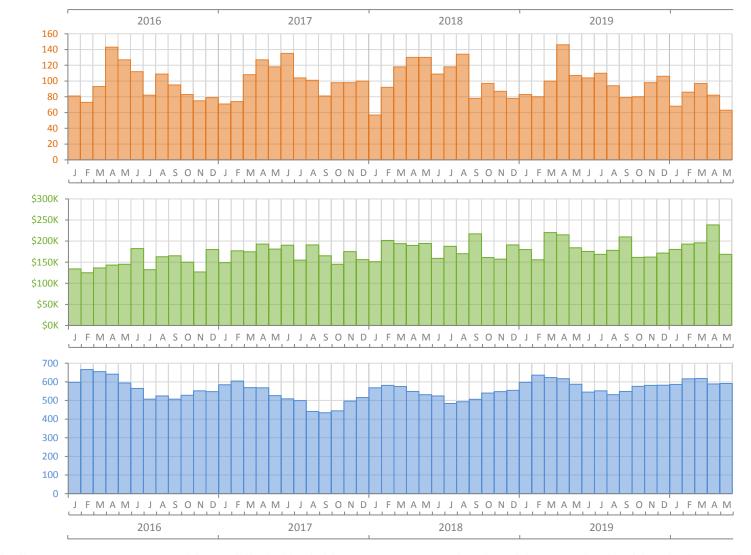
Monthly Market Summary - May 2020 Townhouses and Condos St. Lucie County





Median Sale Price

	May 2020	May 2019	Percent Change Year-over-Year
Closed Sales	63	107	-41.1%
Paid in Cash	29	59	-50.8%
Median Sale Price	\$168,500	\$184,000	-8.4%
Average Sale Price	\$213,019	\$214,306	-0.6%
Dollar Volume	\$13.4 Million	\$22.9 Million	-41.5%
Med. Pct. of Orig. List Price Received	94.9%	94.1%	0.9%
Median Time to Contract	59 Days	47 Days	25.5%
Median Time to Sale	98 Days	90 Days	8.9%
New Pending Sales	103	124	-16.9%
New Listings	159	143	11.2%
Pending Inventory	131	154	-14.9%
Inventory (Active Listings)	591	587	0.7%
Months Supply of Inventory	6.6	5.8	13.8%



Monthly Distressed Market - May 2020 Townhouses and Condos St. Lucie County





		May 2020	May 2019	Percent Change Year-over-Year
Traditional	Closed Sales	63	103	-38.8%
	Median Sale Price	\$168,500	\$188,000	-10.4%
Foreclosure/REO	Closed Sales	0	4	-100.0%
	Median Sale Price	(No Sales)	\$115,500	N/A
Short Sale	Closed Sales	0	0	N/A
	Median Sale Price	(No Sales)	(No Sales)	N/A

2016 2017 2018 2019 Traditional ■ Foreclosure/REO ■ Short Sale 100% 95% **Closed Sales** 90% 85% 80% 75% J F M A M J J A S O N D J F M A M J J A S O N D J F M A M J J A S O N D J F M A M J J A S O N D J F M A M \$600K \$500K Median Sale Price \$400K \$300K \$200K \$100K \$0K J F M A M J J A S O N D J F M A M J J A S O N D J F M A M J J A S O N D J F M A M J J A S O N D J F M A M 2016 2017 2018 2019