



# CartoFront

**Simplifying Flood Insurance**





# Welcome to CartoFront User Guide

This **USER GUIDE** provides a step-by-step explanation to our application, helping you be the most knowledgeable, confident and profitable REALTOR® in your market.

As you use the application, we want to hear from you how we can improve your workflow and your client service. Please send all questions, suggestions to [info@cartofront.com](mailto:info@cartofront.com)

On behalf of the CartoFront Team, thank you for your time and your participation.



# Sections

- CartoFront Application
- Integrating into your Workflow
- CartoFront Resources/FAQs



# CartoFront Application

# Log on to Miami Gateway

Home / Twitter x 2 Hurricanes Devastate x XRP/USD RIPPLE x XRP Price Chart (XRP) x Miami Gateway x Login x +

sef.clareityiam.net/idp/login

MIAMI REALTORS MIAMI REALTORS COMMERCIAL BROWARD MIAMI a Division of MIAMI REALTORS JTHS MIAMI a Division of MIAMI REALTORS MIAMI REALTORS GLOBAL MIAMI REALTORS YPN

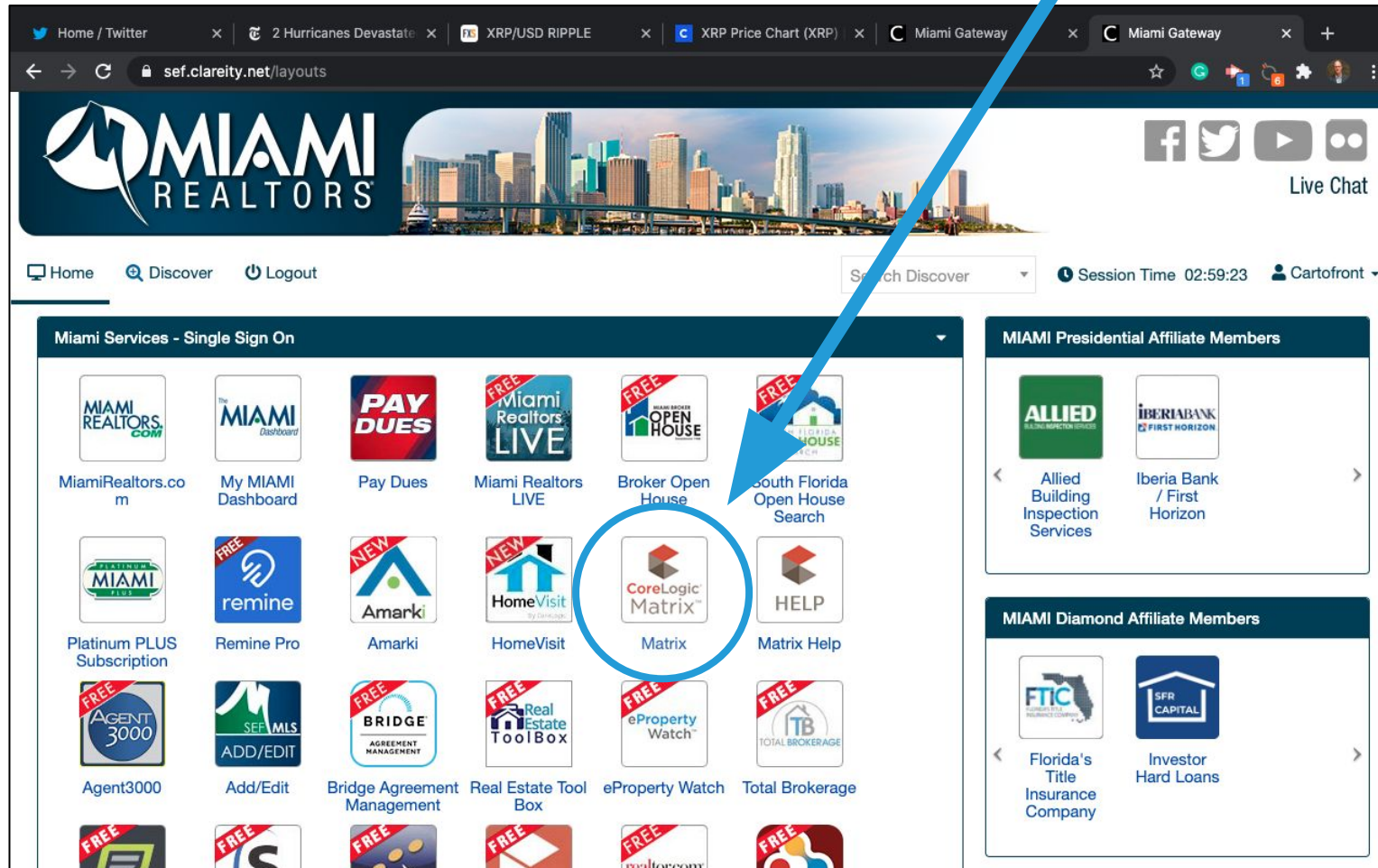
**MIAMI Gateway**

One Click Access to MLS, Tax and Exclusive Premium Marketing Tools and Services

Login

[Forgot Password](#)

# Click on Core Logic Matrix





# Click on any view within Market Watch

The screenshot shows the Miami Matrix website interface. The top navigation bar includes links for My Matrix, Search, Stats, Realist, iMap, Links, Finance, Add/Edit, and Market Reports. The Market Watch section is highlighted with a blue circle and a blue arrow pointing to it. The Market Watch section displays a list of market activity with corresponding bar charts:

- Coming Soon (0)
- New (33)
- Back On Market (31)
- Price Decrease (9)
- Price Increase (2)
- Active With Contract (14)
- Cancelled (4)
- Closed Sale (10)
- Pending Sale (11)
- Rented (0)
- Temp Off Market (1)
- Withdrawn (1)
- Expired (76)

Below the Market Watch section, there are filters for 'Single Family/Condo (RE1/RE2)' and 'Today'. The 'My Listings' section shows various listing counts:

- My Active Listings (0)
- My Pending Listings (0)
- My Temp Off Market Listings (0)
- My Expiring Listings (14 days) (0)
- My Listings with No Photos (0)
- My Incomplete Listings (0)
- My Closed Sale Listings (2 Years) (0)
- My Hit Counters (0)

The right sidebar features a 'HomeVisit' section with a banner for 'ELEVATE YOUR LISTINGS' and a 'Search' section with fields for Listing, ML#, Status, Street #, Street Dir, Street Name, and Unit #.



# Click on Display

Home / Twitter | 2 Hurricanes Deva | XRP/USD RIPPLE | XRP Price Chart | Miami Gateway | Miami Gateway | Matrix

sef.mlsmatrix.com/Matrix/Results.aspx?c=AAEAAAD\*\*\*\*\*AQAAAAAAAAAQAQAEMAAAAA...AgAAAAQ0NjAxBgMAAAABMgYEAA...

MIAMI Association of REALTORS

My Matrix Search Stats Realist iMap Links Finance Add/Edit Market Reports

RE1,RE2

Include other criteria

Recent Searches

Home > Market Watch: New

Market Watch: New

Criteria Map Results

Previous Next 1-25 of 33 Checked 0 All None Page

Display RE1/RE2 Hot Sheet at 25 per page

ML#	PROP TYPE	Change Detail	Area	Status	Address	List Office	Current Price	Beds	#FB	SqFt Liv Area
T20026794	Single Family	->A	6120	A	2925 SW Porpoise Circle	MRT279000060	\$373,000	3	2	2,184
F10261219	Single Family	->A	3190	A	4283 SW 128th Ave	FLL1690	\$506,990	5	3	2,637
A10966371	Condo/Co-Op/Vill	->A	3010	A	1600 S Ocean Dr Unit#10G	KHAN01	\$329,000	2	2	1,218
R10675800	Single Family	->A	7730	A	442 SW Bridgeport Drive	FLL800463	\$219,900	3	2	1,320
R10675799	Single Family	->A	5540	A	17683 81st Lane	FLL404692	\$440,000	3	2	2,460
A10965869	Single Family	->A	32	A	251 N Coconut Ln	RESF01	\$5,850,000	4	4	1,359
A10960789	Single Family	->A	4490	A	4280 Key Lime Boulevard	J1052227	\$439,000	5	3	1,310
A10965747	Condo/Co-Op/Vill	->A	41	A	2901 S Bayshore Dr Unit#1F	REMG01	\$1,200,000	2	2	1,587
F10261002	Single Family	->A	3627	A	10733 NW 21st St	FLL279622832	\$439,900	4	2	2,004
T20026877	Single Family	->A	7010	A	10725 S Ocean Drive Unit#525	MRT279048301	\$185,000	2	1	801
R10675797	Single Family	->A	7070	A	408 N 39th Street	FLL802481	\$74,500	2	1	928
R10675795	Single Family	->A	5040	A	13884 150th Court	FLL273005496	\$699,000	4	2	2,498
A10966369	Single Family	->A	3890	A	614 Conservation Dr	UNRA01	\$596,800	6	3	1,267
A10966146	Single Family	->A	3290	A	17000 Stratford Ct	CBRE58	\$8,900,000	7	9	
A10963086	Single Family	->A	3580	A	1731 SW 38th Ave	CIRF03	\$319,900	3	2	1,176

