



MIAMI REALTORS®



 **MIAMI**
REALTORS
COMMERCIAL

 **BROWARD**
MIAMI
a Division of
MIAMI REALTORS

 **JTHS**
MIAMI
a Division of
MIAMI REALTORS

 **MIAMI**
REALTORS
YPN



miamirealtors.com



Levels of Association Membership

National level

National Association of Realtors® (**NAR**)

State Level

Florida Realtors® (**FR**)

Local Level

MIAMI REALTORS®



miamirealtors.com



- The National Association of REALTORS® was founded as the National Association of Real Estate Exchanges on May 12, 1908 in Chicago by 120 people.
- Largest trade association in the world -Over 1.4 Million members with Headquarters in Chicago and Washington, D.C.
- Cooperative agreements with over 80 foreign R.E. associations
- 1,200 local associations in 54 states/territories
- Providing opportunities for professional development, research and the exchange of information among members, the public and the government for the purpose of preserving the free enterprise system and the right to own real property.



Value of Membership (NAR)



- Political clout through the fundraising and campaign contributions of RPAC
- Making your voice heard by lawmakers and regulators in Washington, DC that fights exclusively for homeownership, real estate investment, strong communities, and the free enterprise system.
- The campaign ads rally consumers to "Look for the R" for reassurance, resources, and reliable guidance on their path to property ownership.
- Realtor Benefit Package
- Visit Realtor.com – create your free profile
- Code of Ethics - <https://www.nar.realtor/about-nar/governing-documents/code-of-ethics/code-of-ethics-training-selection>



Shannon McGahn Promoted to Chief Advocacy Officer

Bill Malkasian, CAE, Chief Advocacy Officer and SVP of Advocacy Group, and Joe Ventrone, VP of Federal Policy, are retiring effective December 31.

Membership


[Directories](#)
[Member Center](#)
[REALTOR Benefits® Program](#)
[Logos and Trademark Rules](#)
[Become a Member](#)
[Dues Information](#)
[Pay Dues](#)

The Value of NAR Membership

The National Association of REALTORS® is committed to providing members with opportunities and resources to enhance professional skills and maximize earnings. Whether you're a new agent seeking support in all things real estate, an experienced broker searching for the answer to a client's question, or somewhere in between, as a member of the National Association of REALTORS®, you have access to a wide array of resources designed to help you succeed in today's market.

New member? [Start here!](#)

The core purpose of the National Association of REALTORS® is to help its members become more profitable and successful. If you're not a member of the National Association of REALTORS®, but you'd like to become one, you must first join a local real estate association. [Learn more.](#)



Advertisement



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REALTOR® TRADEMARK AND HOW TO USE IT





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Only NAR, its members,
and its Member Boards
may use the MARKS.



Watch NAR's video on how to properly use the MARKS



<https://www.nar.realtor/videos/make-our-marks-remarkable>



FIVE KEY FACTS

- REALTOR® = Member of NAR
The term REALTOR® should never be used as a substitute for "real estate agent."
- Non-members may not use the REALTOR® marks.
- Design standards for REALTOR® marks must be followed.
- Members can use the REALTOR® trademarks, *with* limitations.
- REALTOR® marks can be used on the internet/marketing. Members are allowed to use the REALTOR® marks only to indicate membership in NAR by using the marks with a member's name or with legal name of a member broker's real estate.



WHAT IS NOT ALLOWED: ADJECTIVES



SOCIAL MEDIA

@luxuryrealtor on Facebook,
Instagram, Twitter, Pinterest,
TikTok

WEB DOMAINS

www.neighborhoodrealtor.com

E-MAIL

bobthebestrealtor@gmail.com

SUNBIZ

Realtor Services, Inc.



WHAT IS NOT ALLOWED: PLACES

SOCIAL MEDIA

@realtorofsouthflorida on
Facebook, Instagram, Twitter,
Pinterest, TikTok

WEB DOMAINS

www.miamisbestrealtor.com

E-MAIL

karen@miamibrowardrealtor.com

SUNBIZ

Miami Realtor Services, Inc.



miamirealtors.com



WHAT IS ALLOWED

YOUR NAME, PUNCTUATION, REALTOR®

Nancy Fernandez, REALTOR®

SOCIAL MEDIA

@nancy.fernandez.realtor on
Facebook, Instagram, Twitter,
Pinterest, Tik Tok

E-MAIL

nancyfernandezrealtor@gmail.com

WEB DOMAINS

www.nancyfernandezrealtor.com





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QUESTIONS?

NAR MEMBERSHIP MARKS MANUAL:

www.nar.realtor/membership-marks-manual/introduction-to-trademarks

NAR TRADEMARK PROTECTION PROGRAM:

www.trademark@realtors.org

MIAMI REALTORS®:

Evian White De Leon, Esq., Chief Legal Counsel (evian@miamire.com)

Leslie Fernandez Rosales, Senior VP of Business Development (leslie@miamire.com)



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Florida Realtors (www.floridarealtors.org)



- Founded in 1916 with 68 real estate brokers
- Largest trade association in Florida
- Florida Realtors has grown to become the largest trade association in the state with more than 187,000 members and the third-largest Realtor organization in the country.
- Headquarters in Orlando and legislative offices in Tallahassee





The Value of Membership (FR)

- Real estate news and legal updates
- **FR Legal Hotline** attorneys answer questions about real estate license law, related real property issues and offer legal interpretations of the Florida Realtors/Florida Bar contract and other standard business forms and contracts.
- **Florida Realtors Tech Helpline** helps Realtors keep their computers up and running — free! From installing new hardware to troubleshooting. They also support Form Simplicity, MLSAdvantage and IDX.
- Essential legal binding real estate forms and signature transaction management tools for free via [Form Simplicity](#).
- In-depth and up-to-date housing market research and infographics.





MEMBERSHIP

UPDATED ON JUNE 26, 2020

All About Florida Realtors M

A quick look at what membership offers an of our organization.

TECH HELPLINE



Caiaimage/Robert Daly / Getty Images

UPDATED ON JULY 12, 2019

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feedback



- The MIAMI Association of Realtors was chartered by the National Association of Realtors in 1920 and is celebrating 101 years of service to Realtors, the buying and selling public, and the communities in South Florida.
- MIAMI represents over **50,000** real estate professionals – In Florida MIAMI members represent 25% of the realtors.
- Comprised of six organizations, the Residential Association, MIAMI REALTORS Commercial, the Broward MIAMI, A Division of MIAMI REALTORS, JTHS-MIAMI, a Division of MIAMI REALTORS in the Jupiter Tequesta Hobe Sound area, MIAMI REALTORS YPN, our Young Professionals Network Council and the award-winning MIAMI REALTORS Global Council
- Knowledgeable, engaged professionals
- Timely, valuable training & education
- **GREAT CUSTOMER SERVICE**



miamirealtors.com



- Your Membership includes access to over 225 Products and Services From Big Data to International Exposure to CRM, Our products and services will help you improve your respective real estate business.
- Professional Development and Government Affairs
As the Educated Choice, MIAMI is dedicated to providing its members with access to premier professional development, including over 600 seminars, events, and certification and designation courses annually.
- Community and Private Property Advocate
MIAMI, known as The Voice for Real Estate, vigorously advocates for private property rights thereby benefiting MIAMI members, property owners, and the local communities at large.
- Locations 7 and soon to be 8 in Covering South Florida!



miamirealtors.com



7 (Soon to Be 8) Offices To Serve You

Northeast Broward

6451 North Federal Highway
Suite 116
Ft. Lauderdale, FL 33308



West Broward | Sawgrass

Sawgrass International Corporate Park
13680 NW 14th Street
Sunrise, FL 33323



Northwestern Dade

415 West 51st Place
Suite 200
Hialeah, FL 33012



JTHS - Jupiter

2151 Alternate A1A South
Suite 1100
Jupiter, FL 33477



Aventura

20803 Biscayne Boulevard
Suite 420
Aventura, FL 33180



MIAMI HQ

700 South Royal Poinciana Boulevard
Suite 400
Miami, FL 33166



Coral Gables

245 Alcazar Avenue
Coral Gables, FL 33134



miamirealtors.com



MIAMI HQ

700 S. Royal Poinciana Bl., Ste 400
Miami, Florida 33166

Monday - Friday 9:00 am - 5:00 pm



Coral Gables

245 Alcazar Ave.
Coral Gables, FL 33134



Northwestern Dade/Hialeah

415 West 51st PL., Suite 200
Hialeah, FL 33012



Aventura

20803 Biscayne Blvd, Suite 460
Aventura, FL 33180



7 office Locations

- 4 in Miami Dade County
- 2 in Broward County
- 1 in Palm Beach County



West Broward

13680 NW 14th Street
Sunrise, FL 33323



Northeast Broward

6451 N. Federal Highway, Suite 116
Fort Lauderdale, FL 33308





JTHS MIAMI

Located at Alt AIA – 2 miles North of PGA Blvd.





miamirealtors.com



the POWER of MIAMI YPN

MIAMI YPN provides...

