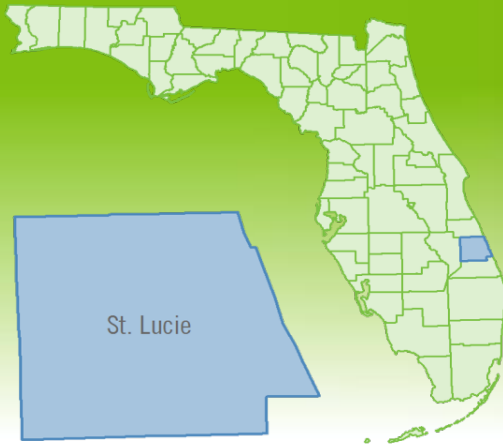


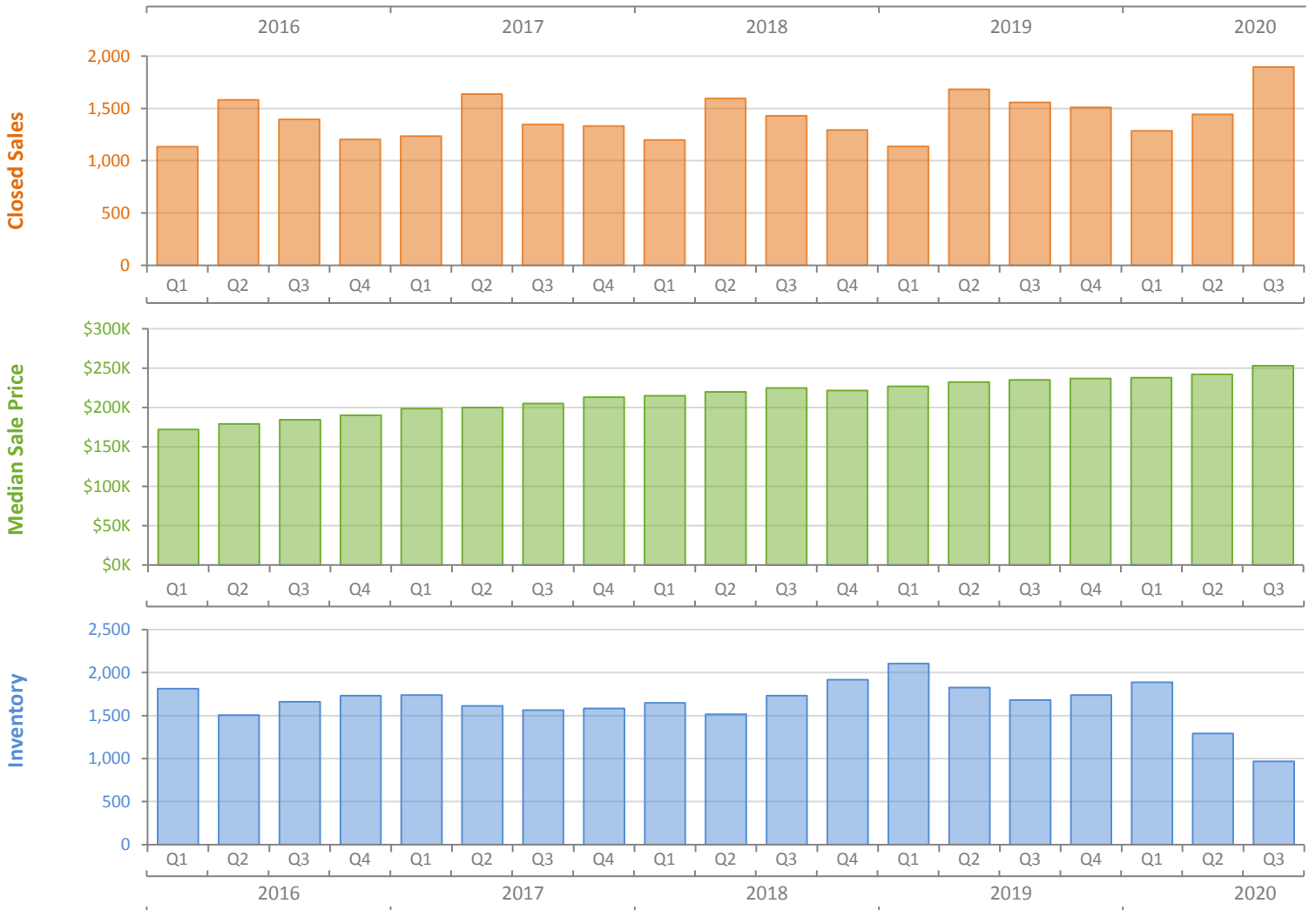
Quarterly Market Summary - Q3 2020

Single Family Homes

St. Lucie County



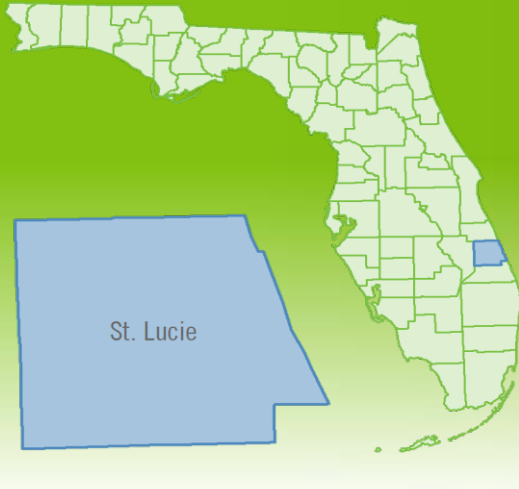
	Q3 2020	Q3 2019	Percent Change Year-over-Year
Closed Sales	1,897	1,557	21.8%
Paid in Cash	364	347	4.9%
Median Sale Price	\$253,250	\$235,000	7.8%
Average Sale Price	\$275,268	\$246,029	11.9%
Dollar Volume	\$522.2 Million	\$383.1 Million	36.3%
Med. Pct. of Orig. List Price Received	98.1%	96.5%	1.7%
Median Time to Contract	26 Days	44 Days	-40.9%
Median Time to Sale	76 Days	90 Days	-15.6%
New Pending Sales	2,127	1,628	30.7%
New Listings	2,053	1,785	15.0%
Pending Inventory	1,147	853	34.5%
Inventory (Active Listings)	968	1,681	-42.4%
Months Supply of Inventory	1.9	3.6	-47.2%



Quarterly Distressed Market - Q3 2020

Single Family Homes

St. Lucie County



		Q3 2020	Q3 2019	Percent Change Year-over-Year
Traditional	Closed Sales	1,871	1,510	23.9%
	Median Sale Price	\$254,700	\$235,000	8.4%
Foreclosure/REO	Closed Sales	19	39	-51.3%
	Median Sale Price	\$199,000	\$165,000	20.6%
Short Sale	Closed Sales	7	8	-12.5%
	Median Sale Price	\$180,000	\$217,500	-17.2%