Actions Refine Save Carts

Email Print CMA Directions Stats Export ShowingTime



# Choose Agent Full View

The screenshot shows the Miami Association of Realtors website interface. At the top, there is a navigation bar with links: My Matrix, Search, Stats, Realist, iMap, Links, Finance, Add/Edit, Market, and Reports. Below this is a search bar with the text "RE1,RE2" and a button labeled "Include other criteria". The main content area displays a property listing for a "Single Family" home at "9371 SW 21st Terrace, MIAMI, FL 33165-8111". The listing includes details such as "ML#: A10986665", "List Price: \$525,000", "Status: Active", "REO: No", "County: Miami-Dade County", "Area: 40", "Geo Area:", "Legal: WESTCHESTER PARK SEC II PB 135-13 LOT 7 BLDG 3 LOT SIZE 6166 SQ FT OR 17973-3286 0298 4 COC 21782-1293 10 2003 1", "Furnished: 3", "Baths: 2/0", "Convert Bed:", "SqFt (Liv): x1,636", "Tot SqFt: x2,114", "SqFt (Adj): x1,871", "Bld Ar/Src:", "Vest Build: 1998/Beale". A dropdown menu is open, showing various view options: "my:CartoFront Single Line", "\*360 Property View", "\*Agent Full" (highlighted), "\*Agent Full w/ Suppression", "\*Agent Single Page", "\*Agent Multi-Row", "\*Flyer", "\*16 Photo", "Agent Single Line", "Client Single Line", "\*Client Multi-Row", "\*Client 8 Photo", "\*Client Full", "IDX Single Line", "IDX Full", and "RE1/RE2 Hot Sheet". The bottom of the page features a navigation bar with links: Actions, Refine, Save, Carts, Email, Print, CMA, Directions, Stats, Export, and ShowingTime.

MIAMI Association of REALTORS

My Matrix Search Stats Realist iMap Links Finance Add/Edit Market Reports

RE1,RE2

Home > Market Watch: New

Market Watch: New

Previous Next 1 of 508 Checked 0 All None Page CartoFront Single Line display

Listing Property History Photos Tour/Open House

Single Family  
9371 SW 21st Terrace  
MIAMI, FL 33165-8111  
ML#: A10986665  
List Price: \$525,000  
Status: Active  
REO: No  
County: Miami-Dade County  
Area: 40  
Geo Area:  
Legal: WESTCHESTER PARK SEC II PB 135-13 LOT 7 BLDG 3 LOT SIZE 6166 SQ FT OR 17973-3286 0298 4 COC 21782-1293 10 2003 1  
Furnished: 3  
Baths: 2/0  
Convert Bed:  
SqFt (Liv): x1,636  
Tot SqFt: x2,114  
SqFt (Adj): x1,871  
Bld Ar/Src:  
Vest Build: 1998/Beale

1 / 49

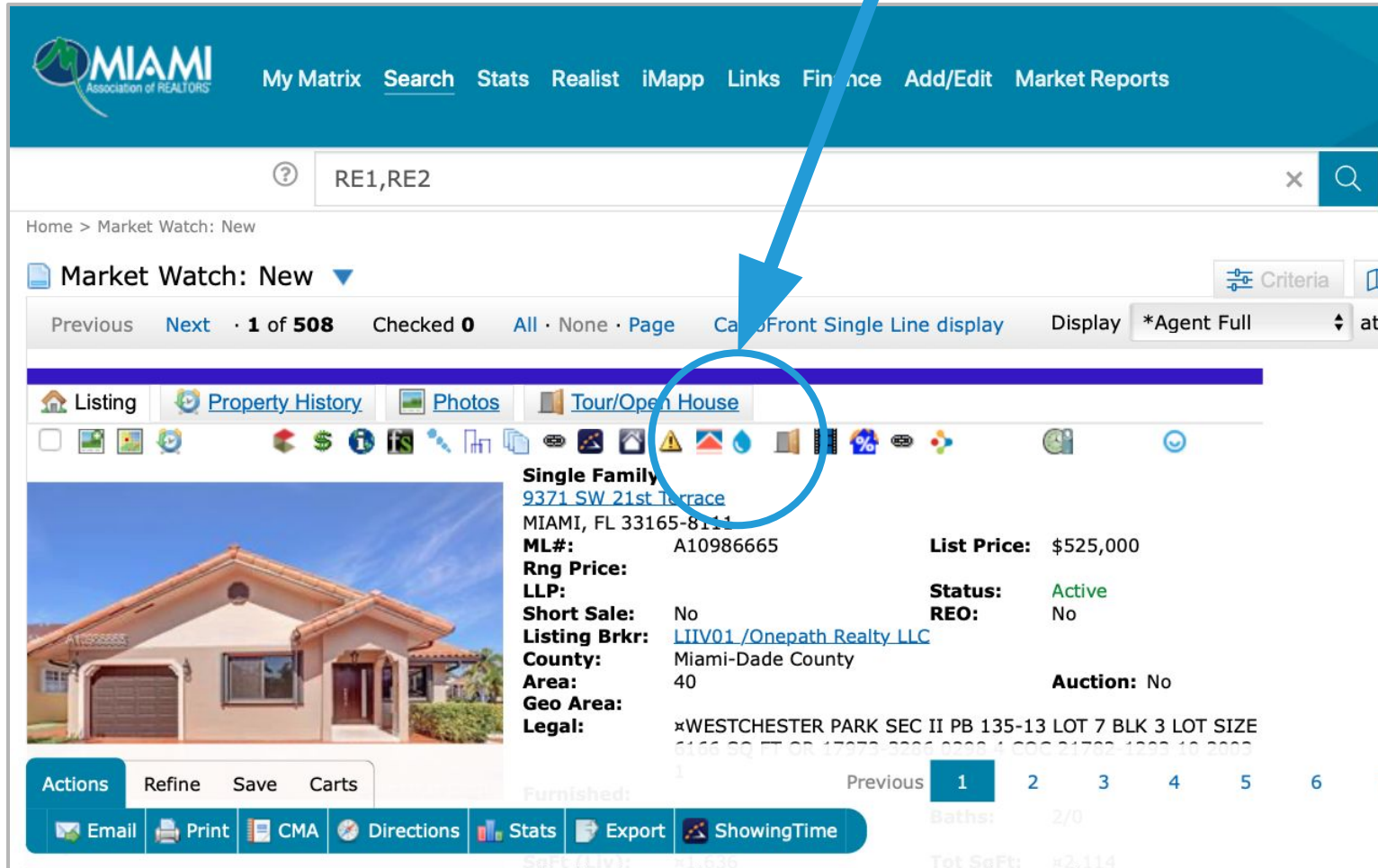
Actions Refine Save Carts

Email Print CMA Directions Stats Export ShowingTime

Previous 1 2 3 4 5 6 7 ... 508 Next

- my:CartoFront Single Line
- \*360 Property View
- \*Agent Full
- \*Agent Full w/ Suppression
- \*Agent Single Page
- \*Agent Multi-Row
- \*Flyer
- \*16 Photo
- Agent Single Line
- Client Single Line
- \*Client Multi-Row
- \*Client 8 Photo
- \*Client Full
- IDX Single Line
- IDX Full
- RE1/RE2 Hot Sheet

Click "The Raindrop"   
in the listing Icon Bar



The screenshot displays the Miami Association of Realtors website interface. At the top, the navigation bar includes links for My Matrix, Search, Stats, Realist, iMap, Links, Finance, Add/Edit, and Market Reports. Below this, a search bar contains the text "RE1,RE2". The main content area shows a "Market Watch: New" section with a list of properties. The first property is a "Single Family" home at "9371 SW 21st Terrace" in Miami, FL. The listing includes a photo of the house and a detailed description. A blue arrow points to the "The Raindrop" icon in the listing icon bar, which is circled in blue. The icon bar also includes other icons for Listing, Property History, Photos, and Tour/Open House. The listing details include the ML# (A10986665), List Price (\$525,000), Status (Active), and Listing Brkr (LITV01/Onepath Realty LLC).

MIAMI Association of REALTORS

My Matrix Search Stats Realist iMap Links Finance Add/Edit Market Reports

RE1,RE2

Home > Market Watch: New

Market Watch: New

Previous Next 1 of 508 Checked 0 All None Page Cal Front Single Line display Display \*Agent Full at

