2021





# TOP 20 MIAMI RANKINGS



**#2**  
**Best Large City**  
**To Start a**  
**Business This**  
**Year**

WalletHub, 2022





# TOP 20 MIAMI RANKINGS



**Miami ranked No. 2  
Best U.S. city for  
small business in  
2020**

Biz2Credit 2020





# TOP 20 MIAMI RANKINGS



**Miami ranked No. 3  
in the U.S. for  
Best Places to Remote  
Work in America**

Higher Visibility, 2021





# TOP 20 MIAMI RANKINGS



**South Florida ranked  
No. 4 for top U.S.  
relocation destination  
for Americans who  
have moved during  
COVID-19**

Orbital Insight



# FOR **20** MIAMI RANKINGS



**Miami ranked No. 2  
emerging technology  
hub in the U.S.**

Forbes, 2021





# TOP 20 MIAMI RANKINGS

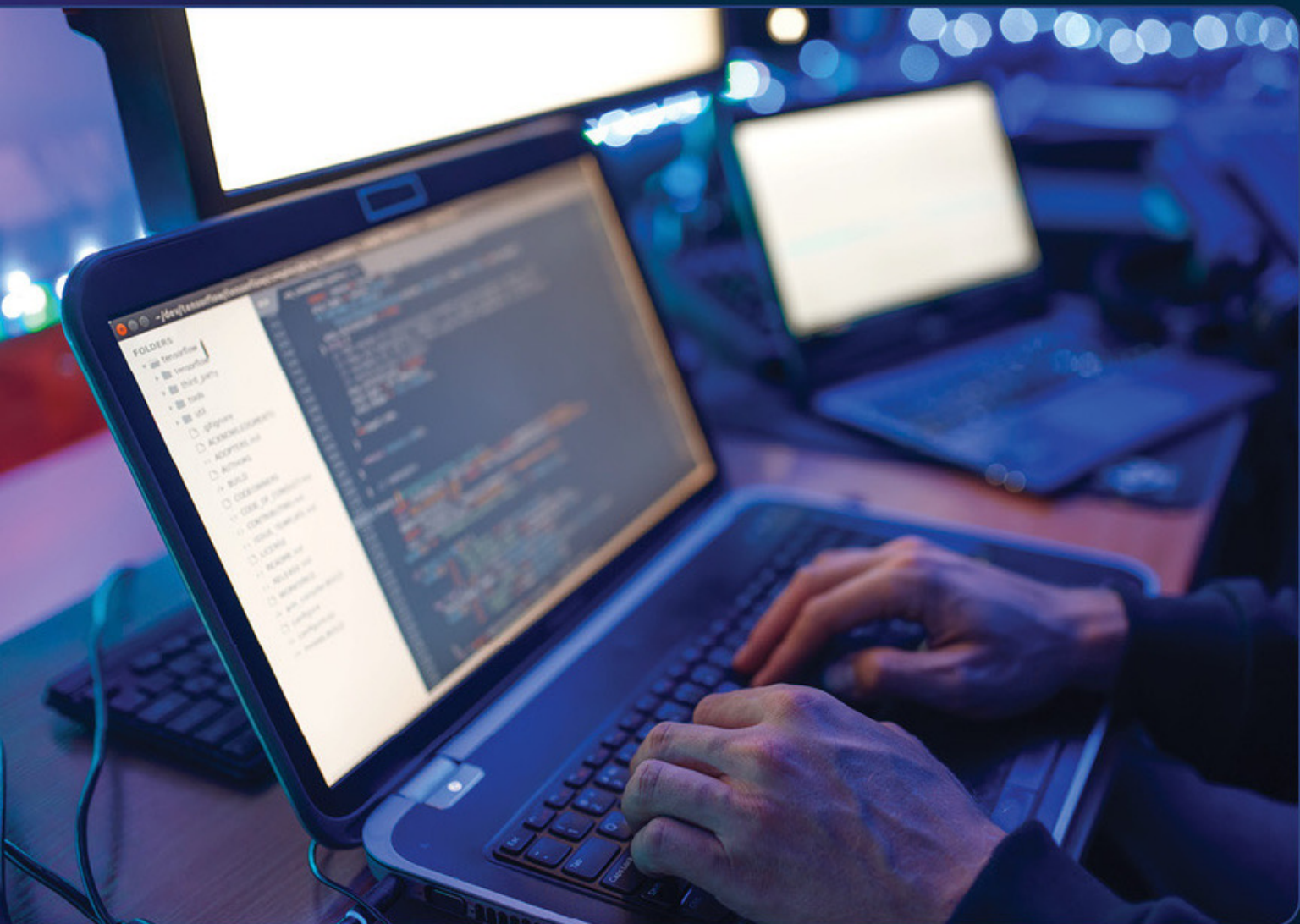


**#1**  
**Top Talent Migration**  
**Destination in the**  
**U.S.**

**LinkedIn Job Data, 2021**



# TOP 20 MIAMI RANKINGS



**South Florida ranked  
No. 1 among U.S.  
metros with largest  
migration changes for  
software & IT workers**

Axios 2021



# TOP 20 MIAMI RANKINGS



**1 of only 9  
Rising Tech Star  
Cities**

**Brookings Analysis 2022**



# TOP 20 MIAMI RANKINGS



**#9**  
**Best Metro in US  
for Venture Capital  
Dollars Invested**

**CB Insights, 2021**



# TOP 20 MIAMI RANKINGS



**#4**  
**Best City in US for  
Crypto-company  
Funding**

**CB Insights, 2021**



# TOP 20 MIAMI RANKINGS



**Miami-Dade County  
ranked No. 1 for most  
former Californians  
getting Florida  
driver's licenses.**

DMV 2021, 2020, 2019





# TOP 20 MIAMI RANKINGS



**#1**

**U.S. County Trading  
Out-of-State Licenses  
For Local Ones**

**FL Hwy Motor Vehicles 2021**



# TOP 20 MIAMI RANKINGS



#9

**Most New Real Estate Construction in US (2012-2021)**

StorageCafe, 2021



# TOP 20 MIAMI RANKINGS



**Miami ranked  
among top-40 most  
sustainable U.S. cities**

Commercial Café, 2020



# TOP 20 MIAMI RANKINGS



**#1**

**MIA is Busiest  
Airport in U.S. for  
International  
Passengers**

Airports Council International, 2021



# TOP 20 MIAMI RANKINGS



**Miami ranked  
best region in  
North America for  
Investment in 2021-22**

World Biz Magazine, 2022





# FIABCI-USA Spring Installation Dinner & Symposium

**May 20-22**  
**Orlando**

**Rosen**  
**Shingle**  
**Creek**





**72<sup>nd</sup>  
FIABCI  
World  
Congress**

**Paris  
June 6 -  
10, 2022**

**Register  
with us...**

# Announcing

MIAMI REALTORS' has just been selected to host the prestigious

## **73rd FIABCI World Real Estate Congress in Miami**

June 5 – 9, 2023 | Next Year



## **Join us in Paris**

for the 72nd **WORLD CONGRESS** to meet with  
top professionals in all aspects of real estate expertise –  
and promote our upcoming 2023 World Congress in Miami!









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*Special Thanks to MIAMI REALTORS®  
Researcher Chris Umpierre, VP*

**Teresa King Kinney**  
Miami Realtors | CEO  
[tkinney@miamire.com](mailto:tkinney@miamire.com) 305-  
468-7010