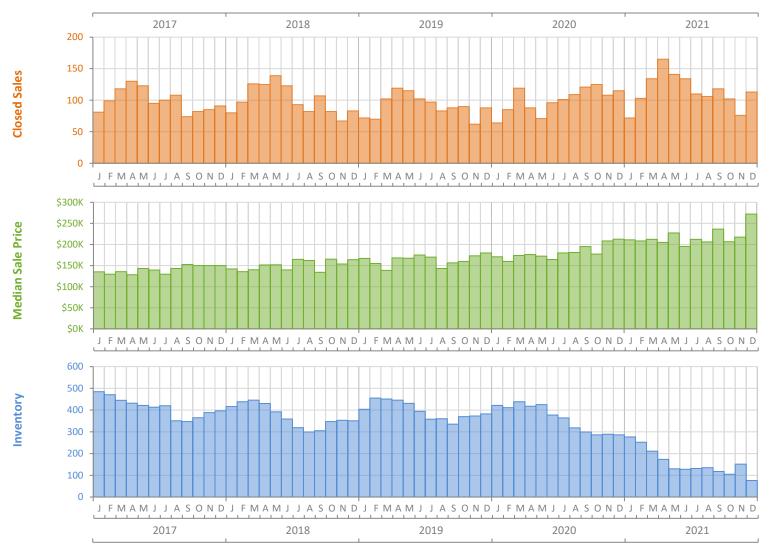
Monthly Market Summary - December 2021 Townhouses and Condos Martin County





| | December 2021 | December 2020 | Percent Change Year-over-Year |
|--|----------------|----------------|----------------------------------|
| Closed Sales | 113 | 115 | -1.7% |
| Paid in Cash | 63 | 51 | 23.5% |
| Median Sale Price | \$272,000 | \$212,500 | 28.0% |
| Average Sale Price | \$295,333 | \$258,879 | 14.1% |
| Dollar Volume | \$33.4 Million | \$29.8 Million | 12.1% |
| Med. Pct. of Orig. List Price Received | 100.0% | 95.8% | 4.4% |
| Median Time to Contract | 10 Days | 34 Days | -70.6% |
| Median Time to Sale | 51 Days | 76 Days | -32.9% |
| New Pending Sales | 92 | 91 | 1.1% |
| New Listings | 78 | 93 | -16.1% |
| Pending Inventory | 143 | 152 | -5.9% |
| Inventory (Active Listings) | 76 | 286 | -73.4% |
| Months Supply of Inventory | 0.7 | 2.9 | -75.9% |



Monthly Distressed Market - December 2021 Townhouses and Condos Martin County





| | | December 2021 | December 2020 | Percent Change Year-over-Year |
|-----------------|-------------------|---------------|---------------|----------------------------------|
| Traditional | Closed Sales | 113 | 114 | -0.9% |
| | Median Sale Price | \$272,000 | \$210,000 | 29.5% |
| Foreclosure/REO | Closed Sales | 0 | 1 | -100.0% |
| | Median Sale Price | (No Sales) | \$760,000 | N/A |
| Short Sale | Closed Sales | 0 | 0 | N/A |
| | Median Sale Price | (No Sales) | (No Sales) | N/A |

