Quarterly Market Summary - Q4 2021 Single-Family Homes St. Lucie County





| | Q4 2021 | Q4 2020 | Percent Change Year-over-Year |
|--|-----------------|-----------------|----------------------------------|
| Closed Sales | 1,879 | 1,748 | 7.5% |
| Paid in Cash | 471 | 358 | 31.6% |
| Median Sale Price | \$335,000 | \$262,835 | 27.5% |
| Average Sale Price | \$372,469 | \$285,837 | 30.3% |
| Dollar Volume | \$699.9 Million | \$499.6 Million | 40.1% |
| Med. Pct. of Orig. List Price Received | 100.0% | 99.0% | 1.0% |
| Median Time to Contract | 10 Days | 16 Days | -37.5% |
| Median Time to Sale | 55 Days | 66 Days | -16.7% |
| New Pending Sales | 1,965 | 1,846 | 6.4% |
| New Listings | 1,954 | 1,831 | 6.7% |
| Pending Inventory | 1,219 | 1,214 | 0.4% |
| Inventory (Active Listings) | 625 | 932 | -32.9% |
| Months Supply of Inventory | 1.0 | 1.8 | -44.4% |



Quarterly Distressed Market - Q4 2021 Single-Family Homes St. Lucie County





| | | Q4 2021 | Q4 2020 | Percent Change Year-over-Year |
|-----------------|-------------------|-----------|-----------|----------------------------------|
| Traditional | Closed Sales | 1,873 | 1,723 | 8.7% |
| | Median Sale Price | \$335,000 | \$263,585 | 27.1% |
| Foreclosure/REO | Closed Sales | 3 | 11 | -72.7% |
| | Median Sale Price | \$270,000 | \$234,900 | 14.9% |
| Short Sale | Closed Sales | 3 | 14 | -78.6% |
| | Median Sale Price | \$260,000 | \$228,000 | 14.0% |