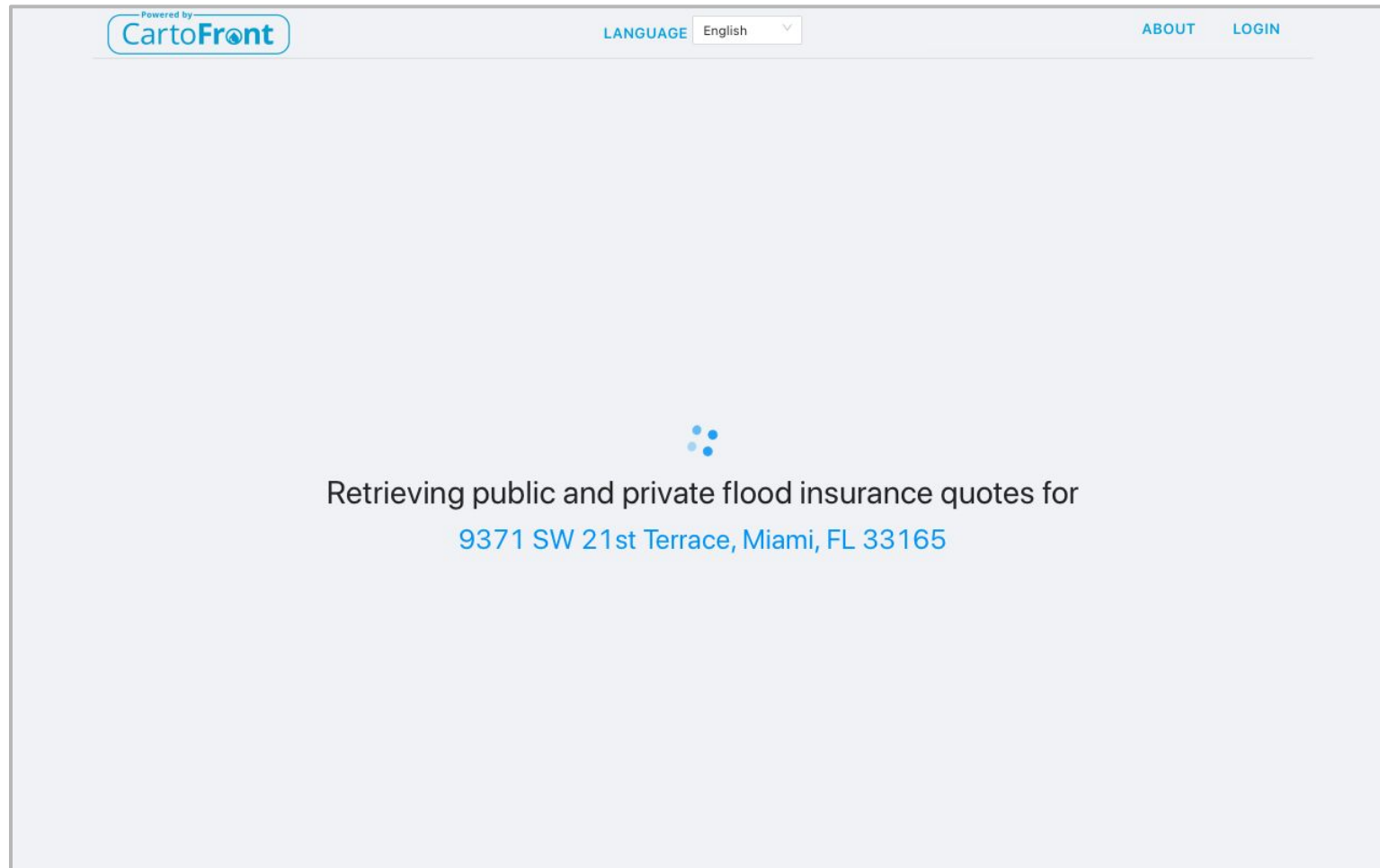
Listing Property History Photos Tour/Open House

Single Family  
9371 SW 21st Terrace  
MIAMI, FL 33165-8111  
ML#: A10986665  
List Price: \$525,000  
Rng Price:  
LLP:  
Status: Active  
Short Sale: No  
REO: No  
Listing Brkr: LITV01/Onepath Realty LLC  
County: Miami-Dade County  
Area: 40  
Auction: No  
Geo Area:  
Legal: \*WESTCHESTER PARK SEC II PB 135-13 LOT 7 BLK 3 LOT SIZE 6166 SQ FT OR 17973-3286 0200 1 COG 21782-1293 10 2003

Actions Refine Save Carts

Email Print CMA Directions Stats Export ShowingTime

# Your flood information and estimated insurance options will be retrieved in less than 15 seconds...



# All flood information is on one, individual page.

Property Listing,  
Address and  
Flood Zone

Powered by **CartoFront** LANGUAGE English ABOUT LOGIN

[Watch Demo](#)

### Flood Insurance Options #948

February 9, 2021

[Email](#) [Print](#)

Property	
MLS ID	A10986665
Address	9371 SW 21st Terrace Miami, FL 33165
NFIP Flood Zone	Zone "AH" ⓘ

Coverage Details			
Provider	Private	Private	Public
Option	Essential	Enhanced	Standard
Estimated Yearly Cost	\$2,087*	\$2,780*	\$676*
Building ⓘ	\$250,000	\$300,000	\$250,000
Personal Property ⓘ	\$100,000	\$100,000	\$100,000
Deductible ⓘ	\$3,000	\$3,000	\$1,250 / \$1,250
Loss of Use Coverage ⓘ	\$5,000	\$10,000	Not Available
Other Buildings ⓘ	\$25,000	\$30,000	Limited
Quote ID	948		

Licensed insurance agent

**ACADIAN** INSURANCE

[Contact Insurance Agent](#)

Public and Private  
Flood Insurance  
Options



Our application, training and customer service is bilingual -- click to choose **English** or **Spanish**

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IDIOMA: ▼  
Español  
English  
Español

DETALLES INICIAR SESIÓN




[Ver Demostración](#)

**Opciones de seguro contra inundaciones #948**  
9 de febrero de 2021

[Correo Electronico](#) [Imprimir](#)

Agente de seguros con licencia

**ACADIAN INSURANCE**  
[Contactar Agente de Seguro](#)

Propiedad		Detalles de Cobertura			
MLS ID	A10986665	  			
Domicilio	9371 SW 21st Terrace Miami, FL 33165	Proveedor	Privado	Privado	Publico
NFIP Zona de Inundacion	Zona "AH" ⓘ	Opción	Esencial	Mejorado	Estándar
<p>Cobertura que paga por daños a este edificio o estructuras adjuntas (garaje, porche, etc.) hasta la cantidad especificada en esta póliza, en el caso de una pérdida cubierta.</p>		Costo anual estimado	\$2,087*	\$2,780*	\$676*
		Edificio ⓘ	\$250,000	\$300,000	\$250,000
		Propiedad Personal ⓘ	\$100,000	\$100,000	\$100,000
		Deducible ⓘ	\$3,000	\$3,000	\$1,250 / \$1,250
		Pérdida de Uso	\$5,000	\$10,000	No disponible



Upon review of the information,  
you have two **communication options**

Email to  
your client




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[Watch Demo](#)


### Flood Insurance Options #948

February 9, 2021

Property		Coverage Details		
MLS ID	A10986665			
Address	9371 SW 21st Terrace Miami, FL 33165			
NFIP Flood Zone	Zone "AH" ⓘ			

			
Provider	Private	Private	Public
Option	Essential	Enhanced	Standard
Estimated Yearly Cost	\$2,087*	\$2,780*	\$676*
Building ⓘ	\$250,000	\$300,000	\$250,000
Personal Property ⓘ	\$100,000	\$100,000	\$100,000
Deductible ⓘ	\$3,000	\$3,000	\$1,250 / \$1,250
Loss of Use Coverage ⓘ	\$5,000	\$10,000	Not Available

Licensed insurance agent

  
[Contact Insurance Agent](#)

Print a  
PDF

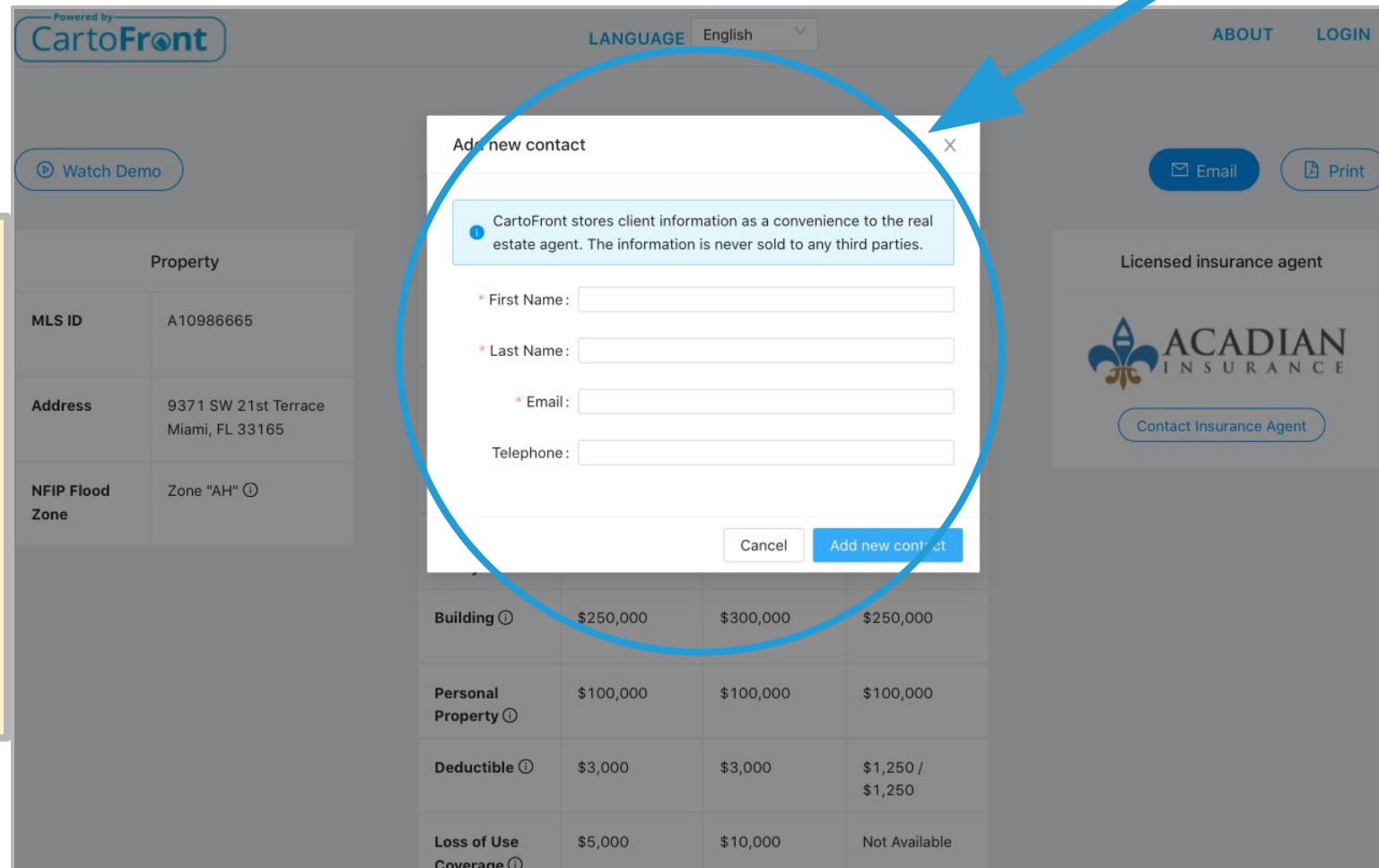


To **email a quote**, please enter your client into our system. Once entered, we set up a file for them.

