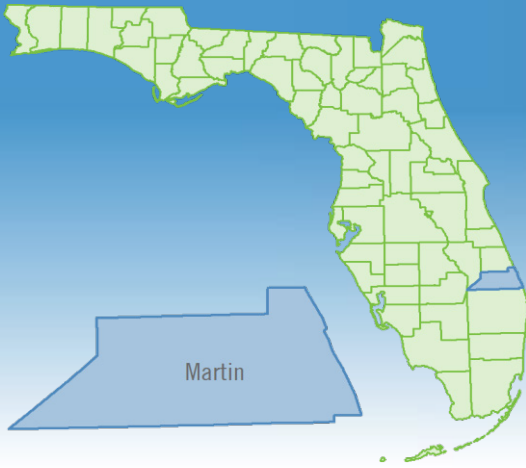


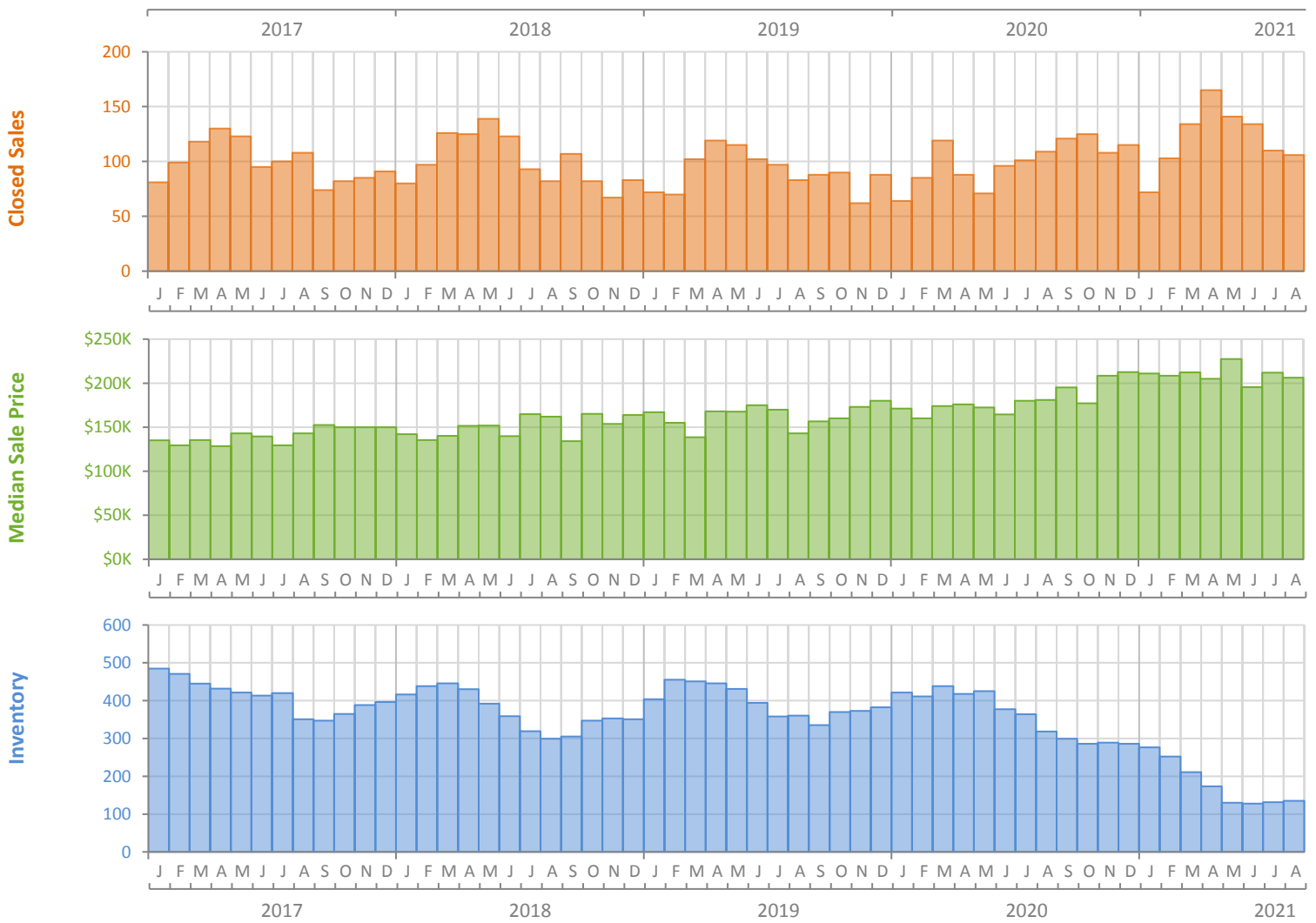
# Monthly Market Summary - August 2021

## Townhouses and Condos

### Martin County



|  | August 2021    | August 2020    | Percent Change Year-over-Year |
|--|----------------|----------------|-------------------------------|
| Closed Sales                           | 106            | 109            | -2.8%                         |
| Paid in Cash                           | 72             | 52             | 38.5%                         |
| Median Sale Price                      | \$206,300      | \$181,000      | 14.0%                         |
| Average Sale Price                     | \$276,035      | \$210,054      | 31.4%                         |
| Dollar Volume                          | \$29.3 Million | \$22.9 Million | 27.8%                         |
| Med. Pct. of Orig. List Price Received | 100.0%         | 94.7%          | 5.6%                          |
| Median Time to Contract                | 7 Days         | 59 Days        | -88.1%                        |
| Median Time to Sale                    | 50 Days        | 92 Days        | -45.7%                        |
| New Pending Sales                      | 113            | 106            | 6.6%                          |
| New Listings                           | 110            | 119            | -7.6%                         |
| Pending Inventory                      | 187            | 169            | 10.7%                         |
| Inventory (Active Listings)            | 135            | 318            | -57.5%                        |
| Months Supply of Inventory             | 1.1            | 3.6            | -69.4%                        |



# Monthly Distressed Market - August 2021

## Townhouses and Condos

### Martin County



|                 |                   | August 2021 | August 2020 | Percent Change Year-over-Year |
|-----------------|-------------------|-------------|-------------|-------------------------------|
| Traditional     | Closed Sales      | 104         | 108         | -3.7%                         |
|                 | Median Sale Price | \$208,350   | \$181,500   | 14.8%                         |
| Foreclosure/REO | Closed Sales      | 1           | 1           | 0.0%                          |
|                 | Median Sale Price | \$126,500   | \$140,000   | -9.6%                         |
| Short Sale      | Closed Sales      | 1           | 0           | N/A                           |
|                 | Median Sale Price | \$120,000   | (No Sales)  | N/A                           |

