Quarterly Market Summary - Q1 2021 Townhouses and Condos Martin County





	Q1 2021	Q1 2020	Percent Change Year-over-Year
Closed Sales	309	268	15.3%
Paid in Cash	186	167	11.4%
Median Sale Price	\$208,750	\$167,500	24.6%
Average Sale Price	\$280,826	\$230,122	22.0%
Dollar Volume	\$86.8 Million	\$61.7 Million	40.7%
Med. Pct. of Orig. List Price Received	95.6%	95.0%	0.6%
Median Time to Contract	39 Days	48 Days	-18.8%
Median Time to Sale	81 Days	90 Days	-10.0%
New Pending Sales	472	324	45.7%
New Listings	414	444	-6.8%
Pending Inventory	306	145	111.0%
Inventory (Active Listings)	211	438	-51.8%
Months Supply of Inventory	2.0	4.7	-57.4%



Quarterly Distressed Market - Q1 2021 Townhouses and Condos Martin County





		Q1 2021	Q1 2020	Percent Change Year-over-Year
Traditional	Closed Sales	308	263	17.1%
	Median Sale Price	\$209,000	\$168,000	24.4%
Foreclosure/REO	Closed Sales	1	5	-80.0%
	Median Sale Price	\$120,444	\$160,000	-24.7%
Short Sale	Closed Sales	0	0	N/A
	Median Sale Price	(No Sales)	(No Sales)	N/A

2017 2018 2019 2020 ■ Traditional ■ Foreclosure/REO ■ Short Sale 100% 90% 80% 70% **Closed Sales** 60% 50% 40% 30% 20% 10% 0% Q1 Q2 Q3 Q4 Q1 Q2 Q3 Q4 Q1 Q2 Q3 Q4 Q1 Q2 Q3 Q4 Q1 \$2500K \$2000K Median Sale Price \$1500K \$1000K \$500K \$0K Q1 Q2 Q1 Q2 Q3 Q4 Q3 Q4 Q1 Q2 Q3 Q4 Q1 Q2 Q3 Q4 Q1 2017 2018 2020 2019