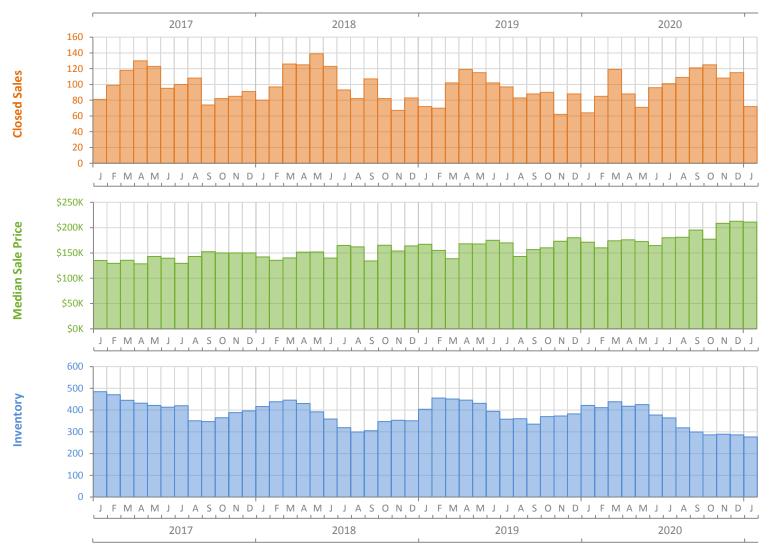
Monthly Market Summary - January 2021 Townhouses and Condos Martin County





	January 2021	January 2020	Percent Change Year-over-Year
Closed Sales	72	64	12.5%
Paid in Cash	38	34	11.8%
Median Sale Price	\$210,950	\$171,000	23.4%
Average Sale Price	\$286,544	\$204,259	40.3%
Dollar Volume	\$20.6 Million	\$13.1 Million	57.8%
Med. Pct. of Orig. List Price Received	95.5%	94.5%	1.1%
Median Time to Contract	39 Days	59 Days	-33.9%
Median Time to Sale	81 Days	98 Days	-17.3%
New Pending Sales	150	106	41.5%
New Listings	136	164	-17.1%
Pending Inventory	228	135	68.9%
Inventory (Active Listings)	276	421	-34.4%
Months Supply of Inventory	2.7	4.7	-42.6%



Monthly Distressed Market - January 2021 Townhouses and Condos Martin County





		January 2021	January 2020	Percent Change Year-over-Year
Traditional	Closed Sales	72	63	14.3%
	Median Sale Price	\$210,950	\$173,000	21.9%
Foreclosure/REO	Closed Sales	0	1	-100.0%
	Median Sale Price	(No Sales)	\$120,000	N/A
Short Sale	Closed Sales	0	0	N/A
	Median Sale Price	(No Sales)	(No Sales)	N/A

2017 2018 2019 2020 ■ Traditional ■ Foreclosure/REO ■ Short Sale 100% 90% 80% 70% **Closed Sales** 60% 50% 40% 30% 20% 10% 0% F M A M J J A S O N D $\mathsf{M} \; \mathsf{A} \; \mathsf{M} \; \mathsf{J}$ J A S O N D J \$2500K \$2000K Median Sale Price \$1500K \$1000K \$500K \$0K F M A M J J A S O N D J S O N D $\mathsf{F} \ \mathsf{M} \ \mathsf{A} \ \mathsf{M} \ \mathsf{J}$ J A S O N D $\mathsf{F} \ \mathsf{M} \ \mathsf{A} \ \mathsf{M} \ \mathsf{J}$ A S 2017 2018 2019 2020