- Chances for Leadership & Influence
- Speaking & Training Opportunities
- Education & Inspiring Events
- Entertainment & Connections
- Community Outreach
- Political Advocacy



Follow YPN
Instagram - @miamiypn




Orientation

MIAMIREaltors.com/orientation

- New member login
- New member checklist
- Orientation Class Materials
- Trademark links
- Pathway to success

Login with the Miami Gateway | Previous Website | Pay Dues | Live Chat | English



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Home » Membership » New Member Orientation

Search

New MIAMI Member

Things to Know When You Join MIAMI

NEW MEMBER CHECKLIST

- Attend New Member Orientation
- Mastering Your MLS
- Supra Key and Lockboxes
- Know MLS Rules and Regulations

NEW MEMBER ORIENTATIONS & CODE OF ETHICS

Webinar: New Member Orientation (Spanish)
October 20 @ 9:30 am - 1:00 pm
Instructor: Alma Betancourt Presented in Spanish New Member Orientation is mandatory. Code of Ethics tra...
[Find out more »](#)

NEW MEMBER ORIENTATION CLASS MATERIALS

New Member Packet with Code of Ethics Material: [CLICK HERE](#)

New Member Packet with Code of Ethics Material (Spanish): [CLICK HERE](#)


REALTOR® Dos and Don'ts -Standards of Conduct: [CLICK HERE](#)

Important Contact Information Phone Card: [CLICK HERE](#)


MLS Coverage Area Map: [CLICK HERE](#)

FLORIDA REALTORS® MEMBER BENEFITS

[Register/Login to Florida REALTORS®: CLICK HERE](#)



Video Tutorial: First Time Login – MIAMI Member
Walk Through step by step process of a MIAMI Member First Time Login. Visit [MiamiRealtors.com/FirstTimeLoginSpanish](#) to watch it in Spanish....



Video Tutorial: First Time Login in Spanish
Video: Cómo iniciar sesión por primera vez. Para nuevo miembro de MIAMI. En español...



- Offers nearly 4,000 Seminars Annually
- Via Zoom & at our office locations
- Live Chat
- Conference Centers
- Social Media IG Handle @themiamirealtors

Pathways to Success

JUMP START

- New Member Orientation
- Code of Ethics
- Matrix MLS 101 & 201
- Rapattoni MLS 101, 201
- Form Simplicity
- Supra
- ShowingTime
- iMAPP
- RPR

FIRST 60 DAYS

- Matrix MLS 301
- Rapattoni 301
- Agent 3000
- ProxioConnect
- HomeSnap Pro
- CMA Workshop

FIRST 180 DAYS

- 45hr Post Licensing
- CRSP Contract
- Newly Licensed? Now What? – 3CE
- Building the listing Presentation 6 CE
- Prospecting & Farming 6 CE
- Servicing the listing and Working with Buyers 6 CE
- FR / Bar "AS-IS" Contract 4 CE
- Exclusive Right of Sale Contract 3 CE
- MLS and You 3 CE

SPECIALTY

- Commercial
- Global
- Luxury
- Property Management
- Working with Investors
- Prospecting
- Social Media/Reputation Management

CAREER ENHANCEMENT

- ABR – Accredited Buyer Representative
- CIPS – Certified Int'l Property Specialist
- CRS – Certified Residential Specialist
- GRI – Graduate Realtor Institute
- GREEN Designation
- PSA – Pricing Strategy Advisor
- SRES – Senior Real Estate Specialist
- SRS – Seller representative Specialist

BROKER

- FREC II – Broker Pre-License
- 60hr Broker Post License
- Broker Specialty: Daily Operations – 2hrs CE
- Broker Specialty: Liability – 2hrs CE
- Broker Specialty: Managing the Office – 2hrs CE
- Broker Command
- ListHub
- Listing Syndication
- ListTrac



All Things Real Estate Begin with MiamiRealtors.com

Visit MIAMIREaltors.com/services

- Multi-Media, Photos, Videos
- Seller/Buyers, and CMAs
- Websites, IDX & Syndication
- Big Data
- Customer Engagement
- Paperless Transactions
- CRM
- International Exposure



Information Central

- Inman Select
- RIS Media
- RETechnology

To find a specific Product or Service type in:

MiamiRealtors.com/the name of the product or service



Power of MIAMI - Services

NEW FREE FROM MIAMI Page - miamirealtors.com/freefrommiami

- Access our more than 80 Realtor Products and Services FREE For MIAMI Members. From Big Data to International Exposure to CRM, our products and services will help you improve your respective real estate business.
- Join us for Working with Buyers and Sellers to cover more than 15 of the services in class.

the
POWER
of **MIAMI**

MiamiRealtors.com/Services

FREE, Exclusive, Subscription & Discounted Services

CELEBRATING
100
YEARS
1920 - 2020
NATIONAL ASSOCIATION OF REALTORS

MIAMI PLATINUM PLUS

- Matrix plus Rapattoni
- Rapattoni plus Matrix
- Proxio Premier Agent*
- Cloud CMA*
- Cloud CMA LIVE*
- Form Simplicity Ultimate Edition*
- RealDax-Full Access*
- One FREE NAR Designation Class

Websites, IDX & Syndication

- The International MLS (MLS)
- Listing Syndication (Brokers/Managers)
- Proxio Developer Showcase
- WorldProperties.com
- SouthFloridaCommercialPropertySearch.com
- SouthFloridaOpenHouseSearch.com
- SaleCORE
- Agent 3000
- TerraFlyPro
- SavvyCard
- Proxio Connect
- ListHub (Brokers/Managers)
- MiamiRealtors.com/IDX
- BuyDomainNamesAndMore.com*
- Homes.com Websites*
- World Property Journal
- News Syndication*

Multi-Media, Photos, Videos, Tours

- Proxio Connect
- Proxio Developer Showcase
- TerraFlyPro
- iUsePhotography*
- Agent 3000 upgrade*
- MIAMI Preferred Photographer Program*
- Remine LIVE
- Homesnap Stories
- RPR
- MyHomePlans
- MyCondoPlans
- Property Panorama
- immoviewer
- PadStyler*
- Planomatic*
- Virtual Biz360*
- BoxBrownie*
- BombBomb*

Customer Engagement

- RateMyAgent
- Kleard
- WikiRealty
- SavvyCard
- SouthFloridaOpenHouseSearch.com
- SouthFloridaCommercialPropertySearch.com
- Wiser Broker*
- Remine Pro
- RatePlug
- eProperty Watch
- SmarterAgent App
- INRIX Drive Time
- Elevate
- GoMLS
- AnnounceMyNews
- Great Schools
- Live Chat
- AnnounceMyListing
- HomeSnap App
- Matrix Client Portal
- Matrix en Espanol + Client Portal
- HomesConnect Drip Marketing
- New Home Source Professional
- RealKnu*

CRM

- Kleard
- Agent 3000 Upgrade*
- SaleCORE*
- Total Brokerage - FREE Version
- HomesConnect
- Remine Pro

