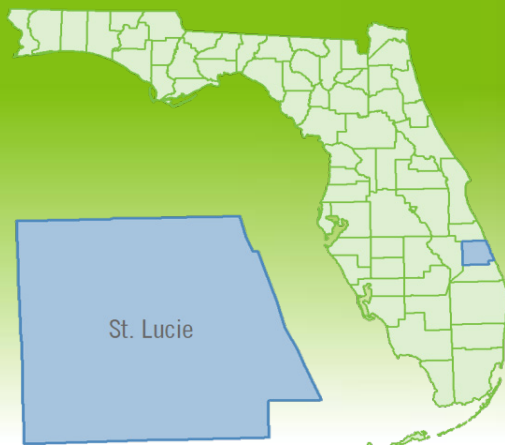


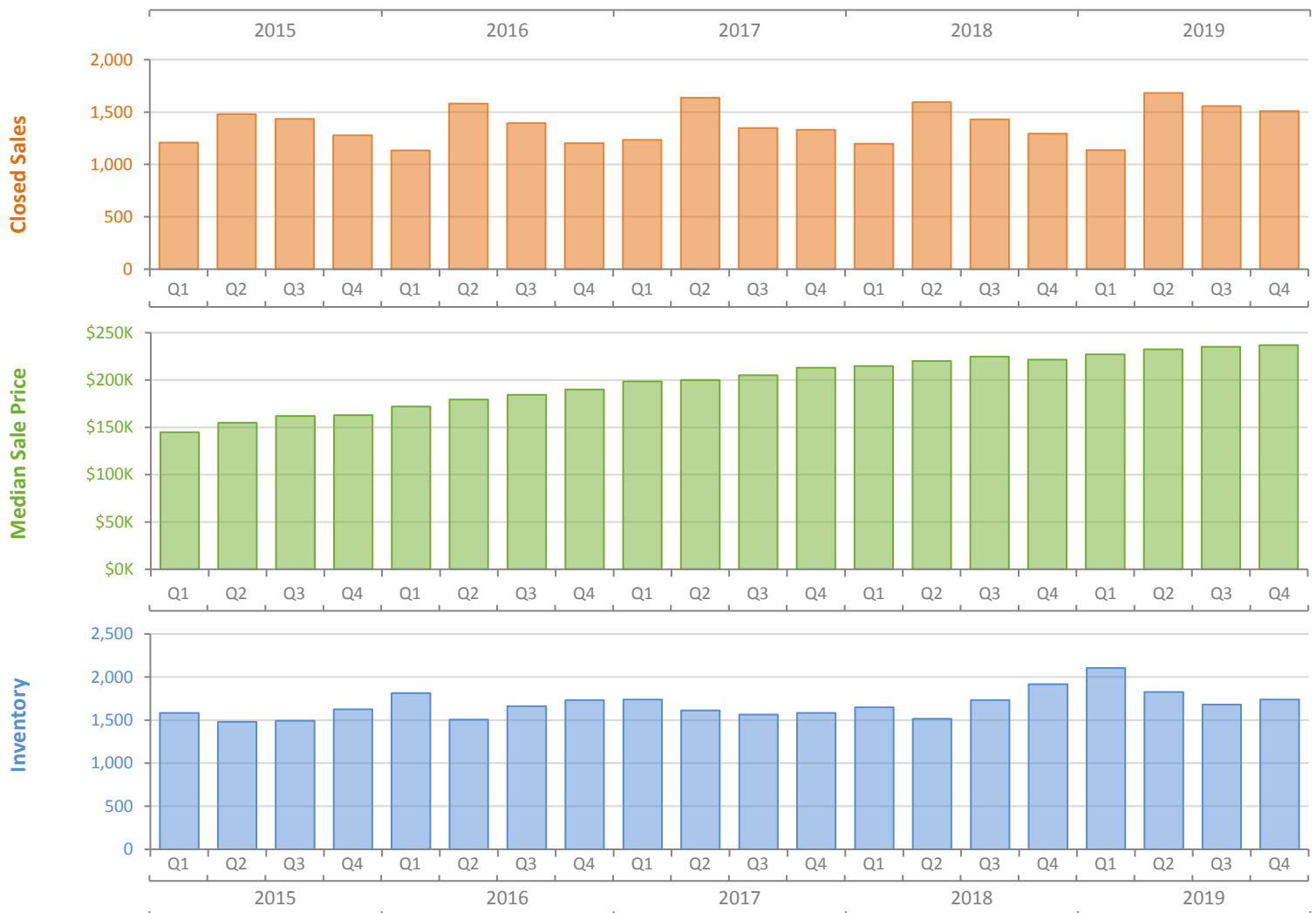
Quarterly Market Summary - Q4 2019

Single Family Homes

St. Lucie County



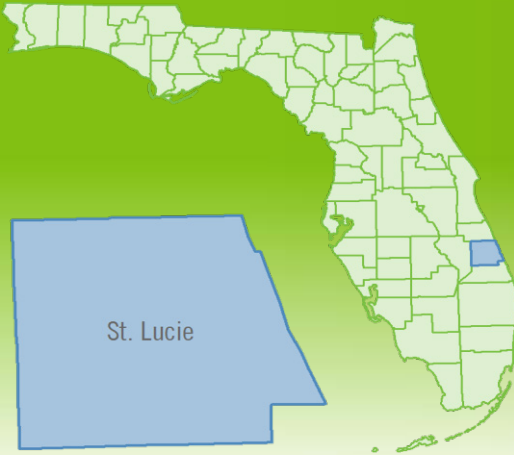
	Q4 2019	Q4 2018	Percent Change Year-over-Year
Closed Sales	1,509	1,294	16.6%
Paid in Cash	322	310	3.9%
Median Sale Price	\$237,000	\$221,500	7.0%
Average Sale Price	\$246,624	\$233,828	5.5%
Dollar Volume	\$372.2 Million	\$302.6 Million	23.0%
Med. Pct. of Orig. List Price Received	97.3%	96.2%	1.1%
Median Time to Contract	38 Days	40 Days	-5.0%
Median Time to Sale	80 Days	84 Days	-4.8%
New Pending Sales	1,483	1,262	17.5%
New Listings	1,830	1,774	3.2%
Pending Inventory	652	600	8.7%
Inventory (Active Listings)	1,738	1,917	-9.3%
Months Supply of Inventory	3.5	4.2	-16.7%



Quarterly Distressed Market - Q4 2019

Single Family Homes

St. Lucie County



		Q4 2019	Q4 2018	Percent Change Year-over-Year
Traditional	Closed Sales	1,455	1,236	17.7%
	Median Sale Price	\$239,000	\$224,950	6.2%
Foreclosure/REO	Closed Sales	51	57	-10.5%
	Median Sale Price	\$190,575	\$165,000	15.5%
Short Sale	Closed Sales	3	1	200.0%
	Median Sale Price	\$144,500	\$153,000	-5.6%

