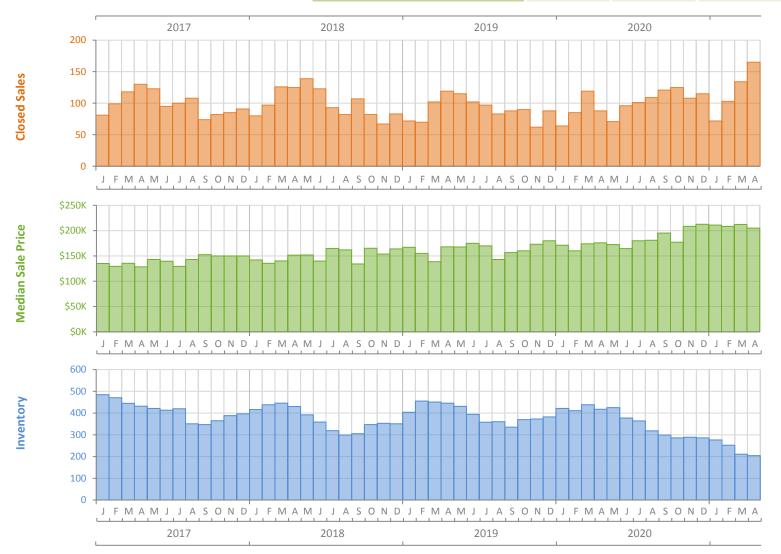
Monthly Market Summary - April 2021 Townhouses and Condos Martin County





	April 2021	April 2020	Percent Change Year-over-Year
Closed Sales	165	88	87.5%
Paid in Cash	94	46	104.3%
Median Sale Price	\$205,000	\$176,000	16.5%
Average Sale Price	\$341,029	\$250,824	36.0%
Dollar Volume	\$56.3 Million	\$22.1 Million	154.9%
Med. Pct. of Orig. List Price Received	97.5%	94.7%	3.0%
Median Time to Contract	16 Days	29 Days	-44.8%
Median Time to Sale	62 Days	69 Days	-10.1%
New Pending Sales	149	66	125.8%
New Listings	154	83	85.5%
Pending Inventory	221	117	88.9%
Inventory (Active Listings)	204	418	-51.2%
Months Supply of Inventory	1.9	4.6	-58.7%



Monthly Distressed Market - April 2021 Townhouses and Condos Martin County





		April 2021	April 2020	Percent Change Year-over-Year
Traditional	Closed Sales	165	88	87.5%
	Median Sale Price	\$205,000	\$176,000	16.5%
Foreclosure/REO	Closed Sales	0	0	N/A
	Median Sale Price	(No Sales)	(No Sales)	N/A
Short Sale	Closed Sales	0	0	N/A
	Median Sale Price	(No Sales)	(No Sales)	N/A

2017 2018 2019 2020 ■ Traditional ■ Foreclosure/REO ■ Short Sale 100% 90% 80% 70% **Closed Sales** 60% 50% 40% 30% 20% 10% 0% $\mathsf{F} \ \mathsf{M} \ \mathsf{A} \ \mathsf{M} \ \mathsf{J}$ J A S O N D J F M A M J J A S O N D \$2500K \$2000K Median Sale Price \$1500K \$1000K \$500K \$0K $\begin{smallmatrix} \mathsf{J} & \mathsf{A} & \mathsf{S} & \mathsf{O} & \mathsf{N} & \mathsf{D} \end{smallmatrix} \begin{smallmatrix} \mathsf{J} & \mathsf{F} & \mathsf{M} & \mathsf{A} & \mathsf{M} & \mathsf{J} & \mathsf{J} & \mathsf{A} & \mathsf{S} & \mathsf{O} & \mathsf{N} & \mathsf{D} \end{smallmatrix} \begin{smallmatrix} \mathsf{J} & \mathsf{F} & \mathsf{M} & \mathsf{A} & \mathsf{M} & \mathsf{J} & \mathsf{J} & \mathsf{A} & \mathsf{S} & \mathsf{O} & \mathsf{N} & \mathsf{D} \end{smallmatrix} \begin{smallmatrix} \mathsf{J} \\ \mathsf{J} \end{smallmatrix}$ F M A M J JASONDJ 2017 2018 2019 2020