**Note:** We take your client's data privacy very seriously.

**CartoFront stores client information as a convenience to the real estate agent.**

**The information is never sold to any third parties.**



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**Add new contact** [X]

**1** CartoFront stores client information as a convenience to the real estate agent. The information is never sold to any third parties.

\* First Name:

\* Last Name:

\* Email:

Telephone:

[Cancel](#) [Add new contact](#)

**Property**

MLS ID	A10986665
Address	9371 SW 21st Terrace Miami, FL 33165
NFIP Flood Zone	Zone "AH" ⓘ

<b>Building</b> ⓘ	\$250,000	\$300,000	\$250,000
<b>Personal Property</b> ⓘ	\$100,000	\$100,000	\$100,000
<b>Deductible</b> ⓘ	\$3,000	\$3,000	\$1,250 / \$1,250
<b>Loss of Use Coverage</b> ⓘ	\$5,000	\$10,000	Not Available

[Email](#) [Print](#)

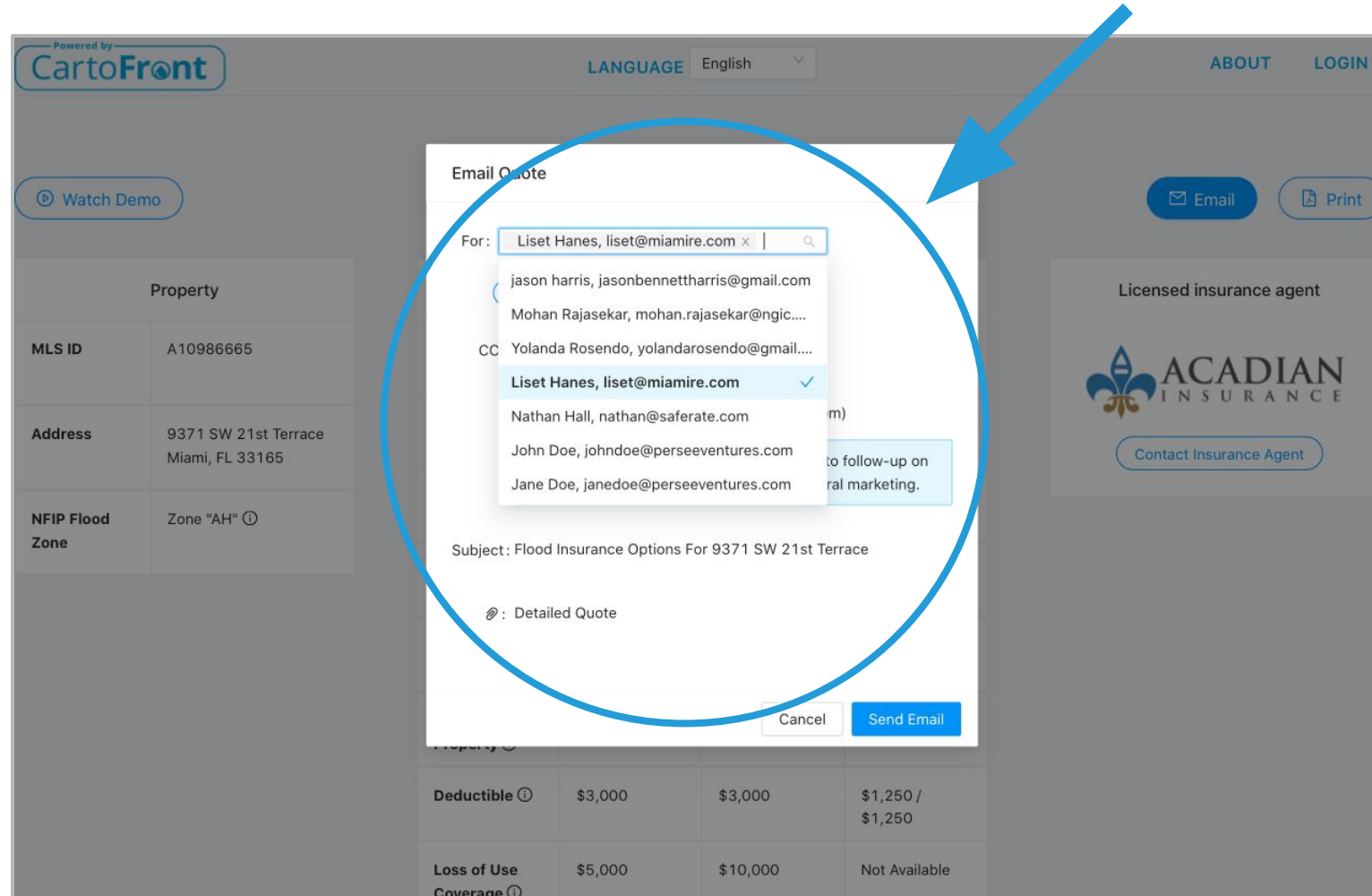
Licensed insurance agent

**ACADIAN**  
INSURANCE

[Contact Insurance Agent](#)



Then, choose their name from the drop down box to place them in the "For" box



The screenshot shows the CartoFront 'Email Quote' interface. A blue circle highlights the 'For:' dropdown menu, which is open, showing a list of names and email addresses. A blue arrow points from the text above to the dropdown menu. The background shows property details and a table of insurance options.

**Property Details:**

Property	
MLS ID	A10986665
Address	9371 SW 21st Terrace Miami, FL 33165
NFIP Flood Zone	Zone "AH" ⓘ

**Email Quote Form:**

**For:** Liset Hanes, liset@miamire.com x | 🔍

- Jason Harris, jasonbennetharris@gmail.com
- Mohan Rajasekar, mohan.rajasekar@ngic....
- Yolanda Rosendo, yolandarosendo@gmail....
- Liset Hanes, liset@miamire.com** ✓
- Nathan Hall, nathan@saferate.com
- John Doe, johndoe@perseeventures.com
- Jane Doe, janedoe@perseeventures.com

**CC:** Yolanda Rosendo, yolandarosendo@gmail....

**Subject:** Flood Insurance Options For 9371 SW 21st Terrace

**Attachments:** Detailed Quote

**Buttons:** Cancel, Send Email

**Insurance Options Table:**

Deductible ⓘ	\$3,000	\$3,000	\$1,250 / \$1,250
Loss of Use Coverage ⓘ	\$5,000	\$10,000	Not Available

**Right Sidebar:**

Licensed insurance agent

**ACADIAN INSURANCE**

Contact Insurance Agent



# Before choosing to 'Send Email,' you can choose to copy yourself and Acadian Insurance

***Note: Acadian Insurance is available for support, free consultation, and policy binding.***

***Acadian Insurance agent will only contact client to follow up on quote.***


***Client will not be subject to general marketing.***

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[Watch Demo](#)

[Email](#) [Print](#)

Licensed insurance agent

 **ACADIAN INSURANCE**

[Contact Insurance Agent](#)

Email Quote

For:

[Add new contact](#)

CC: ☒ michael@miamire.com

☒ Insurance Agent (floodinfo@acadianins.com)

