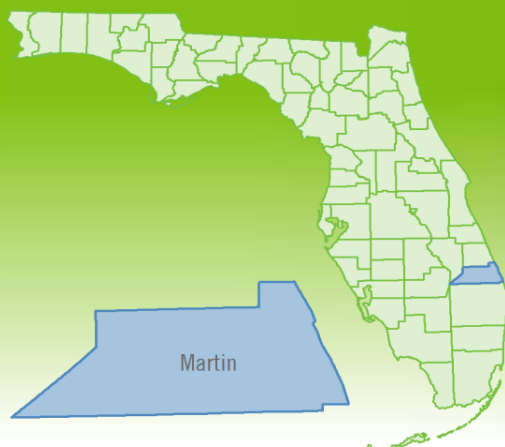


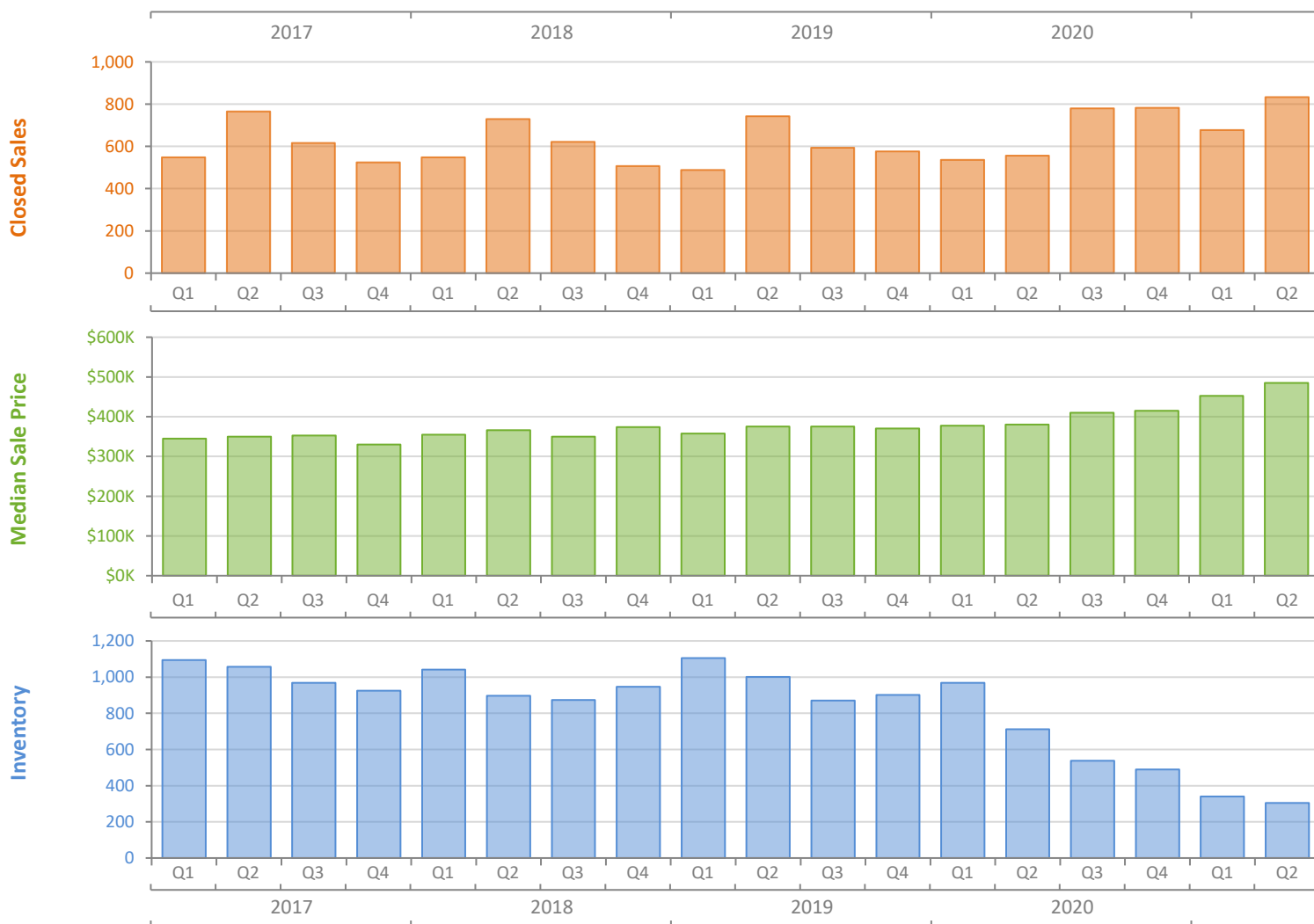
# Quarterly Market Summary - Q2 2021

## Single-Family Homes

### Martin County



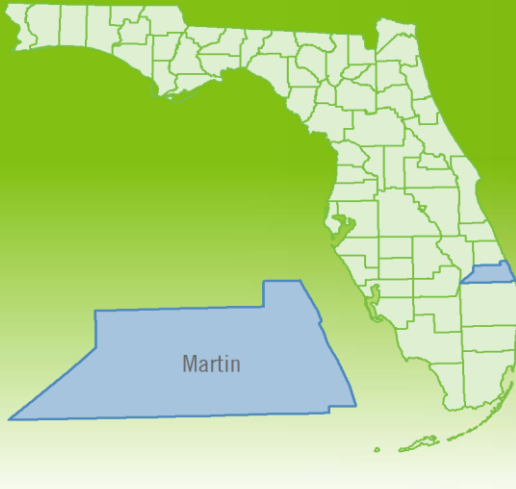
|  | Q2 2021         | Q2 2020         | Percent Change Year-over-Year |
|--|-----------------|-----------------|-------------------------------|
| Closed Sales                           | 834             | 556             | 50.0%                         |
| Paid in Cash                           | 369             | 181             | 103.9%                        |
| Median Sale Price                      | \$485,000       | \$380,000       | 27.6%                         |
| Average Sale Price                     | \$930,674       | \$604,747       | 53.9%                         |
| Dollar Volume                          | \$776.2 Million | \$336.2 Million | 130.8%                        |
| Med. Pct. of Orig. List Price Received | 98.9%           | 94.8%           | 4.3%                          |
| Median Time to Contract                | 11 Days         | 51 Days         | -78.4%                        |
| Median Time to Sale                    | 59 Days         | 94 Days         | -37.2%                        |
| New Pending Sales                      | 795             | 730             | 8.9%                          |
| New Listings                           | 868             | 738             | 17.6%                         |
| Pending Inventory                      | 369             | 433             | -14.8%                        |
| Inventory (Active Listings)            | 304             | 712             | -57.3%                        |
| Months Supply of Inventory             | 1.2             | 3.8             | -68.4%                        |



# Quarterly Distressed Market - Q2 2021

## Single-Family Homes

### Martin County



|                 |                   | Q2 2021    | Q2 2020   | Percent Change Year-over-Year |
|-----------------|-------------------|------------|-----------|-------------------------------|
| Traditional     | Closed Sales      | 829        | 545       | 52.1%                         |
|                 | Median Sale Price | \$485,000  | \$381,125 | 27.3%                         |
| Foreclosure/REO | Closed Sales      | 5          | 10        | -50.0%                        |
|                 | Median Sale Price | \$225,000  | \$294,000 | -23.5%                        |
| Short Sale      | Closed Sales      | 0          | 1         | -100.0%                       |
|                 | Median Sale Price | (No Sales) | \$270,000 | N/A                           |

