

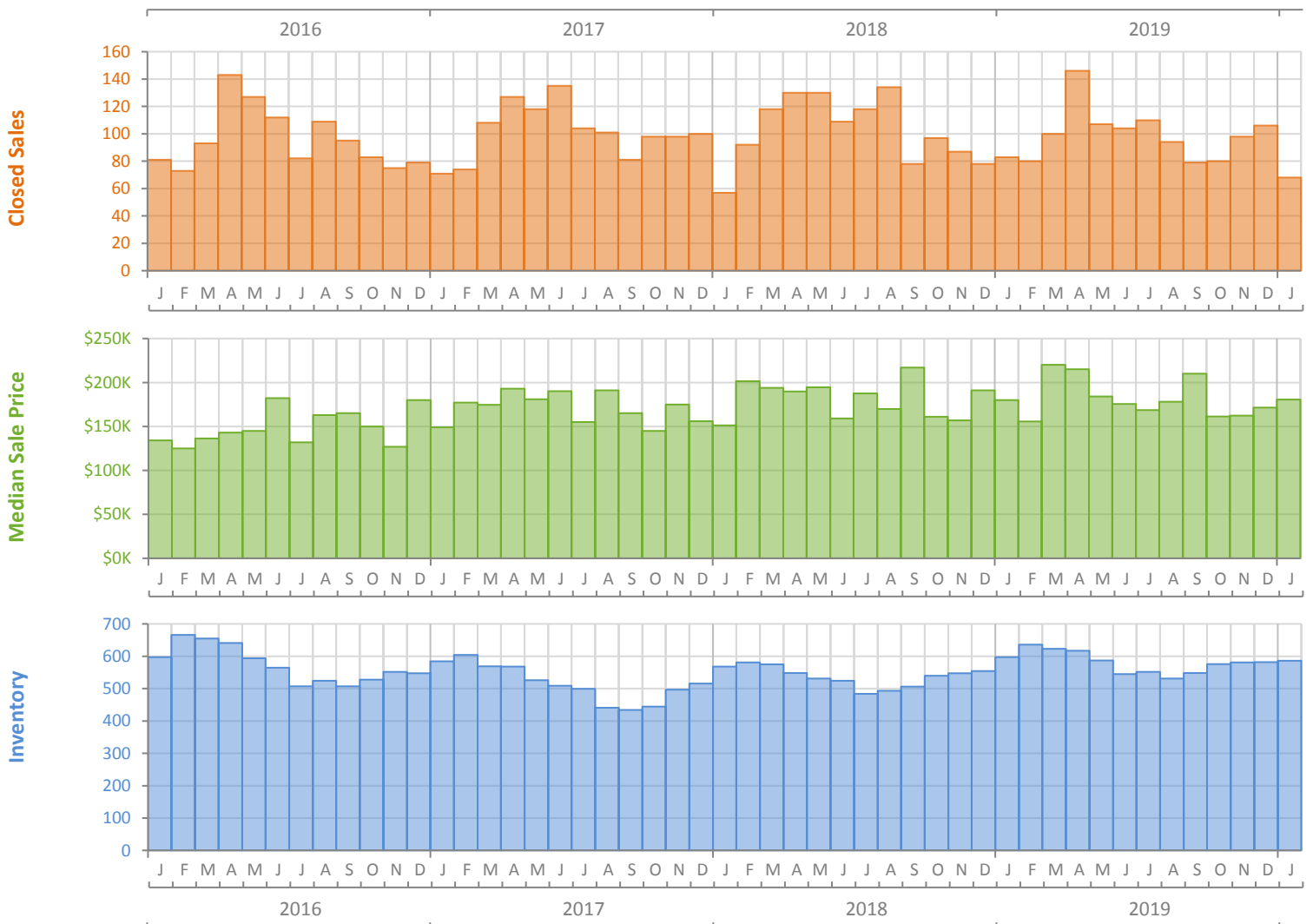
# Monthly Market Summary - January 2020

## Townhouses and Condos

### St. Lucie County



	January 2020	January 2019	Percent Change Year-over-Year
Closed Sales	68	83	-18.1%
Paid in Cash	40	56	-28.6%
Median Sale Price	\$180,500	\$180,000	0.3%
Average Sale Price	\$246,361	\$198,932	23.8%
Dollar Volume	\$16.8 Million	\$16.5 Million	1.5%
Med. Pct. of Orig. List Price Received	93.1%	93.4%	-0.3%
Median Time to Contract	58 Days	63 Days	-7.9%
Median Time to Sale	82 Days	104 Days	-21.2%
New Pending Sales	122	110	10.9%
New Listings	159	167	-4.8%
Pending Inventory	140	126	11.1%
Inventory (Active Listings)	586	597	-1.8%
Months Supply of Inventory	6.0	5.7	5.3%



# Monthly Distressed Market - January 2020

## Townhouses and Condos

### St. Lucie County



		January 2020	January 2019	Percent Change Year-over-Year
Traditional	Closed Sales	66	78	-15.4%
	Median Sale Price	\$180,500	\$187,500	-3.7%
Foreclosure/REO	Closed Sales	2	4	-50.0%
	Median Sale Price	\$150,298	\$121,250	24.0%
Short Sale	Closed Sales	0	1	-100.0%
	Median Sale Price	(No Sales)	\$140,000	N/A

