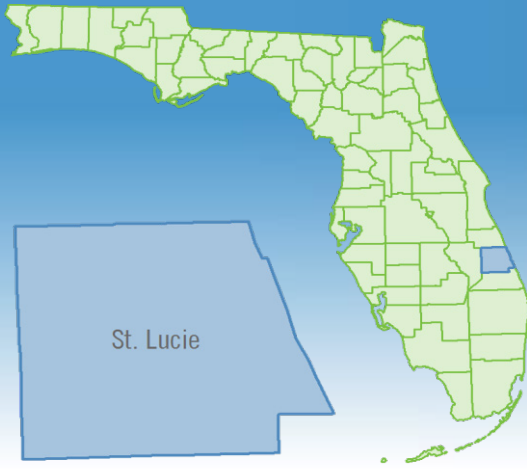


Yearly Market Summary - 2019

Townhouses and Condos

St. Lucie County



	2019	2018	Percent Change Year-over-Year
Closed Sales	1,187	1,228	-3.3%
Paid in Cash	638	708	-9.9%
Median Sale Price	\$180,500	\$176,750	2.1%
Average Sale Price	\$218,574	\$225,692	-3.2%
Dollar Volume	\$259.4 Million	\$277.1 Million	-6.4%
Med. Pct. of Orig. List Price Received	94.6%	95.0%	-0.4%
Median Time to Contract	52 Days	48 Days	8.3%
Median Time to Sale	94 Days	84 Days	11.9%
New Pending Sales	1,249	1,310	-4.7%
New Listings	1,654	1,710	-3.3%
Pending Inventory	94	108	-13.0%
Inventory (Active Listings)	582	554	5.1%
Months Supply of Inventory	5.9	5.4	9.3%



Yearly Distressed Market - 2019

Townhouses and Condos

St. Lucie County



		2019	2018	Percent Change Year-over-Year
Traditional	Closed Sales	1,154	1,209	-4.5%
	Median Sale Price	\$185,000	\$180,000	2.8%
Foreclosure/REO	Closed Sales	28	18	55.6%
	Median Sale Price	\$135,000	\$109,000	23.9%
Short Sale	Closed Sales	5	1	400.0%
	Median Sale Price	\$205,000	\$155,000	32.3%

