## Quarterly Market Summary - Q3 2020 Townhouses and Condos Martin County





	Q3 2020	Q3 2019	Percent Change Year-over-Year
Closed Sales	331	268	23.5%
Paid in Cash	152	166	-8.4%
Median Sale Price	\$182,250	\$155,000	17.6%
Average Sale Price	\$217,730	\$185,608	17.3%
Dollar Volume	\$72.1 Million	\$49.7 Million	44.9%
Med. Pct. of Orig. List Price Received	94.8%	94.5%	0.3%
Median Time to Contract	51 Days	55 Days	-7.3%
Median Time to Sale	87 Days	99 Days	-12.1%
New Pending Sales	373	258	44.6%
New Listings	398	262	51.9%
Pending Inventory	178	121	47.1%
Inventory (Active Listings)	299	335	-10.7%
Months Supply of Inventory	3.3	3.7	-10.8%



## Quarterly Distressed Market - Q3 2020 Townhouses and Condos Martin County





		Q3 2020	Q3 2019	Percent Change Year-over-Year
Traditional	Closed Sales	327	260	25.8%
	Median Sale Price	\$182,250	\$156,000	16.8%
Foreclosure/REO	Closed Sales	4	6	-33.3%
	Median Sale Price	\$168,000	\$111,000	51.4%
Short Sale	Closed Sales	0	2	-100.0%
	Median Sale Price	(No Sales)	\$280,000	N/A

2016 2017 2018 2019 2020 ■ Traditional ■ Foreclosure/REO ■ Short Sale 100% 98% 96% **Closed Sales** 94% 92% 90% 88% Q1 Q2 Q3 Q4 Q1 Q2 Q3 Q4 Q1 Q2 Q3 Q4 Q1 Q2 Q3 Q4 Q1 Q2 Q3 \$2500K \$2000K Median Sale Price \$1500K \$1000K \$500K \$0K Q2 Q1 Q4 Q1 Q2 Q3 Q4 Q1 Q3 Q4 Q2 Q3 Q1 Q2 Q3 Q4 Q1 Q2 Q3 2016 2017 2018 2019 2020