## Martin County Local Residential Market Metrics - Q3 2021 Townhouses and Condos Municipalities and Census-Designated Places\*



| Name of County, Municipality, or CDP* | Closed Sales | Y/Y % Chg. | Closed Sales<br>Paid in Cash | Y/Y % Chg. | Median Sale<br>Price | Y/Y % Chg. | Average Sale<br>Price | Y/Y % Chg. |
|---------------------------------------|--------------|------------|------------------------------|------------|----------------------|------------|-----------------------|------------|
| Martin County                         | 334          | 0.9%       | 192                          | 26.3%      | \$215,000            | 18.0%      | \$285,890             | 31.3%      |
| Hobe Sound (CDP)                      | 15           | -21.1%     | 7                            | -30.0%     | \$195,000            | -8.7%      | \$254,951             | -17.0%     |
| Indiantown (CDP)                      | 0            | N/A        | 0                            | N/A        | (No Sales)           | N/A        | (No Sales)            | N/A        |
| Jensen Beach (CDP)                    | 10           | -44.4%     | 6                            | -45.5%     | \$178,450            | 20.6%      | \$202,870             | 8.5%       |
| Jupiter Island (Town)                 | 0            | N/A        | 0                            | N/A        | (No Sales)           | N/A        | (No Sales)            | N/A        |
| North River Shores (CDP)              | 14           | 55.6%      | 12                           | 140.0%     | \$120,250            | -24.8%     | \$122,029             | -17.9%     |
| Ocean Breeze Park (Town)              | 0            | N/A        | 0                            | N/A        | (No Sales)           | N/A        | (No Sales)            | N/A        |
| Palm City (CDP)                       | 23           | -17.9%     | 8                            | 33.3%      | \$215,000            | 20.4%      | \$265,370             | 45.7%      |
| Port Salerno (CDP)                    | 18           | -10.0%     | 7                            | 0.0%       | \$212,500            | 25.0%      | \$223,511             | 17.9%      |
| Rio (CDP)                             | 0            | -100.0%    | 0                            | -100.0%    | (No Sales)           | N/A        | (No Sales)            | N/A        |
| Sewall's Point (Town)                 | 0            | N/A        | 0                            | N/A        | (No Sales)           | N/A        | (No Sales)            | N/A        |
| Stuart (City)                         | 106          | 53.6%      | 65                           | 80.6%      | \$215,000            | 43.3%      | \$299,862             | 68.9%      |

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## Martin County Local Residential Market Metrics - Q3 2021 Townhouses and Condos Municipalities and Census-Designated Places\*



| Name of County, Municipality, or CDP* | Dollar Volume  | Y/Y % Chg. | Pct. of Orig. List<br>Price Received | Y/Y % Chg. | Median Time to Contract | Y/Y % Chg. | New Listings | Y/Y % Chg. |
|---------------------------------------|----------------|------------|--------------------------------------|------------|-------------------------|------------|--------------|------------|
| Martin County                         | \$95.5 Million | 32.5%      | 100.0%                               | 5.5%       | 10 Days                 | -80.4%     | 314          | -21.1%     |
| Hobe Sound (CDP)                      | \$3.8 Million  | -34.5%     | 100.0%                               | 3.4%       | 6 Days                  | -92.6%     | 15           | -11.8%     |
| Indiantown (CDP)                      | (No Sales)     | N/A        | (No Sales)                           | N/A        | (No Sales)              | N/A        | 0            | N/A        |
| Jensen Beach (CDP)                    | \$2.0 Million  | -39.7%     | 99.7%                                | 7.0%       | 7 Days                  | -86.0%     | 10           | -44.4%     |
| Jupiter Island (Town)                 | (No Sales)     | N/A        | (No Sales)                           | N/A        | (No Sales)              | N/A        | 0            | N/A        |
| North River Shores (CDP)              | \$1.7 Million  | 27.7%      | 99.5%                                | 6.0%       | 11 Days                 | -57.7%     | 15           | 15.4%      |
| Ocean Breeze Park (Town)              | (No Sales)     | N/A        | (No Sales)                           | N/A        | (No Sales)              | N/A        | 0            | N/A        |
| Palm City (CDP)                       | \$6.1 Million  | 19.7%      | 100.0%                               | 2.6%       | 8 Days                  | -42.9%     | 19           | -52.5%     |
| Port Salerno (CDP)                    | \$4.0 Million  | 6.1%       | 100.0%                               | 6.3%       | 11 Days                 | -76.6%     | 28           | 0.0%       |
| Rio (CDP)                             | (No Sales)     | N/A        | (No Sales)                           | N/A        | (No Sales)              | N/A        | 0            | -100.0%    |
| Sewall's Point (Town)                 | (No Sales)     | N/A        | (No Sales)                           | N/A        | (No Sales)              | N/A        | 1            | N/A        |
| Stuart (City)                         | \$31.8 Million | 159.4%     | 100.0%                               | 4.0%       | 14 Days                 | -66.7%     | 87           | 4.8%       |