Sellers/Buyers, Presentations & CMAs

- RealDax - Basic Access
- Agent 3000
- Commercial
- Member-2-Member Marketing
- Proxio Connect
- RateMyAgent
- Kleard
- Glide
- CartoFront (Coming Soon)
- SouthFloridaOpenHouseSearch.com
- SouthFloridaCommercialPropertySearch.com
- TerraFlyPro
- MLS Offers
- LandLord Station
- CRN: Commercial Referral Network
- immoviewer
- CompStak
- DeepBlocks*
- Remine Pro
- IMAPP
- HomeSnap Pro
- RPR
- RPR Commercial
- Elevate
- Supra eKey
- RatePlug
- Matrix Client Portal
- ShowingTime
- EDDM - Every Door Mail*
- eProperty Watch
- INRIX Drive Time
- BoxBrownie*
- BombBomb*
- Matrix en Espanol*
- Matrix Client Portal en Espanol*
- MyRentalTenant*

Paperless Transactions

- Glide
- Wiser Broker*
- Form Simplicity
- DotLoop (10 free Loops)


Global Exposure

- Global Property Xchange
- SouthFloridaOpenHouseSearch.com
- SouthFloridaCommercialPropertySearch.com
- Proxio Connect
- Juwai
- Realopedia
- The International MLS (IMLS)
- Proxio Developer Showcase

Big Data

- RealDax-Basic Access
- Broker Command
- SF Market Intel
- Market Focus Reports
- ReboGateway Utility
- Inman Select
- CompStak
- ReminePro Mobile
- Remine Pro
- Realist
- GoMLS
- RPR
- RPR Commercial
- RPR Mobile
- MyCondoPlans
- MyHomePlans
- ListTrac
- Data Co-op
- MLS Advantage
- Realtor.com Professional Search
- Matrix "Stats Tools"
- Rapattoni "Stats Tools"
- ListHub Traffic Reports*

FREE Exclusive - FREE and Exclusive only to MIAMI Members in SF
 Exclusives - Exclusive available only to MIAMI Members in SF
 FREE to MIAMI Members
 MIAMI Platinum PLUS (optional subscription)
 Services that are not FREE (*Deep Discounts for MIAMI Members where applicable)
 * Cost will Apply


#MiamiRealtors100
 That's Who We R

MiamiRealtors.com



miamirealtors.com



MIAMIRealtors**LIVE**.com



Miami Realtors
LIVE

- We've VIRTUALLY Got You Covered
- Hundreds of Pre-Recorded Webinars - Watch Anytime, Anywhere
- With Live Local & National Instructors

MIAMI Trainers - YouTube



- [YouTube.com/miamitrainers](https://www.youtube.com/miamitrainers)
- Playlists Covering your Products and Services
- Free Technology Training
- Always New and Updated videos
- Available in English and Spanish
- Always More...



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MIAMI TRAINERS

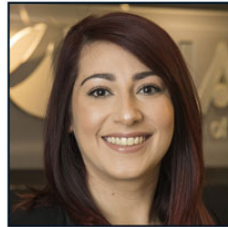
 @THEMIAMITRAINERS  @MIAMI_TRAINERS  MIAMI TRAINERS



Robert Rodriguez, TRC
Senior VP of
Technology Services



Connie Nieto
Senior Instructor of
Technology Services



Maggie Curiel
Instructor of
Technology Services



Christy Denys
Instructor of
Technology Services



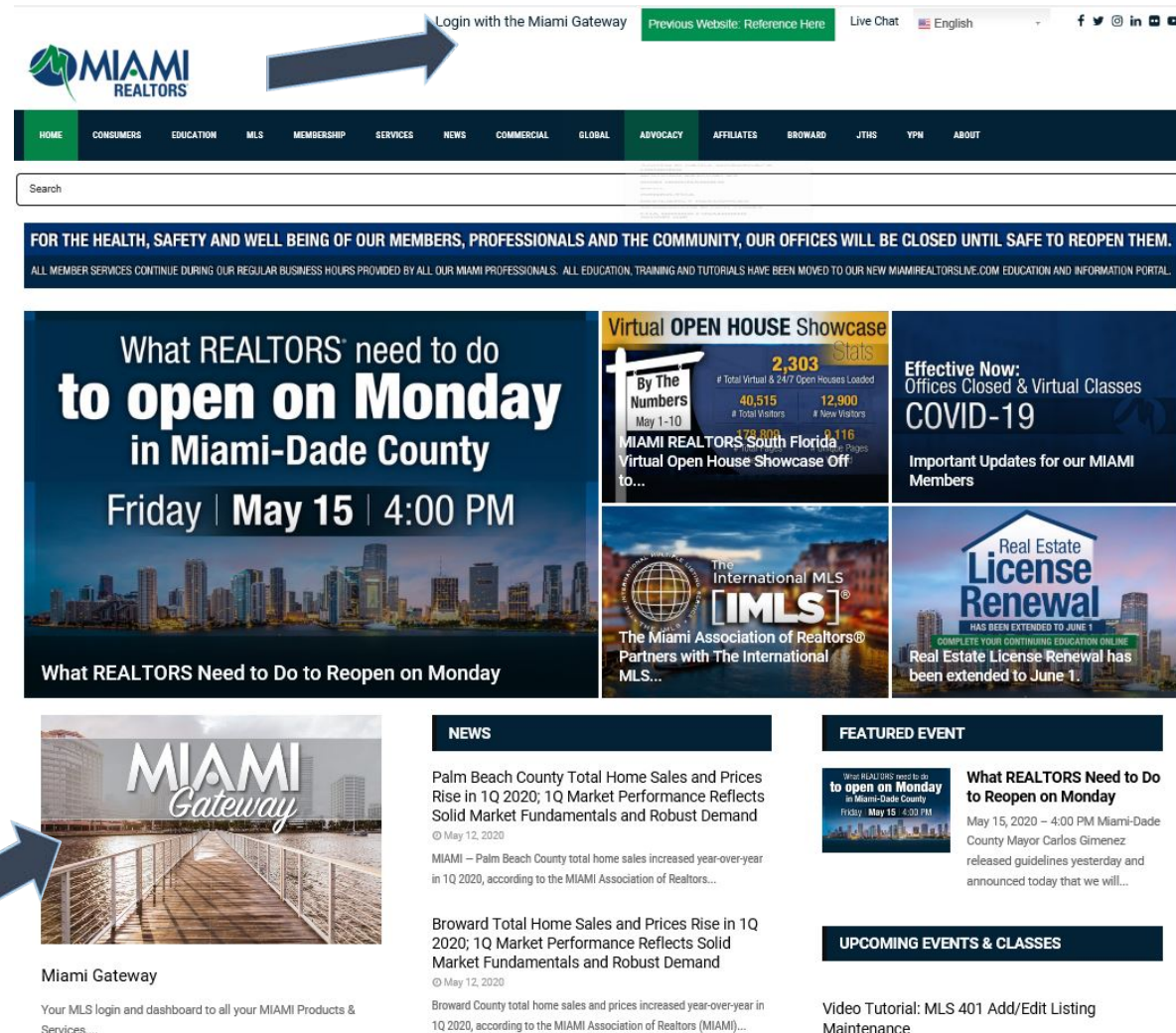
- Your MIAMI Trainers – 4 Full Time Technology Instructors
- Classes in English and Spanish
- 225+ Products and Services
- Free Training Courses - currently via zoom
- Learn to use and prepare the MLS, Use Form Simplicity, Navigate and prepare your social media for business and MORE
- E-mail: Trainers@miamire.com

MiamiRealtors.com/Trainers



- How to enroll for class
- How to login
- Simply click the MIAMI Gateway

2 Access Points to Gateway to Single Sign On Services



MIAMI REALTORS

Login with the Miami Gateway Previous Website: Reference Here Live Chat English

HOME CONSUMERS EDUCATION MLS MEMBERSHIP SERVICES NEWS COMMERCIAL GLOBAL ADVOCACY AFFILIATES BROWARD JTHS YPM ABOUT

Search

FOR THE HEALTH, SAFETY AND WELL BEING OF OUR MEMBERS, PROFESSIONALS AND THE COMMUNITY, OUR OFFICES WILL BE CLOSED UNTIL SAFE TO REOPEN THEM. ALL MEMBER SERVICES CONTINUE DURING OUR REGULAR BUSINESS HOURS PROVIDED BY ALL OUR MIAMI PROFESSIONALS. ALL EDUCATION, TRAINING AND TUTORIALS HAVE BEEN MOVED TO OUR NEW MIAMIREALTORS.LIVE.COM EDUCATION AND INFORMATION PORTAL.

