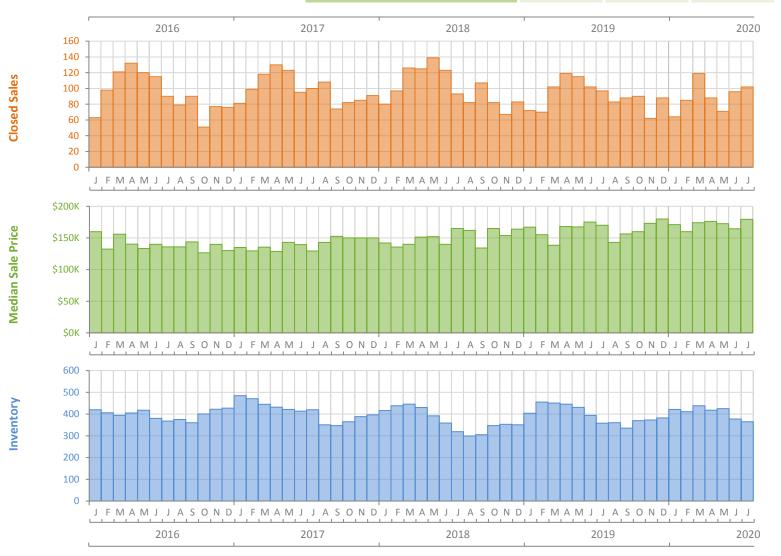
## Monthly Market Summary - July 2020 Townhouses and Condos Martin County





	July 2020	July 2019	Percent Change Year-over-Year
Closed Sales	102	97	5.2%
Paid in Cash	45	60	-25.0%
Median Sale Price	\$179,500	\$170,000	5.6%
Average Sale Price	\$210,125	\$195,654	7.4%
Dollar Volume	\$21.4 Million	\$19.0 Million	12.9%
Med. Pct. of Orig. List Price Received	94.8%	94.3%	0.5%
Median Time to Contract	57 Days	47 Days	21.3%
Median Time to Sale	99 Days	92 Days	7.6%
New Pending Sales	132	98	34.7%
New Listings	140	82	70.7%
Pending Inventory	187	137	36.5%
Inventory (Active Listings)	365	358	2.0%
Months Supply of Inventory	4.2	3.9	7.7%



## Monthly Distressed Market - July 2020 Townhouses and Condos Martin County



2020



2016

		July 2020	July 2019	Percent Change Year-over-Year
Traditional	Closed Sales	101	97	4.1%
	Median Sale Price	\$179,000	\$170,000	5.3%
Foreclosure/REO	Closed Sales	1	0	N/A
	Median Sale Price	\$196,000	(No Sales)	N/A
Short Sale	Closed Sales	0	0	N/A
	Median Sale Price	(No Sales)	(No Sales)	N/A

2019

2018

■ Traditional ■ Foreclosure/REO ■ Short Sale 100% 95% **Closed Sales** 90% 85% 80% 75% OND  $\verb|FMAMJJASONDJFMAMJJASOND| \\$ J A S \$2500K \$2000K Median Sale Price \$1500K \$1000K \$500K \$0K  $\mathsf{F} \mathsf{M} \mathsf{A} \mathsf{M} \mathsf{J}$ ASONDJFMAMJJASONDJFMAMJJASONDJFMAMJJ 2016 2017 2018 2019 2020

2017