**Insurance agent will only contact client to follow-up on quote. Client will not be subject to general marketing.**

Subject: Flood Insurance Options For 9371 SW 21st Terrace

Detailed Quote

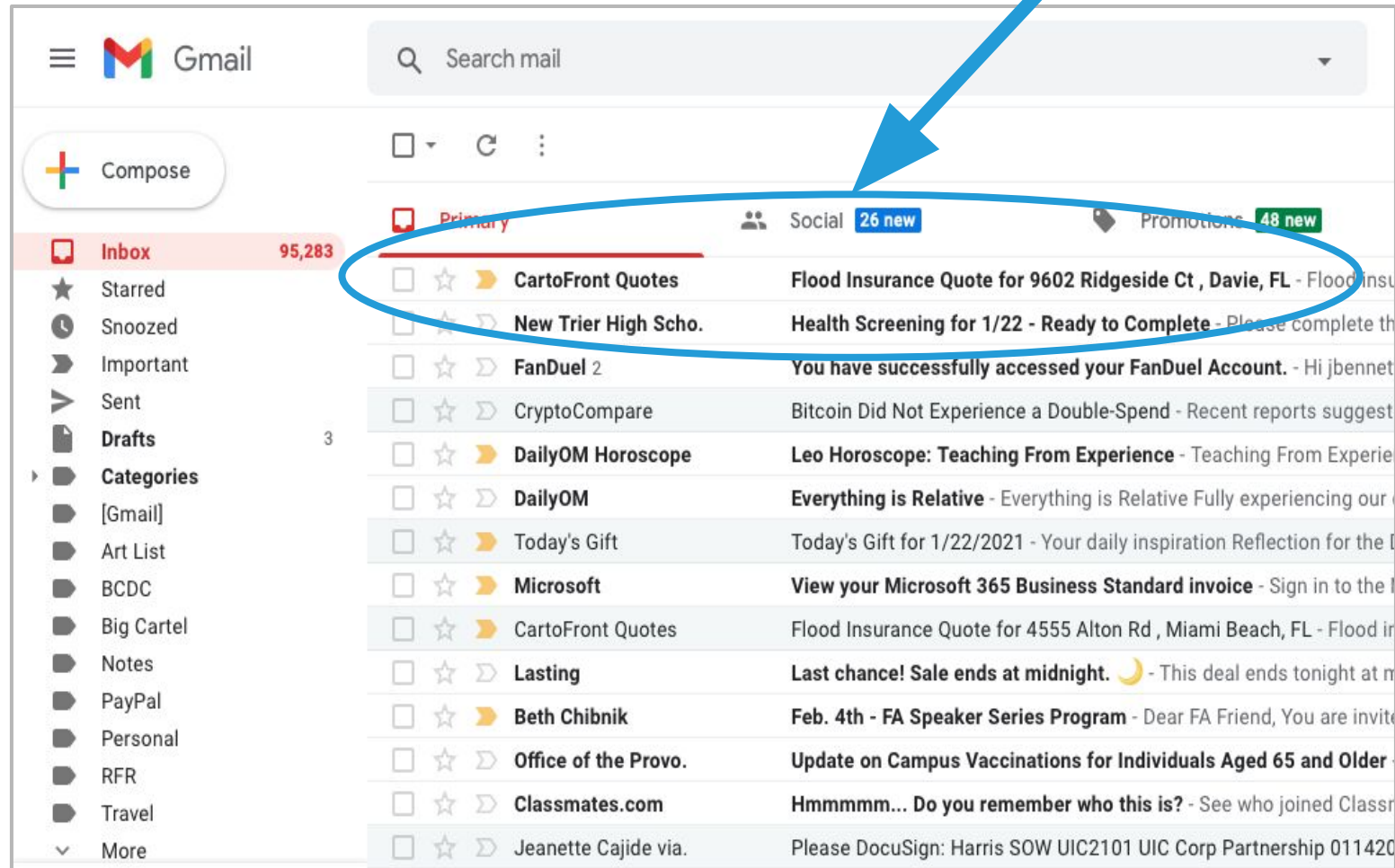
[Cancel](#) [Send Email](#)

MLS ID	A10986665
Address	9371 SW 21st Terrace Miami, FL 33165
NFIP Flood Zone	Zone "AH" ⓘ

Deductible ⓘ	\$3,000	\$3,000	\$1,250 / \$1,250
Loss of Use Coverage ⓘ	\$5,000	\$10,000	Not Available

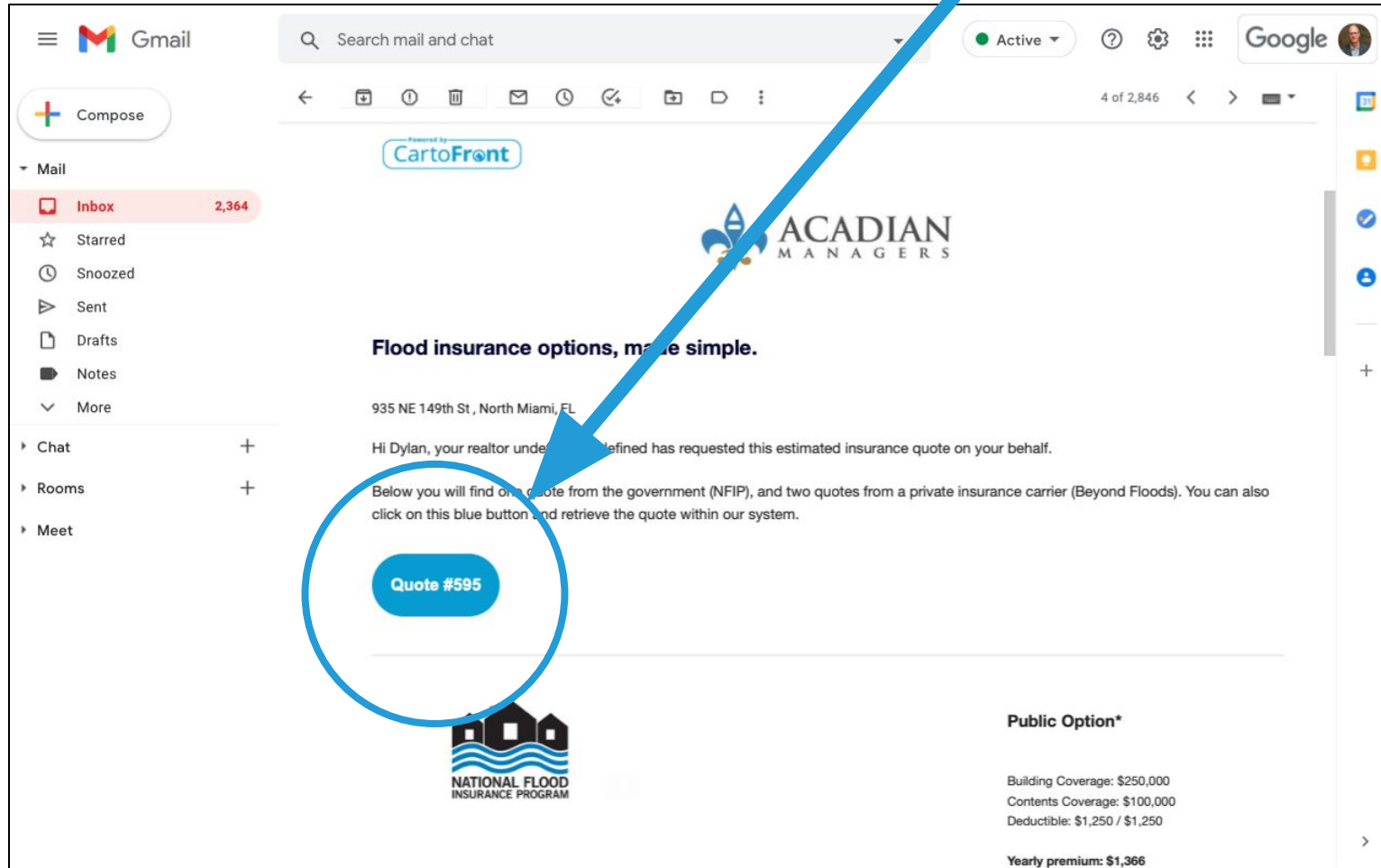


# This is how your email appears in your client's email box

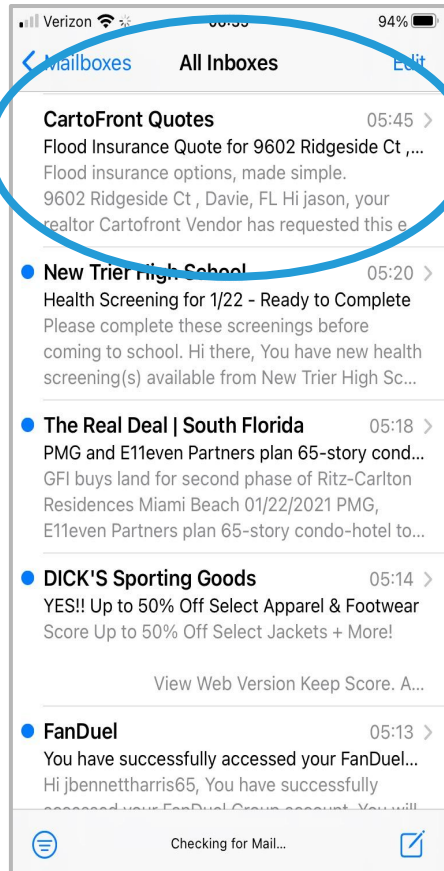




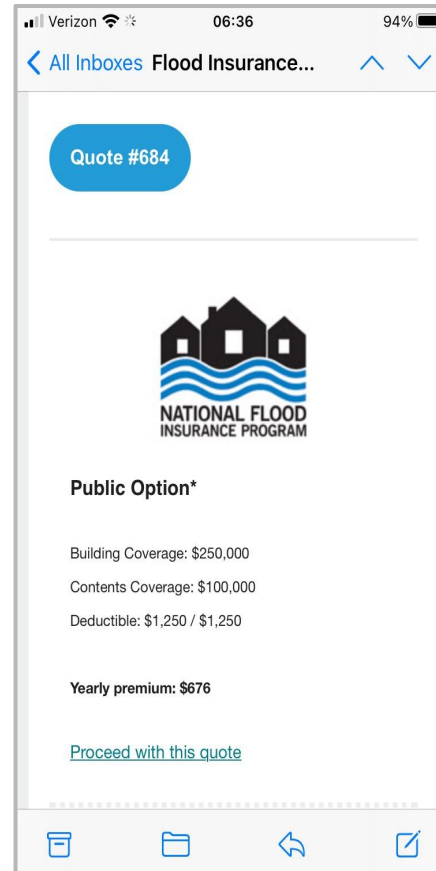
The client receives a summary of the information you requested. By clicking on the **blue quote number**, they will be routed back to the CartoFront platform