What REALTORS® need to do to open on Monday in Miami-Dade County Friday | May 15 | 4:00 PM

What REALTORS Need to Do to Reopen on Monday

Virtual OPEN HOUSE Showcase

By The Numbers	Stats
# Total Virtual & 24/7 Open Houses Loaded	2,303
# Total Visitors	40,515
# New Visitors	12,900
# Total Pages	478,800
# New Pages	9,116

MIAMI REALTORS South Florida Virtual Open House Showcase Off to...

Effective Now: Offices Closed & Virtual Classes COVID-19 Important Updates for our MIAMI Members

The International MLS [IMLS]® The Miami Association of Realtors® Partners with The International MLS...

Real Estate License Renewal HAS BEEN EXTENDED TO JUNE 1 COMPLETE YOUR CONTINUING EDUCATION ONLINE Real Estate License Renewal has been extended to June 1.

MIAMI Gateway

MIAMI Gateway

NEWS

Palm Beach County Total Home Sales and Prices Rise in 1Q 2020; 1Q Market Performance Reflects Solid Market Fundamentals and Robust Demand © May 12, 2020

MIAMI – Palm Beach County total home sales increased year-over-year in 1Q 2020, according to the MIAMI Association of Realtors...

Broward Total Home Sales and Prices Rise in 1Q 2020; 1Q Market Performance Reflects Solid Market Fundamentals and Robust Demand © May 12, 2020

Broward County total home sales and prices increased year-over-year in 1Q 2020, according to the MIAMI Association of Realtors (MIAMI)...

FEATURED EVENT

What REALTORS Need to Do to Reopen on Monday

May 15, 2020 – 4:00 PM Miami-Dade County Mayor Carlos Gimenez released guidelines yesterday and announced today that we will...

























































UPCOMING EVENTS & CLASSES

Video Tutorial: MLS 401 Add/Edit Listing Maintenance



Member Notifications




Miami Services - Single Sign On

 MiamiRealtors.com	 My Miami Dashboard	 Pay Dues	 Miami Realtors LIVE	 Broker Open House	 South Florida Open House Search	 Amarki	 Glide	 Kleard	 Matrix	 Matrix Help	 Add/Edit	 Rapattoni	 Rapattoni Help	 Broker Command	 Agent3000
 Bridge Agreement Management	 Trestle	 ListHub	 Syndication Setup	 Form Simplicity	 Cloud CMA	 Prolixo	 RateMyAgent	 RealDAX	 Real Estate Tool Box	 Remine	 eProperty Watch	 Total Brokerage	 ListTrac	 Supra	 ShowingTime
 Search Other MLS's	 Professional Search	 RPR	 iMapp	 Realist	 DotLoop	 Realopedia	 RatePlug	 NewHomeSource Professional	 MyRental Tenant Screening	 ReboGateway	 ListingBook	 TerraFly	 Homes Connect	 HomeSwing	 RE Technology
 MyCondoPlans Plus	 Gridics	 Commercial Member2Member	 Education	 Florida Realtors	 MLS Advantage	 NAR Member Resources	 WebAuthor								

More MIAMI Products, Services & Tools - Requires Log-In

 Wiki Realty	 MLS Offers	 eProperty Extra	 Surfina	 DashFly	 Landlord Station	 EDDM	 Great Schools	 Inman Select	 Real Satisfied	 Buy Domain Names	 World Property Journal	 Deepblocks
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Additional Products & Services - FREE Trials Offers & Deep Discounts - NOT part of MIAMI Products & Services

 IDX Broker - Turn Browsers into Buyers	 Realtor.com®	 Cloud CMA	 NAR Member Resources	 MVP Program
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[Click here to see additional services available](#)

MIAMI Presidential Affiliate Members

 Allied Building Inspection Services	 Iberia Bank
--	--




MIAMI Diamond Affiliate Members

 Truview Inspections	 MAX Home Inspections	 Florida's Title Insurance Company
--	---	--

MIAMI Platinum Affiliate Members

 Point Mortgage Corporation	 Gelco	 Grimaldi Law Firm Real Estate and Title
---	--	--

Trending News

	Virtual Open Houses Now Compatible with Matrix: Virtual Open Houses Now Compatible with Matrix: Read More
	Creative incentives can close real estate deals in coronavirus phase Creative incentives can close real estate deals in coronavirus phase Read More
	Coronavirus Homeowner Relief Resources 2020 Coronavirus Homeowner Relief Resources 2020 Read More

World Property Journal - Residential Real Estate News



Your MLS Options

Matrix™ X

Rapattoni
MLS


realtor.com® Professional Search

MLS Advantage™
Where Realtors® in Florida Share Listings

The IMAPP logo, featuring a stylized globe icon to the left of the text 'IMAPP'.
IMAPP
We put Real Estate on the Map

The RPR logo, featuring a stylized 'R' made of three colored circles (yellow, green, red) to the left of the text 'RPR'.
RPR



The Remine logo, featuring a stylized 'R' made of two blue curved lines to the left of the text 'remine'.
remine



miamirealtors.com



Matrix™ X



My Matrix Search Stats Realist iMap Links Finance Add/Edit Market Reports



Enter Shorthand or MLS#



R

News & Alerts

There are no active news postings.

My Listings

My Active Listings (0)
My Pending Listings (0)
My Temp Off Market Listings (0)
My Expiring Listings (14 days) (0)
My Listings with No Photos (0)
My Incomplete Listings (0)
My Closed Sale Listings (2 Years) (0)
My Hit Counters (0)
My Editable Listings (0)
My Firm Active Listings (1)
All System Incompletes (1609)

Refresh

My Favorite Searches

Favorite 33134 search
Miami Lakes Single Family Homes
Million Dollar Waterfront Homes
MY CORAL GABLES SINGLE FAMILY HOME
my favorite 33176
North Miami Duplex
single family 33129
Single Family Home close to office
single Family near office

Manage
Manage
Manage
Manage
Manage
Manage
Manage
Manage
Manage

Market Watch

Coming Soon (0)
New (5)
Back On Market (1)
Price Decrease (3)
Price Increase (0)
Active With Contract (0)
Cancelled (3)
Closed Sale (1)
Pending Sale (5)
Rented (0)
Temp Off Market (0)
Withdrawn (1)
Expired (3)

Single Family/Condo (RE1/RE2) 7 Day
Refresh Customize · Reset

ePropertyWatch

Never Be Forgotten Again.
Use ePropertyWatch™ to stay in touch with past clients.