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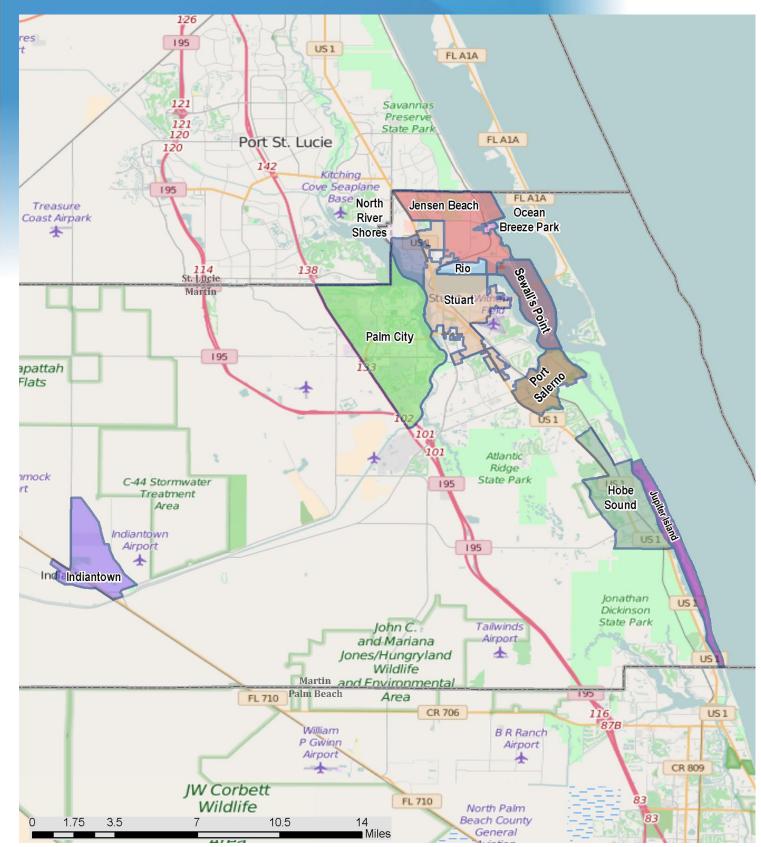


| Name of County, Municipality, or CDP* | New Pending<br>Sales | Y/Y % Chg. | Pending<br>Inventory | Y/Y % Chg. | Active Inventory | Y/Y % Chg. | Months Supply of Inventory | Y/Y % Chg. |
|---------------------------------------|----------------------|------------|----------------------|------------|------------------|------------|----------------------------|------------|
| Martin County                         | 324                  | -13.1%     | 179                  | 0.6%       | 117              | -60.9%     | 1.0                        | -69.7%     |
| Hobe Sound (CDP)                      | 15                   | -16.7%     | 15                   | 114.3%     | 11               | 0.0%       | 2.3                        | 4.5%       |
| Indiantown (CDP)                      | 0                    | N/A        | 0                    | N/A        | 0                | N/A        | 0.0                        | N/A        |
| Jensen Beach (CDP)                    | 9                    | -40.0%     | 4                    | -42.9%     | 6                | 50.0%      | 1.6                        | 33.3%      |
| Jupiter Island (Town)                 | 0                    | N/A        | 0                    | N/A        | 0                | N/A        | 0.0                        | N/A        |
| North River Shores (CDP)              | 13                   | 44.4%      | 6                    | 50.0%      | 4                | -33.3%     | 0.9                        | -59.1%     |
| Ocean Breeze Park (Town)              | 0                    | N/A        | 0                    | N/A        | 0                | N/A        | 0.0                        | N/A        |
| Palm City (CDP)                       | 23                   | -37.8%     | 9                    | -50.0%     | 1                | -94.4%     | 0.1                        | -95.7%     |
| Port Salerno (CDP)                    | 22                   | -29.0%     | 14                   | -22.2%     | 11               | -38.9%     | 1.2                        | -57.1%     |
| Rio (CDP)                             | 1                    | -50.0%     | 2                    | N/A        | 0                | -100.0%    | 0.0                        | -100.0%    |
| Sewall's Point (Town)                 | 0                    | N/A        | 0                    | N/A        | 0                | N/A        | 0.0                        | N/A        |
| Stuart (City)                         | 95                   | 31.9%      | 52                   | 26.8%      | 52               | -27.8%     | 1.8                        | -50.0%     |

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## Martin County Local Residential Market Metrics - Q3 2021 Reference Map Municipalities and Census-Designated Places\*





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