The client quotes are also available on your mobile phone. This is how it looks:



Inbox



Email

Flood Insurance Options #683

January 22, 2021

[Print](#)

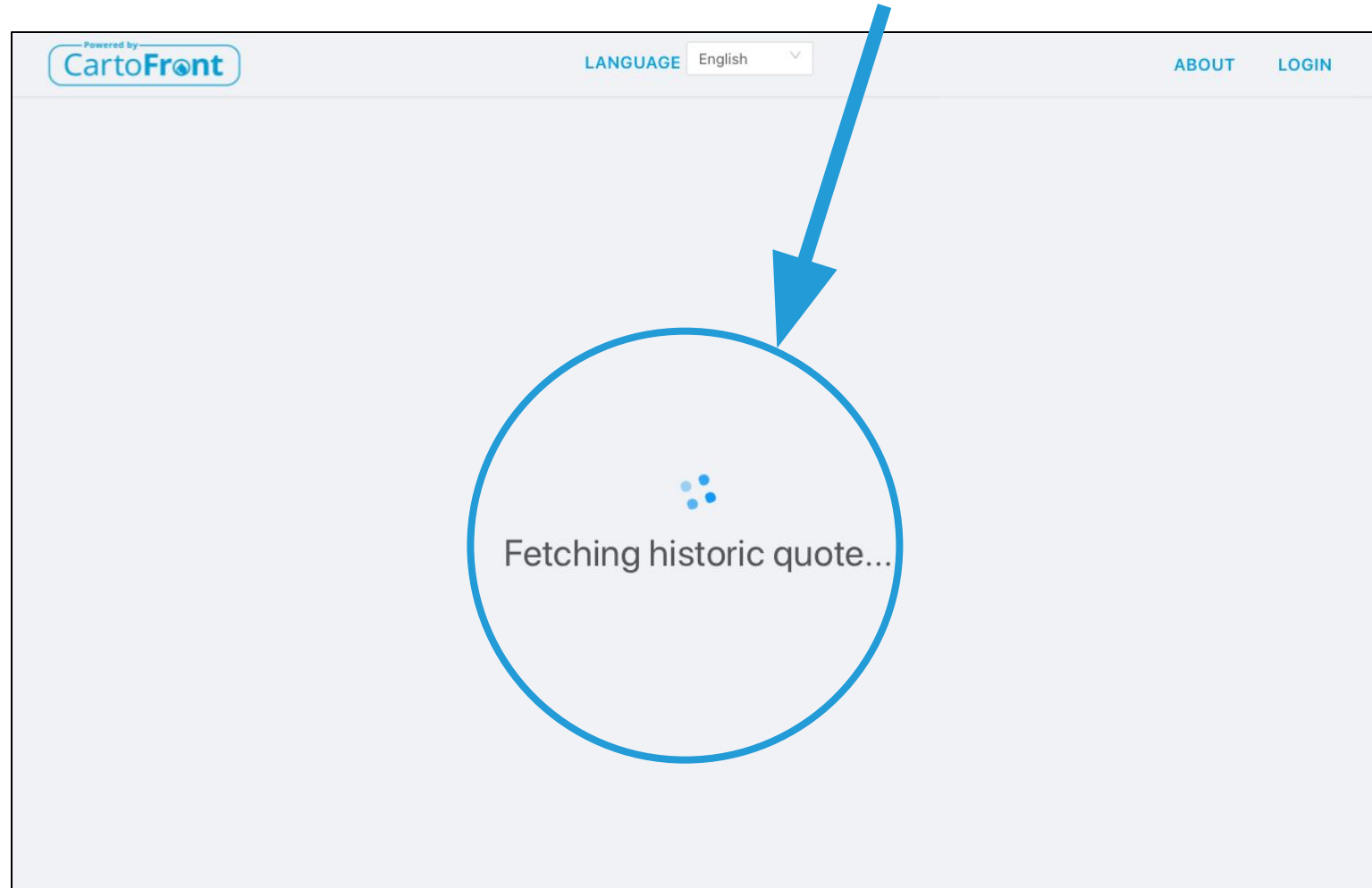
Coverage Details

Provider	Private	Private	Public
Option	Essential	Enhanced	Standard
Estimated Yearly Cost	\$4,131*	\$5,510*	\$1,366*
Building ①	\$250,000	\$300,000	\$250,000
Personal Property	\$100,000	\$100,000	\$100,000

On CartoFront



It will only take a few seconds for your client to access the information you sent them



Your client sees exactly **the same flood insurance information** that you were originally presented

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LANGUAGE English




ABOUT LOGIN

[Watch Demo](#)


**Flood Insurance Options #948**  
February 9, 2021

[Email](#) [Print](#)

Property	
MLS ID	A10986665
Address	9371 SW 21st Terrace Miami, FL 33165
NFIP Flood Zone	Zone "AH" ⓘ

Coverage Details			
			
Provider	Private	Private	Public
Option	Essential	Enhanced	Standard
Estimated Yearly Cost	\$2,087*	\$2,780*	\$676*
Building ⓘ	\$250,000	\$300,000	\$250,000
Personal Property ⓘ	\$100,000	\$100,000	\$100,000
Deductible ⓘ	\$3,000	\$3,000	\$1,250 / \$1,250
Loss of Use Coverage ⓘ	\$5,000	\$10,000	Not Available
Other Buildings ⓘ	\$25,000	\$30,000	Limited
Quote ID	948		

Licensed insurance agent

  
[Contact Insurance Agent](#)



# Your client can contact a bilingual Acadian Insurance agent **at their convenience**

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### Flood Insurance Options #948




February 9, 2021

[Email](#) [Print](#)

Licensed insurance agent



[Contact Insurance Agent](#)

Property		Coverage Details			
MLS ID	A10986665				
Address	9371 SW 21st Terrace Miami, FL 33165	Provider	Private	Private	Public
NFIP Flood Zone	Zone "AH" ⓘ	Option	Essential	Enhanced	Standard
		Estimated Yearly Cost	\$2,087*	\$2,780*	\$676*
		Building ⓘ	\$250,000	\$300,000	\$250,000
		Personal Property ⓘ	\$100,000	\$100,000	\$100,000
		Deductible ⓘ	\$3,000	\$3,000	\$1,250 / \$1,250
		Loss of Use Coverage ⓘ	\$5,000	\$10,000	Not Available
		Other Buildings ⓘ	\$25,000	\$30,000	Limited
		Quote ID	948		







The second communication option is to **print a PDF**. Your name and email is included.

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**Flood Insurance Options #950**  
February 9, 2021

Page 1 of 1


Type:	Private Essential*	Private Enhanced*	Public Option*
Yearly Premium:	\$2,087	\$2,780	\$676
Building Coverage	\$250,000	\$300,000	\$250,000
Personal Property Coverage	\$100,000	\$100,000	\$100,000
Deductible	\$3,000	\$3,000	\$1,250 / \$1,250

Prepared for \_\_\_\_\_

Address: 9371 SW 21st Terrace , Miami, FL 33165

Real estate agent: Cartofront Vendor - michael@miamire.com

Insurance Agent

 **ACADIAN**  
INSURANCE

Acadian Insurance  
floodinfo@acadianins.com  
(305) 407-8748



# All PDF's are available in Spanish.

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**CartoFront**

Opciones de seguro contra  
inundaciones #950  
9 de febrero de 2021

Página 1 de 1

Estilo:	Privado Esencial*	Privado Mejorado*	Opción Pública*
Prima Anual:	\$2,087	\$2,780	\$676
Cobertura para Edificio	\$250,000	\$300,000	\$250,000
Cobertura para Propiedad Personal	\$100,000	\$100,000	\$100,000
Deducible	\$3,000	\$3,000	\$1,250 / \$1,250

Preparado Para

Domicilio:

9371 SW 21st Terrace , Miami, FL 33165

Agente inmobiliario:

Cartofront Vendor - michael@miamire.com

Agente de Seguro

 **ACADIAN**  
INSURANCE

Acadian Insurance  
floodinfo@acadianins.com  
(305) 407-8748





## A Few Important Notes

# Condos + Townhouses will only provide NFIP Quote.

Condos +  
Townhouses

The screenshot displays the Miami Association of Realtors website interface. At the top, there is a navigation bar with links: My Matrix, Search, Stats, Realist, iMap, Links, Finance, Add/Edit, and Market Reports. Below this is a search bar containing 'RE1,RE2' and a checkbox for 'Include other criteria'. The main content area shows a 'Market Watch: New' section with a list of properties. The first property is a 'Condo/Co-Op/Villa/Townhouse' at '3000 Coral Way # 917'. This listing is circled in blue, and a blue arrow points from the text 'Condos + Townhouses' to it. The listing details include: MIAMI, FL 33145-3238, ML#: A10989681, List Price: \$254,500, Status: Active, REO: No, Auction: No, and various other specifications like Bedrooms (1), Baths (1/0), and SqFt (786). The bottom of the page features a pagination bar with links for Previous, 1, 2, 3, 4 (selected), 5, 6, 7, ..., 522, and Next.