Search

Listing
ML#
Status
Street #
Street Dir
Street Name
Unit #
Search

Additional

Hot Sheets

Contact Requests

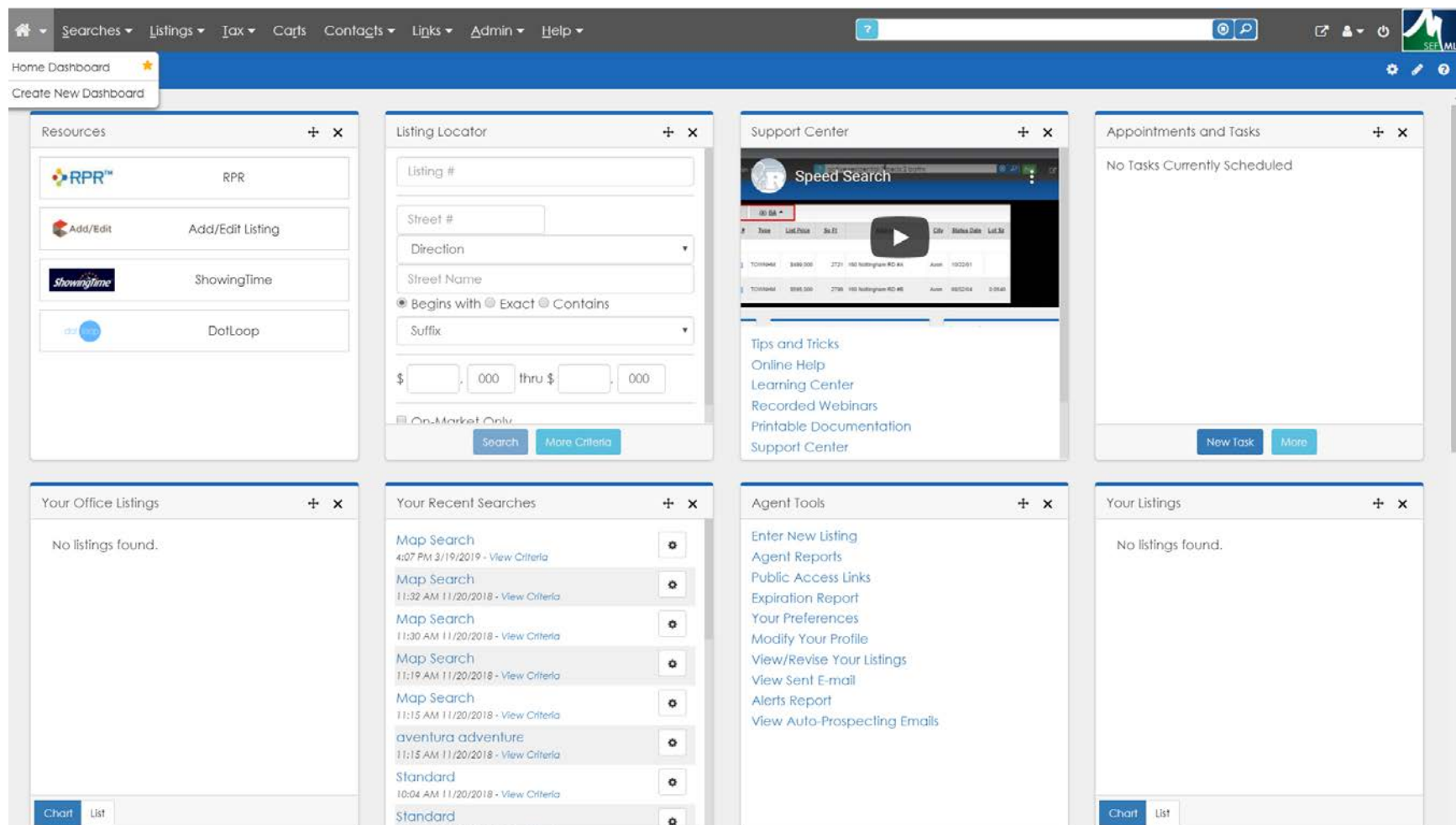
Concierge

Recent Use Contacts

You have no recent use contacts.

My Carts

NIETO, CONSTANCE - Cross Property Cart (19)
Nieto, Silvia - Cross Property Cart (8)
Hous, Mark - Cross Property Cart (4)

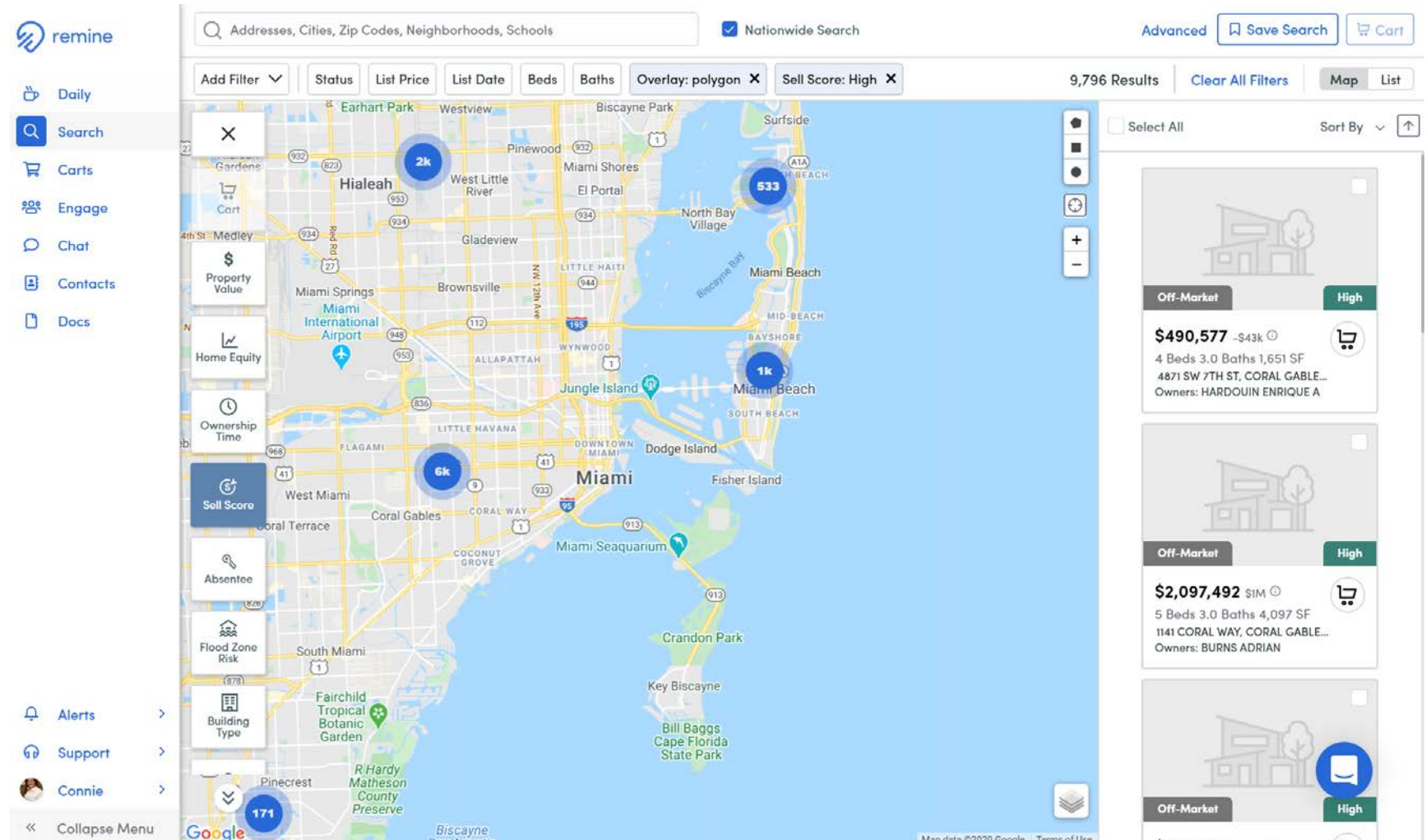




MIAMI Members have access to Remine Pro

- Predictive Analytics
- Prospecting and Farming
- MLS Search
- Nationwide Search
- Tax Detail
- CMA reports

Join us for a Remine Pro, Prospecting and Farming, and Virtual Presentation of Your Listings Course!



The screenshot displays the Remine Pro interface. On the left is a sidebar with navigation options: Daily, Search, Carts, Engage, Chat, Contacts, Docs, Alerts, Support, and a user profile for Connie. The main area features a map of Miami with several property listings marked by colored circles (2k, 533, 1k, 6k, 171). A search bar at the top allows for filtering by addresses, cities, zip codes, neighborhoods, and schools. A 'Nationwide Search' checkbox is checked. Below the search bar are filters for Status, List Price, List Date, Beds, Baths, Overlay (set to polygon), and Sell Score (set to High). The map shows various Miami neighborhoods including Hialeah, Westview, Biscayne Park, Pinewood, Miami Shores, El Portal, North Bay Village, Miami Beach, Mid-Beach, Bayshore, South Beach, Dodge Island, Fisher Island, Key Biscayne, Crandon Park, Bill Baggs Cape Florida State Park, Pinecrest, Coral Gables, Coral Way, Coconut Grove, Little Havana, Wynwood, Allapattah, Brownsville, Gladeview, West Little River, and West Miami. On the right side, there are three property listings, each with a house icon, a price tag, and details:

- Off-Market** **High**
\$490,577 -\$43k ⓘ
4 Beds 3.0 Baths 1,651 SF
4871 SW 7TH ST, CORAL GABLE...
Owners: HARDOUIN ENRIQUE A
- Off-Market** **High**
\$2,097,492 \$1M ⓘ
5 Beds 3.0 Baths 4,097 SF
1141 CORAL WAY, CORAL GABLE...
Owners: BURNS ADRIAN
- Off-Market** **High**

At the bottom right, there is a 'Map' button and a 'List' button. The bottom of the page shows 'Map data ©2020 Google' and 'Terms of Use'.



