Quarterly Market Summary - Q1 2021 Single Family Homes Port St. Lucie MSA





| | Q1 2021 | Q1 2020 | Percent Change Year-over-Year |
|--|-----------------|-----------------|----------------------------------|
| Closed Sales | 2,162 | 1,821 | 18.7% |
| Paid in Cash | 685 | 590 | 16.1% |
| Median Sale Price | \$306,150 | \$255,000 | 20.1% |
| Average Sale Price | \$451,587 | \$337,475 | 33.8% |
| Dollar Volume | \$976.3 Million | \$614.5 Million | 58.9% |
| Med. Pct. of Orig. List Price Received | 98.5% | 96.3% | 2.3% |
| Median Time to Contract | 17 Days | 48 Days | -64.6% |
| Median Time to Sale | 64 Days | 91 Days | -29.7% |
| New Pending Sales | 3,049 | 2,502 | 21.9% |
| New Listings | 3,002 | 3,089 | -2.8% |
| Pending Inventory | 2,357 | 1,321 | 78.4% |
| Inventory (Active Listings) | 1,105 | 2,857 | -61.3% |
| Months Supply of Inventory | 1.4 | 4.0 | -65.0% |



Quarterly Distressed Market - Q1 2021 Single Family Homes Port St. Lucie MSA





| | | Q1 2021 | Q1 2020 | Percent Change Year-over-Year |
|-----------------|-------------------|-----------|-----------|----------------------------------|
| Traditional | Closed Sales | 2,143 | 1,754 | 22.2% |
| | Median Sale Price | \$307,500 | \$259,000 | 18.7% |
| Foreclosure/REO | Closed Sales | 15 | 54 | -72.2% |
| | Median Sale Price | \$245,005 | \$189,175 | 29.5% |
| Short Sale | Closed Sales | 4 | 13 | -69.2% |
| | Median Sale Price | \$221,723 | \$209,000 | 6.1% |