MIAMI Association of REALTORS®

My Matrix Search Stats Realist iMap Links Finance Add/Edit Market Reports

RE1,RE2 x Include other criteria

Home > Market Watch: New

Market Watch: New

Criteria Map Results

Previous Next 4 of 522 Checked 0 All None Page CartoFront Single Line display Display \*Agent Full at 1 per page

Listing Property History Photos

Condo/Co-Op/Villa/Townhouse  
3000 Coral Way # 917  
MIAMI, FL 33145-3238  
ML#: A10989681  
List Price: \$254,500  
Status: Active  
REO: No  
Auction: No  
Furnished: No  
Listing Br: REDF01 / Redfin Corporation  
County: Miami-Dade County  
Area: 41  
Geo Area:  
Legal: xTHE ASTON CONDO UNIT 917 UNDIV 0.3395% INT IN COMMON ELEMENTS OFF REC 21444-1080 COC 21552-1040 08 2003 1  
Bedrooms: 1  
Baths: 1/0  
Convert Bed:  
Efficiency:  
SqFt (Liv): x786  
Tot SqFt: x786  
SqFt (Adj): x786  
Old Ar/Src:  
Year Built: 2003/2004

1 / 33

Actions Refine Save Carts

Email Print CMA Directions Stats Export ShowingTime

Previous 1 2 3 4 5 6 7 ... 522 Next



Over time, we will add private insurance options for Condos and Townhouses.



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[Watch Demo](#)

### Flood Insurance Options #953

February 9, 2021

[Email](#) [Print](#)

Property		Coverage Details			Licensed insurance agent	
MLS ID	A10989681	Private Option*	Private Option*		 <a href="#">Contact Insurance Agent</a>	
Address	3000 Coral Way 917 Miami, FL 33145	Provider	Private	Private		Public
NFIP Flood Zone	Zone "X" ⓘ	Option	Essential	Enhanced		Standard
		Estimated Yearly Cost	Not Available	Not Available		\$572*
		Building ⓘ	Not Available	Not Available		\$250,000
		Personal Property ⓘ	Not Available	Not Available		\$100,000
		Deductible ⓘ	Not Available	Not Available		\$1,250 / \$1,250
		Loss of Use Coverage ⓘ	Not Available	Not Available		Not Available

**Public ONLY  
Insurance Option**



To open a new browser tab, **right click with your mouse** and click 'The Raindrop'

The screenshot shows the Miami Association of Realtors website. The top navigation bar includes links for My Matrix, Search, Stats, Realist, iMap, Links, Finance, Add/Edit, and Market Reports. A search bar contains the text 'RE1,RE2'. Below the search bar, there's a breadcrumb trail: Home > Market Watch: New. The main content area displays a property listing for 'Single Family' at '9371 SW 21st Terrace' in Miami, FL. The listing includes a photo of the house, a price of \$525,000, and various details like 'Active', 'No Auction', and '2/0' bedrooms. A right-click context menu is open over the listing, showing options such as 'Open Link in New Tab', 'Open Link in New Window', 'Download Linked File', 'Download Linked File As...', 'Add Link to Bookmarks...', 'Add Link to Reading List', 'Copy Link', 'Open Image in New Tab', 'Open Image in New Window', 'Save Image to "Downloads"', 'Save Image As...', 'Add Image to Photos', 'Copy Image Address', 'Copy Image', 'Share', and 'Inspect Element'. A blue arrow points from the text 'right click with your mouse' to the context menu, and another blue arrow points from the text 'click 'The Raindrop'' to the 'Open Link in New Tab' option.



This will allow you to compare multiple properties, flood risk, and insurance options side-by-side.

**Watch Demo**

### Flood Insurance Options #955

February 9, 2021

**Property**

<b>MLS ID</b>	A10986665
<b>Address</b>	9371 SW 21st Terrace Miami, FL 33165
<b>NFIP Flood Zone</b>	Zone "AH" ⓘ

**Coverage Details**

	BEYOND FLOODS	BEYOND FLOODS	BEYOND FLOODS
<b>Provider</b>	Private	Private	Public
<b>Option</b>	Essential	Enhanced	Standard
<b>Estimated Yearly Cost</b>	\$2,087*	\$2,780*	\$676*
<b>Building ⓘ</b>	\$250,000	\$300,000	\$250,000
<b>Personal Property ⓘ</b>	\$100,000	\$100,000	\$100,000
<b>Deductible ⓘ</b>	\$3,000	\$3,000	\$1,250 / \$1,250
<b>Loss of Use Coverage ⓘ</b>	\$5,000	\$10,000	Not Available

**ACADIAN INSURANCE**

**Contact Insurance Agent**

**CartoFront**  
quotes.cartofront.com

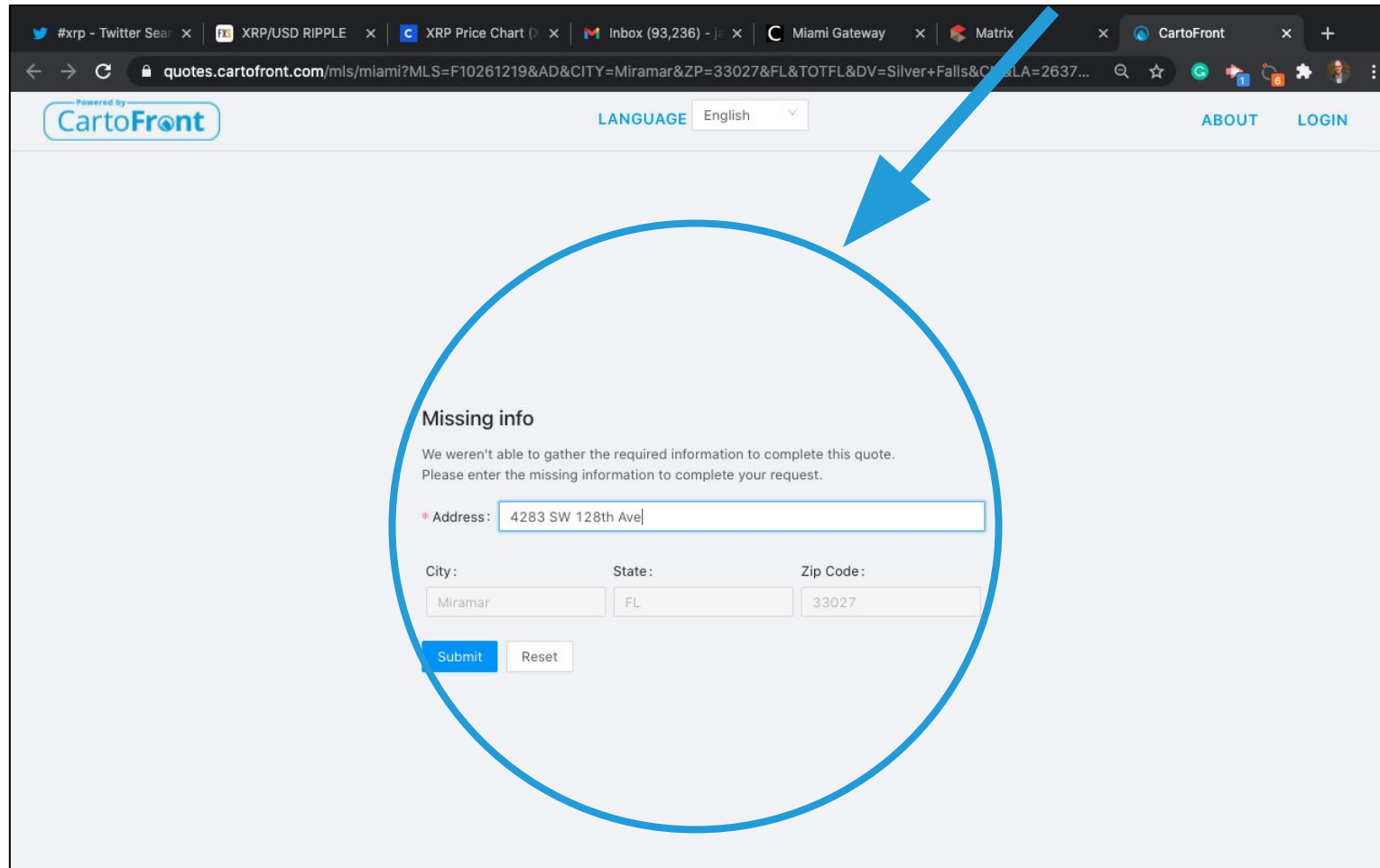
**Buttons:** Email, Print



For ML Listing# that begin  
with the letters F, R, S, T, ...

The screenshot shows the Miami Association of Realtors website interface. The top navigation bar includes links for My Matrix, Search, Stats, Realist, iMap, Links, Finance, Add/Edit, and Market Reports. A search bar contains the text 'RE1,RE2'. Below the search bar, the breadcrumb trail reads 'Home > Market Watch: New'. The main section is titled 'Market Watch: New' and shows a list of properties. The first property is a 'Single Family' home at '1027 SE Hall Street, STUART, FL 34996'. The listing number 'ML#: T20027794' is circled in blue. Other details for this listing include 'List Price: \$149,000', 'Status: Active', 'REO: No', 'Listing Brkr: MRI279001088 /RE/MAX Community', 'County: Martin County', 'Area: 6080', 'Geo Area: LAKE CHARLOTTE SEC 1 LOT 18 BLK 5', and 'Legal:'. The bottom of the page features a row of action buttons: Email, Print, CMA, Directions, Stats, Export, and ShowingTime.

