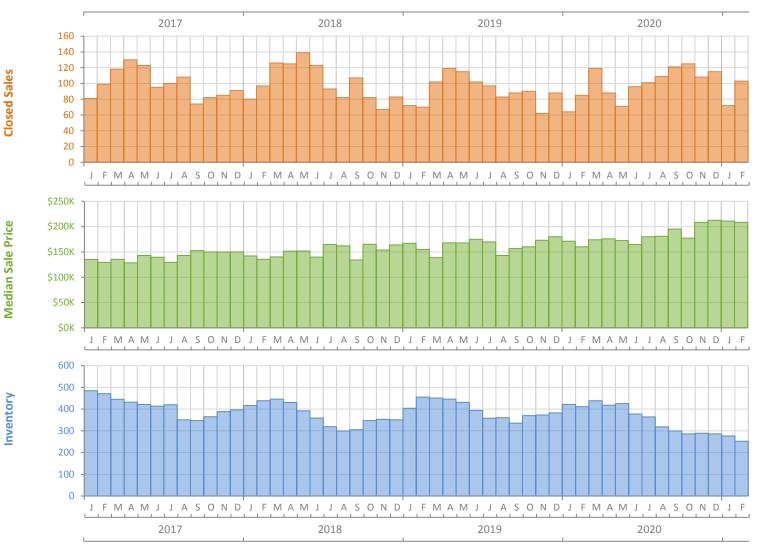
Monthly Market Summary - February 2021 Townhouses and Condos Martin County





	February 2021	February 2020	Percent Change Year-over-Year
Closed Sales	103	85	21.2%
Paid in Cash	67	55	21.8%
Median Sale Price	\$208,500	\$160,000	30.3%
Average Sale Price	\$248,225	\$214,004	16.0%
Dollar Volume	\$25.6 Million	\$18.2 Million	40.6%
Med. Pct. of Orig. List Price Received	96.2%	95.5%	0.7%
Median Time to Contract	49 Days	48 Days	2.1%
Median Time to Sale	86 Days	88 Days	-2.3%
New Pending Sales	148	129	14.7%
New Listings	127	135	-5.9%
Pending Inventory	268	175	53.1%
Inventory (Active Listings)	252	411	-38.7%
Months Supply of Inventory	2.5	4.5	-44.4%



Monthly Distressed Market - February 2021 Townhouses and Condos Martin County





		February 2021	February 2020	Percent Change Year-over-Year
Traditional	Closed Sales	102	83	22.9%
	Median Sale Price	\$208,750	\$160,000	30.5%
Foreclosure/REO	Closed Sales	1	2	-50.0%
	Median Sale Price	\$70,888	\$181,500	-60.9%
Short Sale	Closed Sales	0	0	N/A
	Median Sale Price	(No Sales)	(No Sales)	N/A

2017 2018 2019 2020 ■ Traditional ■ Foreclosure/REO ■ Short Sale 100% 90% 80% 70% **Closed Sales** 60% 50% 40% 30% 20% 10% 0% A S O N D O N D $\mathsf{M} \; \mathsf{A} \; \mathsf{M} \; \mathsf{J}$ J A S O N D F M A M J \$2500K \$2000K Median Sale Price \$1500K \$1000K \$500K \$0K F M A M J F M A M J J A S O N D J JASONDJFMAMJ JA S O N D $\mathsf{F}\ \mathsf{M}\ \mathsf{A}\ \mathsf{M}\ \mathsf{J}$ J A S J 2017 2018 2019 2020