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Where Realtors® in Florida Share Listings


MLS Advantage™
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SEARCH ?




FIELD SEARCH | MAP SEARCH | HOTSHEET SEARCH | SAVED SEARCH

Search Name 
 Save & Search

MLS Listing ID 
 Search

SEARCH BY RADIUS ?

Address Zip Code Distance **Search**

County  City  Zip Code 

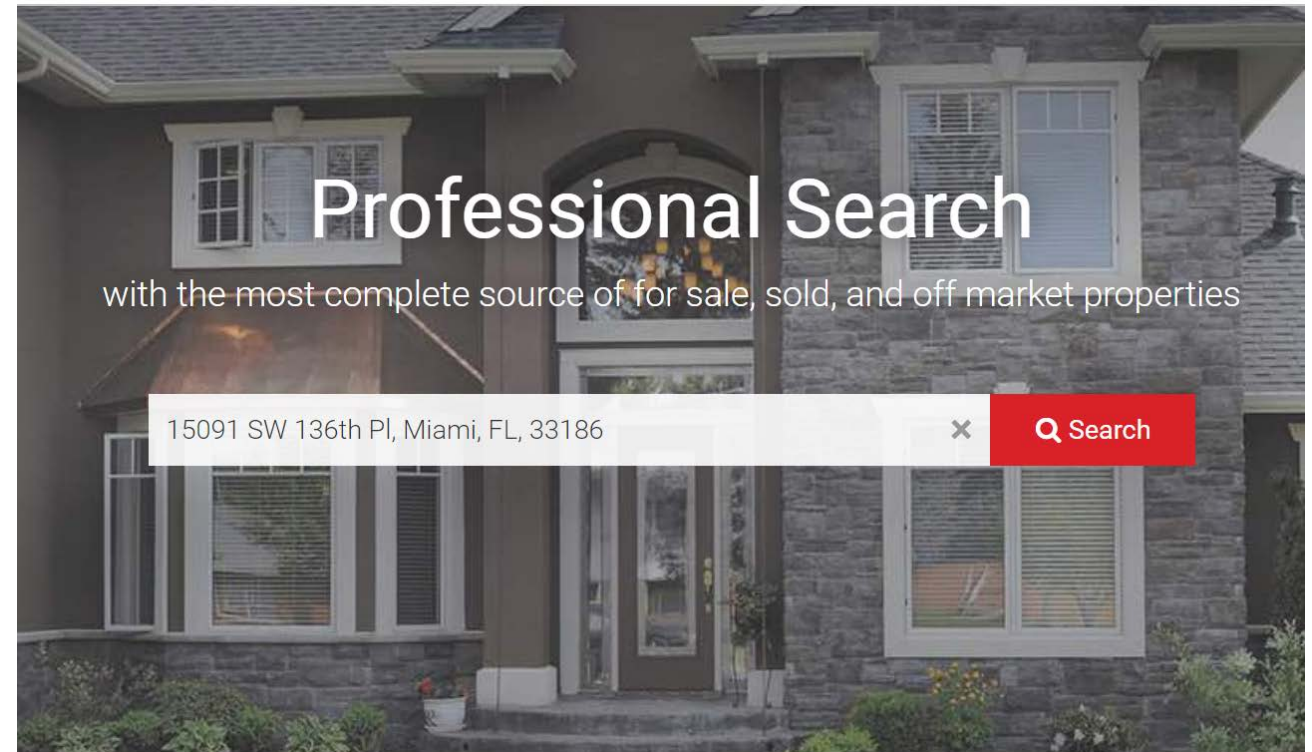
Property Type Property Status Business Type

Price to OR to

Bedrooms Bathrooms



realtor.com® Professional Search



FUN FACTS:

- 17% more consumers found their agent on realtor.com than Zillow.com
- 133% more consumers found their agent on realtor.com than Trulia.com
- 250% more consumers found their agent on realtor.com than homes.com



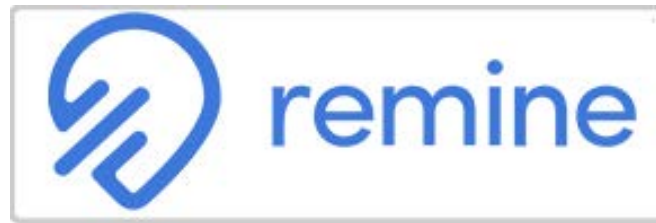
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Southeast Florida MLS - IMAPP
Search Tax Records or MLS Listings

logged in as: connie | logout
New Search Help

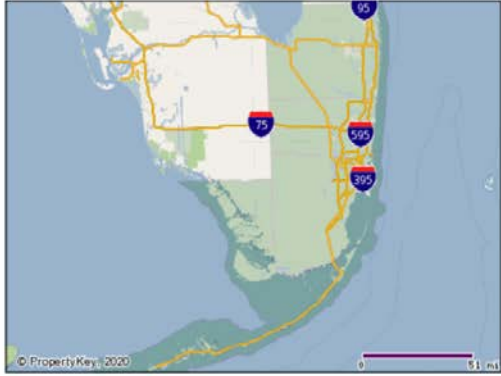
Tax Search **MLS Search** Foreclosure Search

My Saved Searches

Search MLS Listings Search Area: All Available MLS Listings

Search Field	Search Type	Search Value
Listing #	Equal To	
Adj SF-Living Area	Equal To	
Listing Status	Equal To	
Property Type	Equal To	
Address	Starts With	
City	Equal To	
List Price	Greater Than or Equal To	
Year Built	Greater Than or Equal To	
Bedrooms	Equal To	
Bathrooms - Total	Equal To	

For additional search fields, select the search name from one of the search field select lists.



Map Search Area:
Complete Map Area

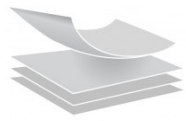
Start Search * Reset To Default Fields

Clear All Search Fields

*Changing the search area may alter existing search criteria. After changing search area, review search criteria before performing a search.

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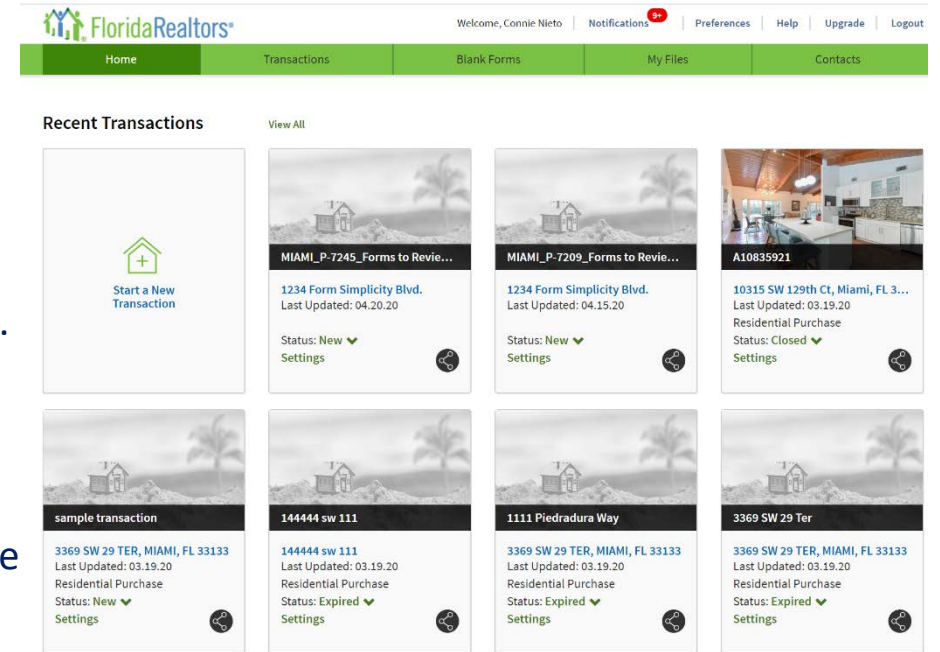
User Guide or Quick Start | Tax Data Availability | Click here to enter a support request or call toll free 800-206-1210



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- Web-based, no software to install. Develop standard forms packages for planners
- Easily add clauses to a form. Upload and store customized files, documents and photos.
- Store transactions online, access anytime (50 MB of included storage with the Professional Edition).