... when you click 'The Raindrop',  
you will need to manually enter the  
address to request information ...



The screenshot shows a web browser with multiple tabs open. The active tab is 'CartoFront' at the URL 'quotes.cartofront.com/mls/miami?MLS=F10261219&AD&CITY=Miramar&ZP=33027&FL&TOTFL&DV=Silver+Falls&C...LA=2637...'. The page header includes the CartoFront logo, a language dropdown set to 'English', and links for 'ABOUT' and 'LOGIN'. The main content area displays a 'Missing info' message: 'We weren't able to gather the required information to complete this quote. Please enter the missing information to complete your request.' Below this is a form with the following fields: 'Address' (containing '4283 SW 128th Ave'), 'City' (containing 'Miramar'), 'State' (containing 'FL'), and 'Zip Code' (containing '33027'). There are 'Submit' and 'Reset' buttons at the bottom of the form. A large blue circle is drawn around the form, and a blue arrow points from the text above to the circle.

Missing info

We weren't able to gather the required information to complete this quote.  
Please enter the missing information to complete your request.

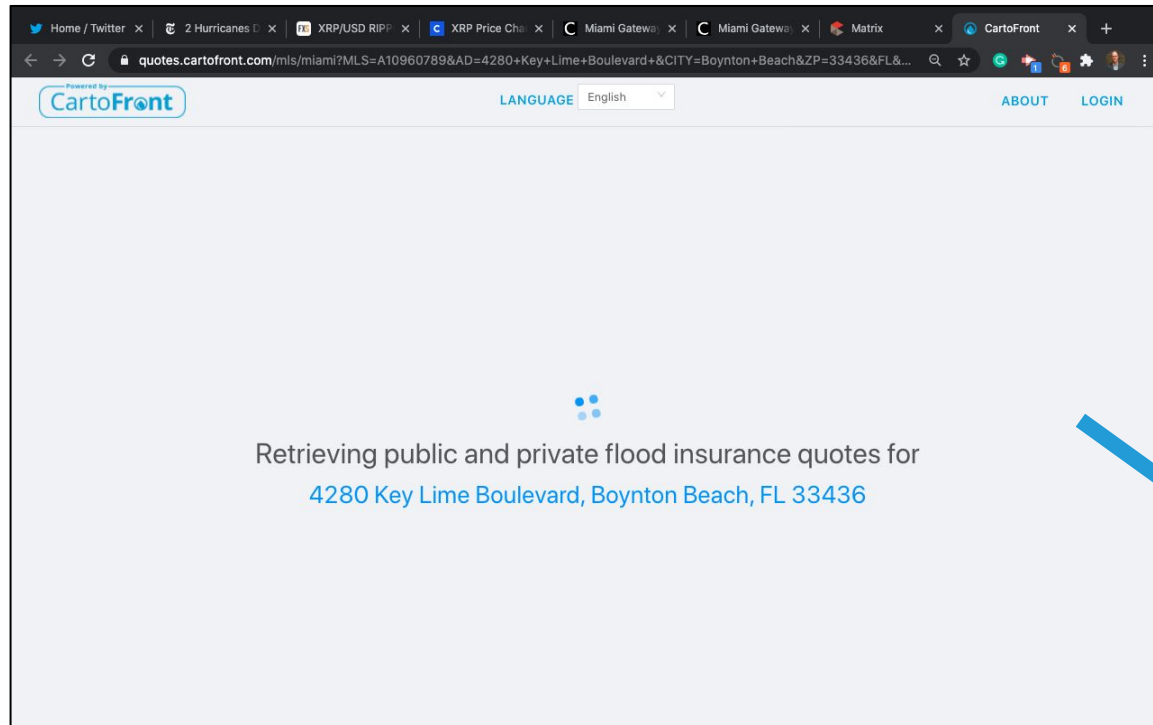
\* Address: 4283 SW 128th Ave

City: Miramar State: FL Zip Code: 33027

Submit Reset



... yet, the same information process will occur



Powered by **CartoFront** LANGUAGE English ABOUT LOGIN

[Watch Demo](#)

### Flood Insurance Options #948

February 9, 2021

[Email](#) [Print](#)

Property		Coverage Details		
MLS ID	A10986665			
Address	9371 SW 21st Terrace Miami, FL 33165			
NFIP Flood Zone	Zone "AH" ⓘ			

	BEYOND FLOODS	BEYOND FLOODS	
Provider	Private	Private	Public
Option	Essential	Enhanced	Standard
Estimated Yearly Cost	\$2,087*	\$2,780*	\$676*
Building ⓘ	\$250,000	\$300,000	\$250,000
Personal Property ⓘ	\$100,000	\$100,000	\$100,000
Deductible ⓘ	\$3,000	\$3,000	\$1,250 / \$1,250
Loss of Use Coverage ⓘ	\$5,000	\$10,000	Not Available
Other Buildings ⓘ	\$25,000	\$30,000	Limited
Quote ID	948		

Licensed insurance agent

**ACADIAN** INSURANCE

[Contact Insurance Agent](#)





## Integrating into your Workflow

# REALTOR® Customer

## Sales Process <> Assessment

- 💧 Buy or Sell Side
- Training, Education
- Confidence presenting and representing properties

## Offer <> Contract

- Assess true, investment risk
- Compare flood insurance options

## Contract <> Closing

- Remain at center of transaction
- Assure client's deal closes



# Sell Side

## Education

- Prior to representing a seller property
- 💧 Use CartoFront for flood zone and estimated insurance options

## Research

- Understand true, property risk
- 💧 Contact Acadian Insurance for free consultation

## Marketing

- Confidence in property messaging
- Assure prospective buyers at open house and all negotiations





# Buy Side

## Market Assessment

- Use CartoFront for flood zone and estimated insurance options
- Confidence presenting all property options

## Offer <> Contract

- Contact Acadian Insurance for accurate flood insurance quotes
- Include flood risk and costs into final property review / offer(s)

## Contract <> Closing

- You remain at the center of the process
- Client may purchase flood insurance with Acadian Insurance





## Resources / FAQs

# Miami REALTORS® Landing Page

The screenshot displays the Miami REALTORS® website's landing page for CartoFront. At the top, the Miami REALTORS® logo is on the left, and navigation links for 'Login with the Miami Gateway', 'Previous Website', 'Pay Dues', 'Live Chat', and 'English' are on the right. A dark blue navigation bar contains links for HOME, CONSUMERS, EDUCATION, MLS, MEMBERSHIP, SERVICES, NEWS, COMMERCIAL, GLOBAL, ADVOCACY, AFFILIATES, BROWARD, JTHS, YPN, and ABOUT. Below this, a breadcrumb trail reads 'Home » Miami Products & Services » Products and Services » Cartofront'. A search bar is positioned below the breadcrumb. The main content area features the 'CartoFront' title, a subtitle 'Simplifying Flood Insurance for REALTORS®', and a list of benefits: 'Smart. Easy to Use. Reliable. User Friendly. Service-Oriented. FREE for MIAMI Members'. A video player shows a 'CartoFront' logo with a play button. To the right of the video, a list of features is displayed: 'Smart.', 'Easy to use.', 'Reliable.', 'Friendly.', 'Service-oriented.', 'Bilingual.', and 'Free.'. Further right, a 'FAST ACCESS' section provides a three-step guide: 1. In Matrix, look for "The Raindrop" in the Icon Bar in every MLS listing. 2. Click on the raindrop to request flood insurance information. 3. Get results in 15 seconds. Below this, a 'WEBINARS, TUTORIALS..' section mentions 'User Guides (English and Spanish): coming soon' and a 'Flood Insurance FAQ: CLICK HERE' link. A vertical 'Feedback' button is on the far right.

Login with the Miami Gateway | Previous Website | Pay Dues | Live Chat | English

MIAMI REALTORS®

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Search

## CartoFront

Simplifying Flood Insurance for REALTORS®  
Smart. Easy to Use. Reliable. User Friendly. Service-Oriented. FREE for MIAMI Members

Introducing CartoFront

Watch Later Share



CartoFront

Smart.  
Easy to use.  
Reliable.  
Friendly.  
Service-oriented.  
Bilingual.  
Free.

### FAST ACCESS

1. In **Matrix**, look for "The Raindrop" in the Icon Bar in every MLS listing.
2. Click on the raindrop to request flood insurance information
3. Get results in 15 seconds  
Flood zone determination, public and private estimated insurance quotes.

### WEBINARS, TUTORIALS..

User Guides (English and Spanish): coming soon

Flood Insurance FAQ: [CLICK HERE](#)

Feedback



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<https://www.linkedin.com/company/7793961/admin/>



# Our **CartoFront** Team: Experienced, Disciplined, Problem Solvers

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**Jason Harris**  
CEO



**John Lawrence**  
COO



**Dylan Hall**  
CTO



**Shima Rayej**  
Product Mgr.



**Tony Pelikan**  
Data / GIS



**Edna Hernandez**  
Customer Success



**Yoli Rosendo**  
Customer Success



**Fran Lightbound**  
Communication



**Rob Topping**  
Capital Advisor



**David Warden**  
Insurance Advisor





Please email us at:  
[info@cartofront.com](mailto:info@cartofront.com)

Smart.  
Easy to use.  
Reliable.  
Service-oriented.  
Bilingual.  
**Free.**

