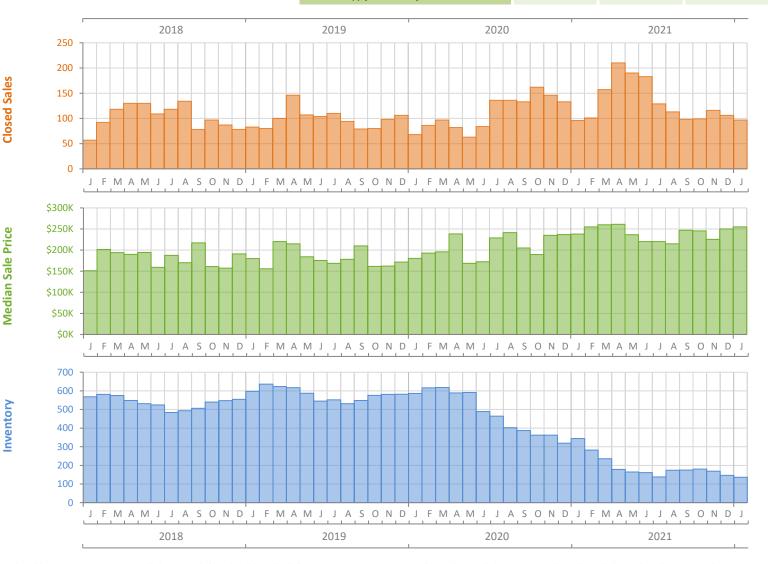
Monthly Market Summary - January 2022 Townhouses and Condos St. Lucie County





| | January 2022 | January 2021 | Percent Change Year-over-Year |
|--|----------------|----------------|----------------------------------|
| Closed Sales | 97 | 96 | 1.0% |
| Paid in Cash | 44 | 40 | 10.0% |
| Median Sale Price | \$255,000 | \$237,950 | 7.2% |
| Average Sale Price | \$310,666 | \$255,285 | 21.7% |
| Dollar Volume | \$30.1 Million | \$24.5 Million | 23.0% |
| Med. Pct. of Orig. List Price Received | 97.1% | 96.4% | 0.7% |
| Median Time to Contract | 22 Days | 31 Days | -29.0% |
| Median Time to Sale | 61 Days | 79 Days | -22.8% |
| New Pending Sales | 138 | 145 | -4.8% |
| New Listings | 131 | 185 | -29.2% |
| Pending Inventory | 169 | 223 | -24.2% |
| Inventory (Active Listings) | 136 | 344 | -60.5% |
| Months Supply of Inventory | 1.0 | 3.0 | -66.7% |



Monthly Distressed Market - January 2022 Townhouses and Condos St. Lucie County





| | | January 2022 | January 2021 | Percent Change Year-over-Year |
|-----------------|-------------------|--------------|--------------|----------------------------------|
| Traditional | Closed Sales | 97 | 95 | 2.1% |
| | Median Sale Price | \$255,000 | \$241,000 | 5.8% |
| Foreclosure/REO | Closed Sales | 0 | 1 | -100.0% |
| | Median Sale Price | (No Sales) | \$95,000 | N/A |
| Short Sale | Closed Sales | 0 | 0 | N/A |
| | Median Sale Price | (No Sales) | (No Sales) | N/A |

