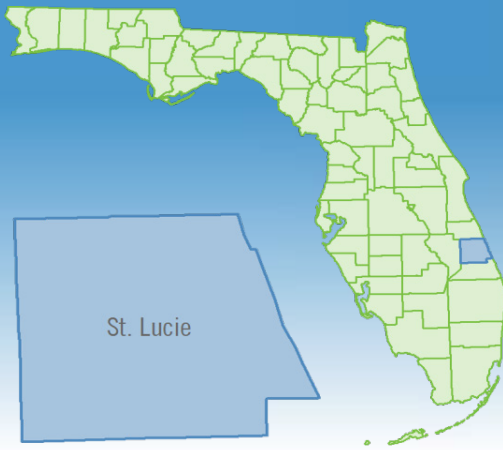


Quarterly Market Summary - Q4 2019

Townhouses and Condos

St. Lucie County



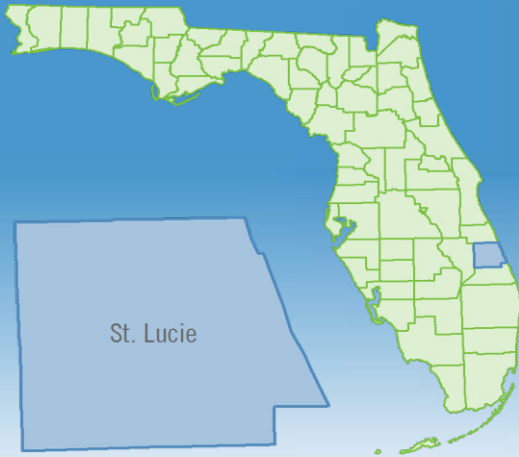
	Q4 2019	Q4 2018	Percent Change Year-over-Year
Closed Sales	284	262	8.4%
Paid in Cash	156	135	15.6%
Median Sale Price	\$162,250	\$161,000	0.8%
Average Sale Price	\$202,531	\$202,775	-0.1%
Dollar Volume	\$57.5 Million	\$53.1 Million	8.3%
Med. Pct. of Orig. List Price Received	94.9%	95.1%	-0.2%
Median Time to Contract	50 Days	41 Days	22.0%
Median Time to Sale	84 Days	79 Days	6.3%
New Pending Sales	281	254	10.6%
New Listings	400	397	0.8%
Pending Inventory	94	108	-13.0%
Inventory (Active Listings)	582	554	5.1%
Months Supply of Inventory	5.9	5.4	9.3%



Quarterly Distressed Market - Q4 2019

Townhouses and Condos

St. Lucie County



		Q4 2019	Q4 2018	Percent Change Year-over-Year
Traditional	Closed Sales	278	258	7.8%
	Median Sale Price	\$162,500	\$162,000	0.3%
Foreclosure/REO	Closed Sales	5	4	25.0%
	Median Sale Price	\$76,500	\$123,000	-37.8%
Short Sale	Closed Sales	1	0	N/A
	Median Sale Price	\$113,000	(No Sales)	N/A

