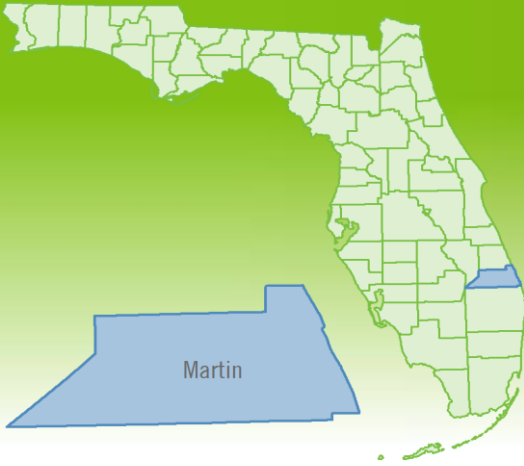


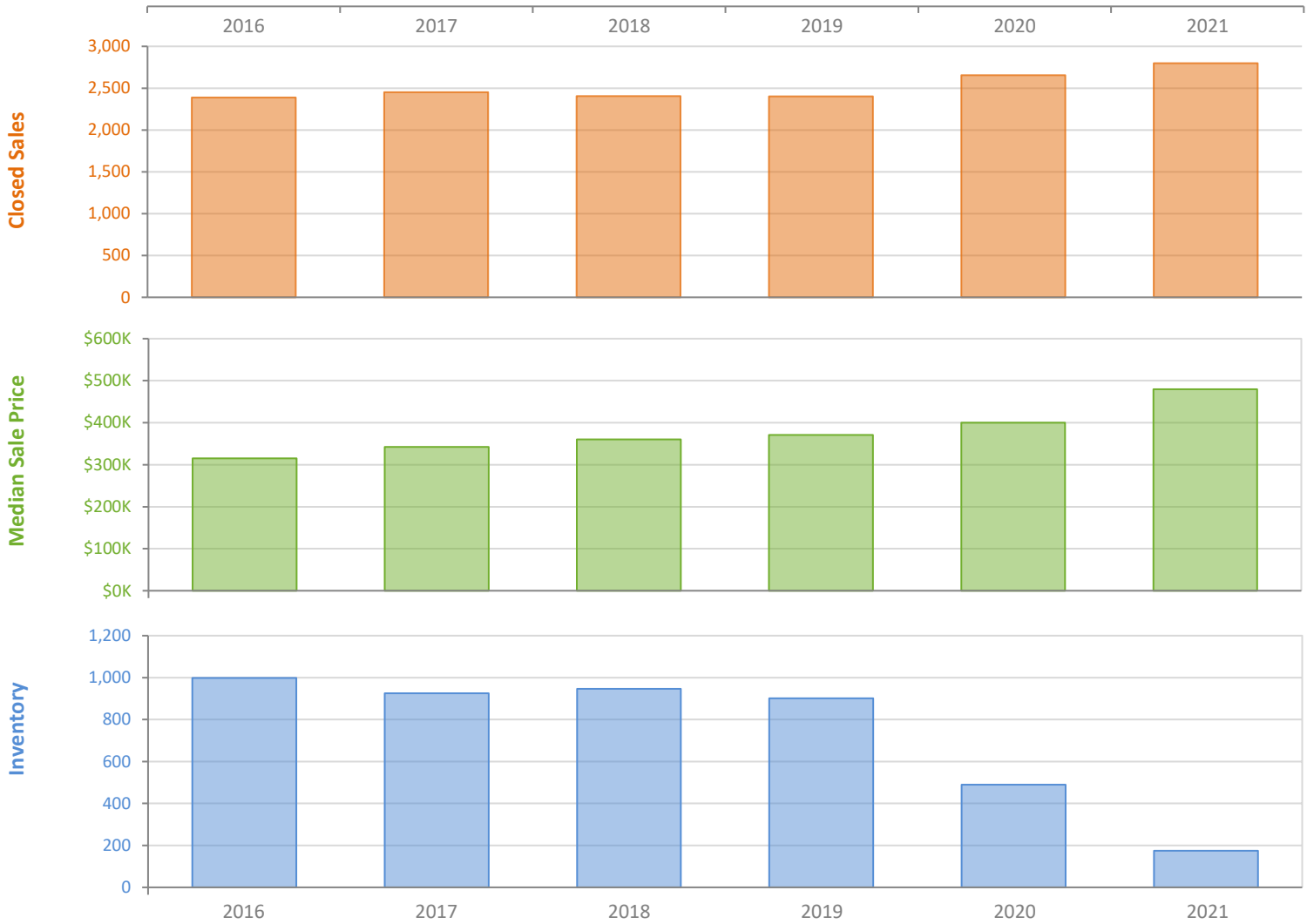
Yearly Market Summary - 2021

Single-Family Homes

Martin County



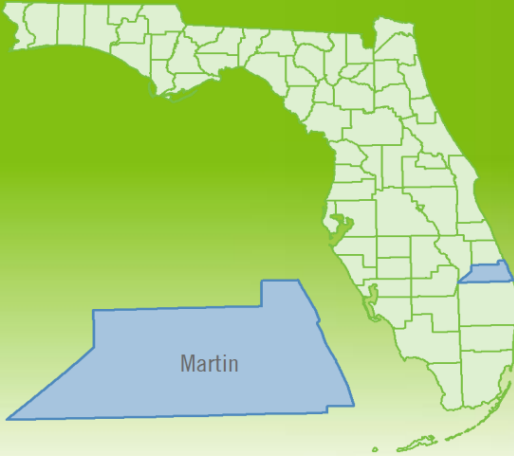
| | 2021 | 2020 | Percent Change Year-over-Year |
|--|---------------|---------------|-------------------------------|
| Closed Sales | 2,798 | 2,655 | 5.4% |
| Paid in Cash | 1,210 | 933 | 29.7% |
| Median Sale Price | \$479,500 | \$400,000 | 19.9% |
| Average Sale Price | \$814,935 | \$599,659 | 35.9% |
| Dollar Volume | \$2.3 Billion | \$1.6 Billion | 43.2% |
| Med. Pct. of Orig. List Price Received | 98.2% | 95.8% | 2.5% |
| Median Time to Contract | 15 Days | 39 Days | -61.5% |
| Median Time to Sale | 60 Days | 85 Days | -29.4% |
| New Pending Sales | 2,895 | 2,952 | -1.9% |
| New Listings | 2,874 | 3,126 | -8.1% |
| Pending Inventory | 216 | 345 | -37.4% |
| Inventory (Active Listings) | 175 | 490 | -64.3% |
| Months Supply of Inventory | 0.8 | 2.2 | -63.6% |



Yearly Distressed Market - 2021

Single-Family Homes

Martin County



| | | 2021 | 2020 | Percent Change Year-over-Year |
|-----------------|-------------------|-----------|-----------|-------------------------------|
| Traditional | Closed Sales | 2,781 | 2,624 | 6.0% |
| | Median Sale Price | \$480,000 | \$404,000 | 18.8% |
| Foreclosure/REO | Closed Sales | 13 | 23 | -43.5% |
| | Median Sale Price | \$242,109 | \$304,000 | -20.4% |
| Short Sale | Closed Sales | 4 | 8 | -50.0% |
| | Median Sale Price | \$543,000 | \$222,000 | 144.6% |

