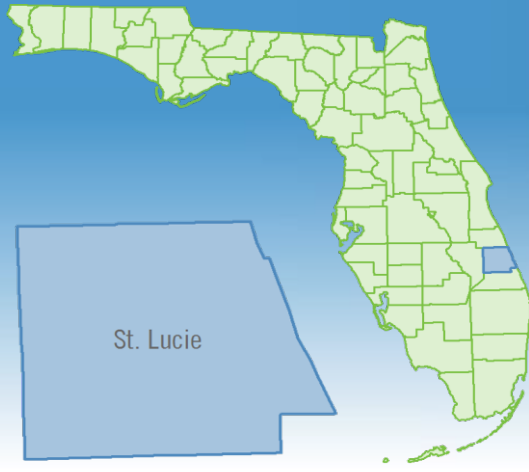


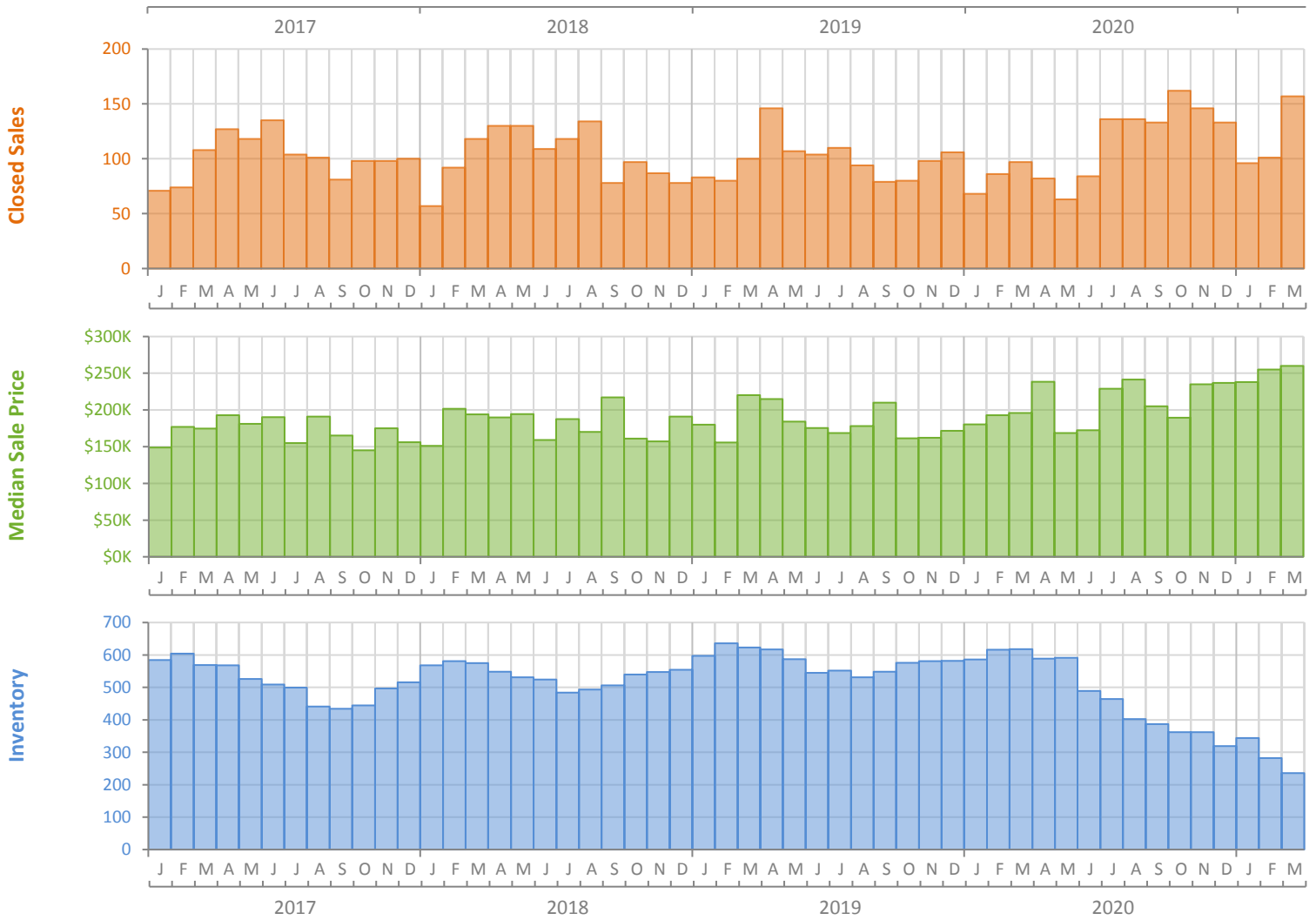
Monthly Market Summary - March 2021

Townhouses and Condos

St. Lucie County



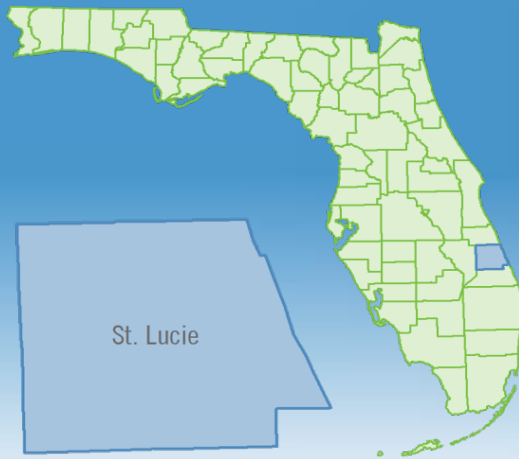
| | March 2021 | March 2020 | Percent Change Year-over-Year |
|--|----------------|----------------|-------------------------------|
| Closed Sales | 157 | 97 | 61.9% |
| Paid in Cash | 84 | 57 | 47.4% |
| Median Sale Price | \$260,000 | \$196,000 | 32.7% |
| Average Sale Price | \$324,996 | \$245,559 | 32.3% |
| Dollar Volume | \$51.0 Million | \$23.8 Million | 114.2% |
| Med. Pct. of Orig. List Price Received | 97.7% | 95.4% | 2.4% |
| Median Time to Contract | 15 Days | 70 Days | -78.6% |
| Median Time to Sale | 62 Days | 92 Days | -32.6% |
| New Pending Sales | 216 | 81 | 166.7% |
| New Listings | 198 | 130 | 52.3% |
| Pending Inventory | 378 | 130 | 190.8% |
| Inventory (Active Listings) | 236 | 618 | -61.8% |
| Months Supply of Inventory | 2.0 | 6.3 | -68.3% |



Monthly Distressed Market - March 2021

Townhouses and Condos

St. Lucie County



| | | March 2021 | March 2020 | Percent Change Year-over-Year |
|-----------------|-------------------|------------|------------|-------------------------------|
| Traditional | Closed Sales | 155 | 96 | 61.5% |
| | Median Sale Price | \$260,000 | \$203,000 | 28.1% |
| Foreclosure/REO | Closed Sales | 0 | 1 | -100.0% |
| | Median Sale Price | (No Sales) | \$157,000 | N/A |
| Short Sale | Closed Sales | 2 | 0 | N/A |
| | Median Sale Price | \$194,400 | (No Sales) | N/A |