The screenshot shows the Florida Realtors Form Simplicity web application. The top navigation bar includes the Florida Realtors logo, a welcome message for Connie Nieto, a notifications bell icon, and links for Preferences, Help, Upgrade, and Logout. Below this is a green navigation menu with tabs for Home, Transactions, Blank Forms, My Files, and Contacts. The main content area is titled 'Recent Transactions' and features a 'View All' link. It displays a grid of transaction cards. Each card includes a house icon, a title (e.g., 'MIAMI_P-7245_Forms to Review'), a address (e.g., '1234 Form Simplicity Blvd.'), a last updated date, a status (e.g., 'New', 'Closed', 'Expired') with a dropdown arrow, and a 'Settings' link. A 'sample transaction' card is also visible on the left.



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685,924
Professionals
7,422,781
Buyers & Sellers

The first online software that allows real estate agents, buyers and sellers to complete the transaction process from offer to close, all in one place.





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Matrix™ X



ShowingTime
Mobile



Mobile Device Access is a Must for a REALTOR. Working on the go and being able to access property information and share with your customers is key to success. – INMAN Article





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- Industry Specific Facebook Business Page
- Business Instagram Account
- LinkedIn Profile
- Lead Generation Techniques
- & More





Essential Marketing Tool



- Unlimited Landing Pages
- Easy-to-use Social Media Tools
- Beautiful Custom Flyers in under 30 seconds
- Single Property Websites with 1 click
- Craigslist HTML Code for Beautiful Ads in seconds
- QR Codes
- Sign Riders
- Graphs (linear regression scatter plot, sales volume, average DOM, listing inventory)
- Reports (agent ranking, absorption rate, area sales comparison, production statistics)



Services that provide FREE access to New Homes

Builders Update & New Home Source Professional

- Easy to use and share
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- Protect your commission using patented electronic buyer registration tool
- Create a free lead generation tool for your website

Popular New Home Construction Searches

Nearby Cities	Nearby Counties	Nearby Zip Codes	Features & Amenities
Miami	Miami-Dade	33187	Green Features
Homestead		33177	Pool
Naranja		33030	Golf Course
Florida City		33170	Gated Community
Doral		33190	Parks



[member login](#)

[mls search](#)

[unit search](#)

MLS Listing Detail

MLS Number:	M1423245
Status:	Active-Available
Unit Number:	PH-A
Building Name:	THE GABLES CLUB
Building Address:	10 EDGEWATER DR, Coral Gables, Miami-Dade, Florida 33133
Unit Size:	3,830 sq ft
Bedrooms:	3
Full Bathrooms:	5
Half Bathrooms:	0
Parking Spaces:	0
View:	Bay,Ocean View,Water View
List Price:	\$4,200,000 (\$1,097 PPSF)
Valuated Price:	\$4,220,000 (\$1,102 PPSF)



Building Information

Floor Plan



[Buy Floor Plan](#)

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Building





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MIAMI International Council and Referral Network



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A shining achievement in MIAMI's distinguished 97-year history, was the creation of MIAMI's International Council and International Referral Network. The award winning Council is now the largest and most successful local council in the world, boasting more than 212 partnerships globally!



International Events

News

2020 Secovi

Dates: 24 – 27 Aug, 2020
Brazil

Australia Albania Angola Antigua Austria Argentina
Bahamas Barbados Brazil Bolivia Canada China
Chile Colombia Costa Rica Dominican Republic
Ecuador El Salvador France Germany Greece Guatemala
Haiti India Italy Japan Israel Jamaica Liberia
Mexico Netherlands Nicaragua Paraguay Peru
Philippines Portugal Puerto Rico Russia
Spain Surinam Sweden Switzerland Trinidad
Turkey Ukraine United Kingdom
Uruguay Venezuela Middle East countries



International Products – MLS & Referral Systems

Proxio
Connecting the world of real estate™

The screenshot shows the Proxio website interface. At the top, there's a navigation bar with 'Proxio' and 'How Do I...?' and 'Support' links. Below the navigation bar, there's a search bar with a dropdown menu for 'Next' and a search button. A pop-up window titled 'More Search Options' is visible, stating '[2/3] You can even search by Specialties and Designations!'. The main content area displays a grid of agent profiles, each with a photo, name, location, and a 'Send Message' button. The agents listed are John Bretthauer, Piero Lorenzo, Ansa Tyus, Nicole Butler, Matias Susel, Henry Liu, Juanita Matthews, Aaron Rice, and Fernanda Smith. The interface also includes a sidebar with links for 'Promotion', 'Search for Properties', 'Build My Network', 'View My Profile', and 'How-to Videos'.



- Complimentary membership
- All your listings are now promoted on portals
- Your listings are also advertised on thousands of other agent and broker sites globally in 100+ languages with IMLS IDX searches
- Build your complimentary IMLS Agent Directory full agent profile
- Complimentary Agent Directory Listing enables you to network internationally with buyers, sellers and other real estate professionals



Online Calendar

Access and register for our classes and seminars at one of our eight locations in...



Online Ed

Immocionate

June 4 - June 5

Benidorm, Spain Benidorm, Spain • Google Map

Immocionate | Benidorm, Spain | June 4-5 | <https://www.immocionate.com/>

[Find out more >](#)

Virtual: Commercial Marketplace

June 4 @ 9:00 am - 10:30 am

Instructor: Evian White De Leon Virtual Commercial Marketplace Thursday, June 4 9:00 am until 10:30 am With businesses reopening it is important to understand guidelines that ensure safety for owners, employees and clients. Several organizations have published protocols and advice for reopenin...

[Find out more >](#)

Webinar: New Member Orientation

June 4 @ 9:30 am - 1:00 pm

Instructor: Michelle Rojas Webinar New Member Orientation is mandatory. You will be introduced to our staff, programs and services that are offered to you as a member. Please be on time. Mandatory Code of Ethics training will be included in this session. Download your New Memb...

[Find out more >](#)

Webinar: Matrix 201 - Search, Find and Customize

June 4 @ 9:30 am - 10:30 am

Instructor: Christy Denny Customize your information and client portal with portal greeting. Search using maps, area numbers, multiple addresses, saved searches, grid view, customizing columns, hot sheets, market watch

[Find out more >](#)

Webinar: Homesnap - What are the pros using that you're not?

June 4 @ 10:00 am - 10:30 am

Learn about the Homesnap tools the pros are and you're not using. Heatmaps, Walk the

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- Offering over 4,000 MIAMI Seminars with over 85
- Our Education Team Provides an excellent selection of courses suited to Realtor Success – Visit the calendar and register
- Designations and Certifications - Earning one or more designations continues to make a difference in REALTOR® earnings. Based on 2013 NAR survey data, the median income of REALTORS® without a designation was \$33,500 and the median income of those with at least one designation was \$61,100: a difference of \$27,600. (Source: 2013 NAR Member Profile)





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MIAMI Platinum Plus Subscription

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Includes Access to a Suite of Services

- Form Simplicity Ultimate Edition
- Cloud CMA
- Proxio Premier Agent
- RealDax
- Access to second MIAMI MLS
- One Free NAR Designation Course

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- Form Simplicity Ultimate Edition \$72
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- Proxio Premier Agent + Bonus \$650
- RealDax \$348
- Access to a Second MLS \$230
[Click here for more on Matrix](#)
[Click here for more on Rapattoni](#)
- One FREE NAR Designation Course (within a 12-month period)

[Click to Choose your MLS or Platinum PLUS](#)

Not a MIAMI Member? Not a Problem!
Learn how YOU can also get access to these amazing Platinum Plus benefits too..

FAQ
Frequently Asked Questions

If you have NOT made a choice – you will NOT have access to any Products & services, including MLS - UNTIL you make a CHOICE.
YOUR CHOICE only takes 2 seconds.



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- email supra@miamire.com to coordinate
- Download the app on your cell phone by searching supra eKey

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UPCOMING EVENTS & CLASSES



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Calendar of Upcoming Classes

Having trouble with the login button? Go to "Tools" menu in browser bar, click on "Compatibility View Settings" and add website - miamirealtors.com to the list.

