

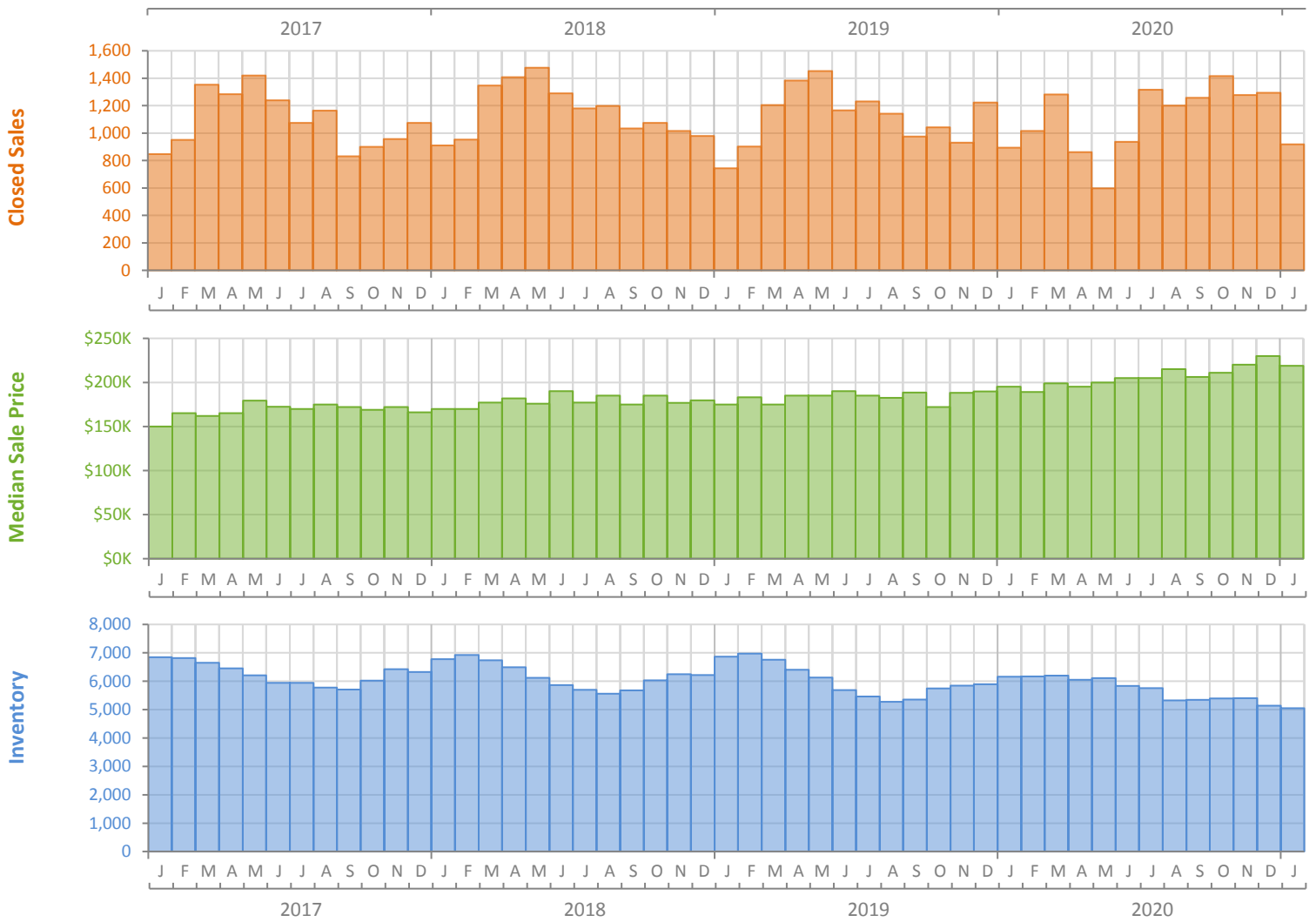
# Monthly Market Summary - January 2021

## Townhouses and Condos

### Palm Beach County



|  | January 2021    | January 2020    | Percent Change Year-over-Year |
|--|-----------------|-----------------|-------------------------------|
| Closed Sales                           | 919             | 895             | 2.7%                          |
| Paid in Cash                           | 511             | 520             | -1.7%                         |
| Median Sale Price                      | \$218,900       | \$195,000       | 12.3%                         |
| Average Sale Price                     | \$388,033       | \$332,928       | 16.6%                         |
| Dollar Volume                          | \$356.6 Million | \$298.0 Million | 19.7%                         |
| Med. Pct. of Orig. List Price Received | 95.4%           | 93.8%           | 1.7%                          |
| Median Time to Contract                | 42 Days         | 50 Days         | -16.0%                        |
| Median Time to Sale                    | 85 Days         | 91 Days         | -6.6%                         |
| New Pending Sales                      | 1,643           | 1,441           | 14.0%                         |
| New Listings                           | 1,823           | 2,055           | -11.3%                        |
| Pending Inventory                      | 2,877           | 1,985           | 44.9%                         |
| Inventory (Active Listings)            | 5,045           | 6,162           | -18.1%                        |
| Months Supply of Inventory             | 4.5             | 5.5             | -18.2%                        |



# Monthly Distressed Market - January 2021

## Townhouses and Condos

### Palm Beach County



|                 |                   | January 2021 | January 2020 | Percent Change Year-over-Year |
|-----------------|-------------------|--------------|--------------|-------------------------------|
| Traditional     | Closed Sales      | 905          | 879          | 3.0%                          |
|                 | Median Sale Price | \$219,750    | \$196,000    | 12.1%                         |
| Foreclosure/REO | Closed Sales      | 12           | 13           | -7.7%                         |
|                 | Median Sale Price | \$181,000    | \$137,228    | 31.9%                         |
| Short Sale      | Closed Sales      | 2            | 3            | -33.3%                        |
|                 | Median Sale Price | \$137,500    | \$186,000    | -26.1%                        |

