Quarterly Market Summary - Q2 2020 Single Family Homes St. Lucie County



Percent Change

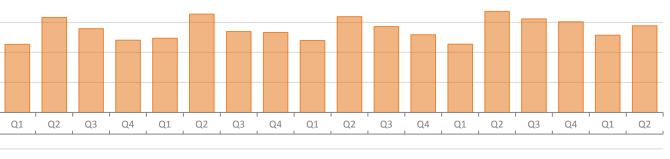


2016

	Q2 2020	Q2 2019	Year-over-Year
Closed Sales	1,442	1,682	-14.3%
Paid in Cash	279	348	-19.8%
Median Sale Price	\$242,000	\$232,400	4.1%
Average Sale Price	\$251,650	\$246,487	2.1%
Dollar Volume	\$362.9 Million	\$414.6 Million	-12.5%
Med. Pct. of Orig. List Price Received	97.0%	96.4%	0.6%
Median Time to Contract	43 Days	48 Days	-10.4%
Median Time to Sale	92 Days	93 Days	-1.1%
New Pending Sales	1,942	1,875	3.6%
New Listings	1,757	1,926	-8.8%
Pending Inventory	1,270	963	31.9%
Inventory (Active Listings)	1,290	1,827	-29.4%
Months Supply of Inventory	2.7	4.0	-32.5%

2017

2019



2018



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Q1

Q2

Q3

2018

Q4

Q1

Q2

Q4

Q3

2019

Q1

Q2

2,000

1,500

1,000

500

0

0

Q1

Q2

Q3

2016

Q4

Q1

Q2

Q3

2017

Q4

\$300K

Quarterly Distressed Market - Q2 2020 Single Family Homes St. Lucie County



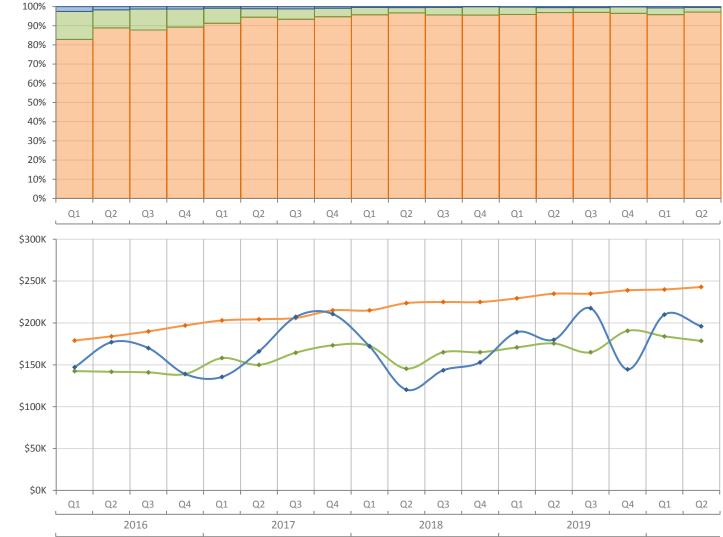
Percent Change



		Q2 2020	Q2 2019	Year-over-Year
Traditional	Closed Sales	1,400	1,629	-14.1%
	Median Sale Price	\$242,900	\$234,908	3.4%
Foreclosure/REO	Closed Sales	35	44	-20.5%
	Median Sale Price	\$178,500	\$175,500	1.7%
Short Sale	Closed Sales	7	9	-22.2%
	Median Sale Price	\$196,000	\$180,000	8.9%

2016 2017 2018 2019

Traditional Foreclosure/REO Short Sale



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Median Sale Price