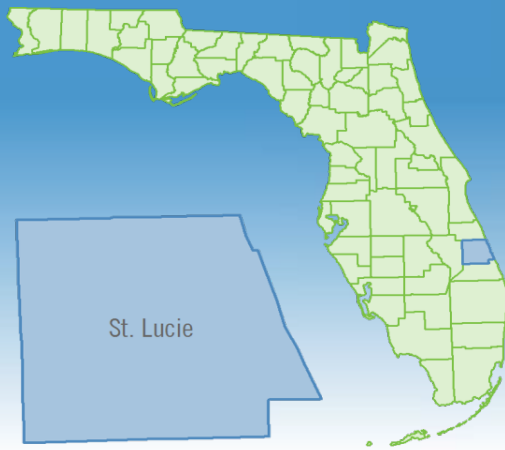


Quarterly Market Summary - Q1 2020

Townhouses and Condos

St. Lucie County



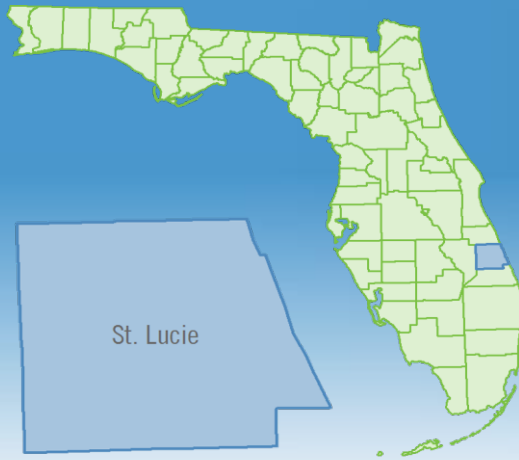
| | Q1 2020 | Q1 2019 | Percent Change Year-over-Year |
|--|----------------|----------------|-------------------------------|
| Closed Sales | 251 | 263 | -4.6% |
| Paid in Cash | 142 | 166 | -14.5% |
| Median Sale Price | \$185,000 | \$189,000 | -2.1% |
| Average Sale Price | \$248,739 | \$218,764 | 13.7% |
| Dollar Volume | \$62.4 Million | \$57.5 Million | 8.5% |
| Med. Pct. of Orig. List Price Received | 94.7% | 94.5% | 0.2% |
| Median Time to Contract | 64 Days | 54 Days | 18.5% |
| Median Time to Sale | 93 Days | 98 Days | -5.1% |
| New Pending Sales | 309 | 343 | -9.9% |
| New Listings | 439 | 480 | -8.5% |
| Pending Inventory | 130 | 173 | -24.9% |
| Inventory (Active Listings) | 618 | 623 | -0.8% |
| Months Supply of Inventory | 6.3 | 6.1 | 3.3% |



Quarterly Distressed Market - Q1 2020

Townhouses and Condos

St. Lucie County



| | | Q1 2020 | Q1 2019 | Percent Change Year-over-Year |
|-----------------|-------------------|------------|-----------|-------------------------------|
| Traditional | Closed Sales | 247 | 257 | -3.9% |
| | Median Sale Price | \$191,250 | \$190,000 | 0.7% |
| Foreclosure/REO | Closed Sales | 4 | 5 | -20.0% |
| | Median Sale Price | \$133,000 | \$140,000 | -5.0% |
| Short Sale | Closed Sales | 0 | 1 | -100.0% |
| | Median Sale Price | (No Sales) | \$140,000 | N/A |

