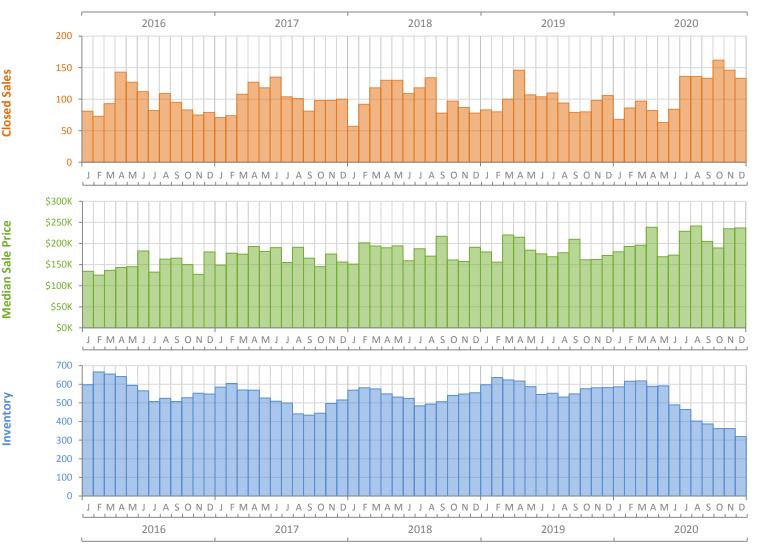
Monthly Market Summary - December 2020 Townhouses and Condos St. Lucie County





	December 2020	December 2019	Percent Change Year-over-Year
Closed Sales	133	106	25.5%
Paid in Cash	64	61	4.9%
Median Sale Price	\$237,000	\$171,500	38.2%
Average Sale Price	\$270,506	\$219,816	23.1%
Dollar Volume	\$36.0 Million	\$23.3 Million	54.4%
Med. Pct. of Orig. List Price Received	96.1%	94.9%	1.3%
Median Time to Contract	35 Days	50 Days	-30.0%
Median Time to Sale	79 Days	79 Days	0.0%
New Pending Sales	121	79	53.2%
New Listings	90	113	-20.4%
Pending Inventory	181	94	92.6%
Inventory (Active Listings)	319	582	-45.2%
Months Supply of Inventory	2.9	5.9	-50.8%



Monthly Distressed Market - December 2020 Townhouses and Condos St. Lucie County



2020



2016

Closed Sales

Median Sale Price

2017

		December 2020	December 2019	Percent Change Year-over-Year
Traditional	Closed Sales	132	104	26.9%
	Median Sale Price	\$238,000	\$174,450	36.4%
Foreclosure/REO	Closed Sales	1	2	-50.0%
	Median Sale Price	\$88,000	\$52,250	68.4%
Short Sale	Closed Sales	0	0	N/A
	Median Sale Price	(No Sales)	(No Sales)	N/A

2019

■ Traditional ■ Foreclosure/REO ■ Short Sale 100% 95% 90% 85% 80% 75% $\verb|FMAMJJASONDJFMAMJJASONDJ| \\$ \$600K \$500K \$400K \$300K \$200K \$100K \$0K FMAMJJASONDJFMAMJJASONDJFMAMJJASONDJFMAMJJASONDJFMAMJJASOND 2016 2017 2018 2019 2020

2018