When Could Your Real Estate License Expire?: March 31st or September 30th are the only two dates that the Florida Department of Business and Professional Regulation have Florida real estate licenses expire. To check your expiration date [click here](#).

If you are renewing your real estate license for the first time, you are required by the DBPR to take a 45hr post license course. All others are required to take 11hrs continuing education and 3hr core law. For a list of 45hr post licensing and continuing education courses please search our calendar.

LOCATION CODE:
 (H) MIAMI Headquarters | (C) Coral Gables | (N) Northwestern Dade | (A) Aventura | (W) West Broward | (F) Northeast Broward | (J) JTHS Jupiter

All Events ▾


Modify Tag Filters

◀ ▶ today

April 2020

month day week

Sun	Mon	Tue	Wed	Thu	Fri	Sat
29	30	31	1	2	3	4
			Video Tutorial: Agent 3000 (3 Part Series: All in-One Marketing - Part Video Tutorial: Agent 3000 (3 Part Series: CRM and email Marketing - Part 2 Video Recording: Agent 3000 (3 Part Series: Website and Lead Generation Webinar: Matrix 101 - Set up for Success April 1, 2020 9:30AM - 10:30AM Webinar: dotloop Basics and Best Practices April 1, 2020 10:00AM - 10:45AM	Virtual Seminar: Commercial Marketplace Miami Beach Update April 2, 2020 9:00AM - 10:30AM Video Recording: MLS: Matrix 101 - Set Up for Success Webinar: Matrix 301 - Data Statistics and CMA April 2, 2020 9:30AM - 10:30AM Broker Webinar: 4 Ways Your Agents Can Use the FREE SawyCard Referral Tool to Generate Leads April 2, 2020 10:00AM - 10:45AM	WEBINAR: Working with Investors: Finding Deals April 3, 2020 9:30AM - 10:30AM Video Tutorial: MLS: Matrix 301 - Data Statistics and CMA Webinar: Working with Investors: Property Analysis April 3, 2020 11:00AM - 12:00PM	



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Prospecting and Farming for the Real Estate Professional

07
Jul

(A) Prospecting and Farming for Listings - 6hr CE

Tuesday, July 7, 2020 (9:30 AM to 4:30 PM)
 6 CE Hours

Description

Location

Instructors

Approved for 6hr CE

An intensive look at various methods for finding motivated sellers and buyers including the step by step process of selecting and establishing a productive farm area, building different data basis and effective marketing concepts.

What You'll Learn:

- Be Productive
- It's Your Business
- Technology
- Get Your Head On Straight
- Ways to Develop a Positive Attitude
- The Money Is in the Listings
- Prospecting
- Your Data Base
- Prospecting For Sellers
- 10 Cold Calling Tips
- Cold Calling Scripts
- PUSH MARKETING
- PULL MARKETING
- Basic Prospecting Tips
- Color in Prospecting and Marketing
- Things to Start Doing Today
- To-Do List Everyday
- To-Do List Weekly
- To-Do List Monthly
- 10 Common Mistakes Agents Make
- 10 Rules for Success

Registration Details

Login Required. You must login or create an account to register for this class.

[Login & Account Setup](#)

[Download ICal](#)

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Prospecting and Farming for the Real Estate Professional

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Registration Details

(A) Prospecting and Farming for Listings - 6hr CE

Member	\$30.00
Non-Member	\$50.00

Register

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MiamiRealtor.com/Commercial

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- ▶ **MARKET** your commercial listings to South Florida's top professionals.
- ▶ **BUILD** your business network.
- ▶ **INCREASE** your earning potential by gaining knowledge and staying current on commercial market issues.

Second Thursday of Every Month
9AM - 10AM • Continental Breakfast

Fort Lauderdale/NE Broward Office
(check website to verify location)
6451 North Federal Highway, Ste. 116
Fort Lauderdale, FL 33308

Fourth Thursday of Every Month
9AM - 10AM • Continental Breakfast

Sawgrass/West Broward Office
(check website to verify location)
13680 NW 14th St.,
Sunrise, FL 33323

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Commercial Marketplace



The place to be to market your commercial haves & needs:

Increase your business by presenting your commercial property haves and needs to an ELITE group of real estate professionals, be the first to hear about new listings. Also, bring your brochures and marketing materials, exchange listings and business cards while networking over coffee and breakfast.

**Please note that this is for marketing commercial properties only.*

No cost to members but please register



The First Thursday of Every Month

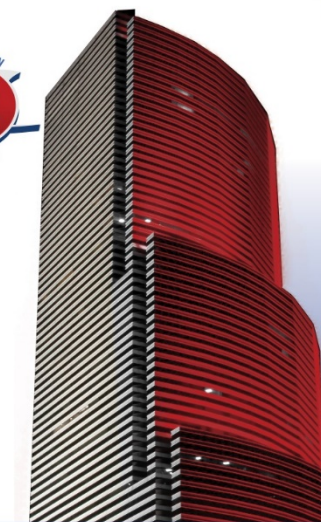
Time: 9:00 AM until 10:30 AM

Location: MIAMI Headquarters

Email Paul at paul@miamire.com to confirm location

Cost: FREE for Members
\$10 for Non-members

To reserve a space please register at miamirealtors.com/calendar



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Earn points today by attending monthly networking opportunities, leasing classes or commercial workshops. You just need to earn 30 points in a 12 month period.

The process is simple, look for the red points symbol on promotions and keep track of your points throughout the year.

Required Curriculum & Major Events

Feb 18	(H)	Commercial Letter of Intent	3
Feb 25	(C)	Commercial Addendums	3
Mar 1	(W)	Commercial Letter of Intent	3
Mar 17	(A)	Commercial Core Law	5
Mar 17	(C)	Commercial Core Law	5
Mar 19	(A)	Commercial Contracts: Don't Work for Free	3
Apr 7	(C)	Tom Dixon Series, Part 1	3
Apr 14	(C)	Tom Dixon Series, Part 2	3
Apr 21	(C)	Tom Dixon Series, Part 3	3
May 13-14	(H)	Income Property Analysis	8
May 15	(H)	Advanced Property Analysis	6
Sep 15	(F)	Commercial Core Law	5
Sep 15	(H)	Commercial Core Law	5
Sep 25	(O)	Commercial Conference	6

Bonus: Attend 4 & earn 15 points

Commercial Marketplace

Three Times a Month!

The first Thursday of each month in (H) Headquarters

The second Thursday of every month in (F) Northeast Broward

Each Marketplace is worth 1 point

Attend 4 and earn 5 points

(Please check the calendar to confirm dates and locations)

Monthly Education, Seminars & Trainings

Jan 21	(H)	SF Commercial MLS and M2M Update	3
Jan 29	(W)	SF Commercial MLS and M2M Update	3
Feb 4	(H)	Beacon Council Information Session	3
Feb 18	(J)	Jupiter Business Update with Dorothy Jacks	3
Mar 4	(A)	Understanding Zoning and How it Works..	3
Mar 17	(C)	Ultimate Commercial Real Estate Investment..	5
Mar 18	(A)	Ultimate Commercial Real Estate Investment..	5
Mar 26	(H)	Unlocking the Secrets of Commercial Investments	3
Mar 26	(W)	Unlocking the Secrets of Commercial Investments	3
Apr 28	(C)	Tom Dixon Negotiations	3
Oct 7	(H)	Unlocking the Secrets of Commercial Investments	3
Oct 7	(F)	Unlocking the Secrets of Commercial Investments	3

Bonus: Attend 4 & earn 15 points

NEW If you have earned the Certificate in the past 5 years and would like to earn it again without having to take the requirements, just earn 20 points in a calendar year.

Earn The Certificate Quicker! Earn 3 points at any of the **FREE** training classes including: Commercial MLS, Commercial IMAPP, Commercial RPR & Commercial Investment Analysis. Look for the 3 point seal!



Specialize in Commercial

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Attend commercial education, events, training and networking to earn the Certificate and **impress your buyers, sellers, landlords, tenants and investors.**



Paul Cauchi, Chief of Commercial: paul@miamire.com

Eileen Cardelle, Vice President, Broker Relations: eileen@Miamire.com





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