## Quarterly Market Summary - Q2 2021 Townhouses and Condos St. Lucie County





	Q2 2021	Q2 2020	Percent Change Year-over-Year
Closed Sales	583	229	154.6%
Paid in Cash	292	106	175.5%
Median Sale Price	\$235,000	\$191,750	22.6%
Average Sale Price	\$289,081	\$232,566	24.3%
Dollar Volume	\$168.5 Million	\$53.3 Million	216.5%
Med. Pct. of Orig. List Price Received	99.0%	94.7%	4.5%
Median Time to Contract	12 Days	65 Days	-81.5%
Median Time to Sale	56 Days	109 Days	-48.6%
New Pending Sales	485	301	61.1%
New Listings	461	363	27.0%
Pending Inventory	181	185	-2.2%
Inventory (Active Listings)	161	489	-67.1%
Months Supply of Inventory	1.1	5.6	-80.4%



## Quarterly Distressed Market - Q2 2021 Townhouses and Condos St. Lucie County





**Closed Sales** 

Median Sale Price

		Q2 2021	Q2 2020	Percent Change Year-over-Year
Traditional	Closed Sales	583	227	156.8%
	Median Sale Price	\$235,000	\$192,000	22.4%
Foreclosure/REO	Closed Sales	0	1	-100.0%
	Median Sale Price	(No Sales)	\$3,000	N/A
Short Sale	Closed Sales	0	1	-100.0%
	Median Sale Price	(No Sales)	\$69,963	N/A

2017 2018 2019 2020 ■ Traditional ■ Foreclosure/REO ■ Short Sale 100% 90% 80% 70% 60% 50% 40% 30% 20% 10% 0% Q1 Q2 Q3 Q4 Q1 Q2 Q3 Q4 Q1 Q2 Q3 Q4 Q1 Q2 Q3 Q4 Q1 Q2 \$400K \$350K \$300K \$250K \$200K \$150K \$100K \$50K \$0K Q1 Q2 Q3 Q4 Q1 Q2 Q3 Q4 Q1 Q2 Q3 Q4 Q1 Q2 Q3 Q4 Q1 Q2 2017 2018 2020 2019